

VENDOR NAME

General Services Administration
United States Government
2000 "L" Street NW, Room 602
Washington, D.C. 20036

<u>YEAR</u>	<u>TYPE/GRADE FIBER</u>	<u>QUANTITY (TONS)</u>
1966	S Blue	100
1966	Amosite W-3	50
1969	S	1,850
1971	S Blue	1,957
1971	S Blue	1,357
1972	Blue	4,217
1973	S	345
1973	S	345
1973	S	100
1973	S	3,000
1974	S Blue	7,395
	A Blue	1,482
	B Blue	2,034
	C Blue	472
	K-3 Amosite	7,181
	M Amosite	1,998
	W-3 Amosite	2,141
1975	DX Amosite	1,768
	C & G-2 Blue	177
	C & G-1 MIR Type 4 Blue	475
1976	S Crocidolite	36

May 31, 1974

Chief, Mineral and Ores Branch
Office of Stockpile Disposal
General Services Administration
2000 "L" Street NW, Room 602
Washington, D. C. 20036

Attention: Mr. Saul Goodman

Re: Asbestos Fiber

Gentlemen:

Attached is a copy of our letter dated May 9 at which time we offered to purchase both Blue Crocidolite Fiber and Amosite Fiber and enclosed a check in the amount of \$110,370.

You indicated the prices offered were not acceptable; therefore, we have revised our offer as indicated below:

1,482 tons "A" Crocidolite @ \$230/ton	= \$340,860
2,034 tons "B" Crocidolite @ \$230/ton	= 467,820
472 tons "C" Crocidolite @ \$230/ton	= 108,560
<u>3,988</u>	<u>\$917,240</u>

5% bid deposit

\$45,862

less 42,871 (original bid deposit)
\$ 2,991 additional deposit

7,181 tons "K-3" Amosite @ \$210/ton	= \$1,508,010
1,998 tons "M" Amosite @ \$220/ton	= 439,560
2,141 tons "W-3" Amosite @ \$210/ton	= 449,610
<u>11,320</u>	<u>\$2,397,180</u>

5% bid deposit

\$119,859

less 110,370 (original bid deposit)
\$ 9,489 additional deposit

bcc:

W. L. VanDerbeek - 2S/2

S. J. McDuff - 2S/1

K. J. Whalen - 2S/1

W. A. Sells - 2S/1

W. R. Johnson - 2S/4

R. P. Shupper

File

Chrono

G.S.A.

1975- 1976.

Mr. Saul Goodman
May 31, 1974
Page Two

Due to the price revisions, we are enclosing two additional checks as follows:

Blue Crocidolite Fiber - \$ 2,991

Anomite Fiber - 9,489

\$12,480 total additional deposit

Please return our contracts promptly and we will take steps to start removing this material as soon as possible.

Very truly yours,

P. P. Geleta, Manager
Corporate Purchasing

Attachments

cc:

Mrs. Jane Bernard
Office of Stockpile Disposal
Mineral and Ores Branch
General Services Administration
2000 "L" Street NW, Room 602
Washington, D. C. 20036

Johns-Manville

1020

51702

PAY
TO
THE
ORDER
OF

NOT GOOD AFTER 90 DAY

Chief, Mineral & Ores Branch
General Services Administration

DATE 6/3/74

AMOUNT \$*2991.00*

JOHNS-MANVILLE CORPORATION
DISBURSEMENT ACCOUNT

Richard J. Burt
AUTHORIZED SIGNATURE

THE FIRST NATIONAL BANK OF DENVER
P.O. BOX 5808 T.A.
DENVER, COLORADO 80217

⑈00051702⑈ ⑆1020⑈0001⑆ 10⑈11166⑈

DETACH BEFORE DEPOSITING - RETAIN EXPLANATION AND AMOUNTS - JOHNS-MANVILLE

6/3/74 Additional Deposit of 5% to cover increased bid
for the following Crocidolite Asbestos Fibre:

51702

1,482 tons Grade "A" from \$215 to \$230/ton = \$340860
2,034 tons Grade "B" from \$215 to \$230/ton = \$467820
472 tons Grade "C" from \$215 to \$230/ton = \$108560
\$917240
X .05
\$45862
\$42871

CH-1 (5/73)

Less original Deposit Check #49413

Balance:

\$*2991.00

Johns-Manville

1020

51703

PAY
TO
THE
ORDER
OF

NOT GOOD AFTER 90 DAY

Chief, Mineral & Ores Branch
General Services Administration

DATE 6/3/74

AMOUNT \$*9489.00*

JOHNS-MANVILLE CORPORATION
DISBURSEMENT ACCOUNT

Richard J. Burt
AUTHORIZED SIGNATURE

THE FIRST NATIONAL BANK OF DENVER
P.O. BOX 5808 T.A.
DENVER, COLORADO 80217

⑈00051703⑈ ⑆1020⑈0001⑆ 10⑈11166⑈

DETACH BEFORE DEPOSITING - RETAIN EXPLANATION AND AMOUNTS - JOHNS-MANVILLE

6/3/74 Additional Deposit of 5% to cover increased bid for the
following Amosite Fibre: \$*9489.00*

51703

7181 tons Grade "K-3" from \$195 to \$210/ton = \$1508010
2141 tons Grade "W-3" from \$195 to \$210/ton = \$449610
1998 tons Grade "M" from \$195 to \$220/ton = \$439560
\$2397180
X .05
\$119859
\$110370

CH-1 (5/73)

Less original Deposit Check #49414

Balance

\$*9489.00*

217

Johns-Manville

Greenwood Plaza
Denver, Colorado 80217
(303) 770-1000

May 9, 1974

Chief, Mineral and Ores Branch
Office of Stockpile Disposal
General Services Administration
2000 "L" Street, NW, Room 602
Washington, D. C. 20036

Att: Mr. Saul Goodman

Dear Sir:

Johns-Manville Corp. makes the following offer, subject to the provisions of Solicitation of Offers MIN-213:

Blue Crocidolite Fibers: (Short Tons)

Depot	"A"	"B"	"C"	Totals
Belle Mead, N. J.	295	994	145	1,434
Curtis Bay, Md.	1,187	1,040	327	2,554
	1,482	2,034	472	3,988

Amosite Fibers:

Depot	K-3	M	W-3	Totals
Somerville, N. J.	810	-	-	810
Marion, Ohio	1,530	527	-	2,057
New Haven, Ind.	671	304	-	975
Baton Rouge, La.	3,296	1,167	2,141	6,604
Gulfport, Miss.	574	-	-	574
Pine Bluff, Ark.	300	-	-	300
	7,181	1,998	2,141	11,320

The bids for these fibers are the same as the previous bids we made and you awarded for sample tonnages of each fiber. (J-M bid letters to GSA, dated April 29, 1974.)

The bids and 5% bid deposit checks (enclosed) are as follows:

1,482 tons "A" Crocidolite @ \$215/ton = \$318,630 230.177 = 340,860
2,034 tons "B" Crocidolite @ \$215/ton = 437,310 230. " = 427,820
472 tons "C" Crocidolite @ \$215/ton = 101,480 230. " = 108,560
\$857,420

5% Bid Deposit .05
Bid Deposit \$42,871.00

\$ 917,240
.05

45,862.00

42,871.00

2,991.00

Deposit
additional "

Page Two
Mr. Saul Goodman

May 9, 1974

7,181 tons "K-3" Amosite @ \$195/ton =	\$1,400,295	210.	=	1,508,010. -
1,998 tons "M" Amosite @ \$195/ton =	389,610	220.	=	439,560. -
2,141 tons "W-3" Amosite @ \$195/ton =	417,495	210.	=	449,409. -
	<u>\$2,207,400</u>			<u>2,397,189. -</u>
5% Bid Deposit	.05			
Bid Deposit	<u>\$110,370.00</u>			

The Crocidolite fibers will be removed by J-M over the period June-November 1974. (6 months.)

The Amosite fibers will be removed by J-M over the period August 1974 thru July 1976. (24 months.)

P. P. Geleta
P. P. Geleta
Corporate Purchasing

sf

cc: Mrs. Jane Bernard

BCC: W. L. VANDERBEEK
S. J. MCDUFF
K. J. WHALEN
W. A. SELLS
R.P. SHUPPER
W. R. JOHNSON

*Enclosed are additional check deposit
to cover this additional price offer. -*

2991. -
9489. -
<u>12,480. -</u>

Joint RLF

RE ASPECTS FIVE- FIVE THOUSAND
 REQUIREMENT WITH ML VAPOR-GEEK A CENTRAL WILL NOT BE AVAILABLE
 TO CANADA. PIPE DIVISION WILL INVESTIGATE OTHER SOURCES OF FIBER
 AVAILABLE FROM CENTRAL SERVICES ADMINISTRATION WILL ADVISE LATER
 ON AVAILABILITY FROM U.S. STOCKPILES.

NY 65-15714-401

19

PURCHASING SAVINGS - ASBESTOS FIBER

We purchased from GSA:

<u>Date</u>	<u>Amt. (tons)</u>	<u>Totals</u>	<u>Type</u>	<u>Price FOB Depots</u>
1/22/74	7,395	7,395	"S" Blue	\$230
6/5/74	1,482		"A" Blue	230
	2,034		"B" Blue	230
	472		"C" Blue	230
		3,988	"A", "B", "C"	
	7,181	7,181	"K-3" Amosite	210
	1,998	1,998	"M" Amosite	220
	2,141	2,141	"W-3" Amosite	210

COMPARATIVE TOTAL PRICES PAID

BASE FOB ONLY

<u>Item (Blue)</u>	<u>GSA Price plus Palletizing*</u>	<u>Africa</u>
7,395 tons "S"	\$230 + \$17* = \$1,826,565	\$319 = \$2,359,005
3,988 tons A/B/C	\$230 + \$17* = \$ 985,036	\$319 = \$1,272,172
	\$2,811,601	\$3,631,177

<u>Item (Amosite)</u>		
7,181 tons "K-3"	\$210 + \$17* = \$1,630,087	\$274 = \$1,967,594
1,998 tons "M"	\$220 + \$17* = \$ 473,526	\$274 = \$ 547,452
2,141 tons "W-3"	\$210 + \$17* = \$ 486,007	\$274 = \$ 586,634
	\$2,589,962	\$3,101,680

SAVINGS

<u>Blue</u>	<u>Amosite</u>	
\$3,631,177	\$3,101,680	\$ 819,576 Blue
\$2,811,601	\$2,589,962	\$ 511,718 Amosite
\$ 819,576	\$ 511,718	\$1,331,294 Total Savings

6/6/74

COPY FORM		INITIALS	DATE
BOX NUMBER	SEGMENT NO.		
10-51344	13-0416 BOX A(1)	KP	10/19/99
NOTES		REQUESTING PARTY	
Fibre Purchases 67, 58-lb Summanto		BS+BS	
GSA			
Cape Blue			