COPY



RECAP OF ANNUAL FREIGHT COSTS ON INBOUND RAW MATERIALS

| | Additional Cost | Savings |
|---|---|---|
| Asbestos Fibre | $4,660.58 | |
| Asbestos Scrap | | $2,270.53 |
| Liquid Asphalt | | 5,127.68 |
| Misc. Chemicals * | 1,866.63 | |
| | $6,527.21 | $7,398.21 |

Saving on Raw Materials $ 871.00

RECAP OF ANNUAL FREIGHT COSTS ON OUTBOUND FINISHED PRODUCT

| | Additional Cost | Savings |
|---|---|---|
| Grant-Wilson Co. & Harnisch Co. | | **$10,706.50 |
| Victor Division | | 36,282.00 |
| Misc. Accounts | $4,931.33 | |
| | $4,931.33 | $46,988.50 |

Saving on Finished Product $42,057.17

TOTAL ANNUAL SAVINGS $42,928.17

* Chemicals can be purchased locally and save this expense.

** This product line may be dropped.

If we assume these costs and savings would be eliminated then the annual savings would be reduced to ..... $34,088.30