FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORG 2 A

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS
#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY
#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS
#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1960 | PAGE NO.: 588

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			16 1050 110 AROCLOR PYRANOL 1470															
1103		E	748676 UNION CAR & NUCL OAKRIDGE	1														
2308		G	749200 UNION ELECTRIC CO OF			3				1	1				1		1	
0609		E	754697 SUPP OFF USN PASADENA			2									2			
0609		E	754731 SUPPLY OFFICE	1		2						2						
0609		G	754981 U S GOVT OAKLAND			12									12			
0609		G	755216 U S GOVT NEW YORK															
0609		E	755238 U S GOVT PHILA	11		8										8		
0609		E	755347 NTL GALLERY ART WASH D C															
0609		E	755371 U S DEPT INT ALBANY OREGN															
0609		G	755388 COMMANDING GENL PHILA PA			8				8								
0609		G	755390 U S NAVY TREASURE ISLAND			1					1							
0609		G	755408 U S DEPT INTERIOR BOISE			2									2			
0609		G	755409 FINANCIAL SERV CLINTON OKL			1									1			
0609		G	756059 U S NAVAL AIR ST SEATTLE			4										4		
1606		B	758345 R E UPTEGRAFF MFG CO	308		154			50			51					53	
4405		E	760388 VALLEY ELECTRIC CO															
4302		E	766231 VINCENT ELECTRIC MOTOR CO			1	1											
1505		E	766675 VIRGINIA ELECTRIC AN	10		3			1									1
2308		A	771700 WAGNER ELECTRIC CORP	7		13			6		7							
4105		G	779646 UNIVERSITY OF WASHINGTON															
2905		G	782278 WAYNE UNIV PHY RES LAB															
0303		E	785788 WELLS MFG SKOKIE ILL			4	4											
1102		E	788400 WEST POINT MFG CO															
1005		D	790300 WESTERN ELEC KEARNY NJ	7														
1505		A	792238 WESTINGHOUSE E SUP NEWPT			2			2									
2308		E	792291 WESTINGHOUSE ELEC KANSAS			2					1				1			
1505		E	792298 WESTINGHOUSE ELEC PHILA			4						4						
4103		E	792721 WEYERHAEUSER TIMBER N BEND			1												1
4103		1	792729 WEYERHAEUSER CO LONGVIEW			3			3									
0307		E	807214 WISCONSIN CHEM PRODUCTS															
0621		E	829999 CLAIM ACCOUNTS	2						1	1							
2905		E	839998 MISC	15														
				4357		3821	184	229	394	186	393	332	314	253	250	514	250	519
*			16 1050 120 AROCLOR PYRANOL 1481															
0705		A	179800 CORNELL DUBILIE ELE	149		191	24	48	8	21	22	68						
0303		D	252575 JOHN E FAST AND COMP			4				1				4				
4302		D	290543 GIRARD HOPKINS	16		16	2	2	1	2			2	1	1	1	1	1
0303		D	310500 GUDEMAN CO CHICAGO ILL															
0305		G	586875 PLASTIC CAPACITORS I															
				165		211	26	50	9	24	22	68	2	5	1	1	1	1
*			16 1050 130 PYRANOL 1488 GE 1488															
2985		C	233597 ELEC AUTO LITE PORT HURON															

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