

SCHEDULE I
 GRADE SPECIFICATIONS

ACTUAL COST AND SELLING PRICES AS OF MARCH 31, 1942

 TRADE NAME: Blue Star Porch & Deck
 CATEGORY: Floor, Porch & Deck Paint
 COLOR: Stone Gray
 NUMBER: 91L
 QUALITY: Second

	LES.	YIELD IN GALLONS	UNIT COST	TOTAL COST
PIGMENT: 34.3%				
Lithopone	273	7.75	.0429 per Lb.	11.71
VEHICLE: 65.7%				
Mixing Varnish	528	72	.5946 per Gal.	42.81
Heavy Bodied Linseed Oil	16 1/2	2.4	.8648 " "	2.08
Lamp Black in Japan	4 1/4	.14	.0735 " "	.31
Ochre in Varnish	108	8.18	.0623 " "	6.73
Drier & Thinner	7 1/2	11	.1064 " "	1.17
Calculated Yield	1,004 1/4	101.77		64.81
Manufacturing Loss		1.77		
Actual Yield		100.		

COST ANALYSIS:

Material Cost per Gallon or Pound		.6481
Direct Labor Cost per Gallon or Pound		.0845
Factory Overhead per Gallon or Pound		.1576
Bulk Cost per Gallon or Pound		.8902
Complete Package Cost per Gallon or Pound		
Package	.1278	
Labor	.0378	
Overhead	.0457	.2113
Factory Cost in Package per Gallon or Pound		1.1015

PRICES:

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of Buyers or Transferees:

		L.C.I. Truckload	Original
(A) To a company owned or controlled outlet	Delivered	1.71	1.52
(B) To an independent wholesaler	"	1.60	1.39
(C) By company owned or controlled outlet to retail customer	"	2.75	--
(D) To an independent retailer (Dealer) (Under \$500.00 - 5%)	"	1.91	--
(E) To other (Specify) (To Larger Retail Dealer Buyer) (Over \$500.00 - 10%)	"	1.71	1.62

(If your selling price of our business is sold to Class B customers)

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