FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT # 2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1968 | PAGE NO.: 464

DIST.	SALES-MAN	PROD GRP.	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			11 1040 265 THERMINOL FR-2																
1102	A039512		ARMSTRONG CORK MACON GA	0006	14	6	12			2	2		5		2				
0704	G041171		ARTISAN METAL PRODUCTS				1												
1010	G044960		ATLANTEX MILLS INC				1								1				
1504	J045818		ATLANTIC RESEARCH ALEX V				1												1
0704	A050240		B B CHEM CO CAMB MASS		1														
0372	A051350		BADGER PAPER MILLS INC		4														
0306	G051760		BAGCRAFT CORP OF AMERICA				1							1					
1109	G059745		BARRY OF GOLDSBORO N C				1											1	
2704	J061030		BATTELLE MEMORIAL		1		1	1											
0306	A070251		BENDIX CORP S BEND IND	0005	3		1												1
1005	J070253		BENDIX CORP UTICA N Y				1											1	
2906	G070273		BENDIX CORP ANN ARBR MCH				1												
2332	G076468		BIG HORN CONSTRUCTION CO				1			1									
1101	A081180		BLACKMAN UHLER CO INC	0002	2	2													
4105	A086736		BOEING AIRPLANE RENTON		1														
0306	G094098		BRADLEY UNIVERSITY																
4405	J095892		BREA CANYON OIL CO	0001	1	1													
2730	J098350		BRIGHTON CORPORATION																
0832	G100436		CLEAVER BROOKS				1							1					
2308	A102650		BROWN SHOE COMPANY	0002	1	2													
1505	A105844		BUDD CO PHILA PENN																
1502	A105848		BUDD CO NEWARK DELAWARE		1														
1109	A108916		BURLINGTON IND ALTA VIST	0040	33	40	17				8						8		
1101	A108918		BURLINGTON IND GREENS NC	0008	8														
1109	G108921		BURLINGTON IND CHERAV SC				18								6	6		6	
2831	G112428		CABOT TIANIA CORP				10			6				4					
2906	G116641		CAMPBELL SOUP NAPOLEON				2				2								
0306	A121103		CARGILL INC CARPENTSV	0005			38	23	8						3			3	
4411	J122532		CARNATION RESEARCH LABS																
1010	G127788		CAT CHEM CORPORATION				1										1		
1010	J128974		CELANESE FIBERS ROCKHILL																
1010	J128998		CELANESE GREENVLLE		11				2										2-
1019	G129139		CELLOMER CORPORATION	0002		2													
0832	G138715		CHEM PUMP DIV CRANE-CO																
1505	J138715		CHEM PUMP DIV CRANE-CO				1								1				
1005	G150400		CLASSIC LAMINATING CORP																
0306	G151127		CLEAVER-BROOKS CO				2	2											
1018	J156301		COATING PRODUCTS CO		1														
1005	J166549		COLLOID CHEM LAB																
2704	J167442		COLORPAC INCORPORATED		2		2	1			1		1				1		
0306	J171850		COMMONWEALTH EDISON																
1502	J173381		CONESTOGA CHEMICAL CO				11	5		1				2					3

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