

PORTLAND

Trade Name: Oil Wood Stain
 Category: Oil Stain
 Color: Light Oak
 Number: 1950
 Quality: First

PIGMENT: 14.7%	Lbs.	Yield In Gals.	Unit Cost	TOTAL COST
RP-25 Raw Sienna Paste (55.6% Oil)	200	17.2	11.56 Cwt.	\$23.12
RP-57 Talc Paste (36.5% Oil)	50	3.74	6.03 "	3.02

VEHICLE: 85.3%

V-275 Mixing Varnish	75.6	10	.82 Gal.	8.20
V-244 Drier	35	5	.39 "	1.95
3026 Mineral Spirits	422	62	.10 "	6.20
3038 Borax Solution	33.6	4	.02 "	.08
Sulphonated Castor Oil	8.7	1	1.30 "	1.30

\$43.87

Calculated Yield	324.9	102.94
Manufacturing Loss 2.9%		2.94
Actual Yield		100

COST ANALYSIS:
 (Per Gallon)

Material Cost.....	.439
Direct Labor Cost.....	.05
Factory Overhead.....	.095
Bulk Cost.....	.584
Complete Package Cost.....	.241
Factory Cost in Package.....	.825

PRICES:

(A) To a Company owned or controlled outlet.....	1.10
(B) To an independent wholesaler.....	1.30
(C) By Company owned or controlled outlet to retail customer..	2.85
(D) To an independent retailer (Dealer).....	1.53
(E) To other (specify).....	2.00 *
	1.70 **

* Small Commercial Buyer
 ** Large Commercial Buyer

N 5188