

Message

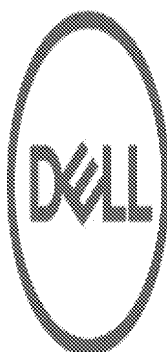
**From:** National Black Chamber of Commerce [halford@nationalbcc.org]  
**Sent:** 8/1/2018 6:45:29 PM  
**To:** Bennett, Tate [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=1fa92542f7ca4d01973b18b2f11b9141-Bennett, E]  
**Subject:** Progress Report August 1, 2018

August 1, 2018

# NBCC

National Black  
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## SMALL BUSINESS

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**Mission:** To exponentially increase the amount of Black business procurement at the federal government level which will lead to greater empowerment, demand for Capital Access, a sharp rise in employment opportunities, aka JOBS! In doing so, we prepare our constituents to earn a

greater market share in the global marketplace and improved communities from an economic perspective. "What is the status of Black business procurement?" Should be the number one topic of discussion amongst our leaders and bureaucrats throughout all levels of our national structure. Our chapters will receive technical assistance in preparing for this initiative.

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**Quarterly Reviews on Each Government Agency:** Beginning at the end of the next fiscal quarter, September 30, 2018, the NBCC will review the status of Black procurement with each federal agency. We will rank them and submit our findings to each top official of each agency and to the Chief of Staff of the White House. These quarterly reviews will continue through Fiscal Year 2020. They will be available to the public. The intent is to encourage procurement officers and their managers to focus on the need to improve the amount of volume they procure with certified Black firms, including those certified as 8a firms. The current status is disappointing so we must improve as soon as possible.

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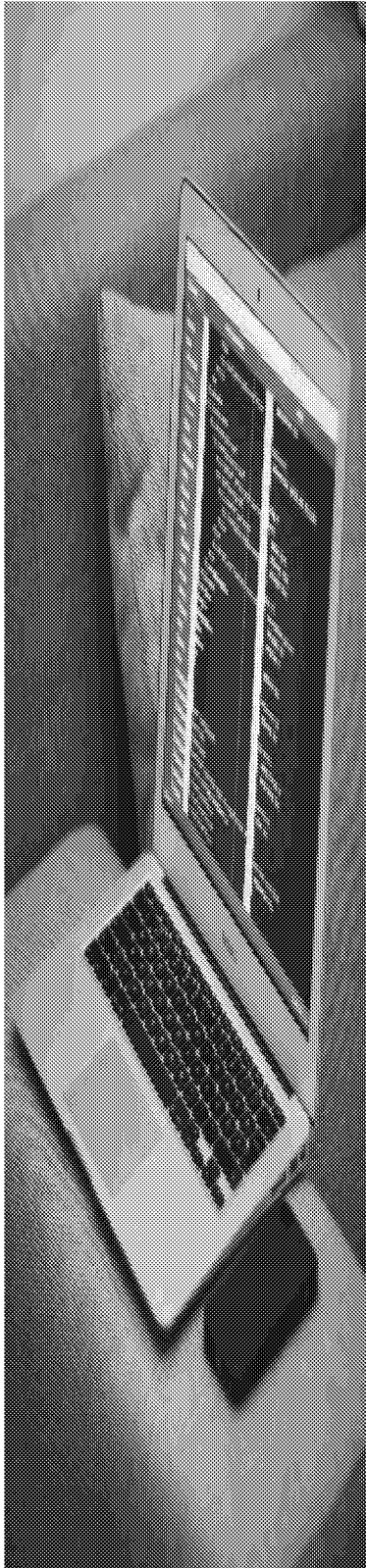
#### **SBA Lending to Black**

**Firms:** Consistent with the above we shall obtain the status of SBA lending to Black owned firms on a quarterly basis. We will develop a communication flow to the applicable banks encouraging them to become aggressive in this area. We will also review the CRA ratings (Community Reinvestment Act) of the major banks in the nation. Our chapters will do personal reviews with their applicable banks.



**Exploitation of Model Programs:** We will identify locally based model programs that deal with job training and placement. Where possible we will partner with them and assist them in growing their markets and increasing their success levels. Two of these programs were identified during our recent annual conference.

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**Monitor our Utility Companies:** The General Services Administration has an excellent program of reviewing the status of Small and Disadvantaged Business Enterprise (DBE) procurement with local utility companies. The companies are required to submit bi-annual plans for doing business with the DBE's within their marketplace. The plan's results are reported and then updated every two years. We will begin reporting on this process and publicize the results. Our local chapters will be charged in dealing face to face with their applicable utility firms.

**Review State Minority Business Programs:** We will review the MBE programs for most states within our nation. They will be assigned rankings and reviews will be updated on an annual basis. This should provide technical support for our local chapters as they provide advocacy for their members. The first review will be due by the end of this calendar year.

The above should keep our “plate full”. We are going to make changes – GOOD CHANGES!

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| National Black Chamber of Commerce | Washington, DC | [info@nationalbcc.org](mailto:info@nationalbcc.org)

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