FORM NO. 7760
REV. 3/67

# SALES SUMMARY

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH: DEC. | YEAR: 1968 | PAGE NO.: 659

| | | | | SALES THIS MONTH | | SALES THIS YEAR TO DATE | | TOTAL SALES LAST YEAR | |
|---|---|---|---|---|---|---|---|---|---|
| | | | | POUNDS | DOLLARS | POUNDS | DOLLARS | POUNDS | DOLLARS |
| * 11 | 1040 285 | THERMINOL FR-3 | | | | | | | |
| 13 33 G | 050737 | BAB & WIL ALLIANCE OH | | | | 180 | 68 | | |
| 19 36 G | 057753 | BARKSDALE LA CALIF | | | | 600 | 168 | | |
| 15 30 A | 061030 | BATTELLE MEMORIAL | | | | | | 600 | 168 |
| 19 36 G | 066481 | BECON DICKINSON LOS GATO | | | | 60 | 23 | | |
| 19 36 J | 086736 | BOEING AIR RENTON TRANS | | | | | | 1,200 | 336 |
| 19 36 A | 086738 | BOEING CO SEATTLE | 1 | | | | | 600 | 168 |
| 15 34 J | 090668 | BOSTRUN CORP MILWAUKEE | | | | 60 | 23 | 60 | 23 |
| 13 52 A | 091680 | HENRY BOWER CHEM PHILA | | | | 240 | 66 | | |
| 15 53 A | 118664 | CANNON MUSKEGON CORP | | | | 3,000 | 840 | 1,800 | 504 |
| 15 31 G | 120800 | CARBORUNDUM NIGRA FLS NY | | | | 1,800 | 504 | | |
| 13 33 A | 166574 | COLONIAL BAKING CO | 1 | | | 600 | 168 | | |
| 19 36 G | 170854 | COMINCO PRODUCTS INC. | | | | 60 | 23 | | |
| 15 49 A | 179649 | CORN PROD CO ARGO ILL | | | | 240 | 91 | 300 | 114 |
| 15 53 A | 216150 | DOW CHEM MIDLAND MICH | | 600 | 168 | 600 | 168 | | |
| 15 30 G | 237500 | EMERY IND CINCIN OHIO | | | | 60 | 23 | | |
| 19 50 J | 242850 | ETHYL CORP BATON ROUGE | | | | | | 1,800 | 504 |
| 13 33 A | 263530 | FLA PWD & LIGHT MIAMI | | | | | | 120 | 46 |
| 13 52 A | 316674 | HAMILTON MANUFACTURING C | | 1,200 | 302 | 1,200 | 302 | | |
| 15 31 G | 326290 | HAVEG INDUSTRIES INC | | | | 60 | 23 | | |
| 13 33 A | 331850 | HERCULES INC WIL DEL | 1 | | | | | | |
| 15 53 J | 364142 | INTERCHEM CORP TOLEDO OH | | | | | | 1,800 | 504 |
| 15 49 A | 365357 | INTERNATIONAL MINERAL & | | | | | | 60 | 23 |
| 13 33 G | 420178 | LESLI MANUFACTURING CORP | | | | 1,800 | 504 | | |
| 19 36 A | 460271 | MCCORMICK SELPH DIV TELE | | | | | | 60 | 23 |
| 15 31 J | 526522 | STATE UNIV OF NEW YORK | | | | | | 60 | 23 |
| 13 52 J | 575700 | PFISTER CHEMICAL WORKS | | | | | | 1,200 | 336 |
| 15 31 A | 585343 | PPG N MARTINSVLE W VA | | 1,800 | 504 | 1,800 | 504 | | |
| 15 30 A | 594800 | PROCTER AND GAMBLE C | | | | 300 | 114 | | |
| 13 33 A | 613020 | REICHHOLD CH WHITE PLAIN | 4 | | | 11,400 | 3,192 | 6,000 | 1,680 |
| 13 52 G | 644916 | SANDRIK STEEL NJ | | | | 600 | 168 | | |
| 19 45 J | 665016 | SHELL CHEM HOUSTON TEX | | | | 600 | 168 | | |
| 19 50 G | 665016 | SHELL CHEM HOUSTON TEX | | | | 600 | 168 | | |
| 19 50 G | 665040 | SHELL DEVELOP EMERYVILLE | | | | 60 | 23 | | |
| 19 50 A | 665400 | SHELL OIL HOUSTON TEXAS | | | | 600 | 168 | | |
| 19 36 J | 669435 | SHORE-CALNEVAR INC | 1 | | | | | | |

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