FLUID SEALING ASSOCIATION
Board of Directors Meeting

Minutes

PLAINTIFF'S EXHIBIT

FSA-11

Wednesday
June 14, 1978

Skytop Lodge
Skytop, PA

The meeting of the Board of Directors of the Fluid Sealing Association was held on Wednesday, June 14, 1978, at the Skystop Lodge, Skytop, Pennsylvania.

Members Present: Richard T. McDermott, President
Clay M. Jewett, Vice President
John Scannell
Jack Reynolds
Robert P. van Blaricom
Vernon W. Gibson, Jr.
W. Jerry Rooney
George K. Mordas
Charles J. Kenkelen
A. B. (Bob) Owen
Thomas G. Warren

Staff Present Brent H. Farmer, Jr., Secretary/Treasurer
John A. Shiffert, Executive Secretary
Stephen W. Armstrong, Esq. - Legal Counsel

MINUTES

The minutes of the Board of Directors meeting held on February 22, 1978, were approved as distributed.

TREASURER'S REPORT

The Secretary/Treasurer presented an income and expense statement covering the period January 1 through May 31, 1978, which had been mailed to all of the Directors prior to the meeting. On a motion made and seconded the Treasurer's report was approved as distributed.

MEMBERSHIP

Vernon Gibson reported to the Board that he had discussed with a representative from Union Carbide the reclassification of their type of membership in FSA. The Union Carbide representative agreed the classification should be changed from an Associate Member to a Regular Member. The Secretary/Treasurer was instructed to so bill Union Carbide at the next billing date.

The following applications for Regular Membership were approved:

1. PATHWAY BELLOWS, INC., El Cajon, California
2. SPECIFICATION RUBBER PRODCUTS, INC., Alabaster, Alabama

Applications for Associate Membership were approved as follows:

1. Chemprene, Chemprene Division of the Richardson Company, Beacon, New York

It was pointed out that Richardson Company has other divisions that also qualify for membership in FSA and that it should be clearly understood that only representatives from the Chemprene Division were being approved under this application and only representatives from that Division would be allowed to attend the meetings and participate.

The approval of the Chemprene Division of the Richardson Company brought up the question as to how multidivision companies should be handled as far as membership and participation in FSA. It was decided that a policy would be decided upon for future guidance where a multidivision company applied for membership and could be represented as a Regular Member and/or Associate Member. It was moved and seconded that when a multidivision company applied for membership in FSA, the regular member division would govern which dues schedule would apply. Motion carried.

2. Maclellan Rubber, Inc., Glasgow, Scotland
3. 3M Company, Commercial Chemicals Division, St. Paul, Minnesota

APPROVAL FOR POTENTIAL REGULAR MEMBER

The firm of PSI Industries, Burbank, California, was approved as a potential regular member.

RESIGNATIONS

The Board of Directors accepted with regret the resignation of Manufacturas Multiples of South America.

MEETINGS

The Secretary-Treasurer advised the Board that due to the both in membership in FSA it was necessary to change the location of the Annual Meeting in 1981 and also to change the location of the meetings in Feburary and October of 1982. It was suggested that we go to the Registry Resort, Scottsdale, Arizona, in October, 1981, and in February 82, to Innesbrook, Florida and the Woodlands in Texas in October 1982.

DISCLAIMERS

The Directors decided to use the "Disclaimer" in the FSA Handbook when they are printed in the future and the language for the "Disclaimer" as written by Steve Armstrong, our legal counsel, is as follows:

"This Handbook has been prepared solely for the convenience of the members of the industry and the information set forth is based upon substantial experience of the Fluid Sealing Association members that participated in preparation of the Handbook.

NEITHER THE ASSOCIATION NOR ANY OF ITS MEMBERS MAKES ANY WARRANTY CONCERNING THE INFORMATION OR ANY STATEMENT SET FORTH IN THIS HANDBOOK, AND BOTH EXPRESSLY DISCLAIM ANY LIABILITY FOR INCIDENTAL AND CONSEQUENTIAL DAMAGES RISING OUT OF DAMAMGE TO EQUIPMENT, INJURY TO PERSONS OR PRODUCTS, OR ANY OTHER HARMFUL CONSEQUENCES RESULTING FROM THE USE OF THE INFORMATION OR RELIANCE ON ANY STATEMENT SET FORTH IN THIS HANDBOOK.

Careful selection of the packing design and material for a given application, as well as properly engineered installations are important factors in determining performance. These factors should be fully evaluated by every person selecting and applying packing materials for any applcation."

TRADEMARK USE OF "INDUSTRIAL"

Steve Armstrong, legal counsel, told the Board that he had received a call from one of our members, advising him that a company known as Industrial Packing, Inc., Bucksport, Maine, had applied for a trademark listing of the word "Industrial." Because of the extensive use of the word "Industrial," legal counsel, had after talking to President McDermott, filed for a sixty day extension of time within which to oppose the application by the Industrial Packing, Inc. He then went over the procedures that might have to be followed in order to defeat the trademark registration. The first step would be to file a petition of opposition which would cost approximately $500 and then if we had go any further in an effort to defeat this registration, it might cost approximately $3,000.

It was moved and seconded that FSA should oppose the registration of this trademark listing and that the cost was not to exceed $500 in the first phase of our opposition. Motion carried.

REPRODUCING HANDBOOK MATERIAL

A request had come from Holz Rubber Company to reprint portions or parts of the REJ Handbook in their catalog. In addition, Holz requested that they be permitted to reprint the entire handbook using a smaller type, therefore reducing the size of the book making it more economical to disribute it to their customers. The Board decided that the REJ Division members should make this decision and advise the Secretary to so notify them.

PROGRAM FOR ANNUAL MEETING

Vice President, Clay Jewett, asked the Directors if they had any suggestions as to whether or not we should have an "Asbestos Seminar" discussing the pros and cons of the use of asbestos. It was decided that we should have certain individuals discuss the use but not on a seminar basis.

There being no further business, the meeting was adjourned at 5:10 P.M.