

7-SWP-

17846-17875

August 31, 1933.

0007-SWP-000129218

CONSOLIDATED EXPENSE REPORT

September 1, 1952, to August 31, 1953

Dist. Martin - L...

Division
District

MEMO SALES	Total Sales Credits	5% Ret. Fund, Litigation and ODP Fund	Total Gross M-V Sales	Total Manufacturer	Reported	D C & C	Immediate	MEMO ONLY Net Sales Without Sales to Stores
MONTH	113 26179	385 72	112 876 07	67 680 68	45 195 39			
	133 620 15	490 07	133 130 05	74 862 54	58 267 24			
YEAR	1548 879 11	2 969 84	1544 909 27	852 670 07	692 239 25			
To Date	1655 143 84	4 085 76	1651 058 08	987 394 72	663 663 36			

EXPENSES	Year	THIS MONTH	LAST MONTH	YEAR TO DATE	Per Carry To From, Same Office			BUDGET
					Month	Year to Date	August 31	
Office and Warehouse Service	T.Y.	5 175 20	4 620 52	59 733 54	457	3 86	5 56	540754 64890.00
	L.Y.	7 458 88	707131	92 054 62	558	5 56	4 76	
Cleveland Direct	T.Y.	1 203 50	1 110 20	17 870 18	106	1 15	1 27	168752 20250.00
	L.Y.	1 620 83	1 620 83	20 983 04	121	1 27	1 64	
Traveling Expense	T.Y.	5 359 95	3 670 80	65 768 48	4473	424	5 14	1197127 143655.00
Club Insurance	L.Y.	646739	645828	85 111 65	484	5 14	5 35	
Traveling Service	T.Y.	7 940 18	474667	15 024 80	201	5 49	8 23	
	L.Y.	10 744 63	10478 61	136 243 36	804	8 23	7 24	
Advertising	T.Y.	14 419 37	4336 00	62 657 37	42 73	4 05	6 91	576200 54200.00
	L.Y.	16 110 93	8840 70	114 458 93	1206	6 91	5 79	
General Expense	T.Y.	8 260 85	3 785 16	61 126 42	2293	9 44	4 97	458129 54775.00
	L.Y.	7 414 84	6468 73	82 327 55	555	4 97	4 60	
Collection and Adjustment	T.Y.	99466	1666 07	16 750 89	88	1 08	1 79	700 04 8400.00
	L.Y.	1365 25	3370 96	29 665 26	102	1 79	8 85	
Stationery Used	T.Y.	47019	38233	574396	44	37	41	62504 7500.00
	L.Y.	716 79	716 79	6743 47	11	41	43	
Storage Used	T.Y.	41636	35096	5196 85	87	34	33	500 00 6000.00
	L.Y.	524 07	476 46	5504 00	39	33	28	
Cartage	T.Y.	768 71	512 25	6 034 74	88	39	56	65752 7890.00
	L.Y.	71436	788 86	9289 63	54	56	71	
Merchandise Cash Discount	T.Y.	208444	5 2777	20 397 14	184	1 32	1 40	1500 02 18000.00
	L.Y.	150837	2 111 53	23 102 11	113	1 40	1 45	
	T.Y.							
	L.Y.							
Total Direct Operating Expense	T.Y.	47 093 41	28 740 23	406 304 47	4158	26 23		
	L.Y.	51 969 43	48 367 42	605 450 62	3889	36 57		
Supplies	T.Y.	6 036 66	3200 12	25 373 14	533	1 64	1 27	1166 67 14000.00
	L.Y.	6267 61		21 077 20	464	1 27	6 8	
Interest on Past Due Accounts	T.Y.				9	15		
	L.Y.							
Total	T.Y.							
	L.Y.							
Retail Store	T.Y.							
	L.Y.							
Transportation	T.Y.	2 518 30	2 393 93	28 799 97	2 22	1 85	1 97	219167 26300.00
	L.Y.	2 478 57	1357 81	32 536 20	115	1 97	1 78	
Direct to Customer	T.Y.							
	L.Y.							
Credit on Licensed Oil Profit	T.Y.							
	L.Y.							
Instructions	T.Y.	216 72	2 666 12	27 228 37	1061	1 10	2 06	2887 92 34655.00
	L.Y.	1454 85	2911 37	46 269 53	109	2 80	2 06	
Net Total Expense	T.Y.	56 299 70	36 976 03	486 903 81	4976	12 14	12 56	3983850 460715.00
	L.Y.	62 128 06	52 048 19	704 555 81	4649	42 63	7 3	

DETAILS OF ADVERTISING

Local	T.Y.	
	L.Y.	
National	T.Y.	
	L.Y.	
Newspaper	T.Y.	
	L.Y.	

Green
6/10/53

CONSOLIDATED EXPENSE REPORT

September 1, 1932, to August 31, 1933

B. T. T.

~~Division~~
District

[illegible]

DETAILS OF ADVERTISING

Local	T.Y.
	L.Y.
National	T.Y.
	L.Y.
Newspaper	T.Y.
	L.Y.

CONSOLIDATED EXPENSE REPORT

September 1, 1932, to August 31, 1933

Division
District

The Metropolitan

MEMO SALES	Total Sales Credit	10% Ret. Fund, Library and Out Fund	Total Gross N-Y Sales	Trade	Manufacture	Railway	D C & C	Interoffice	MEMO ONLY Net Sales Without Sales to Stores
MONTH	27 007 99	132 96	26 875 03	18 762 91	8 112 12				
YEAR	45 460 27	212 67	45 246 58	26 857 62	18 386 96				
YEAR To Date	45 719 26	212 57	45 715 07	26 876 44	18 777 65				
	535 761 17	2 045 57	533 721 50	346 398 04	187 323 46				

EXPENSES	Year	THIS MONTH	LAST MONTH	YEAR TO DATE	Per Cent To Total Sales Credit			BUDGET	Month	Year to Date
					Month	Year to Date	August 31st			
Office and Warehouse Service	T.Y.	1 137 99	998 91	13 494 61	4.22	2.94	4.05		1218 37	14120.00
	L.Y.	1 505 72	1 570 14	21 256 52	3.31	4.08	4.57			
Cleveland Direct	T.Y.	702 50	647 77	8 364 80	2.60	1.82	1.12		541 67	6500.00
	L.Y.	475 10	475 01	5 972 00	1.02	1.12	1.12			
Traveling Expenses	T.Y.	1 323 28	1 747 77	16 906 88	4.90	3.68	3.50		5516 67	42120.00
Cash Inventory	L.Y.	1 421 44	1 504 41	18 717 74	5.12	3.50	4.34			
Traveling Service	T.Y.	2 642 83	41	23 033 86	6.78	5.01	7.46			
	L.Y.	3 181 78	3 127 48	39 752 06	7.00	7.46	6.58			
Advertising	T.Y.	3 496 88	1 577 52	18 933 04	4.25	4.12	5.83		1747 84	17344.00
	L.Y.	7 122 28	2 652 00	36 628 78	4.56	6.25	5.70			
General Expense	T.Y.	1 406 97	1 196 61	17 712 61	5.21	3.86	4.62		1345 87	16750.00
	L.Y.	1 600 38	1 180 23	24 772 94	4.02	4.25	4.41			
Collection and Allowance	T.Y.	357 91	424 10	3 337 37	1.33	.73	1.39		190 00	2280.00
	L.Y.	197 40	1324 37	7 472 52	4.2	1.39	.37			
Stationery Used	T.Y.	421 03	70 11	1 700 79	1.56	.37	.24		193 75	2327.00
	L.Y.		230 57	1259 73		.24	.38			
Storage Used	T.Y.	165 58	130 87	1 767 13	.61	.38	.30		650 00	1862.00
	L.Y.	168 41	173 67	1 616 42	.37	.30	.20			
Cartage	T.Y.	111 43	147 1	1 717 55	.41	.38	.63		204 17	2810.00
	L.Y.	230 53	230 70	3 332 17	.51	.63	1.05			
Merchandise Cash Discount	T.Y.	648 34	720 50	5 875 68	2.40	1.28	1.42		492 92	5915.00
	L.Y.	548 06	712 62	7 625 64	1.21	1.42	1.45			
	T.Y.									
	L.Y.									
Total Direct Operating Expenses	T.Y.	12 416 76	6 742 32	112 866 32	45.77	24.57	31.59			
	L.Y.	15 232 65	13 777 32	169 296 42	33.50	31.59	30.36			
Suspense	T.Y.	3 689 66	1 574 16	10 922 82	3.66	2.38	.84		269 17	3251.00
	L.Y.			4 373 38		.82	.83			
Interest on Past Due Accounts	T.Y.									
	L.Y.									
Total	T.Y.									
	L.Y.									
Retail Store	T.Y.									
	L.Y.									
Transportation Warehouse	T.Y.	253 78	1 702 13	17 170 30	.94	3.74	3.65		1225 00	14820.00
	L.Y.	2 709 07	834 11	19 574 18	.55	3.65	2.54			
Direct to Customer	T.Y.									
	L.Y.									
Credit on Licensed Oil Profit	T.Y.									
	L.Y.									
	T.Y.	248 46	725 08	7 447 96	.92	1.62	2.35		927 50	11130.00
	L.Y.		813 74	12 580 94		2.35	2.06			
Net Total Expense	T.Y.	16 597 54	10 421 78	148 308 99	61.45	32.72	38.37		12477 93	141784.00
	L.Y.	17 102 77	15 327 14	205 621 63	76.13	37.37	35.26			

DETAILS OF ADVERTISING

Local	T.Y.
	L.Y.
General	T.Y.
	L.Y.
	T.Y.
	L.Y.

CONSOLIDATED EXPENSE REPORT

September 1, 1932, to August 31, 1933

The Martin-Speer Co.

Wichita

MEMO SALES	Total Sales Credit	Net Sales Without Sales to Store	Total Gross Sales	Trade	Manufacture	Railroad	D & C	Immediate	MEMO ONLY
MONTH	12 97918	1342	12 96576	11 69778	1267 98				
YEAR	11 80836	7770	11 73066	10 16737	1563 29				
YEAR To Date	129 18003	40944	188 77059	146 25463	42 515 96				
	192 89259	60676	192 28583	164 04405	28 241 78				
EXPENSES	Year	THIS MONTH	LAST MONTH	YEAR TO DATE	Per Cent To Total Sales	Per Cent To Total Sales	Per Cent To Total Sales	BUDGET	
Office and Warehouse Service	T.Y.	567 40	517 35	6 557 00	4.37	3.47	5.02	462 50	5350.00
	L.Y.	733 01	705 75	9 685 75	6.21	5.02	3.16		
Cleveland Direct	T.Y.	76 00	67 50	1 921 00	1.59	1.02	2.65	202 10	2425.00
	L.Y.	250 00	250 00	5 110 00	4.12	2.65	2.59		
Travelling Expenses	T.Y.	731 06	547 57	7 068 68	5.63	3.74	4.90	1645 85	19750.00
Travelling Service	T.Y.	961 82	800 52	9 451 53	7.64	4.90	3.63		
	L.Y.	965 50	755 50	9 657 29	7.64	5.10	7.72		
Advertising	T.Y.	2 089 01	520 32	7 877 57	6.09	4.16	7.12	715 44	6040.00
	L.Y.		1 237 60	13 734 67	11.12	5.59			
General Expense	T.Y.	400 90	382 61	5 416 35	4.30	2.86	4.51	358 75	4305.00
	L.Y.	1254 94	642 07	8 699 37	6.83	4.51	2.18		
Collection and Allowance	T.Y.	136 24	113 37	2 164 82	1.05	1.14	1.63	75 42	905.00
	L.Y.	182 83	439 19	3 150 85	2.55	1.63	.26		
Stationary Used	T.Y.	226 45	35 45	707 65	1.74	.37	.39	46 67	560.00
	L.Y.	93 76	46 32	744 39	.79	.39	.23		
Storage Used	T.Y.	52 69	36 82	504 44	.41	.27	.23	37 50	450.00
	L.Y.	43 47	39 78	448 58	.36	.23	.14		
Carriage	T.Y.	19 97	25 06	266 70	.15	.14	.20	25 00	300.00
	L.Y.	50 38	30 63	391 91	.43	.20	.22		
Merchandise Cash Discount	T.Y.	396 73	403 26	2 722 84	3.06	1.44	1.29	163 35	1960.00
	L.Y.	116 18	218 63	2 483 93	.98	1.29	1.51		
Total Direct Operating Expense	T.Y.	5 661 95	3 404 91	44 864 34	43.62	23.71	35.66		
	L.Y.	4 944 39	5 913 53	68 790 74	66.87	35.66	24.43		
Suspense	T.Y.	577 65	495 00	4 256 37	4.14	2.25	.70	110 00	1320.00
Interest on Post Due Accounts	T.Y.	919		1346 60	.08	.70	.13		
	L.Y.			26 71	.01				
Total	T.Y.								
	L.Y.								
Transportation	T.Y.	1821 01	371 41	6 046 96	8.63	3.20	2.53	421 67	5060.00
	L.Y.	861 91	299 88	4 895 24	4.71	2.53	.96		
Credit on Licensed Oil Fuel	T.Y.								
	L.Y.								
Administration	T.Y.	1183 74	254 68	4 970 17	4.83	2.58	1.25	344 17	4130.00
	L.Y.	7566 41	4 557 35	58 187 66	56.29	30.75	41.47	4608 42	53219.00
Net Total Expense	T.Y.	5 275 51	6 434 68	80 001 87	77.41	41.47	26.77		
	L.Y.								

DETAILS OF ADVERTISING

Local	T.Y.								
	L.Y.								
	T.Y.								
	L.Y.								
	T.Y.								
	L.Y.								

ANS
RWN
C&S
LWN

0720 720 PM 2004

CONSOLIDATED EXPENSE REPORT

September 1, 1932, to August 31, 1932

Division
District

MEMO SALES	Total Sales Credit	10% Red Limit, License and ODP Limit	Total Gross E-V Sales	Trade DRIVERS	Manufacturer JOBBERS	Railway	U C & C	Insurable	MEMO ONLY Net Sales Without Sales to Store
MONTH	1077122	3582	1073540	8466	2269				
YEAR To Date	1083241	2101	1082640	763	2262				
	11359719	51628	11308091	88736	24345				
	10122064	92850	10024112	72124	21588				
EXPENSES	Year	THIS MONTH	LAST MONTH	YEAR TO DATE	Month	Year to Date	August 31st	Year to Date	BUDGET
Office and Warehouse Service	T.Y.	50230	48178	590813	466	520	613		
	L.Y.	50038	57357	926407	510	613	658		
Cleveland District	T.Y.	45312	28126	367724	421	224	242		
Branch (C) Wagoner	L.Y.	31250	31250	366332	238	242	264		
Travelling Expense	T.Y.	61844	46677	611647	574	538	627		
Car	L.Y.	71371	71371	742764	472	627	633		
Travelling Service	T.Y.	80680	78181	890521	749	724	750		
	L.Y.	16875	16875	1134156	108	750	937		
Advertising	T.Y.	20000	40000	353602	186	513	535		
	L.Y.	57232	43744	808926	546	535	547		
General Expense	T.Y.	60566	31233	741635	562	544	584		
	L.Y.	47957	35474	531443	405	384	515		
Collection and Allowance	T.Y.	7082	15858	142896	26	126	132		
	L.Y.	10532	9123	199522	100	132	77		
Stationary Used	T.Y.	4284	3500	300917	40	26	56		
Ink	L.Y.	5150	5443	844592	75	56	64		
Storage Used	T.Y.	5529	4070	510977	52	45	33		
	L.Y.	5213	3337	493674	48	33	26		
Cartage	T.Y.	4683	6387	854442	43	75	102		
	L.Y.	11988	8778	1536377	110	102	150		
Merchandise Cash Discount	T.Y.	15970	17045	161126	148	142	150		
	L.Y.	13579	21918	2274102	126	150	116		
	T.Y.								
	L.Y.								
Total Direct Operating Expense	T.Y.	356180	319256	37164719	3307	312	3624		
	L.Y.	367705	364678	5420477	3388	364	3847		
Supplies	T.Y.	31184	26818	171663	229	152	137		
	L.Y.	55945	35214	2079392	315	137	134		
Interest on Past Due Accounts	T.Y.	(1930)	(1922)	(29204)	(10)	(20)	(20)		
	L.Y.	(1963)	(2472)	(31697)	(18)	(20)	(24)		
Total	T.Y.	326234	344145	37164719	3307	312	3624		
	L.Y.	421687	397419	5656721	3286	3740	3957		
	T.Y.								
	L.Y.								
Transportation	T.Y.	32430	14651	272958	300	240	326		
Warehouse	L.Y.	13878	17117	492402	220	226	397		
Direct to Customer	T.Y.								
	L.Y.								
Credit on Licensed Oil Profit	T.Y.								
	L.Y.								
Administration	T.Y.	7500	7500	92499	70	81	159		
	L.Y.	8333	8333	405439	77	159	232		
Net Total Expense	T.Y.	426164	362296	4265739	3956	3957	4225		
	L.Y.	450578	422869	6384686	4182	4225	4686		

DETAILS OF ADVERTISING

Local	T.Y.			
	L.Y.			
National	T.Y.			
	L.Y.			
Newspaper	T.Y.			
	L.Y.			

	Total		Los Angeles		San Francisco		Portland	
	Month	To Date	Month	To Date	Month	To Date	Month	To Date
CARTRIDGE	46.82	8,000.00	29.59	367.09	12.49	446.30	4.75	21.00
STrips	55.24	910.99	26.37	387.99	13.59	91.68	5.22	21.22
Used	52.13	2,000.00	33.08		15.00		4.05	
	324.30	2,700.99	245.05	1,278.24	3.14	994.71	76.13	456.08
Transportation	238.78		139.15		80.73		19.20	

	Total		Mfd. Mase		Unmfd. Mase		O.D.P.		Linsred Oil		DRUMS	
Warehouse	Month	To Date	Month	To Date	Month	To Date	Month	To Date	Month	To Date	Month	To Date
Los Angeles	579.8	2414.0	574.3	7993.5	41.3	4827	38	202	58	538	25	103
San Francisco	347.6	429.00	30.18	336.98	3.52	4490	3.3	578	96	2486	16	248
Portland	451.9	697.09	42.50	628.34	15.2	684	49	251	360	1948	20	176
Total at 8-25-33	1130.9	1607.37	1032.5	11039.2	97	10401	71	1032	144	4152	91	1051

Year to date adjustments

Cr. - Advertising used (258.04)
 Adj. to date of August 25 Inventory
 Dr. - General Expense 105.82
 (Year to Date Adjustment of Los Angeles Taxes)

Adj. - Year To Date Adjustment for

Charges to Rent Exp. Repairs of 1/4 of the Warehouse improvement (Cost \$11.66) 356.71

DETAILS OF GENERAL LEDGER ACCOUNT 40

Balance Beginning of Period

DEBIT CREDIT

ACCOUNTS

Accts. Rec. Mfrs.

Cost of Sales, Ch. Sales

Overhead Payable

Interest Bank Balance

Mfrs. Rec.

Plant

Investments Adv. Sls.

Manufactures

Accy. Recd.

Interest Payable

Plant Assets

Plant Appropriation

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

Interest Payable

DETAILS OF MISCELLANEOUS TRADING STATEMENT 40 BY BRANCHES

ACCOUNTS

Balance End of Period

DEBIT CREDIT

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

330 000 00

TOTAL

THE MARTIN-SENOUR COMPANY
CONSOLIDATED BALANCE SHEET
AS OF AUGUST 31, 1933

<u>ASSETS</u>	<u>THIS YEAR</u>		<u>LAST YEAR</u>
Cash - On Hand in Bank	42,494.48	56,275.05	
In Transit	<u>883.57</u>	<u>54.89</u>	
	43,378.05		56,329.94
<u>ACCOUNTS RECEIVABLE</u>			
Customers	298,495.41	345,370.59	
Employees	238.56	513.14	
Acme White Lead & Cl. Wks.	503.46	625.24	
John Lucas Co.	32.74	--	
Miscellaneous	<u>104.62</u>	<u>2,003.00</u>	
	299,375.79		348,511.97
Notes Receivable	21,879.16		19,296.20
Loans to S-W Co.	934,175.28		897,760.19
Loans to Officers	660.00		900.00
Loans to Employees	837.54		341.34
<u>INVENTORY</u>			
Raw Materials	125,379.65	83,633.21	
Manufactured Mdse.	186,835.38	198,388.33	
Unmanufactured Mdse.	21,311.53	17,782.13	
P. & S. Dept. Mdse.	64,613.52	76,740.95	
Drums & Crates	1,432.60	411.20	
Transportation	<u>7,183.66</u>	<u>7,962.67</u>	
	406,756.34		384,918.49
Plant Depreciated	545,643.37		544,351.89
Warehouse Improvements	1,016.26		2,106.02
Deferred Charges	917.73		1,486.85
Other Assets	21.44 <i>drum & loose</i>		92.35
	<u>2,254,660.96</u>		<u>2,256,095.24</u>
<u>LIABILITIES</u>			
<u>ACCOUNTS PAYABLE</u>			
Outside	1,735.41	6,192.83	
Acme White L. & Cl. Wks.	4,407.87	4,654.32	
John Lucas & Co., Inc.	1.20		
Lowe Bros.	7.26		
Lincoln Ft. & Color Co.	62.55		
Mortgage on Galveston			
Real Estate	<u>1,108.42</u>	<u>1,264.12</u>	
	7,353.34		12,111.27
S-W Co. Special Plant Acct.	222,371.99		222,371.99
<u>RESERVES FOR:</u>			
Traveling Service	1,435.00		
Accumulative Discounts	1,588.90	571.05	
Taxes	<u>23,526.16</u>	<u>23,133.44</u>	
	26,548.06		23,704.49
<u>OTHER LIABILITIES</u>			
Dividends Payable	330,000.00		330,000.00
Declared Common			
Capital	1,650,000.00	1,650,000.00	
Surplus Aug. 31, 1932	3,213.82	216,275.62	
Net Earnings This Year	<u>15,173.76</u>	<u>197,368.13</u>	
	<u>1,668,387.57</u>		<u>1,667,907.49</u>
	2,254,660.96		2,256,095.24

2011

Accountant &
Notary Public

0007-SWP-000129228

THE MARTIN-BENNETT COMPANY

CHICAGO

BILLS RECEIVABLE

AUGUST 31, 1933

DATE	NAME	%	AMOUNT	DUE DATE
5-5-33	W. S. Bain, No Chicago, Ill.	5%	\$ 150.00	8-15-33
8-31-33	Bourne, Inc. Hammond, Indiana	5%	75.00	10-15-33
"	"	5%	75.00	11-15-33
"	"	5%	75.00	12-15-33
"	"	5%	75.00	1-15-34
"	"	5%	75.00	2-15-34
"	"	5%	75.00	3-15-34
4-7-33	Cadillac Wallpaper Company	5%	78.89	3-15-34
6-10-33	"	5%	500.00	9-31-33
6-6-33	"	5%	500.00	9-30-33
6-10-33	"	5%	500.00	10-31-33
"	"	5%	500.00	11-15-33
10-10-32	Carlson & Company, Wheaton, Ill.	5%	500.00	11-30-33
8-17-33	Consolidated Fuel & Lbr. Co. Ishpeming	6%	80.00	11/15/33
8-23-33	Darris Lumber Co. Harrisburg, Ill.		312.55	\$10.00 ea mo. begin.
"	"		333.34	Ten days
"	"		333.33	Due in 30 days
10-31-32	C. H. Good & Co. Evanston, Ill.		333.33	" " 60 days
"	"		100.00	" " 90 days
"	"		100.00	Tax Warrants
2-11-33	"		50.00	"
8-19-33	"		100.00	School Scrip
"	"		200.00	8-25-33
"	"		200.00	9-18-33
"	"		200.00	9-30-33
7-27-33	B. J. Gramm, Chicago, Illinois		200.00	10-15-33
"	"	5%	200.00	8-15-33
"	"	5%	200.00	8-31-33
"	"	5%	200.00	9-15-33
"	"	5%	200.00	9-30-33
"	"	5%	200.00	10-15-33
"	"	5%	200.00	10-31-33
"	"	5%	200.00	11-15-33
"	"	5%	200.00	11-30-33
6-24-32	L. Jachyms		35.00	Tax Warrants
8-28-33	M & H. Koscielnisk, East Chgo, Ind.		128.00	Stock Assignment
3-15-32	Koubek Hdw. Co.		100.00	Tax Warrants
"	"		100.00	"
10-26-33	"		125.03	"
6-1-3-33	Fred Lyons	5%	25.00	Tax Warrants
8-17-32	J. Martinez & Sons Co.		100.00	School Scrip
8-31-33	Midlothian Hdw. Co.		48.00	9-20-33
"	"		48.00	10-5-33
"	"		48.00	10-25-33
"	"		48.00	11-15-33
"	"		48.00	12-15-33
"	"		48.00	1-5-34
"	"		48.00	1-20-34
"	"		48.00	2-20-34
"	"		48.00	3-10-34
"	"		43.00	5-25-34
5-18-33	Murray-Brooks Hdw. Co. Lake Charles, La.	7%	1000.00	9-18-33
8-31-32	Barney Perkowski, So. Chgo, Ill.		50.00	School Scrip
4-1-33	"		12.25	11-1-33
4-7-33	Harley & Riley Co. Shinston, W. Va.		70.00	7-6-33
5-20-33	Temple Lumber Co. Houston, Tex.	6%	500.00	9-15-33

FORWARD

\$9,966.72

#2

THE MARTIN-SERVO COMPANY
CHICAGO
BILLS RECEIVABLE

		CONTINUED - \$9,966.72		
6-1-33	Finconning Lbr. Co.	6%	114.90	9/1/33
5-20-33	Temple Lumber Co. Houston, Texas	6%	500.00	10-15-33
	"	6%	751.08	11-15-33
1-6-33	Wagner Brothers Chicago, Ill.	6%	30.00	School exp
"	"		30.00	"
"	"	6%	27.08	"
6-10-33	Cadillac Wallpaper Co.	5%	500.00	10-15-33
			TOTAL CHICAGO - - - -	
			\$11,919.78	

BILLS RECEIVABLE - BROOKLYN

7-19-33	Alberts, Inc. Maspeth	6%	65.00	9-15-33
"	"	6%	65.00	10-15-33
5-25-33	S. F. Caldwell & Co. Lumberton, N.C.		93.61	9-25-33
5-25-33	D. S. Gehr & Son, Westminster, Md.		500.00	9-15-33
"	"		750.00	10-15-33
"	"		500.00	11-15-33
"	"		500.00	12-15-33
"	"		500.00	9-1-33
8-15-33	"		500.00	11-1-33
"	"		269.47	10-1-33
"	"		400.00	12-1-33
6-(5/31)33	Harrisburg Hdwe. Corp, Harrisonburg, Va.		243.10	9-15-33
7-(5/29)33	Manassas Industrial School for Colored Youth		15.00	10-15-33
8-16-33	Massey Builders Supply Corp.		2,500.00	8-30-33
8-1-33	Monroe Paint & W.P. Co		150.00	10-19-33
7-28-33	Jos. A. Reich, Orange, N.J.		151.37	9-28-33
"	"		151.37	10-27-33
8-19-33	F. A. Rinehart, Dover, N.J.		100.00	8-31-33
8-14-33	"		172.29	9-10-33
"	"		150.00	9-15-33
"	"		106.94	9-25-33
"	"		266.67	10-10-33
"	"		79.52	10-20-33
			TOTAL BROOKLYN	
			\$8,220.34	

BOSTON BILLS RECEIVABLE

7-(5/26)33	Franklin Auto Supply Co.		840.38	9-5-33
	"		840.38	10-15-33
7-5-33	H. V. Page, Easton, Maine	6%	68.28	10-10-33
			TOTAL BOSTON	
			\$1,739.04	
			TOTAL BROOKLYN	
			8,220.34	
			TOTAL CHICAGO	
			11,919.78	
			GRAND TOTAL	
			\$21,879.16	

Copy to
Mr. [unclear]
Mr. [unclear]
Mr. [unclear]

Sales, Deductions and Expense Report

11-19-47
103-2
103-2
103-2

REPRESENTATIVE	Ter.	CASH M.V.	DEDUCTIONS			EXPENSES			Total
			Am. Discont.	Freight Allowed	Overcharges & Errors in Billing	Year to Date	Year to Date	Year to Date	
		SALES	Year to Date	Year to Date	Quarter	Year to Date	Year to Date	Year to Date	
L. A. [unclear]	60	21,508.52	449.91	66.93	6.25	21.91	66.568	208,428.4	41,113.3
	60	23,844.27	77.28	13.11	306.51	40.96	104.07	31,270.17	4,978.54
	60	32,634.40	523.66	88.05	174.97	319.47	177.85	198,533	3,748.44
J. W. Kelly	60	61,191.7	5,142.3	351.95	477.90	584.82	206,332	1,401.8	4,051.29
	60	39,817.25	719.46	21.23	8.64	15.17	26,786.1	16,423.0	4,318.82
	70	39,014.62	776.11	307.28	163.15	323.03	42,699.1	23,915.0	4,761.91
L. H. Seeborg	70	23,844.6	310.8	399.0	399.0	70.92	431.348	229.70	299.53
	70	28,004.84	180.80	543.58	179.09	151.83	17,518.9	25,567.06	3,922.52
	70	30,765.21	301.62	305.44	58.15	144.56	136,425	14,400.96	4,046.13
C. A. [unclear]	60	43,435	270	583	3.77	2.57	583	426.52	592.06
	60	22,153.1	847.3	12.26	944	306.43	2,578.28	178.25	235.00
	60	6,412.59	91.77	60.94	10.23	70.894	57.8265	77.54	79.697
D. [unclear]	70	12,119.92	536.94	15,137	61.37	21,596.8	99,602.4	1,362.6	336.85
	70	12,119.92	536.94	15,137	61.37	21,596.8	99,602.4	1,362.6	336.85
	70	12,119.92	536.94	15,137	61.37	21,596.8	99,602.4	1,362.6	336.85
Total	60	118,781.22	1,199.79	1,948.51	765.39	364.99	346.9	526.44	733.75
	60	118,781.22	1,199.79	1,948.51	765.39	364.99	346.9	526.44	733.75
	60	118,781.22	1,199.79	1,948.51	765.39	364.99	346.9	526.44	733.75

Detail all items of Returned Goods, Overcharges and Errors in Billing, over \$15.00 on Separate 8 1/2 x 11 Sheet and Attach
Line, Territory No., Name of Account, Description of Material, Reason for Return and Amount.

103-2

The Martin-Senour Co.

0007-SWP-000129238

DETAILS OF GENERAL LEDGER ACCOUNT 49

Balance Registering at Period

DEBIT CREDIT

ACCOUNTS

Assets, Real, Mch.
Cash of Bank, Ch. Bal.
Dividend Payable
Interest Bank Balance
Mch. Bal.
Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

TOTAL

DETAILS OF MISCELLANEOUS TRADING STATEMENT 48

Balance End of Period

DEBIT CREDIT

ACCOUNTS

Assets, Real, Mch.
Cash of Bank, Ch. Bal.
Dividend Payable
Interest Bank Balance
Mch. Bal.
Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Payable to Bank
Payable to Bank

Consolidated

OFFICE AND WAREHOUSE OPERATING REPORT

THE NEW YORK PUBLIC LIBRARY
ASTOR LENOX TILDEN FOUNDATIONS
500 5TH AVENUE
NEW YORK 17, N. Y.

Central
Eastern
Western

General Expense — Warehouse

CAPTIONS	GRAND TOTAL																			
	Month		Year to Date		Month		Year to Date		Month		Year to Date		Month		Year to Date		Month		Year to Date	
	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year
Rep—Main Warehouse Lease	15	907 67	997 89	10 227 05	11	945 68														
*Outside Storage	16			10 94																
Fire Insurance—Our Stock	17	95 00	63 76	1 117 55	3 280 32															
*Insurance—All Other	18																			
Workmen's Compensation	19	26 23	23 87	316 54	578 80															
Taxes	20	2 582 54	2 070 04	9 463 16	9 154 03															
Washing	21	96 77	216 29	1 444 09	868 46															
*Clerks and Dispatch	22	19 61	21 57	323 57	349 18															
Employee Welfare	23	49 72	19 53	243 25	180 53															
Power and Light	24	582 51	132 75	1 592 00	1 418 15															
Heat	25	138 78		151 60	804 59															
Telephone	26	195 39	203 00	1 874 80	1 887 61															
Telephone—Regular	27	241 58	346 50	2 443 46	2 535 89															
Telephone—Long Distance	28	243 41	265 35	2 043 65	1 870 56															
Street-Car Fares	29	5 86	4 89	73 37	82 46															
Cleaning, Etc.	30	140 83	138 22	1 579 48	1 367 18															
*Repairs	31	41 23	74 54	1 492 48	1 669 86															
Repairs—Night Work	32	2 25	12 25	268 30	156 20															
Freight on C.F. and Export Shipments	33	10 38	96	121 44	20 72															
Damage	34																			
Express—Inland and Outland	35	85	51	35 61	100 04															
Postage—Comm, Paper, Etc.	36	475 17	897 65	1 765 94	2 804 43															
C. for Waste Paper & Empty Bbls. Sold	37																			
<i>Handwriting</i>	38		109	25	64 89															
<i>Special Feb</i>	39	57 31	56 03	520 35	76 67															
<i>Total Gen. Expense—Wares</i>	40	5 806 00	5 966 61	38 100 87	41 746 25															
Tonnage—Outgoing																				
Tonnage—Incoming																				
GRAND TOTAL TONNAGE HANDLED																				
GRAND TOTAL ORDERS SHIPPED (Sales Slip Shipped plus Bbls)																				

OFFICE AND WAREHOUSE OPERATING REPORT

Report for the month of August 1954
 Prepared by James E. Gault
 Date 8-1-54

CAUTIONS	Month			Year to Date			Month			Year to Date		
	This Year	Last Year	Ratio	This Year	Last Year	Ratio	This Year	Last Year	Ratio	This Year	Last Year	Ratio
GENERAL												
Regular	214.70	206.10	104.05	1,164.70	1,118.70	104.92	214.70	206.10	104.05	1,164.70	1,118.70	104.92
Temporary												
% of Regular Employees												
SALES												
Regular	1,164.70	1,118.70	104.92	1,164.70	1,118.70	104.92	1,164.70	1,118.70	104.92	1,164.70	1,118.70	104.92
Temporary												
% of Regular Employees												
ENTERING AND SELLING												
Regular	214.70	206.10	104.05	1,164.70	1,118.70	104.92	214.70	206.10	104.05	1,164.70	1,118.70	104.92
Temporary												
% of Regular Employees												
ACCOUNTING												
Regular	214.70	206.10	104.05	1,164.70	1,118.70	104.92	214.70	206.10	104.05	1,164.70	1,118.70	104.92
Temporary												
% of Regular Employees												
SHIPPING AND STOCKING												
Regular	214.70	206.10	104.05	1,164.70	1,118.70	104.92	214.70	206.10	104.05	1,164.70	1,118.70	104.92
Temporary												
% of Regular Employees												

GENERAL EXPENSE - SALES DIVISION												
Month			Year to Date			Month			Year to Date			Ratio
This Year	Last Year	Ratio	This Year	Last Year	Ratio	This Year	Last Year	Ratio	This Year	Last Year	Ratio	
1300	1300	100.00	1300	1300	100.00	1300	1300	100.00	1300	1300	100.00	
36.75	36.75	100.00	36.75	36.75	100.00	36.75	36.75	100.00	36.75	36.75	100.00	
70.00	70.00	100.00	70.00	70.00	100.00	70.00	70.00	100.00	70.00	70.00	100.00	
56.49	56.49	100.00	56.49	56.49	100.00	56.49	56.49	100.00	56.49	56.49	100.00	
120.00	120.00	100.00	120.00	120.00	100.00	120.00	120.00	100.00	120.00	120.00	100.00	
100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	
158.77	158.77	100.00	158.77	158.77	100.00	158.77	158.77	100.00	158.77	158.77	100.00	
146.12	146.12	100.00	146.12	146.12	100.00	146.12	146.12	100.00	146.12	146.12	100.00	
25.00	25.00	100.00	25.00	25.00	100.00	25.00	25.00	100.00	25.00	25.00	100.00	
238.06	238.06	100.00	238.06	238.06	100.00	238.06	238.06	100.00	238.06	238.06	100.00	
191.80	191.80	100.00	191.80	191.80	100.00	191.80	191.80	100.00	191.80	191.80	100.00	
1179.40	1179.40	100.00	1179.40	1179.40	100.00	1179.40	1179.40	100.00	1179.40	1179.40	100.00	
4141.26	4141.26	100.00	4141.26	4141.26	100.00	4141.26	4141.26	100.00	4141.26	4141.26	100.00	
80.00	80.00	100.00	80.00	80.00	100.00	80.00	80.00	100.00	80.00	80.00	100.00	
645.96	645.96	100.00	645.96	645.96	100.00	645.96	645.96	100.00	645.96	645.96	100.00	

All figures marked * are to be included in the ratio on Form 272-03 and attached to this report.

GRAND TOTAL

GRAND TOTAL COUNCIL DUTIED, (Name) (Date) (Time) (Place) (City) (State) (Country) (Zip)

OFFICE AND WAREHOUSE OPERATING REPORT

Sept. 1, 1967, to August 31, 1968

W. SERVICE

CAUTIONS	GRAND TOTAL				Month				Year to Date				Month				Year to Date			
	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year
GENERAL	90 00	99 773	1/81 30	90 00	99 773	1/81 30	90 00	99 773	1/81 30	90 00	99 773	1/81 30	90 00	99 773	1/81 30	90 00	99 773	1/81 30	90 00	99 773
SALES	255 64	266 00	92 151	362 044	61 19	186 00	247 06	243 950	74 40	80 00	674 45	1190 94	255 64	266 00	92 151	362 044	61 19	186 00	247 06	243 950
EXPENSES	188 14	279 50	236 278	401 648	13 65	199 50	1708 14	2873 04	24 40	80 00	254 64	1143 44	188 14	279 50	236 278	401 648	13 65	199 50	1708 14	2873 04
ACCOUNTING	364 43	374 50	3 785 78	5 097 50	364 43	374 50	3 785 78	5 097 50	364 43	374 50	3 785 78	5 097 50	364 43	374 50	3 785 78	5 097 50	364 43	374 50	3 785 78	5 097 50
SHIPPING AND STOCKING	371 78	493 92	5 416 81	7 890 03	201 00	194 67	3033 48	4726 30	170 78	299 25	2343 33	3163 73	371 78	493 92	5 416 81	7 890 03	201 00	194 67	3033 48	4726 30
RESEARCH AND DEVELOPMENT	5	6	50 77	50 77	3	3	50 77	50 77	3	3	50 77	50 77	5	6	50 77	50 77	3	3	50 77	50 77
GENERAL TOTAL	1139 99	1508 92	13494 61	21 856 50	820 31	1044 37	9822 19	6368 41	319 68	409 25	3677 40	5428 11	1139 99	1508 92	13494 61	21 856 50	820 31	1044 37	9822 19	6368 41
GENERAL EXPENSE - SALES DIVISION	19 91	3 60	567 05	855 71	22 18	3 60	487 88	254 68	42 79	79 17	101 02	19 91	3 60	567 05	855 71	22 18	3 60	487 88	254 68	42 79
Advertising Agency	10 02	58 70	532 97	838 90	10 02	31 70	463 84	391 74	5 90	168	208 38	10 02	58 70	532 97	838 90	10 02	31 70	463 84	391 74	5 90
Special Events	16 99	17 35	1254 73	2476 78	11 09	15 67	1022 28	2018 88	1 40	60	15 70	11 09	15 67	1022 28	2018 88	1 40	60	15 70	11 09	15 67
Representative Office (Rental)	5 14	55 30	355 30	54 50	3 69	100	11 50	23 00	60	2 25	55 71	493 88	5 14	55 30	355 30	54 50	3 69	100	11 50	23 00
Freight and Distribution	1 60	144 01	26 60	280 36	1 60	144 01	26 60	280 36	1 60	144 01	26 60	280 36	1 60	144 01	26 60	280 36	1 60	144 01	26 60	280 36
Letter and Reports to Stock	21 60	170 50	1342 16	371 70	870 28	256 39	502 65	200 00	235 00	70 95	960 05	21 60	170 50	1342 16	371 70	870 28	256 39	502 65	200 00	235 00
Conventions and Meetings (One One)	46 72	11 15	318 08	118 99	39 62	11 15	247 13	158 94	7 10	70 95	960 05	46 72	11 15	318 08	118 99	39 62	11 15	247 13	158 94	7 10
Charitable	50 00	130 00	37 25	712 73	50 00	130 00	37 25	712 73	50 00	130 00	37 25	712 73	50 00	130 00	37 25	712 73	50 00	130 00	37 25	712 73
Public Relations	121 98	284 82	447 64	9379 10	64 14	253 89	3630 89	5861 94	57 84	30 93	286 20	5577 16	121 98	284 82	447 64	9379 10	64 14	253 89	3630 89	5861 94
Travel and Entertainment	1285 01	1543 56	13284 97	153384 62	30 1089 97	77 05	64 948 15	642 71	453 59	5589 83	5908 69	1285 01	1543 56	13284 97	153384 62	30 1089 97	77 05	64 948 15	642 71	453 59
General Total General Expense	1406 99	1828 38	17712 61	24772 94	706 44	1543 86	11335 83	15347 09	700 05	484 54	3766 68	9425 85	1406 99	1828 38	17712 61	24772 94	706 44	1543 86	11335 83	15347 09
Per Cent to Sales																				

All figures marked * are to be detailed in their entirety on Form 2724B and attached to this report.

General Expense — Warehouse

CAPTIONS	No.	GRAND TOTAL				Brooklyn				Boston				Month
		Month		Year to Date		Month		Year to Date		Month		Year to Date		
		This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	
Rent—Main Warehouse Lease	15	420.34	400.89	5,054.08	5,051.68	198.25	186.80	2,379.00	2,326.60	222.09	222.09	2,665.08	2,725.08	
Outside Storage	16													
Fire Insurance—Our Stock	17	21.47	54.40	267.86	124.83	9.61	70.38	119.57	927.85	11.86	15.58	148.29	32.00	
Insurance—All Other	18													
Warehouse's Consumption	19	11.29	1.08	145.52	236.01	6.07	10.66	31.24	175.23	5.22	9.58	74.28	60.08	
Taxes	20			423.26	422.54	2,076.51	196.89	163.40	1777.29		26.77	279.86	299.22	
Wages	21	61.01	179.45	1,007.55	438.19	21.01	179.45	998.81	438.19			8.64		
Charity and Donations	22	2.00	9.00	101.33	59.25		9.00	52.88	445.25	2.00		4.88	13.00	
Employees' Wages	23	21.00		21.00						21.00		21.00		
Power and Light	24	52.53	97.89	261.89	965.13	47.89	16.89	682.20	696.31	4.64	10.50	109.69	268.82	
Heat	25			1,082.10	971.34			718.10	525.06			372.00	196.32	
Telephone	26	56.58	78.14	396.81	537.57	39.82	54.16	241.52	350.48	17.16	23.80	155.29	186.93	
Telephone—Regular	27	112.68	93.62	325.77	332.53	51.35	60.76	420.65	326.26	61.33	32.86	305.22	411.57	
Telephone—Long Distance	28	92.90	66.25	444.07	582.21	28.70	29.70	271.82	153.26	64.20	36.55	372.05	348.85	
Street-Car Fares	29	1.90	1.90	27.85	30.45	1.90	1.90	26.70	27.45			1.45	3.30	
Cleaning, Etc.	30	25.23	106.70	296.87	979.21	55.40	59.05	577.12	673.14	19.83	46.85	319.15	305.91	
Supplies	31	16.65	40.10	217.07	268.77	16.65	30.15	161.86	227.57		9.85	55.81	41.30	
Supplies—Night Work	32	7.00	10.00	174.10	477.50	7.00	10.00	170.85	35.00			3.25	12.80	
Freight on C.F. and River Shipments	33	10.25		10.25		10.25		10.25					41	
Damages	34													
Express—Inland and Outland	35			4.07	59.18			3.06	36.86			1.71	22.82	
Freight Cart, Paper, Etc.	36	301.69	870.23	1,217.22	1,967.10	95.47	256.11	621.18	682.24	206.82	141.12	596.04	684.56	
Ch. for Waste Paper & Heavy Mkt. Sold	37													
Truckmen	38													
Truckmen—Fuel	39	20.78	14.71	145.87	18.85	13.63	10.15	93.70	11.17	7.16	4.86	52.07	6.88	
Truckmen—Wages	40	1,245.01	1,843.56	13,224.57	15,323.44	42.00	1,089.77	7,705.04	9,481.11	1,412.71	453.57	5,288.83	5,208.69	
Truckmen—Outgoing														
Truckmen—Incoming														
GRAND TOTAL TONNAGE HANDLED														
GRAND TOTAL ORDERS SHIPPED (Take Ship Shipped plus DDOs)														

OFFICE AND WAREHOUSE OPERATING REPORT

Sept 1, 1942, to August 31, 1943

MAINTENANCE

CAPTIONS	MONTH												YEAR TO DATE				YEAR TO DATE			
	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year
GENERAL																				
Regular	68.10	25.00											477.14	1,332.44						
Temporary													3.30	32.90						
% to Sales																				
SALES																				
Regular	67.40	150.00											723.45	1,906.00						
Temporary																				
% to Sales																				
ENTERING AND BILLING																				
Regular	67.40	115.00											678.25	1,172.10						
Temporary													30.25							
% to Sales																				
ACCOUNTING																				
Regular	151.00	250.00											186.00	5,052.00						
Temporary																				
% to Sales																				
SHIPPING AND STOCKING																				
Regular	213.40	193.01											2,567.71	2,941.40						
Temporary													109.94							
% to Sales																				
Plantery Building (at Plantery Landing) and Sales Development																				
Regular	567.40	733.01											6,657.00	9,645.25						
Temporary																				
% to Sales																				
GENERAL EXPENSE -- SALES DIVISION																				
1. General Expense (Rm. Collections)													125.21	57.82						
2. Special Fare													18.82	36.91						
3. Representative Outfit (Regular)													292.47	1060.91						
4. Representative Outfit (Special)													137.88	3.90						
5. Periodicals and Literature													42.64	113.04						
6. Labor and Supplies to Stock													85.6	509.59						
7. *Corrections and Mailings (Our Own)													67.55	167.00						
8. *Corrections and Mailings (Others)													71.61	40.00						
9. Miscellaneous Items																				
10. Public Development																				
11. *Building													303.41	172.09						
12. *Labor Control													6.79	64.04						
13. *Prize Money														22.00						
14. Total Gen. Exp.--Sales Division	211.7	101.64											1,130.61	2,077.02						
Total Gen. Exp.--Warehouse	379.73	1,153.30											4,287.74	6,121.85						
Grand Total General Expense	400.90	1,254.94											5,418.35	8,698.87						
% to Cost to Sales																				

* Figures marked * are to be detailed in their activity on Form 2754B and attached to this report.

W. J. H. J.

[illegible]

**Marchonizing
Special For**
Total Gen. Expense—\$7.00.

[illegible]

GRAND TOTAL ORDERING NUMBER (also may appear as PO#)

Sad Francis

CAPTIONS	GRAND TOTAL				LOS ANGELES				SAN FRANCISCO				PORTLAND			
	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year	This Year	Last Year
Expenses—Wages—	193,600	237,500	228,600	224,400	52,500	52,500	130,000	630,000	105,000	105,000	138,000	138,000	20,000	60,000	240,000	240,000
Outside Storage	1076	1450	14080	23533	525	724	6480	10705	370	577	6288	10891	119	149	2262	1937
Fire Insurance—One Point	1150	153	2131	152	560		1126		580	899	152				106	
Insurance—All Other	354	1375	4132	7408	333	788	8013	5647	1474	1474	4332		04	04	45	29
Workmen's Compensation	1486	(3843)	4149	10492	4038	4038	21124	18798	1561	6784	20372	8154				3600
Taxes																
Welding																
Chauffeur and Domestic	250	383	1325	1323	250	283	576	1323								
Employee Welfare																
Power and Light	69				69											
Heat	900	909	6896	9413	682											
Telephone	9533	3616	24647	28997	3873	2057	17444	14113	1560	287	1295	14309	64	159	72	77
Telephone—Long Distance	2260	2110	10775	13172	1675	1090	7285	7285	535	1020	4420	5907				
Street-Car Fares		225	1375	2450	225		1375	2450								
Cleaning, Etc.	172	235	3297	3265	172	225	3197	3265	1050		1050					
Supplies	1050	595	3780	5435	595		3780	5435								
Supper—Night Work	200	150	1530	1350	200		1530	1350								
Freight on C.P. and River Shipments	51	723	294	3181	172		294	3181	51	610	1999	1467	110	191	242	246
Dinner	2877	56	2877	1969	2877		2877	1969								
Express—Labor and Outfit	47	544	7930	27140	97	(187)	1125	1383	549	7430	2365		357	357	246	
Printing Costs, Paper, Etc.	1846															
On the Water Front & River Mile Mile																
Freight on C.P. and River Shipments	4062	3336	17510	24717	396	214	138	214	3052	3336	17510	24717		05	205	
Freight on C.P. and River Shipments	494	214	2612	214					58							
Freight on C.P. and River Shipments	4380	35817	33112	40988	33112	16135	40988	447735	24469	13416	20078	231695	2186	6266	27145	20408
Total Gen. Expenses—Wages	4380	35817	33112	40988	33112	16135	40988	447735	24469	13416	20078	231695	2186	6266	27145	20408

Year	Year	Year
1990-1991	1991-1992	1992-1993
1993-1994	1994-1995	1995-1996
1996-1997	1997-1998	1998-1999
1999-2000	2000-2001	2001-2002
2002-2003	2003-2004	2004-2005
2005-2006	2006-2007	2007-2008
2008-2009	2009-2010	2010-2011
2011-2012	2012-2013	2013-2014
2014-2015	2015-2016	2016-2017
2017-2018	2018-2019	2019-2020
2020-2021	2021-2022	2022-2023
2023-2024	2024-2025	2025-2026
2026-2027	2027-2028	2028-2029
2029-2030	2030-2031	2031-2032
2032-2033	2033-2034	2034-2035
2035-2036	2036-2037	2037-2038
2038-2039	2039-2040	2040-2041
2041-2042	2042-2043	2043-2044
2044-2045	2045-2046	2046-2047
2047-2048	2048-2049	2049-2050
2050-2051	2051-2052	2052-2053
2053-2054	2054-2055	2055-2056
2056-2057	2057-2058	2058-2059
2059-2060	2060-2061	2061-2062
2062-2063	2063-2064	2064-2065
2065-2066	2066-2067	2067-2068
2068-2069	2069-2070	2070-2071
2071-2072	2072-2073	2073-2074
2074-2075	2075-2076	2076-2077
2077-2078	2078-2079	2079-2080
2080-2081	2081-2082	2082-2083
2083-2084	2084-2085	2085-2086
2086-2087	2087-2088	2088-2089
2089-2090	2090-2091	2091-2092
2092-2093	2093-2094	2094-2095
2095-2096	2096-2097	2097-2098
2098-2099	2099-2100	2100-2101
2101-2102	2102-2103	2103-2104
2104-2105	2105-2106	2106-2107
2107-2108	2108-2109	2109-2110
2110-2111	2111-2112	2112-2113
2113-2114	2114-2115	2115-2116
2116-2117	2117-2118	2118-2119
2119-2120	2120-2121	2121-2122
2122-2123	2123-2124	2124-2125
2125-2126	2126-2127	2127-2128
2128-2129	2129-2130	2130-2131
2131-2132	2132-2133	2133-2134
2134-2135	2135-2136	2136-2137
2137-2138	2138-2139	2139-2140
2140-2141	2141-2142	2142-2143
2143-2144	2144-2145	2145-2146
2146-2147	2147-2148	2148-2149
2149-2150	2150-2151	2151-2152
2152-2153	2153-2154	2154-2155
2155-2156	2156-2157	2157-2158
2158-2159	2159-2160	2160-2161
2161-2162	2162-2163	2163-2164
2164-2165	2165-2166	2166-2167
2167-2168	2168-2169	2169-2170
2170-2171	2171-2172	2172-2173
2173-2174	2174-2175	2175-2176
2176-2177	2177-2178	2178-2179
2179-2180	2180-2181	2181-2182
2182-2183	2183-2184	2184-2185
2185-2186	2186-2187	2187-2188
2188-2189	2189-2190	2190-2191
2191-2192	2192-2193	2193-2194
2194-2195	2195-2196	2196-2197
2197-2198	2198-2199	2199-2200
2200-2201	2201-2202	2202-2203
2203-2204	2204-2205	2205-2206
2206-2207	2207-2208	2208-2209
2209-2210	2210-2211	2211-2212
2212-2213	2213-2214	2214-2215
2215-2216	2216-2217	2217-2218
2218-2219	2219-2220	2220-2221
2221-2222	2222-2223	2223-2224

DETAILS OF BEFORE CLOSING
GENERAL LEDGER ACCOUNT 40

AFTER CLOSING

ACCOUNTS	Balance Beginning of Period		Balance End of Period	
	DEBIT	CREDIT	DEBIT	CREDIT
Accts. Rec. Misc.	30 00		30 00	
Cost of Inter. Co. Sales				
Dividend Payable				
Interest: Bank Balance		344.40		
Mile Rec.				
Plant				
Inventory: Adv. Stk.	4,048.78		4,048.78	
Merchandise	34,853.13		49,489.30	
Stcky Stock	377.77		377.77	
Transportation	1,754.47		4,754.47	
Fundings				
Plant Account				
Plant Appreciation				
Raw Material Pool				
Railroad Claims				
Railroad Claims—80%				
Reserve: Acc. Dis.				
Taxes				
Trav. Serv.				
Supplies: Administ.				
Drama				
Freight				
Payroll				
Packing Exp.				
S-W Co. Treasury Acct.				
Capital: Dec. Common				
Dollars				
Loss and Gain—Current	240 05		9,203.03	
Surplus—8-1-17-2-18-23			1,119.75	
EMPLOYEES LOANS	9998		9998	
CASH IN TRANSIT	111.75		111.75	
PLANT—MACH & FUL	4,178.33		4,119.41	
PLANT—OFFICE FUL	4,438.45		4,119.41	
PACKING SUPPLIES	10.97		10.97	
WARRANTY PAYMENTS	354.14		354.14	
PLANT—AUTOS	819.74		819.74	
RENT SUPPLIES	775.00		775.00	
PREPAID TAXES	115.34		115.34	
PREPAID OIL & SERVICE	730.83		730.83	
UNEMPLOYED LEASE EXP.	4,776.40			
SPECIAL ALLOWANCES				
CREDIT		45.64		
STATE SALES TAX		4.70		4.70
TOTAL	45,514.74	394.44	47,766.63	4.70

DETAILS OF MISCELLANEOUS TRADING STATEMENT ACCOUNTS BY BRANCHES

DETAILS OF EMPLOYEES LOANS— Loans To J. J. Williams	99.98
DETAILS OF EMPLOYEES LOANS— F. A. Campbell and	10.00
DETAILS OF OFFICE INTER-CO. ACCT. REV.— Germes Co. Los Angeles	74.91
Germes Co. San Francisco	79.6
TOTAL	77.87

2025 RELEASE UNDER E.O. 14176

CLASSIFIED SALES REPORT

L. Ruse

FROM SEPT. 1, 1931, TO Aug 31, 1933

Consolidated ^{a. Spence} _{exp. The Court}
BRANCH.

0007-SWP-000129253

K-100 Form 1-87 FBI 9809

CLASSIFIED SALES REPORT

Eastern

FROM MAY 1, 1932, TO

BRANCH

0007-SWP-000129254

THE MARTIN-SENOUR CO.

CLASSIFIED SALES REPORT

2-198 Copy 1 in 21 1981

FROM SEPT. 1, 1932 TO

Aug. 31, 1933

11:00am

BRANCH.

CLASSIFICATION	MONTHS		YEAR TO DATE		Year-To-Date Per Cent of Sales
	This Year	Last Year	This Year	Last Year	
A-1 Macech	51,731.32	145,346.22	5,200.22	50,177.11	9.84
A-2 Macech	5,304.37	2,790.68	16,721.81	16,566.47	21.15
A-3 Macech's Floor	5,011.57	2,812.18	13,154.30	10,858.07	15.30
A-4 Fresh and Dark	4,000.81	631.66	3,836.80	4,441.50	4.71
A-5 Wash-Yar		16.60		136.72	
A-6 Wash-Yar General	3,638.28	2,198.53	12,640.21	12,083.71	5.30
A-7 Kake-Doko		431.51		1255.05	
A-8 Kake-Doko	5,637.23	32,719.28	19,886.70	20,560.60	2.32
A-9 Oleo-Flax	3,458.66	400.70	1,113.54	2,447.11	45.61
C-1 Japan Lamp	1,985.78	22,671.70	6,507.54	7388.94	11.33
C-2 Fumid					
C-31 Industrial Lamp					
A-12 Red Oil-Lamp	2,703.70	616.18	3,795.87	2,071.87	42.39
A-13 Red Oil-Lamp	357.00	378.74	832.74	2529.92	67.88
A-14 Red Oil-Lamp	811.92	644.02	2,665.77	2551.92	4.44
A-15 Red Oil-Lamp	125.07	138.29	269.66	685.98	60.64
A-16 Red Oil-Lamp	212.92	166.10	1,089.63	1048.63	3.71
A-17 Red Oil-Lamp	537.97	35.88	46.84	75.13	38.32
C-18 Oil and Lamp	518.06	512.26	2,635.88	2235.74	17.91
A-19 Red Oil-Lamp		120.72		769.55	
C-20 Red Oil-Lamp	365.52	188.81	1,242.84	1752.07	7.81
C-21 Red Oil-Lamp	21.44	17.56	122.72	122.45	.22
A-21 Red Oil-Lamp	470.78	815.26	1,851.84	2,666.71	30.40
A-22 Red Oil-Lamp	80.41	22.51	323.96	223.80	44.75
A-23 Red Oil-Lamp	277.57	193.72	782.12	1981.71	48.51
A-24 Red Oil-Lamp	222.75	241.30	847.76	935.66	9.57
A-25 Red Oil-Lamp	61.64	64.50	233.80	348.51	32.91
A-26 Red Oil-Lamp	127.61	126.01	578.58	672.00	16.42
C-27 Red Oil-Lamp	323.64	482.55	671.22	510.28	8.18
C-28 Red Oil-Lamp	476.66	119.40	2,005.38	1688.23	18.79
A-29 Red Oil-Lamp	19.32	4.07	80.71	94.70	15.70
A-30 Red Oil-Lamp	604.70	473.00	2,248.77	2,679.77	16.27
A-31 Red Oil-Lamp			397.58	763	44.58
D-32 Red Oil-Lamp	636.44	244.14	3,601.76	2,902.23	24.10
D-33 Red Oil-Lamp	1,236.18	416.65	7,661.72	1272.57	602.59
A-34 Red Oil-Lamp	578.30	1339.78	1,769.20	2358.74	25.04
C-35 Red Oil-Lamp	2,129.77	881.60	5,612.59	2885.00	3.27
B-36 Red Oil-Lamp	1,419.57	908.44	4,007.07	7191.51	44.00
B-37 Red Oil-Lamp			472.25		
B-38 Red Oil-Lamp	338.35	63.37	1,157.32	2,250.86	48.72
B-39 Red Oil-Lamp		178.72	3.00	833.62	98.70
A-40 Red Oil-Lamp			5.20		
A-41 Red Oil-Lamp	507.54	238.31	1,498.57	1062.90	40.99
A-42 Red Oil-Lamp	375		375		
C-43 Red Oil-Lamp	78.55		578.70	10.10	
C-44 Red Oil-Lamp					
Spec. Disc.		09		118	92.37
Adj. to correct figure				51.30	
NET TOTAL GROSS SALES	63583.07	39774.74	185,443.59	185,438.01	
D-45 Overhead and Freight	938.80	1057.68	3327.00	6852.71	31.45
D-46 Overhead	53.00	16.00	185.00	187.65	2.48
D-47 Overhead	748.92	522.84	2552.00	3478.24	26.13
D-48 Overhead	251.22	476.14	818.57	1213.71	32.52
GRAND TOTAL GROSS SALES	65,274.02	41,849.40	192,524.59	191,168.21	2.46

0007-SWP-000129256

THE MARTIN-SENGOUR CO.

X-126 Copy 1m J71 2000

CLASSIFIED SALES REPORT

FROM SEP. 1, 1932 TO August 25 1933 Pacific Coast BRANCH.

CLASSIFICATION	MONTH		YEAR TO DATE		Year-to-Date Per Cent of Sales vs Last
	This Year	Last Year	This Year	Last Year	
A-1 Menards	1341 94	2113 67	19 381 63	27383 22	29.7
A-2 Martins	274 15	295 56	3116 77	3628 07	19.0
A-3 Senger's Place	232 26	658 61	3896 46	5345 10	39.3
A-4 Parks and Park	133 80	2810	781 77	879 94	66.8
A-5 Ward-Va	1244	93 97	1029 43	1667 39	34.8
A-6 Ward-Va General	57		706	44 34	83.9
A-7 Kuhn-Silly	312 37	301 49	3299 02	5321 04	33.9
A-8 Kuhn-Silly	127 04	310 67	1083 67	1787 82	39.3
A-9 Glen-Tone	821 44	1264 15	11767 99	17348 42	32.1
C-8 Super Leases	63 59	90 15	729 46	938 93	33.6
C-10 Payroll	2249 64	2066 43	28202 03	36015 84	21.6
C-11 Industrial Leases				661 59	21.1
A-12 Red School House	523 24	184 77	489 99	939 37	55.1
A-13 New, Old, and Red Point	168 59	21 01	486 29	579 70	86.1
A-14 Canning and Waste	737	61 57	11453	532 01	78.4
A-15 Miscellaneous Supplies	869	30 63	171 87	434 53	60.4
A-16 Glen and Senger	253 39	32 30	349 16	466 20	26.3
A-17 Miscellaneous Supplies	11 04	17 17	117 04	260 82	53.1
C-12 Cold and Air	3275	2933	372 27	330 59	12.4
A-18 J.S. Sales	292	11 01	231 80	236 79	2.1
C-13 Van Pelt and Knight, Red Ship	9362	45 99	414 99	413 80	2
A-19 Public-Auto, Mail, Furniture			53	815	
A-20 Colby-Op, Apes, Etc.	8098	170 46	1381 89	2148 91	34.4
A-21 Public Public in Oil	696	457	79 01	2446 66	96.7
A-22 Motor-Drum, 100% Oil	12		187 10	439 89	34.4
A-23 Wilson-Liquid and Puts	1252	1050	171 11	275 78	36.0
A-24 General Office	103 21	133 8	1434 05	1924 43	25.4
C-17 Sales-Op, Auto, Furniture	5130	47 24	40 682	687 34	40.7
C-18 Sales-Op, Auto	157 38	146 37	1418 79	1971 73	14.9
C-19 Sales-Op, Auto	179 14	276 67	2179 38	3369 27	34.1
A-20 Sales-Op, Auto			201 39	255 37	21.0
A-21 Sales-Op, Auto	161 20	320 15	1730 12	1993 31	13.1
D-22 Sales	173 90	161 44	1586 20	1886 83	18.9
D-23 Sales	15 00	23 82	327 38	300 85	24.4
A-24 General Office	230 85	27 94	1387 45	1705 46	11.6
C-18 C. T. Products and Distributors	1036	57 41	1775 81	3155 93	42.7
D-25 Martin's 100% Pure Vanilla	134 27	118 19	1355 62	2215 27	31.0
D-26 Miscellaneous Vanishes	369 50	338 09	2224 37	3975 72	34.0
D-27 Sales-Op, Auto					
D-28 Martin's 100% Pure Vanilla	371 9	74 96	637 12	921 11	30.8
A-26 Van Pelt and Knight				4470	
A-27 Sales-Op, Auto	237		5071		
A-28 Sales-Op, Auto	11100	25 38	57070	40411	
C-19 Sales					
C-20 Sales				5742	
E-1 Kraftmax Products	327 73	497 58	4957 09	3664 88	35.9
E-2 Kraftmax Products	37 33	273 85	3339 61	3305 82	44.3
E-3 Kraftmax Products	1052 06		1506 85		
B-37 Insultreides			144		
NET TOTAL GROSS SALES	9574 91	10250 97	104647 22	141532 22	26.0
D-29 Commission Merchants	629 69	573 80	7902 89	8199 35	10.1
D-30 Sales	9000	56 50	1046 75	929 00	12.6
D-31 General Office	114 10	372 09	4153 02	7708 85	46.1
D-32 Martin's 100% White Lead	71 63	54 92	1031 94	1745 88	40.8
GRAND TOTAL GROSS SALES	10480 33	11301 22	118781 82	160735 20	26.1
D-44 Three 1/2 Rd. & Frt.	742	743	97 37	118 52	
D-51 State Sales Tax	709		7 09		
	10494 84	11315 47	118886 28	160850 52	26.0

FINANCIAL REPORTING CO. INC.
CONSOLIDATED TRADING STATEMENT
AS OF AUGUST 31, 1953

GROSS SALES, Including Lead, Oil and Drums	1,566,347.52	1,874,094.84
Less Sales to Affiliated Cos.	6,165.57	4,818.45
Gross Sales to Trade	1,560,181.95	1,669,276.39
Deduct: Freight, Returned Goods, Overcharges, Accn. Disc.	144,751.31	180,502.06
Net Sales To Trade	1,415,430.64	1,488,774.29
Cost of Sales to Trade	916,760.30	954,558.38
Percent to Net Sales	64.85%	64.1%
Gross Profit on Sales to Trade	504,670.34	534,215.91
Percent to Net Sales	35.65%	35.8%

SELLING EXPENSE

Office & Whse. Service	59,733.54	92,054.62
Chicago Direct	17,870.18	20,953.04
Traveling Expense	65,768.48	86,111.65
Traveling Service	85,024.80	136,243.36
Advertising Used	62,657.57	114,455.93
General Expense	61,126.42	82,327.55
Collection & Allowance	16,750.89	29,665.26
Stationery Used	5,743.96	8,743.47
Stamps Used	5,195.95	5,504.00
Cartage	8,034.74	9,289.63
Misc. Discounts	20,527.14	23,132.11
Suspense Bad Debts	25,573.14	21,099.20
Interest on Past Dues	802.14	793.74
Warehouse Transportation	28,799.97	32,151.79
Administration	27,228.57	46,253.94

Total Selling Expense 486,903.81
Percent to Net Sales 34.40%

Net Operating Profit 17,766.33
Percent to Net Sales 1.26%

OTHER INCOME

Interest Received	329.79	994.80
Interest on Plant	16,981.80	17,537.16
Rent Received	380.00	451.50
R. R. Claims	91.12	289.81
Comm. Vending Mach.	3.17	
Disc. on Tax Warrants	.34	20.00
Rebate on Auto Purchases		278.63
Cash Discount Taken	5,728.49	2,579.96

23,514.71 21,891.86

OTHER EXPENSE

Pensions	261.96	261.96
Unexpired Lease	2,430.00	3,219.00
Tornado Loss Galveston	13.65	
Interest Galveston Mortgage	388.50	
Water Tax Galveston Property	4.70	
Bank Service Charge	6.43	
Taxes Galveston Property	151.55	
Depreciation	10,928.28	9,699.14
Insurance Galveston Property		78.74
Repairs to Galveston Property	26.00	
Net Profit on Operations	14,191.07	13,347.84
Percent to Net Sales	27,089.97	161,668.82
	1.91%	10.86%
Loss & Gain Adjustments	11,916.22	35,672.31
Final Net Profit	15,173.75	197,366.13
Percent to Net Sales	1.07%	13.26%

THE MARTIN-SENGOUR COMPANY

CENTRAL DISTRICT

COMPARATIVE TRADING AND PROFIT AND LOSS STATEMENT

AS OF AUGUST 31, 1933

	<u>THIS YEAR</u>	<u>LAST YEAR</u>
Gross Sales, Including Lead, Oil and Drums	912,106.69	938,366.06
Deduct Sales to Affil. Co's.	6,165.57	4,818.46
Gross Sales to Trade	<u>905,941.02</u>	<u>933,547.60</u>
Less Sales Deductions:		
Freight, Overchgs, Returned Goods, and Discounts	95,930.06	117,815.06
Net Sales to Trade	<u>810,010.97</u>	<u>815,732.54</u>
Cost of Sales to Trade	528,261.34	529,388.24
Per Cent to Net Sales	65.22%	64.90%
Gross Profit on Sales	281,759.63	286,344.30
Per Cent to Net Sales	34.78%	35.10%
SELLING EXPENSE		
Office & Warehouse Service	39,681.93	60,512.35
Chicago Direct	7,584.38	9,868.04
Traveling Expense	41,792.92	55,883.08
Traveling Service	52,333.65	81,371.54
Advertising Used	35,846.76	64,095.48
General Expense	37,997.46	48,855.24
Collection & Allowance	11,246.70	19,041.89
Stationery Used	3,355.62	4,739.35
Stamps Used	2,925.58	3,438.80
Cartage	4,050.49	5,565.55
Mdcs. Cash Discount	11,778.82	12,992.54
Suspense Bad Debts	10,193.95	15,379.23
Interest on Past Due Accts	377.08	806.77
Warehouse Transportation	3,582.71	8,082.37
Administration	<u>16,733.71</u>	<u>28,702.83</u>
TOTAL SELLING EXPENSE	280,707.16	419,922.31
PER CENT TO NET SALES	34.65%	51.56%
Net Operating Profit	1,052.47	135,974.01
Per Cent to Net Sales	.13%	16.82%
OTHER INCOME		
Interest Received	306.15	897.38
Rent Received	380.00	451.50
Interest on Plant	16,981.80	17,557.15
Cash Discount Taken	6,728.49	2,379.96
Discount on Tax Warrants	.34	20.00
Rebate on Auto Purchases	160.14	278.63
R. R. Claims	3.17	257.37
Comm. Vending Machine	<u>25,560.09</u>	<u>21,822.00</u>
Repairs Galveston Property	26.00	
Taxes Galveston	131.55	
Water Tax Galveston	4.70	
Interest Galveston Mtge.	388.50	
Tornado Loss Galveston	13.65	
Depreciation	10,326.70	9,587.02
Unexpired Lease	2,430.00	2,680.00
Insurance Galveston Property		78.74
Pensions	<u>261.96</u>	<u>12,487.72</u>
Net Loss on Operations	11,029.50	125,541.75
Per Cent to Net Sales	1.36%	15.11%
Loss & Gain Adjustments	2,515.80	25,843.95
Final Net Profit	<u>2,515.80</u>	<u>145,264.20</u>
Per Cent to Net Sales	.31%	18.25%

THE MARTIN-RENOUR COMPANY
EASTERN DIVISION
COMPARATIVE TRADING & PROFIT & LOSS STATEMENT
AS OF AUGUST 31st, 1933.

	THIS YEAR	LAST YEAR
Gross Sales Including Lead, Oil and Drums	461916.39	538563.57
Deduct: Sales to Aff. Co. Sales to Branches		
Gross Sales to Trade	461916.39	538563.57
Deduct: Freight, Returned Goods Overcharges & Discounts	32319.80	43799.42
Net Sales to Trade	429596.59	494764.15
Cost of Sales to Trade	266728.76	311893.67
Percent to Net Sales	62.55%	63.04%
Gross Profit	162867.83	182870.48
Percent to Net Sales	37.45%	36.96%
<u>Selling Expense</u>		
Office & Warehouse Service	18494.61	21856.52
Chicago Direct	8564.80	5976.00
Traveling Expense	16906.88	18777.04
Traveling Service	23033.86	39982.06
Advertising Used	18933.04	36626.78
General Expense	17712.61	24772.94
Collection & Allowance	3339.37	7472.52
Stationery Used	1700.79	1259.73
Stamps Used	1767.13	1616.82
Cartage	1717.56	3332.17
Merchandise Discount	5895.68	7623.64
Suspense Bad Debts	10922.82	4373.36
Interest Paid Due on Acct.	399.41	193.09
Warehouse Transportation	17170.30	19574.16
Administration	7447.96	12580.94
Total Selling Expense	148008.99	205631.63
Per Cent to Net Sales	34.45%	41.56%
Net Profit from Operation	12880.84	3971.15
<u>Other Expense</u>		
Railroad Claims	58.10	22.92
Depreciation on Plant	85.18	89.49
	12717.55	112.41
<u>Other Income</u>		
Interest Bills Recd.		1.88
Cash Discount		--
Interest on Bank Balance	4.11	27.93
	12777.87	29.21
Surplus Adjustment	2445.62	2244.56
Net Loss	10296.85	631.60
Per Cent to Net Sales	2.40%	1.26%

THE MARTIN-SENGOUR COMPANY

WESTERN DISTRICT

LINCOLN, NEBR.

COMPARATIVE TRADING AND PROFIT AND LOSS STATEMENT

AS OF AUGUST 31, 1933

	<u>THIS YEAR</u>	<u>LAST YEAR</u>
Gross Sales Including Lead, Oil & Drums	192,324.54	197,165.21
Deduct Freight, Returned Goods, Overcharge and All Discounts	16,501.46	18,889.61
Net Sales to Trade	175,823.08	178,275.60
Cost of Sales to Trade	113,782.40	113,976.41
Per Cent to Net Sales		63.54%
Gross Profit	62,040.68	64,299.19
Per Cent to Net Sales		35.48%
<u>SELLING EXPENSES</u>		
Office & Warehouse Service	6,557.00	9,585.75
Chicago Direct	1,821.00	5,119.00
Traveling Expense	7,068.88	9,451.53
Traveling Service	9,657.29	14,889.75
Advertising Used	7,677.57	13,734.67
General Expense	5,416.35	8,699.37
Collection & Allowance	3,164.82	3,150.85
Stationary Used	707.65	744.39
Stamps Used	504.44	448.58
Cartage	266.70	391.91
Merchandise Cash Discount	2,722.84	2,483.93
Suspense and Debits	4,256.37	1,346.60
Transportation - Misc.	5,046.96	4,895.24
Administration	3,046.70	4,970.17
Interest on Past Due	25.21	.68
Total Selling Expenses	58,187.66	80,001.87
Per Cent to Net Sales		44.88%
Net Operating Profit or Loss	3,855.02	12,002.82
Per Cent to Net Sales	2.19%	6.42%
<u>OTHER INCOME</u>		
Interest Received	13.10	68.21
	13.10	68.21
	3,868.12	12,071.03
<u>OTHER EXPENSE</u>		
Railroad Claims	10.92	4.84
Depreciation on Plant	516.40	21.62
Unexpired Lease		649.00
Net Profit	527.32	676.27
Per Cent to Net Sales	1.90%	3.76%
Loss & Gain Adjustment	996.50	1,227.65
Final Net Profit	2,362.30	17,457.42
Per Cent to Net Sales	1.34%	9.78%

THE MARTIN-SKOUR COMPANY
PACIFIC COAST DIVISION
COMPARATIVE TRADING AND PROFIT AND LOSS STATEMENT
August 25, 1932 to August 25, 1933

	<u>This Year</u>	<u>Last Year</u>
Gross Sales - Inc. Load, Oil & Drums	118,761.82	180,736.89
Loss:		
Freight, Returns, Overcharges & Accumulative Discount	7,359.73	12,979.17
Net Sales to Trade	111,442.08	147,756.72
Cost of Sales to Trade	74,925.87	94,890.47
Percent to Net Sales	67.22%	64.23%
Gross Profit on Sales to Trade	36,516.21	52,866.25
Percent to Net Sales	32.77%	35.78%
Selling Expenses:		
Office & Warehouse Service	5,906.13	9,264.07
Chicago Direct	5,677.24	5,663.56
Traveling Expense	6,116.47	9,457.64
Traveling Service	8,906.81	11,341.86
Advertising Used	3,536.03	6,089.86
General Expense	4,426.65	5,214.43
Collection & Allowance	1,428.98	1,998.22
Stationery Used	300.91	844.89
Stamps Used	510.39	498.87
Cartage	854.44	1,538.87
Merchandise Cash Discount	1,611.28	2,274.10
Suspense - Bad Debts	1,716.88	2,079.39
Interest on Past Due Accounts	292.04	316.97
Warehouse Transportation	2,729.53	4,284.02
Administration	824.99	2,406.22
Total Selling Expenses	62,368.59	93,696.86
Percent to Net Sales	55.62%	63.45%
Net Operating Profit (Loss)	5,143.71	11,060.61
Percent to Net Sales	4.61%	7.47%
Other Income:		
Interest Received	342.40	152.10
Special Kalamine Credit	45.64	73.47
	388.04	225.57
	5,531.75	10,808.04
Other Expenses:		
Unexpired Lease	2,775.40	3,082.80
Depreciation on Plant	228.08	268.85
	3,003.48	3,351.65
Net Profit (Loss) from Operations	2,140.23	14,126.49
Percent to Net Sales	1.92%	9.57%
Loss & Gain Adjustments	(240.08)	97.00
Final Net Profit (Loss)	1,899.15	14,089.49
Percent to Net Sales	1.70%	9.50%

THE HATTIN-SENCOUR COMPANY

SURPLUS ADJUSTMENTS

SEPTEMBER 1, 1932 TO AUGUST 31, 1933

CENTRAL DISTRICT

Loss on two Typewriters traded in	\$ 98.77✓
Loss on Desk and two chairs sold from St. Paul Warehouse	7.04✓
Claim in Suspended Bank-recovery doubtful	57.35✓
Buffalo Warehouse Improvements. This Warehouse discontinued	184.91✓
Sales Tax collected declared invalid	13.94✓
Advertising destroyed	5,126.48✓
To correct item of Salesmen's trunks set up in P&S Mdse inventory at Aug 31, 1932 in error. This item had previously been charged to Representative Outfits	1,085.94✓
Loss on merchandise sold below cost	3,927.86✓
Recovery of R.R. Claim filed in year before	1.88✓
Profit on autos sold or traded	1,992.33✓
To correct error in Cleveland Advg. Inventory	23.30✓
	\$8,513.90

EASTERN DISTRICT

Merchandise sold below cost at Boston	26.75✓
Advertising destroyed	2,614.00✓
Profit on auto traded in at Boston	211.08✓
Sales Tax collected at Brooklyn declared invalid	3.86✓
	\$2,425.52

WESTERN DISTRICT

Labor in connection with dismantling Lincoln Factory	25.20✓
Freight on Machinery from Lincoln factory to Chicago	127.20✓
Expense of trip of J. W. Helm to Lincoln in supervising dismantling at Lincoln	57.10✓
Advertising destroyed	1,087.62✓
Old factory goods sold	12.30✓
Profit on autos sold	308.62✓
	\$ 975.53

**THE MARTIN-SENOUR COMPANY
PACIFIC COAST DIVISION**

**STATEMENT OF
CURRENT LOSS & GAIN ACCOUNT
August 28, 1932 to August 28, 1933 .**

Cost of reworking old Varnish at Acme Co., Los Angeles	75.45
Cost of reworking old Varnish at The Martin-Senour Co., Chicago	<u>164.60</u>
Total	240.05

THE MARTIN-MENOUR COMPANY

CLEVELAND, OHIO

COMPARATIVE TRADING & PROFIT & LOSS STATEMENT

AS OF AUGUST 31, 1933

	<u>THIS YEAR</u>	<u>LAST YEAR</u>
Gross Sales Including Lead Oil & Drums	225,631.31	219,139.13
Deduct: Freight, Returned Goods, Sales Overcharges & Discounts	27,324.20	14,735.90
Net Sales to Trade	198,307.11	204,403.23
Cost of Sales to Trade	135,697.72	132,111.96
Per Cent to Net Sales	68.39%	64.63%
Gross Profit on Sales to Trade	72,609.39	72,291.27
Per Cent to Net Sales	36.61%	35.37%
<u>SELLING EXPENSE</u>		
Office & Warehouse Service	3,178.71	4,503.75
Chicago Direct	1,389.40	2,317.03
Traveling Expense	9,070.84	14,147.15
Traveling Service	13,792.63	17,686.53
Advertising Used	8,929.42	15,049.62
General Expense	8,107.78	8,266.39
Collection & Allowance	1,568.29	3,141.89
Stationery Used	830.88	1,112.80
Stamps Used	230.80	286.32
Cartage	555.08	982.39
Merchandise Cash Discount	2,474.15	2,177.29
Suspense Bad Debts	554.83	873.41
Interest on Past Due	93.92	142.23
Warehouse Transportation	2,142.32	2,981.06
Administration	4,168.39	6,743.09
Total Selling Expense	56,897.40	80,126.49
Per Cent to Net Sales	28.69%	39.20%
Net Operating Profit	15,711.99	7,535.22
Per Cent to Net Sales	7.92%	3.68%
<u>OTHER EXPENSE</u>		
Depreciation on Plant	402.42	149.76
R. R. Claims	35.01	179.59
	437.43	329.35
Net Profit on Operations	15,274.56	8,164.57
Per Cent to Net Sales	7.70%	3.99%

THE MARTIN-SENOUR COMPANY

CHICAGO, ILL.

COMPARATIVE TRADING & PROFIT & LOSS STATEMENT

AS OF AUGUST 31, 1933

	THIS YEAR	LAST YEAR
Gross Sales Incl. Lead, Oil & Drums	628,702.34	655,896.71
Deduct: Sales to Affil. Co.'s	6,165.57	4,818.46
Net Gross Sales	622,536.77	651,078.25
Deduct: Returns, Freight, Overcharges & Ass. Discounts	54,590.27	95,741.92
Net Sales to Trade	568,146.50	555,336.33
Cost of Sales to Trade	353,737.13	359,454.39
Per Cent to Net Sales	65.17%	64.73%
Gross Profit on Sales to Trade	194,409.37	195,881.94
Per Cent to Net Sales	34.83%	35.27%
<u>SELLING EXPENSES</u>		
Office & Warehouse Service	34,847.74	54,195.84
Chicago Direct	8,194.98	8,881.96
Traveling Expense	27,545.45	38,330.20
Traveling Service	34,891.02	57,816.62
Advertising Used	24,633.89	44,700.19
General Expense	28,333.02	37,838.89
Collection & Allowance	9,240.48	14,833.99
Stationery Used	2,292.17	5,305.22
Stamps Used	2,538.45	2,970.27
Cartage	3,447.55	4,553.76
Misc. Cash Discount	8,780.73	9,891.40
Suspense Bad Debts	6,367.26	10,200.34
Interest on Past Due	259.09	422.47
Warehouse Transportation	2,699.72	3,194.98
Administration	11,499.47	20,028.23
Total Selling Expense	202,932.84	308,320.06
Per Cent to Net Sales	35.35%	55.52%
Net Operating Loss	8,523.47	112,438.12
Per Cent to Net Sales	1.53%	20.25%
<u>OTHER INCOME</u>		
Interest Received	306.15	897.38
Interest on Plant	16,981.80	17,537.16
Cash Discount Taken	5,728.49	2,379.96
Rebate on Auto Purchases		278.63
Discount on Tax Warrants	.34	20.00
R. R. Claims	201.54	440.35
Freight Claims 50% Basis		9.84
Comm. Vending Machine	5.17	
	25,221.49	21,553.32
<u>OTHER EXPENSE</u>		
Depreciation	9,744.72	9,394.17
Pensions	261.96	261.96
Unexpired Lease	530.00	210.00
R. R. Claims		11.07
	10,536.68	9,877.20
NET PROFIT ON OPERATIONS	4,161.34	100,788.00
PER CENT TO NET SALES	.73%	18.14%

THE MARTIN-SENOUR COMPANY

DALLAS, TEXAS

COMPARATIVE TRADING & PROFIT & LOSS STATEMENT

AS OF AUGUST 31, 1933

	<u>THIS YEAR</u>	<u>LAST YEAR</u>
Gross Sales Including Lead, Oil & Drums	57,772.94	53,330.22
Deduct: Freight, Returned Goods, Overcharges & All Discounts	4,215.58	7,355.24
Net Sales to Trade	53,557.36	55,994.98
Cost of Sales to Trade	38,816.49	37,821.89
Per Cent to Net Sales	72.48%	67.55%
Gross Profit on Sales to Trade	14,740.87	18,173.09
Per Cent to Net Sales	27.52%	32.45%

SELLING EXPENSE

Office & Warehouse Service	1,657.48	1,812.76
Chicago Direct		689.05
Traveling Expense	5,176.83	4,405.73
Traveling Service	3,650.00	5,868.39
Advertising Used	2,283.45	4,545.87
General Expense	1,556.86	2,749.96
Collection & Allowance	457.93	1,066.01
Stationery Used	212.47	321.33
Stamps Used	158.13	181.31
Cartage	47.86	29.40
Wdse. Cash Discount	543.74	923.85
Suspense Bad Debts	3,371.86	4,305.47
Interest on Past Due	24.01	41.07
Warehouse Transportation	749.87	1,890.80
Administration	1,066.86	1,947.10
Total Selling Expense	20,876.92	30,476.76
Per Cent to Net Sales	39.72%	54.43%
Net Operating Profit	6,136.05	12,302.17
Per Cent to Net Sales	11.46%	21.67%

OTHER INCOME

Rent Received	380.00	451.50
	380.00	451.50

OTHER EXPENSE

Ins. Galveston Property		78.74
R. R. Claims	6.39	2.16
Unexpired Lease	1,900.00	2,350.00
Depreciation	179.56	43.09
Tornado Loss Galveston Property	13.65	
Wtge. Int.	388.50	
Water Taxes	4.70	
Taxes	131.55	
Repairs	26.00	
	2,650.35	2,473.99
Net Loss on Operations	8,408.40	14,325.16
Per Cent to Net Sales	15.70%	25.58%

THE MARTIN-SENOUR COMPANY

BROOKLYN BRANCH

COMPARATIVE TRADING & PROFIT & LOSS STATEMENT

AS OF AUGUST 31, 1933

	<u>THIS YEAR</u>	<u>LAST YEAR</u>
Gross Sales to Trade:		
Incl. Lead, Oil & Drums	271,079.45	328,318.22
Deduct: Frt, Returns, Overcharges & Acc. Disc.	22,122.30	28,210.87
Net Sales to Trade	248,957.15	300,107.35
Cost of Sales to Trade	160,598.38	193,686.56
Per Cent to Net Sales	64.51%	64.55%
Gross Profit on Sales to Trade	88,358.77	106,421.39
Per Cent to Net Sales	35.49%	35.47%
<u>SELLING EXPENSE</u>		
Office & Whse Service	9,822.19	16,368.41
Chicago Direct	6,552.30	3,842.26
Traveling Service	13,111.80	22,527.08
Advertising Used	11,535.23	15,847.09
General Expense	2,101.11	6,181.11
Collection & Allowance	998.80	787.93
Stationery Used	856.27	961.64
Stamps Used	1,543.59	2,151.56
Cartage	3,716.89	5,198.82
Indes. Cash Discount	4,148.62	2,090.89
Suspense Badm Debts	276.61	117.71
Interest on Past Due Accts	2,580.60	10,294.50
Warehouse Transportation	4,371.81	7,669.34
Administration		
Total Selling Expense	86,498.25	129,300.98
Per Cent to Net Sales	34.75%	43.08%
Net Operating Gain	1,862.58	22,879.59
Per Cent to Net Sales	.75%	7.62%
<u>OTHER INCOME</u>		
Interest Received	4.11	17.57
R. R. Claims	208.08	
	212.19	17.57
	2,074.71	22,897.02
<u>OTHER EXPENSES</u>		
R. R. Claims		212.11
		22,074.15
Net Gain on Operations	2,074.71	
Per Cent to Net Sales	.83%	7.68%

THE MARTIN-SENOUR COMPANY

BOSTON BRANCH

COMPARATIVE TRADING & PROFIT & LOSS STATEMENT

AS OF AUGUST 31, 1933

Gross Sales to Trade		
Incl. Lead, Oil & Drums	120,836.94	210,244.75
Deduct: Frt, Returns, Overchgs & Acc. Disc.	10,197.50	15,588.55
Net Sales to Trade	180,639.44	194,656.20
Cost of Sales to Trade	108,130.38	118,207.11
Per Cent to Net Sales	59.86%	60.72%
Gross Profit on Sales to Trade	72,509.06	76,449.09
Per Cent to Net Sales	40.14%	39.28%

SELLING EXPENSE

Office & Whse Service	3,672.42	5,488.11
Chicago Direct	1,812.50	2,332.64
Traveling Expense	7,507.87	7,310.97
Traveling Service	11,597.82	14,020.17
Advertising Used	7,821.24	14,298.70
General Expense	6,376.68	9,486.85
Collection & Allowance	1,238.26	2,291.41
Stationery Used	702.59	491.80
Stamps Used	910.76	668.18
Cartage	373.96	1,190.61
Miss. Cash Discount	2,178.79	2,426.82
Suspense Bad Debts	6,775.20	2,282.49
Interest on Past Due Accts	121.80	72.38
Warehouse Transportation	7,589.70	9,279.68
Administration	3,076.75	4,911.50
Total Selling Expense	61,510.74	76,330.65
Per Cent to Net Sales	34.06%	39.21%
Net Operating Gain	10,998.32	118.44
Per Cent to Net Sales	6.09%	.06%

OTHER INCOME

Interest Received		11.54
R. R. Claims		189.19
	10,998.32	200.83
		319.27

OTHER EXPENSES

Depreciation on Plant	85.18	89.49
R. R. Claims	266.18	351.36
Net Gain on Operations	10,646.96	229.78
Per Cent to Net Sales	5.90%	.12%

THE MARTIN-SENOUR COMPANY

CONSOLIDATED

SCHEDULE "A"

COST OF SALES

September 1, 1932 to August 31, 1933

<u>INVENTORY BEGINNING OF YEAR</u>	<u>THIS YEAR</u>	<u>LAST YEAR</u>
Factory Raw Material	84,598.29	101,878.43
Manufactured Mdse.		
The Martin-Senour Co.	164,797.87	202,566.32
The Sherwin-Williams Co.	14,097.33	45,279.44
Martin Varnish Co.	5,719.63	21,313.22
Rogers Brushing Lacquer	9,606.63	10,098.33
Proxoid Lacquer	7,516.73	7,707.97
Unmanufactured Mdse.	11,013.09	12,101.90
O. D. P. Lead	1,465.98	2,645.25
Linseed Oil	1,048.78	52.40
Drums	222.00	508.00
Zilo	753.36	1,092.15
Brushes		
	<u>300,837.48</u>	<u>406,239.41</u>
<u>PURCHASES DURING YEAR</u>		
Factory Raw Material	798,756.80	685,448.37
Manufactured Mdse.		
The Sherwin-Williams Co.	83,429.81	106,541.95
Martin Varnish Co.	352.11	4,261.33
Rogers Brushing Lacquer	3,057.16	3,866.15
Proxoid Lacquer	20,873.62	29,110.62
Unmanufactured Mdse.	12,044.83	14,846.64
O. D. P. Lead	6,244.82	5,410.05
Linseed Oil	4,564.50	7,404.72
Drums	2,012.87	2,209.72
Zilo	304.54	50.23
Brushes	33,443.22	
	<u>943,768.58</u>	<u>850,527.07</u>
	<u>1,244,606.06</u>	<u>1,256,766.48</u>
<u>INVENTORY END OF YEAR</u>		
Factory Raw Material	125,379.65	84,815.70
Manufactured Mdse.		
The Martin-Senour Co.	156,311.06	164,948.31
The Sherwin-Williams Co.	12,268.42	14,097.33
Martin Varnish Co.		5,719.63
Rogers Brushing Lacquer	5,541.58	9,606.63
Proxoid Lacquer	19,722.11	7,516.73
Unmanufactured Mdse.	7,185.82	11,013.72
O. D. P. Lead	1,544.28	1,465.98
Linseed Oil	81.23	1,048.78
Drums	319.00	222.00
Zilo	457.93	753.36
Brushes	14,044.49	
	<u>333,845.56</u>	<u>301,208.18</u>
	<u>910,760.50</u>	<u>954,558.32</u>

* Error made on Cadillac Square. Original block used.
 Page 59 of Unmfgd Index used by Chicago as Receipt

THE MARTIN-SONOUR COMPANY

CENTRAL DIVISION

COST OF SALES

SEPTEMBER 1, 1932 TO AUGUST 31, 1932

THIS YEAR

LAST YEAR

INVENTORY BEGINNING OF YEAR

Factory Raw Material	84,596.89	101,878.45
Manufactured Mdee:		
The Martin-Sonour Co.	104,244.82	111,886.16
The Sherwin-Williams Co.	7,673.80	28,187.10
Martin Varnish Company	4,244.18	12,413.91
Rogers Brushing Lacquer	7,670.31	8,433.34
Peroxid Lacquer	7,370.26	7,704.62
Unmanufactured Mdee.	7,530.18	7,396.85
C. D. P. Lead	665.09	920.46
Linseed Oil	89.32	51.40
Drums	222.00	508.00
Wile	568.15	971.55
	<u>224,573.84</u>	<u>280,361.92</u>

PURCHASES DURING YEAR

Factory Raw Material	328,622.31	214,182.70
Manufactured Mdee:		
The Sherwin-Williams Co.	31,590.88	64,755.64
The Martin-Sonour Co.	148,197.43	152,604.51
Martin Varnish Company	1,362.11	2,012.52
Rogers Brushing Lacquer	1,921.94	3,723.07
Peroxid	24,681.19	20,908.93
Unmanufactured Mdee.	6,196.36	6,472.64
C. D. P. Lead	1,808.53	1,833.43
Linseed Oil	2,878.31	2,820.60
Drums	1,722.59	2,206.02
Wile	822.84	110.18
Brushes	18,141.63	
	<u>564,745.92</u>	<u>474,260.84</u>
	<u>789,319.76</u>	<u>754,632.76</u>

INVENTORY END OF YEAR

Factory Raw Material	125,379.55	84,813.70
Manufactured Mdee:		
The Martin-Sonour Co.	101,098.11	104,396.16
The Sherwin-Williams Co.	7,386.23	7,673.80
Martin Varnish Co.		4,244.18
Rogers Brushing Lacquer	4,005.45	7,670.31
Peroxid	9,007.97	7,370.26
Unmanufactured Mdee.	6,559.19	7,530.75
C. D. P. Lead	538.98	665.09
Linseed Oil	12.05	89.32
Drums	259.00	222.00
Wile	259.30	568.15
Brushes	7,852.49	
	<u>261,369.42</u>	<u>225,244.52</u>
	<u>528,251.34</u>	<u>529,388.14</u>

THE MARTIN-SENOUR COMPANY

EASTERN DIVISION

COST OF SALES - 1938-39 - COMPARATIVE

	<u>THIS YEAR</u>	<u>LAST YEAR</u>
<u>BEGINNING INVENTORY</u>		
Manufactured Mdse.		
Martin-Senour Co.	41,459.11	68,486.96
Sherwin-Williams Co.	3,598.38	11,788.44
Martin Varnish Co.	11.81	7,148.14
Unmfd. Mdse.	1,802.54	2,578.17
O.D.P. Lead	595.28	1,394.80
Rogers Brushing Lacquer	1,938.32	1,661.99
Proxoid	148.47	3.35
Zilo	186.20	120.50
	<u>49,134.89</u>	<u>93,078.05</u>
<u>PURCHASES DURING YEAR</u>		
Manufactured Mdse.		
Martin-Senour Co.	240,527.35	237,549.05
Sherwin-Williams Co.	11,710.82	28,413.93
Martin Varnish Co.	--	1,513.88
Unmfd. Mdse.	3,586.71	2,931.80
O.D.P. Lead	3,758.99	2,511.64
Rogers Brushing Lacquer	654.78	153.08
Proxoid	2,873.97	201.75
Drums	1.80	3.00
Linseed Oil	848.17	573.81
Zilo	84.45	50.90
Brushes	<u>11,359.23</u>	<u>--</u>
	<u>274,579.05</u>	<u>267,949.50</u>
	<u>323,713.91</u>	<u>361,028.55</u>
<u>LESS ENDING INVENTORY</u>		
Manufactured Mdse.		
Martin-Senour Co.	43,711.69	41,459.11
Sherwin-Williams Co.	3,708.13	3,598.38
Martin Varnish Co.	--	11.81
Unmfd. Mdse.	1,091.88	1,802.54
O.D.P. Lead	803.44	595.28
Rogers Brushing Lacquer	1,846.78	1,938.32
Proxoid	729.28	148.47
Zilo	72.73	186.20
Brushes	3,814.44	--
Linseed Oil	<u>9.00</u>	<u>--</u>
	<u>54,987.15</u>	<u>49,134.88</u>
	<u>268,726.76</u>	<u>311,893.67</u>

THE MARTIN-SENOUR COMPANY
WESTERN DIVISION
LINCOLN, NEBRASKA

COST OF SALES AUGUST 31st, 1933.

	<u>This year</u>	<u>Last Year</u>
<u>Inventory Beginning of Year</u>		
Manufactured Mase.		
The Martin-Senour Company	19094.04	22195.20
The Sherwin Williams Co.	2225.35	2503.90
Martin-Varnish Company	1463.64	1754.17
Unmanufactured Mase.	2280.53	2126.88
O.D.P. Lead	205.64	430.29
Linseed Oil	959.46	--
	28828.76	31808.44
<u>Purchases During Year</u>		
Manufactured Mase.		
The Martin-Senour Company	81709.63	81252.11
Sherwin Williams Co.	10122.71	16342.38
R.B. Lacquer	480.46	--
Martin Varnish Company	--	84.55
Proxoid	3318.26	--
Unmanufactured Mase.	2461.78	3442.40
O.D.P. Lead	679.30	964.98
Zilo	310.45	--
Linseed Oil	1124.02	4210.31
Brushes	3943.56	--
Drums	288.58	--
	104443.63	108256.73
	131272.39	140168.17
LESS:		
<u>Inventory End of Year</u>		
Manufactured Mase.		
The Martin Senour Company	11501.28	19094.04
Sherwin Williams Co.	1164.06	2225.35
Martin Varnish Company	--	1463.64
Proxoid	984.86	--
Rogers Brushing Lacquer	239.38	--
Unmanufactured Mase.	534.94	2280.53
O.D.P. Lead	201.86	205.64
Zilo	125.90	--
Linseed Oil	60.17	959.46
Brushes	2577.56	--
Drums	50.00	--
	17469.99	28828.76
Cost of Sales	113782.40	113276.41

ANNUAL INVENTORIES

		QUANTITY			AMOUNT		
		8-31-33	8-31-34	INCREASE	8-31-33	8-31-34	INCREASE
18	LBS	71,471	2,849		\$4,359.74	\$138.64	
108	LBS	65,953	20		3,825.27	1.16	
1044	LBS	60,670	1,763		3,518.85	102.25	
461	LBS	105,676	60,846		4713.18	2740.25	
					16,457.04	2,982.10	13,474.94
(1)	GRS	12,671	1,164		9,711.84	587.24	
(2)	GRS	21,043	327		13,656.91	138.86	
(3)	GRS	5,429	124		2,111.89	88.13	
					24,480.64	811.31	23,669.33
							57,644.07

This year			Last year		
Rx no.	Quan.	Value	Rx no.	Quan.	Value
18	71471#	\$4359.74 X	18	2829#	\$138.62
96	68400#	273.60	96	22330#	89.32
412	8799#	422.35	412	4595#	775.16
108	65953#	3875.27 X	108	20#	1.16
1044	60670#	3518.85 X	1044	1763#	102.25
461	105626#	4753.18 X	461	60846#	2740.25
(2)	21043gls	13656.91 X	(2)	327 1/2 gls	138.86
(1)	12671gls	9211.82 X	(1)	1164gls	584.32
(13)	564gls	336.14	(13)	1235gls	563.16
(2120)	211gls	224.08	(2120)	28gls	23.64
(44)	297gls	155.63	(44)	285gls	208.34
(418)	128 3/4 gls	55.36	(418)	214gls	61.20
(140)	161gls	100.94	(140)	400gls	250.80
(3)	5429gls	2111.89 X	(3)	144gls	88.13
(63)	431gls	455.43 X	(63)	595gls	69.61
(348)	9237gls	572.69 X	(348)	1187gls	73.60
1403	571#	87.93	1403	496#	87.79
1097	924#	60.06	1097	1279#	83.14
(14)	4909gls	1570.88 X	(14)	4923gls	1673.82
		4575.2 X			7203.17

check to acct for increase
of 10000 in Raw Matt

Difference \$98549.58

THE MARTIN-SENOUR COMPANY
PACIFIC COAST DIVISION
SCHEDULE "A"
COST OF GOODS SOLD
August 28, 1932 to August 28, 1933.

	<u>This Year</u>	<u>Last Year</u>
Inventory - Beginning of Year		
Manufactured Merchandise	30,080.46	30,583.73
ODP Lead	813.38	1,499.83
Linseed Oil	188.76	177.12
Unmanufactured Merchandise	1,738.83	1,845.29
Drums	<u>64.00</u>	<u>10.00</u>
Total	32,883.13	34,097.67
Purchases during Year		
Manufactured Merchandise	57,670.13	55,239.30
ODP Lead	489.88	713.96
Linseed Oil	4,338.97	6,899.82
Unmanufactured Merchandise	7,860.53	(Inc. in Mfg. Mch.)
Drums	<u>802.50</u>	<u>967.15</u>
Total	<u>71,559.74</u>	<u>63,645.93</u>
Total Merchandise Available	104,412.87	127,743.60
Less - Inventory at end of Year		
Manufactured Merchandise	25,883.44	30,080.46
ODP Lead	373.48	813.38
Linseed Oil	1,713.80	188.76
Unmanufactured Merchandise	1,718.08	1,738.83
Drums	<u>22.50</u>	<u>64.00</u>
Total	29,489.30	32,883.13
Cost of Goods Sold	74,923.57	94,860.47

THE MARTIN-SENOUR COMPANY

CLEVELAND, OHIO

COST OF SALES

FROM SEPTEMBER 1, 1932 TO AUGUST 31, 1933

	THIS YEAR	LAST YEAR
<u>INVENTORY BEGINNING OF YEAR</u>		
Manufactured Mdse:		
The Martin-Senour Company	13,993.86	8,881.90
The Sherwin-Williams Company	1,316.84	2,505.33
Martin Varnish Company		716.73
Rogers Brushing Lacquer	706.26	479.31
Proxoid Lacquer	1,026.33	324.44
Unmanufactured Mdse	346.34	201.99
O. D. P. Lead	132.10	357.35
Linseed Oil		50.80
Drums		
Zilo	136.00	247.35
Brushes		
	<u>17,657.73</u>	<u>13,745.20</u>
<u>PURCHASES DURING YEAR</u>		
Manufactured Mdse:		
The Martin-Senour Company	105,327.60	103,824.87
The Sherwin-Williams Company	5,953.03	14,905.61
Martin Varnish Company		1,053.32
Rogers Brushing Lacquer	722.39	1,408.21
Proxoid Lacquer	8,995.36	12,087.40
Unmanufactured Mdse	997.68	1,335.27
O. D. P. Lead	54.81	122.58
Linseed Oil	359.20	558.23
Drums	256.29	919.00
Zilo		
Brushes	<u>5,129.34</u>	<u>136,024.49</u>
	<u>127,805.69</u>	<u>149,769.89</u>
<u>INVENTORY END OF YEAR</u>		
Manufactured Mdse:		
The Martin-Senour Company	13,988.70	13,993.86
The Sherwin-Williams Company	1,478.19	1,316.84
Martin Varnish Company		
Rogers Brushing Lacquer	689.73	706.26
Proxoid Lacquer	1,012.34	1,026.33
Unmanufactured Mdse	196.42	346.34
O. D. P. Lead	143.24	132.10
Linseed Oil		
Drums		
Zilo	203.85	136.00
Brushes	<u>2,047.23</u>	<u>--</u>
	<u>19,765.70</u>	<u>17,657.73</u>
COST OF SALES	<u>125,697.72</u>	<u>132,111.96</u>

THE MARTIN-SENOUR COMPANY

CHICAGO

COST OF SALES

FROM SEPTEMBER 1, 1932 TO AUGUST 31, 1933

<u>INVENTORY BEGINNING OF YEAR</u>	<u>THIS YEAR</u>	<u>LAST YEAR</u>
Manufactured Mdse:		
The Martin-Senour Company	81,900.76	84,216.12
The Sherwin-Williams Co.	6,998.83	24,441.18
Martin Varnish Co.	4,211.78	10,590.73
Rogers Brushing Lacquer	6,902.17	7,954.03
Proxoid Lacquer	6,318.03	7,380.18
Unmanufactured Mdse	6,910.47	6,858.18
O. D. P. Lead	532.99	526.45
Linseed Oil	89.32	1.60
Drums	222.00	608.00
Zilo	432.15	646.55
	<u>113,518.50</u>	<u>152,923.02</u>
<u>PURCHASES DURING YEAR</u>		
Manufactured Mdse:		
The Martin-Senour Company	299,647.77	249,895.86
The Sherwin-Williams Company	22,939.10	45,255.26
Martin Varnish Company	330.84	3,453.20
Rogers Brushing Lacquer	1,189.41	2,164.90
Proxoid	14,254.73	16,704.67
Unmanufactured Mdse	4,589.17	4,845.04
O. D. P. Lead	1,544.14	1,503.21
Linseed Oil	2,434.42	2,122.55
Drums	1,456.30	1,284.80
Zilo	622.54	119.85
Brushes	<u>12,003.57</u>	
	<u>359,165.03</u>	<u>320,201.14</u>
	<u>472,683.53</u>	<u>473,124.16</u>
<u>INVENTORY END OF YEAR</u>		
Manufactured Mdse:		
The Martin-Senour Company	80,255.11	82,051.40
The Sherwin-Williams Company	5,672.05	6,998.83
Martin Varnish Company		4,211.78
Rogers Brushing Lacquer	3,315.72	6,902.17
Proxoid Lacquer	7,261.69	6,318.03
Unmanufactured Mdse	5,204.32	6,911.10
O. D. P. Lead	395.74	532.99
Linseed Oil	12.05	89.32
Drums	222.00	222.00
Zilo	55.45	432.15
Brushes	<u>5,805.26</u>	
	<u>108,246.40</u>	<u>113,569.77</u>
<u>COST OF SALES</u>	<u>363,737.13</u>	<u>359,454.39</u>

THE MARTIN-SENOUR COMPANY

BOSTON BRANCH

COST OF SALES

SEPTEMBER 1, 1932 TO AUGUST 31, 1933

<u>INVENTORY BEGINNING OF YEAR</u>	<u>THIS YEAR</u>	<u>LAST YEAR</u>
Manufactured Mdee:		
The Martin-Senour Company	27,351.87	37,702.01
The Sherwin-Williams Company	2,246.53	4,697.23
Martin Varnish Company		2,968.85
Rogers Brushing Lacquer	1,611.22	2,188.09
Proxoid Lacquer	124.25	137.62
Unmanufactured Mdee	728.09	912.77
O. D. P. Lead	480.14	1,079.80
Linseed Oil		
Brushes		
Zile	113.75	120.50
	32,855.86	49,806.87
<u>PURCHASES DURING YEAR</u>		
Manufactured Mdee:		
The Martin-Senour Company	90,079.33	83,787.95
The Sherwin-Williams Company	6,001.40	11,155.10
Martin Varnish Company		648.71
Rogers Brushing Lacquer	187.36	258.50
Proxoid Lacquer	344.13	87.69
Unmanufactured Mdee	2,588.91	2,588.18
O. D. P. Lead	3,707.30	2,460.17
Linseed Oil	561.42	571.19
Zile		45.90
Brushes	6,562.10	5.00
Drums	1.50	
	110,001.33	101,056.09
	142,857.20	150,862.96
<u>INVENTORY END OF YEAR</u>		
Manufactured Mdee:		
The Martin-Senour Company	26,401.60	27,351.87
The Sherwin-Williams Company	2,714.47	2,246.53
Martin Varnish Company		
Rogers Brushing Lacquer	1,047.62	1,611.22
Proxoid Lacquer	214.76	124.25
Unmanufactured Mdee	660.54	728.09
O. D. P. Lead	794.35	480.14
Linseed Oil	8.00	
Brushes	2,638.48	
Zile	52.10	113.75
	34,526.82	32,655.86
<u>COST OF SALES</u>	108,130.38	118,207.11

THE MARTIN-SENCOUR COMPANY

BROOKLYN BRANCH

COST OF SALES

SEPTEMBER 1, 1932 TO AUGUST 31, 1933

INVENTORY BEGINNING OF YEAR

	<u>THIS YEAR</u>	<u>LAST YEAR</u>
Manufactured Mdse:		
The Martin-Sencour Company	14,107.24	30,784.95
The Sherwin-Williams Company	1,551.85	4,755.50
Martin Varnish Company	11.81	4,176.29
Rogers Brushing Lacquer	325.10	1,661.99
Proxoid Lacquer	22.22	3.35
Unmanufactured Mdse.	474.25	1,665.40
O. D. P. Lead	115.11	214.70
Linseed Oil		
Brushes		
Zillc	71.45	
	<u>16,479.03</u>	<u>43,272.18</u>

PURCHASES DURING YEAR

Manufactured Mdse:		
The Martin-Sencour Company	150,248.00	153,561.10
The Sherwin-Williams Company	8,709.42	14,258.83
The Martin Varnish Company		1,967.97
Rogers Brushing Lacquer	487.40	428.88
Proxoid Lacquer	2,525.84	114.06
Unmanufactured Mdse.	795.90	345.42
O. D. P. Lead	49.69	151.47
Linseed Oil	.75	2.82
Drums		3.00
Zillc	54.45	4.00
Brushes	4,807.13	
	<u>164,577.68</u>	<u>166,893.41</u>
	<u>181,056.71</u>	<u>210,165.59</u>

INVENTORY END OF YEAR

Manufactured Mdse:		
The Martin-Sencour Company	17,510.09	14,107.24
The Sherwin-Williams Company	993.66	1,551.85
Martin Varnish Company		11.81
Rogers Brushing Lacquer	199.23	325.10
Proxoid Lacquer	514.52	22.22
Unmanufactured Mdse.	431.15	474.25
O. D. P. Lead	9.09	115.11
Linseed Oil		
Brushes	981.96	
Zillc	20.63	71.45
	<u>20,460.55</u>	<u>16,479.03</u>
	<u>180,596.38</u>	<u>193,644.58</u>

COST OF SALES

THE MARTIN-SENOUR COMPANY

DALLAS, TEXAS

COST OF SALES

FROM SEPTEMBER 1, 1932 TO AUGUST 31, 1933

	<u>THIS YEAR</u>	<u>LAST YEAR</u>
<u>INVENTORY BEGINNING OF YEAR</u>		
Manufactured Mds:		
The Martin-Senour Company	8,349.90	8,607.14
The Sherwin-Williams Company	357.93	1,240.69
Martin Varnish Company	32.40	1,106.45
Rogers Brushing Lacquer	61.88	
Proxoid Lacquer	25.90	
Unmanufactured Mds.	273.31	336.68
O. D. P. Lead		236.66
Linseed Oil		
Drums		
Zilo	--	77.75
	9,101.32	11,605.27
<u>PURCHASES DURING YEAR</u>		
Manufactured Mds:		
The Martin-Senour Company	30,960.91	30,189.21
The Sherwin-Williams Company	2,698.15	4,324.77
Martin Varnish Company	21.27	680.84
Rogers Brushing Lacquer	10.15	159.96
Proxoid Lacquer	1,431.20	116.86
Unmanufactured Mds	609.51	294.33
O. D. P. Lead	209.58	207.64
Linseed Oil	74.59	139.82
Drums	10.00	2.22
Zilo		9.67
Brushes	1,008.92	
	36,991.84	35,117.94
	46,093.16	46,723.21
<u>INVENTORY END OF YEAR</u>		
Manufactured Mds:		
The Martin-Senour Company	6,854.30	8,349.90
The Sherwin-Williams Company	235.98	357.93
Martin Varnish Company		32.40
Rogers Brushing Lacquer		61.88
Proxoid Lacquer	27.94	25.90
Unmanufactured Mds:	158.45	273.31
O. D. P. Lead		
Linseed Oil		
Drums		
Zilo		
Brushes		
	7,276.67	9,101.32
<u>COST OF SALES</u>	53,816.49	57,821.89

THE MARTIN-SENOUR COMPANY

CHICAGO, ILL.

AUGUST 31, 1933

PLANT ADDITIONS & REMOVALS

Blkg. #5 - Office Furniture & Fixtures

August payment on Water Coolers	15.00	
One Register Model P. 4 Copy form transferred from St. Paul to Chicago	40.61	
Depreciation on 2 Dictaphones transferred to Brooklyn in May	(9.39)	
One Bill of Lading Machine transferred from Buffalo to Chicago	29.86	
One Standard Register Machine transferred from Buffalo to Chicago	10.00	
One Dictaphone Machine		
" Transcriber		
" Shaving		
These three machines were transferred to the N-S Co. Brooklyn	(241.95)	(155.82)

CLASS 13 - AUTOMOBILES

One Model 40 Standard Ford Tator Sedan Motor #370614	528.50	
Bumpers	15.00	
Tire Tube Cover & Lock	17.25	570.75
One Chevrolet Master Coach Motor #3600219, Ser. 1CA07-55849	549.20	
Spare Tire	12.75	
Bumpers	15.00	
Lock	2.50	
Thermostat	1.50	580.95
For delivery New Master Chevrolet Coach for Penroy Chev. Co. of St. Paul, Minn Motor #3600219, Ser. No. 1CA07-55849	25.00	
Chevrolet Coupe Serial 21AE45439		25.00
Motor #2571374 sold to H. F. Weckel		(56.50)
August Depreciation on Autos		(295.88)
Welfare Equipment - August Depreciation on Welfare Equipment purchased in May		(8.68)

NET PLANT BALANCES

Land		57,426.23
AUTOMOBILES		
To July 31	6,024.95	
August	824.52	6,849.27
AUTO TRUCKS		
To July 31	550.23	
August Depreciation	(20.64)	309.59
BUILDINGS & EQUIPMENT		
To July 31	496,641.62	
August	(164.55)	
Depreciation	(9,730.49)	486,746.58
		551,591.67

History & Admin. Service & Expense

August 1938

0007-SWP-000129283

THE MARTIN-SCOUR COMPANY

CHICAGO

SEPTEMBER 1, 1932 TO AUGUST 31, 1933

STATEMENT OF DEPRECIATION

Check
OCT 13 1933

	BEGINNING BALANCE	ADDITIONS TO PLANT	CREDITS TO PLANT	BALANCE	RATE OF DEPR.	DEPRE.	BALANCE
Land	37,486.23			37,486.23			37,486.23 ✓
Buildings	165,507.47	144.30		165,651.77	2½%	4,141.29	161,510.48 ✓
Machy & Fixtures	61,374.90	6,164.67	.40	67,539.07	5%	3,376.95	64,162.12 ✓
Overgrd Tanks	865.06			865.06	5%	43.25	821.81 ✓
Undergrd Tanks	756.47			756.47	5%	37.82	718.65 ✓
Printing Plant	2,260.65			2,260.65	5%	113.03	2,147.62 ✓
Varnish Buildings	7,406.69			7,406.69	2½%	185.17	7,221.52 ✓
Varnish Machy & Firt	6,668.67			6,668.67	5%	333.43	6,335.24 ✓
Office Furn. & Firt	21,230.05	316.32	350.11	21,166.46	5%	1,058.32	20,108.14 ✓
railway Switch	803.84			803.84	5%	40.19	763.65 ✓
Auto Trucks	577.91			577.91	3 yrs	268.32	309.59 ✓
Automobile	5,171.07	8,094.05	2,220.61	11,044.51	2½ "	4,195.24	6,849.27 ✓
elfare Equipment	145.75	25.88	25.88	145.75	5%	7.29	138.46 ✓
Plant Appreciation	222,371.99			222,371.99			222,371.99
Trade Marks	53.00	21.15		53.15			53.15
Factory Drums		787.50		787.50	1 yr	393.75	393.75
	532,628.75	15,553.97	2,597.00	545,585.72		14,194.05	531,391.67

	Plant	Imp.
Chicago	511391.67	
Cleveland	1386.66	545.78
Dallas	1053.65	175.73
Houston	470.00	
St Paul	940.10	
Brooklyn	907.86	
Boston	1029.10	
Kent	1135.36	444.75
	540,648.37	1016.46
Sub	1623.68	356.71
Land	1441.50	
	544708.55	1374.97

THE MARTIN-SENCOUR COMPANY

CLEVELAND, OHIO

SEPTEMBER 1, 1932 TO AUGUST 31, 1933

STATEMENT OF DEPRECIATION

	<u>BEGINNING BALANCE</u>	<u>ADDITIONS TO PLANT</u>	<u>CREDITS TO PLANT</u>	<u>BALANCE</u>	<u>RATE TO DEP.</u>	<u>DEPRE.</u>	<u>BALANCE</u>
Machinery & Fixtures	127.48			127.48	5%	6.37	121.11
Office Furn. & Fixtures	991.96	13.50		1,005.46	5%	50.27	955.19✓
Automobile	1,269.30	2,538.66	1,233.45	2,574.51	2½ yrs	1,264.15	1,310.36
Warehouse Improvements	618.61	72.95		691.56	2 yrs	345.78	345.78
	<u>3,007.35</u>	<u>2,625.11</u>	<u>1,233.45</u>	<u>4,399.01</u>		<u>1,666.57</u>	<u>2,732.44</u>

THE MARTIN-SENOUR COMPANY

DALLAS, TEXAS

SEPTEMBER 1, 1932 TO AUGUST 31, 1933

STATEMENT OF DEPRECIATION

	<u>BEGINNING</u> <u>BALANCE</u>	<u>ADDITIONS</u> <u>TO</u> <u>PLANT</u>	<u>CREDITS</u> <u>TO PLANT</u>	<u>BALANCE</u>	<u>RATE OF</u> <u>DEPR.</u>	<u>DEPRE.</u>	<u>BALANCE</u>
Office Furn. & Fixtures	27.07			27.07	5%	1.35	25.72
Warehouse Improvement	351.46			351.46	2 yrs	175.73	175.73
Automobile	752.10	1,866.50	960.47	1,658.13	2½ yrs	630.20	1,027.93
	<u>1,130.63</u>	<u>1,866.50</u>	<u>960.47</u>	<u>2,036.66</u>		<u>807.28</u>	<u>1,229.38</u>

THE MARTIN-SENOUR COMPANY

HOUSTON, TEX.

SEPTEMBER 1, 1932 TO AUGUST 31, 1933

STATEMENT OF DEPRECIATION

	<u>BEGINNING</u> <u>BALANCE</u>	<u>ADDITIONS</u> <u>TO PLANT</u>	<u>CREDITS</u> <u>TO PLANT</u>	<u>BALANCE</u>	<u>RATE OF</u> <u>DEPR.</u>	<u>DEPRE.</u>	<u>BALANCE</u>
Office Furn. & Fixtures	49.50			49.50	5%	2.48	47.02
Galveston Property	5,000.00			5,000.00			5,000.00
	5,049.50			5,049.50		2.48	5,047.02

THE MARTIN-SENOUR COMPANY

ST. PAUL, MINN.

SEPTEMBER 1, 1932 TO AUGUST 31, 1933

STATEMENT OF DEPRECIATION

	<u>BEGINNING</u> <u>BALANCE</u>	<u>ADDITIONS</u> <u>TO</u> <u>PLANT</u>	<u>CREDITS</u> <u>TO</u> <u>PLANT</u>	<u>BALANCE</u>	<u>RATE</u> <u>OF</u> <u>DEP.</u>	<u>DEPRE.</u>	<u>BALANCE</u>
Machy & Pictures	54.20		15.57	38.63	5%	1.93	36.70
	156.31						
Office Furn. & Fixtures			98.09	58.22	5%	2.91	55.31
Whse Improvements	<u>363.33</u>		<u>363.33</u>	--	--	--	--
	573.84		476.99	96.85		4.84	92.01

THE MARTIN-SENOUR COMPANY

BUFFALO, N. Y.

SEPTEMBER 1, 1932 TO AUGUST 31, 1933

STATEMENT OF DEPRECIATION

	<u>BEGINNING</u> <u>BALANCE</u>	<u>ADDITIONS</u> <u>TO</u> <u>PLANT</u>	<u>CREDITS</u> <u>TO</u> <u>PLANT</u>	<u>BALANCE</u>	<u>RATE</u> <u>OF</u> <u>DEPRE.</u>	<u>DEPRE.</u>	<u>BALANCE</u>
Office Furn. & Fixtures	29.86	10.00	39.86				
Warehouse Improvements	<u>184.81</u>		<u>184.81</u>				
	214.67	10.00	224.67				

THE MARTIN-SEMOUR COMPANY

BROOKLYN, N.Y.

SEPTEMBER 1, 1932 TO AUGUST 31, 1933

STATEMENT OF DEPRECIATION

	<u>BEGINNING BALANCE</u>	<u>ADDITIONS TO PLANT</u>	<u>CREDITS TO PLANT</u>	<u>BALANCE</u>	<u>RATE OF DEPR.</u>	<u>DEPRECIATION</u>	<u>BALANCE</u>
Automobile		1,358.10	69.19	1,288.91	2½ yrs	381.06	907.86

THE MARTIN-SENOUR COMPANY
BOSTON, MASS.
SEPTEMBER 1, 1932 TO AUGUST 31, 1933

STATEMENT OF DEPRECIATION

	<u>BEGINNING BALANCE</u>	<u>ADDITIONS TO PLANT</u>	<u>CREDITS TO PLANT</u>	<u>BALANCE</u>	<u>RATE OF DEP.</u>	<u>DEPRE.</u>	<u>BALANCE</u>
Machinery & Fixtures	123.24			123.24	5%	6.16	117.08
Office Furn. & Fixtures	1,577.05	3.38		1,580.43	5%	79.02	1,501.41
Automobile	554.22	1,471.78	383.11	1,642.89	2½ yrs	632.24	1,010.65
	<u>2,254.51</u>	<u>1,475.16</u>	<u>383.11</u>	<u>3,346.56</u>		<u>717.42</u>	<u>2,629.14</u>

THE MARTIN-SENOUR COMPANY

LINCOLN, NEBR.

SEPTEMBER 1, 1932 TO AUGUST 31, 1933

STATEMENT OF DEPRECIATION

	<u>BEGINNING</u> <u>BALANCE</u>	<u>ADDITIONS</u> <u>TO PLANT</u>	<u>CREDITS</u> <u>TO PLANT</u>	<u>BALANCE</u>	<u>RATE OF</u> <u>DEPR.</u>	<u>DEPRE.</u>	<u>BALANCE</u>
Machinery & Fixtures	80.77	7.62		88.39	5%	4.42	83.97
Office Furn. & Fixtures	330.20	14.48		344.68	5%	17.23	327.45
Automobile	599.88	2,465.11	451.38	2,613.61	2½ yrs	889.67	1,723.94
Whse Improvements	587.81	401.69		989.50	2 yrs	494.75	494.75
	1,598.66	2,888.90	451.38	4,036.18		1,406.07	2,630.11

THE MARTIN-SCHWARTZ COMPANY
PACIFIC COAST DIVISION

LOS ANGELES

August 26, 1932 to August 25, 1933.

STATEMENT OF DEPRECIATION

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Credits</u>	<u>Balance</u>	<u>Rate of Depreciation</u>	<u>Depreciation</u>	<u>Final Balance</u>
Machinery & Fixtures	526.09	-	-	526.09	5%	26.30	499.79
Office Furniture & Fixtures	1,572.51	1.00	-	1,573.51	5%	68.64	1,504.87
* Warehouse Improvements	713.42	-	-	713.42	✓ 20 yrs.	35.71	677.71
* Automobiles	1,268.72	686.71	60.19	1,915.62	20 yrs.	98.28	1,817.34
	3,900.54	687.71	60.19	4,548.44		1,547.67	2,999.77

* Depreciation on Warehouse Improvements charged to New Exp. Refrain -
** " " Automobile charged to Traveling Expense

THE MARTIN-SMITH COMPANY
PACIFIC COAST DIVISION

SAN FRANCISCO
August 26, 1932 to August 25, 1933.

STATEMENT OF DEPRECIATION

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Credits</u>	<u>Balance</u>	<u>Rate of Depreciation</u>	<u>Depreciation</u>	<u>Final Balance</u>
Machinery & Fixtures	652.84	-	-	652.84	5%	32.62	619.62
Office Furniture & Fixtures	865.14	-	-	865.14	5%	43.26	821.88
Warehouse Improvements	-	-	-	-	-	-	-
	1,517.38			1,517.38		75.88	1,441.50

THE MARTIN-SENOUR COMPANY

CHICAGO

MAINTENANCE & REPAIRS

FROM SEPTEMBER 1, 1932 TO AUGUST 31, 1933

B- Department Maintenance	1,050.78 ✓	
C- " "	1,618.47 ✓	
L- " "	38.90 ✓	
Varnish " "	37.15 ✓	
Finishing " "	392.88 ✓	
Rec. & Stores " "	305.12 ✓	
Factory Buildings	555.75 ✓	
Engine Room	219.51 ✓	
Boiler Room	455.15 ✓	
General Offices	829.55 ✓	
P&S Dept.	127.08	<i>Not Check!</i>
<u>WAREHOUSE REPAIRS</u>		
Cleveland	112.99 ✓	
Boston	55.81 ✓	
Brooklyn	161.26 ✓	
Lincoln	<u>38.32 ✓</u>	
	<u>\$5,972.83</u>	

THE MARTIN-SHENOUR COMPANY
PACIFIC COAST DIVISION
STATEMENT OF REPAIRS
August 26, 1932 to August 26, 1933.

Los Angeles	447.81 417.10
San Francisco	10.50
Portland	---
Total	458.31 427.60

AUGUST 1933 1932

7/10 Nov - 1893. 49. 9.
A. Lachman Galtys - 4.12.1

THE MARTIN-SENOUR COMPANY

DISTRIBUTION OF SERVICE FOR EMPLOYEES' LIABILITY INSURANCE

AUGUST 31, 1933

OFFICE & WHSE SERVICE	CHICAGO	CLEVELAND	BROOKLYN	BOSTON	LINCOLN
General	214.50		80.00		68.10
Sales Regular	588.51	45.20	61.19	74.45	67.45
Sales Invoicing	478.19	45.20	113.69	74.45	67.45
Credit & Accounting	1,525.70		364.43		151.00
Chicago Direct	425.00		315.00	162.80	76.00
Shipping Dept.	234.06	175.80	21.00	170.78	213.40
Administration	583.70				
Advertising Dept.	480.18				
			TOTAL	- - - - -	7,050.73
			Brooklyn Traveling Service		785.00
			Boston		947.50
			Chicago		2,785.00
			Dallas		390.00
			Lincoln		965.50
			Cleveland		726.25

PAINT FACTORY

Unmfd. Mase.	102.98
S. W. Co. Mfd. Mase.	106.19
R. B. L.	24.00
Proxoid	57.01
Brushes	8.89
Emp. Liability Claims	84.14
Manufacturing	<u>4,416.28</u>

TOTAL PAINT FACTORY	4,801.34
P&S DEPT.	399.95
CARTAGE	<u>249.65</u>
TOTAL	19,000.92

RA

THE MARTIN-SENOUR COMPANY

CHICAGO, ILL.

DISTRIBUTION FOR ADMINISTRATION

AUGUST 31, 1933

Charged by S. W Co.	1,050.00
Expenses of W. M. Stuart	70.81
" " H. F. Weckel	73.98
" " Geo. A. Martin, Jr.	105.90
Charged from Payroll	505.74
" by S. W Co.	1,125.80
" " "	151.85
	<u>5,159.78</u>

Distributions:

Central	407.00
Eastern	242.46
Western	205.80
Paint Factory	2,235.33
PA& Dept.	<u>63.11</u>
	5,159.78

MANUFACTURING DEPARTMENT

FACTORY BALANCE SHEET

Sept. 1 1922 to Aug 31, 1933

The Martin-Senour Co. of Ohio

Chicago

Factory

	MONTH		YEAR TO DATE			MONTH		YEAR TO DATE	
Raw Materials	36512	98	60819	85	Raw Materials	2030	5	12937	80
Mdco. Pkgt.	3348	72	15240	97	Mdco. Pkgt.	8661	45	11479	24
Packing Mat'n.	2293	07	18094	80	Packing Mat'n.			328	66
Returned Goods	2000	41	7972	01	Ret'd Goods	4163	2	1085	24
Mfg. Service	3169	92	55927	04	Factory Output	74022	902	74022	902
Mfg. Expense	5519	23	56606	12		10548	74	10548	74
Power Fuel	5546	0	5679	26					
" Service	1032	5	4804	42	Power Dept.	7272	9	11029	40
" Expense	1632	6	1852	40					
Job Order Mdco.	2052	0	10132	62					
" " Service	2367	9	6022	22	Job Orders	782	5	1057	65
" " Expense	687	6	235	29					
Box Mdco.					Box Dept.				
" Service									
" Expense									
Cooperage Mdco.					Cooperage				
" Service									
" Expense									
Restaurant Mdco.					Restaurant				
" Service									
" Expense									
R. M. Loss & Gain					R. M. Loss—Gain	830	14	102	77
Gen'l " "	142	8			Gen'l " "			140	27
Rest. Def. & Surp.					Rest. Def.—Surp.				
Suspense General					Suspense Gen'l				
General Accounts	1220	20	20782	05	General Acc'ts	1220	20	920	60
	31063	07	173593	91		41963	07	170593	91

The Martin Singer Co of Ohio
Chicago Factory
Annual Operating Statement
From Sept 1, 1932 to Aug 31, 1933

Just
Raw Matl 77304.50
Pkg 43794.03
S 3386.44
Power 726.90
115,374.87

Raw Matl

Charges

Inventory 1932 and Purchases 608198.56
Returned Goods 7775.01
% Rec'd Stores Service Exp 2785.07 619,158.66

Credits

Inventory Aug 31, 1933 77304.50
Sales + Transfers 12734.20
Returned Goods 1085.24 91327.74 524,624.42

Package Addition

Charges

Inventory 1932 and Purchases 170494.77
Handling E-C-L & V. Depts. 4660.70
Finishing Dept Service Exp 25142.20
% Rec'd Stores Service Exp 1892.55 207,148.32

Credits

Inventory Aug 31, 1933 43794.03
Sales + Transfers 11807.90 55601.93 151,546.39

Service & Expense

Service E-C-L & V. Depts 11833.67
Expense 2881.75
Total General Expense 40848.44 61562.83

Mechanical Dept

Charges

Inventory 1932 + Purchases 10172.62
Service + Expense 6317.61 16490.23

Credits

Inventory Aug 31, 1933 3356.25
Job Orders charged out 1367.50 17013.77 522.54

Power Dept

Charges

Inventory 1932 + Purchases 5694.26
Service + Expense 6656.82 12351.08

Credits

Inventory Aug 31, 1933 926.70
Power charged out 11427.12 12352.08

Loss & Gains

General 140.09
Raw Material 872.99

Total Output 740247.02

Analysis of Dept. Expenses Fiscal Year Ending August 1952

A1	Unit Charge + General		8785.35
L2	Mixing Thinning Shading	B Dept	222.04
G2	Grinding	"	175.10
H2	Filling Handle Phgs	"	4012.67
N2	Non Productive	"	677.36
L3	Mixing Thinning Shading	C Dept	2209.40
G3	Grinding	"	2054.84
H3	Filling Handle Phgs	"	4422.87
N3	Non Productive	"	1206.44
G6	Grinding	L Dept	274.46
H6	Filling Handle Phgs	"	867.88
N6	Non Productive	"	61.33
1	Blending Mixing	Varn Dept	212.21
H1	Filling Handle Phgs	"	254.26
P1	Labeling	Finish Dept	6574.74
12	Filling Oolives	"	10626.61
16	Loading Cans	"	1176.64
P7	Finishing Keys & Bts	"	22.26
H7	Non Productive	"	4256.57
E1	Rent & Storage	Rent & Storage	2018.18
22	Genl. Cleaning	"	176.22
Q2	Handle Oils	"	494.97
			<u>55987.03</u>

Analysis of Dept. Expenses Fiscal Year Ending August 1952

1101	Power	B Dept	175.10
1102	Maintenance	"	1050.78
1103	Heat	"	252.50
1104	Sundries	"	129.15
1105	Power	C Dept	2674.22
1102	Maintenance	"	1618.47
1103	Heat	"	442.58
1104	Sundries	"	154.26
1105	Power	L Dept	306.02
1102	Maintenance	"	22.90
1103	Heat	"	88.10
1104	Sundries	"	1.02
1105	Maintenance	Varn Dept	27.16
1106	Sundries	"	13.62
1107	Heat	"	176.20
1108	Power	"	61.16
1109	Power	Finish Dept	413.45
1110	Heat	"	440.61
1111	Maintenance	"	272.88
1112	Canning Supplies	"	241.62
1113	Sundries	"	245.27
1114	Label Supplies	"	225.48
1115	Maintenance	Rent & Storage	315.12
1116	Sundries	"	69.16
1117	Handling Rubbish	"	174.94
1118	Purchasing Charge	"	1849.05
1119	Factory Stationery	"	551.57
1120	Factory Office	"	10.81
1121	Test Time Expense	"	1517.16
1122	Factory Expense	"	227.12
1123	Ext. Repairs	"	2.56
1124	Plant Maintenance	"	15.31
1125	Taxes	"	5741.61
1126	Insurance	"	176.16
1127	Insurance Exp	"	27.27
1128	Interest	"	161.46
1129	Admin. Expense	"	1194.91
1130	Financing	"	840.15
1131	Interest	"	667.67
1132	Emp. Liability Insurance	"	970.72
	Variance Between Exp. & W. Vouchers		<u>10548.74</u>
			460.77

MONTHLY MANUFACTURING OPERATIONS

POWER DEPARTMENT

From Sept. 1, 1932 To Aug 31, 1933

THE MARTIN-SEMOUR CO. OF OHIO

Chlorine gas

FACTORY

				MONTH		YEAR TO DATE	
				This Year	Last Year	This Year	Last Year
		BOILER					
I	1	Fireman		155 71	198 97	1914 73	2490 01
K	1	Non-productive					
		Total Service		155 71	198 97	1914 73	2490 01
		EXPENSE					
6	A	Maintenance		23 21	15 78	455 15	407 63
6	H	Water		12 75	25 50	328 13	222 52
6	J	Fuel		120 18	858 20	4772 36	5199 96
6	K	Hdg. Fuel—Ash Disposal		5 00		81 00	62 40
6	P	Sundries		64 91		69 91	11 66
		Total Expense		236 05	899 58	5716 55	5912 17
		Total Steam Cost		391 76	1098 55	7631 28	8402 56
		Distribution—Heat	25%	97 94	274 64	1907 82	2100 23
		Engines	75%	293 82	823 91	5723 46	6301 93
		ENGINE ROOM					
I	2	Engineer Service			434		100 00
		EXPENSE					
7	A	Maintenance		17 00	18 75	219 51	100 00
7	E	Current Purchased		40 89	40 00	688 00	700 00
		Total Expense		57 89	58 75	908 21	470 00
		TOTAL SERVICE		155 71	203 31	1914 73	2070 01
		TOTAL EXPENSE		293 94	959 07	6624 76	6372 17
		TOTAL POWER COST		351 71	887 74	4631 67	4792 17
		Tons of Coal Consumed		32 00	21 00	1127 80	1000 00
		Cost per Ton		11 00	42 25	4 11	47 92
		Hours of Operation		300	500	270	210
		Cost per Hour		11 70	85 50	17 08	228 20
1131		"B" Dept. Power	25 %	90 50	21 94	27 00	100 00
1121		"C" " "	112 %	124 20	227 30	2654 00	100 00
1111		"L" " "	5 %	15 61	44 39	206 00	100 00
10A		Finish " "	15 %	15 61	127 16	418 00	100 00
		Varn. Mig. "	%		62 14		
20K		Varn. Fill. "	1 %	2 02	26 63	6 76	
		"P & S" "	7 %	21 86	12 14	461 45	
1131		"B" Dept. Heat	20 %	17 49	54 93	272 00	100 00
1121		"C" " "	25 %	21 86	48 66	1120 00	100 00
1111		"L" " "	5 %	7 37	13 03	88 10	100 00
10B		Finish " "	25 %	21 86	48 66	411 61	100 00
		Varn. Mig. "	%		13 03		
10A		Varn. Fill. "	10 %	3 74	13 03	176 00	100 00
		"P & S" "	15 %	13 12	41 00	204 62	100 00
		Genl. Exp. Power		39 50		774 85	
		" " Heat		10 50		125 17	
B	1	Watching Ins. Expense		277 61	298 92	2889 69	1000 00
		Distribution					
		Paint Factory	Boxes	208 20	128 58	2183 51	2512 51
		P & S	"	34 41	35 17	22 00	30 00
		General Office	"	24 91	35 17	100 00	356 70

MONTHLY MANUFACTURING OPERATIONS

RECEIVING AND STORES DEPARTMENT

From Sept 1, 1932 To Aug 31, 1933

THE MARTIN-SINGOUR CO. OF OHIO *Chicago* FACTORY

		MONTH		YEAR TO DATE	
		This Year	Last Year	This Year	Last Year
	SERVICE				
E	1 Receiving & Stores	157 25	137 22	2078 18	2727 87
E	2 General Cleaning	34 60	44 43	156 22	459 76
	Total Service	191 85	181 67	2234 40	3187 63
	EXPENSE				
5	C Maintenance	10 73	20 45	300 12	292 95
5	F Sundries		36 4	69 16	89 77
5	G Car Service				
5	H Inbound Cartage		48 25		950 46
	E Handling Rubbish			174 94	278 00
	Total Expense	10 73	72 34	544 22	1611 18
27	B Purchasing Charge	147 90	193 50	1899 05	1509 36
	Total Service & Expense	350 48	447 51	4682 67	6248 17
	Value Dry Material Received	5159 50	4790 00	410 223	107 54
	% Service & Expense to Value Dry Matl.	1 679	133	114	121
	Rate in Use	200	200	200	200
Q	2 Rec. and Handling Liquids	43 13	170 1	994 97	102 24
	No. of Gallons Handled	27295	1203	618107	440723
	Cost per 100 Gallons	16	141	16	23
	Rate in Use	200	200	200	200

MONTHLY MANUFACTURING OPERATIONS SUPERINTENDANCE—ADMINISTRATION AND SUPERVISION

From Sept 1, 1922 To *Aug 31 1923*

THE MARTIN-SENOUR CO. OF OHIO

Chicago

FACTORY

		MONTH		YEAR TO DATE	
		This Year	Last Year	This Year	Last Year
	SERVICE				
A	1				
	Sept. Office & General	720 75	976 03	8585 35	12244 40
	EXPENSE				
1	A				
	Office & Factory Stationery	979	3 84	551 58	409 60
1	B				
	Office Sundries		10 82	31 87	21 52
2	D				
	Test Room Expense	70 22	55 73	1519 16	425 81
2	G				
	Factory Sundries	20 75	51 40	339 33	802 21
3	B				
	Returned Goods Expense		374 79	252	798 91
4	A				
	Maintenance	33 82	240 18	530 75	1438 76
	Total Expense	134 08	836 71	2480 21	3963 91
	ADMINISTRATION				
25	A				
	Taxes	973 74	1573 68	5749 61	4722 11
25	B				
	Insurance	160 84	185 15	1506 39	1922 35
25	C				
	Insurance Expense	214 55	239 40	2731 29	3154 25
25	D				
	Interest on Plant	1958 58	1401 74	16302 96	16823 48
25	E				
	Administration	2235 33	3111 09	11554 97	16345 02
25	F				
	Employee Welfare	56 55	29 52	340 15	540 23
25	G				
	General Accounting Charge				
25	K				
	Rent of Warehouse			667 67	792 70
25	L				
	Employee Liability Insurance	53 34	66 49	937 98	1087 65
	Total Administration	5052 43	6607 97	39831 62	45388 19
	General Burden				
	Total General Burden	5907 46	8421 81	40448 44	56149 09
	Service & Expense Mfg. Depts.	486 25	2128 88	28226 09	30387 23
	% Burden To Total Mfg. Depts.	598 92	395 57	144 92	124 72
	Total Units of Output	183070	200440	6132770	5472472
	Cost per 100 Units	321	420	67	93

MONTHLY MANUFACTURING OPERATIONS FINISHING DEPARTMENT

From Sept 1, 1932 To *Aug 31, 1933*

THE MARTIN-SENOUR CO. OF OHIO *Chicago* FACTORY

		MONTH				YEAR TO DATE			
		This Year		Last Year		This Year		Last Year	
		SERVICE							
P	1	Labeling	292 93	418 83	6574 78	6942 37			
O	2	Filling Orders	595 67	961 48	10626 60	12829 70			
O	6	Loading Cars	74 23	56 28	1156 64	1156 23			
P	7	Flashing Kops & Barrels	80	142 9	23 36	125 88			
K	7	Non-productive	297 94	514 60	4296 57	5269 14			
		Total Service	1261 57	1965 48	22677 95	27333 32			
		EXPENSE							
16	C	B&M. Paint and Sundries							
17	A	Power	23	139 24	918 43	1045 44			
17	B	Heat	11 64	68 66	440 61	525 17			
17	C	Maintenance	45 87	31 43	392 88	455 34			
17	G	Loading Cars	42 60		241 62	427 70			
17	H	Sundries	30 78	14 36	245 37	448 49			
17	M	Labeling Supplies		40	225 44	312 76			
		Total Expense	78 36	205 09	2464 35	3214 90			
		Total Service & Expense	1339 93	2224 57	25142 30	30548 22			
		Units of Package Output	197266	208082	6982682	5976545			
		Cost per 100 Units	68	107	36	51			
		BOX DEPT. SERVICE							
V	1	Productive							
32	H	Box Dept. Expense							
		Sundries							
		Total Service & Expense							
		No. of Hours Worked							
		Output per Man-Hour							
		No. of Boxes Made							
		Cost per 100 Boxes							
		COOPERAGE DEPT.							
W	1	Productive Service							
J	32	Sundries Expense							
		Total Service & Expense							
		No. of Hours Worked							
		Output per Man-Hour							
		No. of barrels coopered							
		Cost per 100 Barrels							

MONTHLY MANUFACTURING OPERATIONS VARNISH DEPARTMENT

From Sept 1, 1932 To Aug 31, 1931

THE MARTIN-SENOUE CO. OF OHIO

FACTORY

			MONTH				YEAR TO DATE			
			This Year		Last Year		This Year		Last Year	
R	1	SERVICE								
		Mfg. and Storage	23	20	23	49	43634	109211		
		EXPENSE								
20	A	Maintenance	2	90	1	82	3716	18089		
20	F	Sundries					1362	4551		
20	G	Light & Heat	4	77	13	73	17674	10543		
20	K	Power	1	65	2	63	6116	23458		
		Total Expense	3	52	4	58	28818	56639		
		Total Service & Expense	1	968	6	547	72452	165850		
		OUTPUT								
		Gallons	9	97	7	54	29126	20693		
		Units—2 per Gallon	9	926	6	208	282905	216945		
		Cost per 100 Gallons	1	91	8	68	244	701		
		" " 100 Units	1	9	9	5	26	76		
H	7	Handling Packages	2	00	2	00	10000	21781		

MONTHLY MANUFACTURING OPERATIONS

L DEPARTMENT MIXING AND GRINDING

From Sept. 1, 1932 To Aug 31, 1933

THE MARTIN-REID CO. OF OHIO

FACTORY

		MONTH		YEAR TO DATE	
		This Year	Last Year	This Year	Last Year
L	SERVICE				
	Mixing, Grinding & Filling	100 68	52 70	1105 89	741 72
11	EXPENSE				
	Power	79	44 39	206 02	346 45
11	Maintenance	323	229	32 90	48 90
12	Heat	235	13 73	28 10	105 02
12	Supplies	48	54	102	107
Total Expense		46	60 95	428 04	501 44
Total Service and Expense		94 03	112 65	1533 93	1243 16
OUTPUT					
Pounds		69704	50463	832 651	864 563
Gallons					
Units		35342	28782	434 495	441 897
Cost per 100 Units		27	39	35	28
" " 100 Gallons <u>Pounds</u>		14	20	18	14
MEMO. OF PACKAGE COST					
H	Handling Packages & Soldering	10 00	6 00	100 00	85 94
12	Soldering Expense				
Total Charged Pkg. Addition		10 00	6 00	100 00	85 94
Packages Soldered					
Pounds of Solder Used					
Pounds per 100 Packages					

MONTHLY MANUFACTURING OPERATIONS
C DEPARTMENT MIXING AND GRINDING

From Sept. 1, 1932 To *Aug 31, 1933*

THE MARTIN-SHERWOOD CO. OF OHIO

Chicago

FACTORY

		MONTH		YEAR TO DATE	
		This Year	Last Year	This Year	Last Year
L	SERVICE				
	Mixing, Grinding & Filling	414 97	405 12	8873 95	8723 20
	EXPENSE				
	11 1 Power	440 00	337 34	2654 22	2633 03
	11 2 Maintenance	120 30	113 98	1618 47	1275 43
	12 1 Heat	15 00	68 66	440 58	525 36
	12 4 Sundries	48 50	46 20	1542 60	137 93
	Total Expenses	451 10	524 60	4867 53	4671 75
	Total Service and Expense	460 08	929 72	13741 48	15394 95
	OUTPUT				
	Pounds	3351	4752	96492	106527
	Gallons	8113	4431	227853	19077X
	Units	83078	60070	2868297	2140119
	Cost per 100 Units	55	155	48	72
	" " 100 Gallons	531	1780	541	642
H	MEMO. OF PACKAGE COST				
	Handling Packages & Soldering	10 00	10 90	1100 00	1034 77
	Soldering Expense				
	Total Charged Pkg. Addition	10 00	10 90	1100 00	1034 77
	Packages Soldered				
12	Pounds of Solder Used				
	Pounds per 100 Packages				

16"

MONTHLY MANUFACTURING OPERATIONS
B DEPARTMENT MIXING AND GRINDING

From Sept. 1, 1932 To Aug 31, 1933.

THE MARTIN-BENSON CO. OF OHIO

Chicago

FACTORY

		MONTH		YEAR TO DATE	
		This Year	Last Year	This Year	Last Year
L	SERVICE				
	Mixing, Grinding & Filling	35177	55127	8929 19	9059 29
	EXPENSE				
	11 1 Power	4311	22194	175554	173226
	11 2 Maintenance	10934	8745	105078	121276
	12 1 Heat	947	5493	35250	42014
	12 4 Sundries	457	462	13915	12394
	Total Expense	6079	36894	329797	348910
	Total Service and Expense	41256	92021	1222616	1254839
	OUTPUT				
	Pounds				
	Gallons	9053	16543	409109	363364
	Units	54734	100390	2547073	2278850
	Cost per 100 Units	75	92	48	50
	" " 100 Gallons	455	556	299	345
H	MEMO. OF PACKAGE COST				
	Handling Packages & Soldering	4000	6026	85000	104068
	Soldering Expense				
	Total Charged Pkg. Addition	4000	6026	85000	104068
	Packages Soldered				
	Pounds of Solder Used				
	Pounds per 100 Packages				

B

MONTHLY MANUFACTURING OPERATIONS

MECHANICAL DEPARTMENT

From Sept 1, To

THE MARTIN-SEMOUR CO. OF OHIO

FACTORY

			MONTH			YEAR TO DATE		
			This Year		Last Year	This Year		Last Year
T	1	SERVICE						
		Job Order Service						
		BURDEN						
K	11	Non-productive Labor						
24	B	Sundries						
		Total Burden						
		% Burden to Productive Labor						
		Rate in Use						
		Total Service & Expense						
		No. of Jobs Completed						
		Value of Jobs Completed						
		MAINTENANCE						
4	A	Buildings						
11B	2	B Department						
11C	2	C "						
11L	2	L "						
17	C	Finish "						
5	C	Rep. & Stores Dept.						
6A	7A	Power Dept.						
20	A	Varnish "						
		Total Factory Maintenance						
5	B	Painting & Sanding Department						
		Grand Total Maintenance						

MONTHLY MANUFACTURING OPERATIONS
MECHANICAL DEPARTMENT

Form 201-1
THE MARTIN SANGER CO. OF CHICAGO
MONTH
DATE
This Year Last Year This Year Last Year

Monthly Manufacturing Operations

Mechanical Dept.

From Sept 1, 1932 to Aug 31, 1933

Total Burden
The Martin Sanger Co. Chicago
(Excluded to Productive Labor)
Rate in Use

	Month		Year	
	This Year	Last Year	This Year	Last Year
No. of Jobs Completed	19	18	22	22
Value	782.58	627.30	1365.55	871.90
Charges				
Job Order Mdee	205.20	30.35	1072.60	585.35
Service Mach. Job Orders	148.48	254.43	3473.14	5747.36
" Factory " "	188.31	193.24	2608.08	2018.96
Non Productive Burden	68.76	21.97	255.39	375.89
Indicated Inventory			2832.68	3284.44
Actual Inventory			2914.71	11
Burden to Mech. J.O. Service	46.31	18.43	678	1002
Rate in Use	800	800	800	800

MANUFACTURING DEPARTMENT

Average Cost and Value of Raw Materials Consumed

At Invoice Quantities and Prices plus Freight. No other additions or deductions allowed

September 1, 1937, to

August 31 1933

2/11/72

164939

References

MATERIAL		MONTH				YEAR TO DATE			
		Quantity on Hand	Quantity on Order	Average Cost Per Unit	Value	Quantity on Hand	Quantity on Order	Average Cost Per Unit	Value
Carbonate	This Yr. Last Yr.	1 —	— —	— —	— —	67000 —	— —	5.20 —	3334.00 —
Carbonate	This Yr. Last Yr.	10 67500	45.50 67500	6.10 4.96	27938 377.25	820743 1234500	5.49 5.27	45065.41 3999.91	
Lead	This Yr. Last Yr.	547 —	— —	— —	— —	269100 —	— —	5.60 —	15032.00 —
Lead	This Yr. Last Yr.	543 —	— —	— —	— —	255000 —	— —	5.27 —	15739.57 —
Zinc Oxide	This Yr. Last Yr.	108 —	1500 —	5.75 —	26.45 —	48000 223300	5.75 6.39	270.00 1414.15	
Lead	This Yr. Last Yr.	87107 —	— —	— —	— —	53000 —	— —	5.25 —	3100.50 —
Lead Zinc	This Yr. Last Yr.	412 4000	1250 4000	6.25 4.90	59.38 196.00	104500 82700	4.76 5.69	4919.40 504.17	
Lithopone	This Yr. Last Yr.	4615 6750	47.50 6750	6.50 4.50	213.75 303.75	870750 1433300	4.50 5.90	33161.25 60493.50	
Lithopone	This Yr. Last Yr.	4614 —	750 —	4.50 —	33.75 —	18850 —	— —	4.51 —	843.00 —
Lithopone	This Yr. Last Yr.	4612 —	7125 —	4.50 —	36.45 —	237650 —	— —	4.51 —	10811.11 —
Lithopone "A"	This Yr. Last Yr.	1097 50	— 50	— 6.50	— 3.25	577 5600	6.50 6.59	37.64 361.13	
Carbonate	This Yr. Last Yr.	1140 —	— —	— —	— —	99600 —	— —	— —	5475.00 —
Zinc Oxide	This Yr. Last Yr.	1064 —	— —	— —	— —	250000 —	— —	5.75 —	14375.00 —
Lithopone "A"	This Yr. Last Yr.	1071 —	1075 —	5.75 —	70.20 —	64815 —	— —	5.75 —	3774.00 —
Zinc Oxide	This Yr. Last Yr.	1550 —	— —	— —	— —	42500 —	— —	5.75 —	2393.75 —
Lead Zinc Oxide	This Yr. Last Yr.	1554 27500	— 27500	— 5.26	— 1426.50	330000 157350	5.20 5.55	17438.00 8869.50	
	This Yr. Last Yr.								
	This Yr. Last Yr.								
	This Yr. Last Yr.								

H. Warlock

H. Warlock

MANUFACTURING DEPARTMENT

Average Cost and Value of Raw Materials Consumed

As Invoiced Quantities and Prices plus Freight. No other additions or deductions allowed.

September 1, 1933, to August 31, 1933 217 7/10 Co Chicago Factory

MATERIAL		MONTH				YEAR TO DATE			
		Quantity in Pounds	Quantity in Pounds	Average Cost Per Pound	Value	Quantity in Pounds	Quantity in Pounds	Average Cost Per Pound	Value
Gasoline Oil	This Yr.	(1)	9265	1.45	13434.25	311600	745	2.34	17262.60
	Last Yr.		9535	6.45	61398.75	56849			46141.71
Motor Oil	This Yr.	(2)	13335	7.45	99334.25	330171	(51)	2.21	11263.71
	Last Yr.		39265	5.45	214193.25	772475			42223.25
Crude Oil	This Yr.	DR	3020	5.45	16459.00	41523	548	2.34	12714.72
	Last Yr.		1480	7.90	11692.00	23717	797		18948.43
Crude Oil	This Yr.	(3)	2200	9.14	20108.00	17120	675	2.56	17280.00
	Last Yr.		-	-	-	85970	715		42223.25
Gasoline	This Yr.	(12)	750	24.00	18000.00	10375	304	3.41	10364.40
	Last Yr.		-	-	-	18195	304		10364.40
Motor Oil	This Yr.	(12)	-	-	-	10375	304	3.41	10364.40
	Last Yr.		-	-	-	18195	304		10364.40
Motor Oil	This Yr.	(65)	51	1.70	86.70	227	113	2.04	232.68
	Last Yr.		110	11.70	1287.00	2260	113		1287.00
Chemical	This Yr.	(348)	1842	6.50	11967.00	84351	24	3.41	8204.40
	Last Yr.		1160	6.23	7226.80	85810	620	3.39	21102.00
Motor Oil	This Yr.	(412)	1450	4.00	5800.00	17120	198	2.04	4000.32
	Last Yr.		-	-	-	6187	620		21102.00
Motor Oil	This Yr.	(431)	110	2.95	324.50	846	32.07	2.61	846.22
	Last Yr.		12	38.50	462.00	854	32.61		326.47
Motor Oil	This Yr.	(2120)	410	4.00	1640.00	12680	12.5	1.70	2137.50
	Last Yr.		440	10.25	4510.00	856	12.5		1062.50
	This Yr.								
	Last Yr.								
	This Yr.								
	Last Yr.								
	This Yr.								
	Last Yr.								
	This Yr.								
	Last Yr.								
	This Yr.								
	Last Yr.								

H. W. Hargrave

ANALYSIS OF SERVICE FOR FISCAL YEAR ENDING AUG 31, 1933

A1	Supt. Office & General		\$	2,585.35
L2	Mixing Thinning Shading	B-Department		3,332.04
G2	Grinding	"		1,755.10
E2	Filling Handle Pkgs	"		4,013.69
N2	Non Productive	"		679.36
L3	Mixing Thinning Shading	C Department		2,289.80
G3	Grinding	"		2,054.84
H3	Filling Handle Pkgs	"		4,422.87
N3	Non Productive	"		1,206.44
G4	Grinding	L Department		274.48
H4	Filling Handle Pkgs	"		869.89
N4	Non Productive	"		61.55
S1	Blending Mixing	Varn Department		182.08
H7	Filling Handle Pkgs	"		354.26
F1	Labeling	Finish Department		6,574.78
G2	Filling Orders	"		10,626.60
G6	Loading Cans	"		1,156.64
P7	Finishing Kegs & Bbls	"		23.36
K7	Non Productive	"		4,296.57
E1	Rec. & Stores	Rec. & Stores		2,078.18
E2	Uppl. Cleaning	"		156.22
G2	Handle Oils	"		894.97
				<u>\$55,987.04</u>

ANALYSIS OF EXPENSE FOR FISCAL YEAR ENDING AUG 31, 1933

11B1	Power	B Department	1,755.54
11B2	Maintenance	"	1,050.78
12B1	Heat	"	352.50
12B4	Sundries	"	139.15
11C1	Power	C Department	2,654.22
11C2	Maintenance	"	1,618.47
12C1	Heat	"	440.58
12C4	Sundries	"	154.26
11L1	Power	L Department	306.02
11L2	Maintenance	"	32.90
12L1	Heat	"	88.10
12L4	Sundries	"	1.02
21A	Maintenance	Varn. Dept.	37.16
21F	Sundries	"	13.62
21G	Heat	"	176.24
21K	Power	"	61.15
17A	Power	Finish Dept.	918.43
17B	Heat	"	440.61
17C	Maintenance	"	392.88
17G	Car Loading Supplies	"	241.62
17H	Sundries	"	245.37
17M	Label Supplies	"	225.44
5C	Maintenance	Rec. & Stores	305.12
5F	Sundries	"	69.16
5E	Handling Rubbish	"	174.94
27B	Purchasing Charge	"	1,899.03
1A	Factory Stationery		561.58
1B	Factory Office & Sundries		31.87
2D	Test Room Expense		1,519.16
2G	Factory Sundries		339.33
3B	Ret. Goods Expense		2.52
4A	Bldg. Maintenance		555.75
25A	Taxes		5,749.61
25B	Insurance		1,506.89
25C	Insurance Expense		2,731.29
25D	Interest		16,302.96
25E	Administration		11,594.97
25F	Employees Welfare		340.15
25K	Warehouse Rent		667.67
25L	Emp. Liability Insurance		937.98
	Varnish Burden on S. V. Varnishes		<u>10,448.74</u>
			<u>46,057.43</u>

THE MARTIN-SENOUR COMPANY OF OHIO

CHICAGO FACTORY

ANNUAL OPERATING STATEMENT

FROM SEPTEMBER 1, 1932 TO AUGUST 31, 1933

Raw Material

Charges

Inventory 1932 and Purchases 60,133.51
2/3 Rec. & Stores Serv. & Exp. 3,795.09

619,955.66

Credits

Inventory Aug 31, 1933 77,302.50
Sales & Transfers 12,839.50
Returned Goods 1,085.24

91,227.24

528,628.42

PACKAGE ADDITIONS

Charges

Inventory 1932 and Purchases 170,499.77
Handling B-C-L & Varn. Depts. 9,660.70
Finishing Dept. Serv. & Exp. 25,143.30
2/3 Rec. & Stores Serv. & Exp. 1,892.55

207,196.32

Credits

Inventory Aug 31, 1933 43,794.03
Sales & Transfers 21,607.90

55,401.93

151,695.39

SERVICE & EXPENSE

Service B-C-L & Varn. Depts 11,833.67
Expense " " 8,891.72
Total General Burden 40,848.44

61,563.83

MECHANICAL DEPT.

Charges

Inventory 1932 & Purchases 10,172.62
Service & Expense 5,317.61

16,490.23

Credits

Inventory Aug 31, 1933 3,356.22
Job Orders Charged Out 13,657.55

17,013.77

523.46

POWER DEPT.

Charges

Inventory 1932 & Purchases 3,699.26
Service & Expense 6,656.82

12,356.08

CREDITS

Inventory Aug 31, 1933 926.90
Power charged out 11,429.18

12,356.08

LOSS & GAIN

General 140.00
Raw Material 210.00

TOTAL OUTPUT

740,229.02

P & S Inventory Adjustment

P & S Deliveries for year \$ 55,099.65

Burden absorbed in Deliveries	3,604.65
Burden absorbed in Job Orders	<u>3,742.65</u>
Total burden absorbed -	7,347.30

Total burden - year to date - 13,086.00

Burden Unabsorbed - 5,731.47

Burden Unabsorbed	-	-	\$5,731.47
Deficit in Inventory	-	-	<u>1,824.25</u>
P & S Adjustment	-	-	\$7,555.72

Printing & Sampling Department

BALANCE SHEET

Sept. 1st, 1932 to Aug. 31st, 1933.

The Martin-Senour Co. of Ohio

Chicago

Factory

	MONTH	YEAR TO DATE		MONTH	YEAR TO DATE
Raw Materials		8854 81	Deliveries	872 95	8854 09
Advertising		51050 77	Advertising		
Stationery		9385 91	Stationery		
J. O. Service	245 71	3872 55	Labels		
P & S Purchases	434 12	87482 07	J.O. Service	470 05	43304 12
P & S Service	644 42	5384 44			
P & S Expense	404 41	4855 32			
Suspense General		24 49	Suspense General		
Loss & Gain		13 56			
General Accounts	1751 08		General Accounts	2135 74	28400 62
	3479 74	170845 90		3479 74	170845 90

327253
 546444
 485532
 134949

PRINTING and SAMPLING DEPARTMENT

DISTRIBUTION OF SERVICE AND EXPENSE

Sept. 1st, 1932 to August 31st, 1933

The Martin-Senour Co. of Ohio

Chicago

Factory

		July	August	
		LAST MONTH	THIS MONTH	YEAR TO DATE
Office and General Service	This Year	158 38	162 06	2638 94 ✓
	Last Year	360 00	360 00	4530 00
Office and General Expense	This Year	7 11	7 08	145 95
	Last Year	6 06	10 79	196 46
Total General	This Year	165 49	169 09	2684 89
	Last Year	366 06	370 79	4516 46
Press Room				
Press Room Service	This Year	130 31	136 96	1484 86 ✓
	Last Year	157 68	114 48	2073 36
Press Room Expense	This Year	37 59	19 59	619 57
	Last Year	38 31	62 26	518 27
Total Press Room	This Year	157 90	146 55	2104 43
	Last Year	196 99	176 74	2591 55
Sampling Dep't.				
Sampling Service	This Year	43 36	39 39	585 99 ✓
	Last Year	166 79	58 06	1889 70
Sampling Expense	This Year	6 74	3 89	82 80
	Last Year	6 52	16 02	166 71
Total Sampling	This Year	50 30	43 28	668 79
	Last Year	169 31	74 08	1696 41
Painting Dep't.				
Painting Service	This Year	116 12	91 46	1409 41 ✓
	Last Year	194 11	190 12	2507 06
Painting Expense	This Year	19 12	10 43	199 09
	Last Year	11 90	23 20	214 27
Total Painting	This Year	137 24	101 89	1599 50
	Last Year	206 01	213 46	2621 33
Stock Dep't.				
Stock and Shipping Service	This Year	100 98	146 03	2212 42 ✓
	Last Year	267 46	316 63	2678 63
Stock and Shipping Expense	This Year	2 60	6 91	489 46
	Last Year	4 74	71 06	719 50
Total Stock Dep't.	This Year	103 58	171 93	2701 88
	Last Year	272 19	387 74	4863 13
Fixed Expense and Administration				
	This Year	263 33	326 76	3327 45
	Last Year	269 78	504 27	5770 36
Grand Total P & S Dept.	This Year	877 84	989 31	13086 36
	Last Year	1458 23	1727 08	19779 82

BROOKLYN OBSOLETE ADVERTISING ITEMS

8-31-32

Retained

Amount	Item	Price Per C	Amount
100	Old Senour's Floor Paint CC	2 18	2 18
2000	Old Monarch #16 Supplements	88	17 60
2000	Old Monarch #32 Supplements	1 30	26 00
3	Kolor-Brite Chairs	377 63	11 33
12	Revolving Stands	1268 00	152 84
10	Monarch #32 Headboards	388 00	38 80
18	New-Tone #16 Headboards	325 12	58 51
20	Senour's Floor Headboards	192 15	38 63
200	Misc. Slats	5 04	10 08
1000	New-Tone Supplements	1 14	11 40
50	Pads Resale Reports	15 20	7 60
9	K.K. Small Electros	48 67	4 38
5	Senour's Floor Small Electros	48 67	2 92
7	Senour's Floor Large Electros	48 67	3 41
5	Note-A-Kar Large Electros	48 67	2 43
2500	Home Paint Supplements (Old) Discontinued Colors	77	19 25
3950	Dwelle-Kaiser Color Cards	2 80	110 80
3025	Hard-Wear #14 Color Cards (Dwelle-Kaiser)	3 85	<u>115 45</u>
7450	Hard-Wear Color Cards (New) (Dwelle-Kaiser)	4 20	312 80
2850	Hard-Wear Color Cards (Old) (Dwelle-Kaiser)	4 20	<u>119 70</u>
			<u>1,045.72</u>

A. T. U.

AUG 28 1933

CHICAGO OBSOLETE ADVERTISING ITEMS

Amount	Item	Price per C	Amount
124	Sets Paint Day Paper Banners	29 48	36 56
7	Paint Day Canvas Banners	225 00	16 45
15000	Furniture Stuffers	15	22 50
6200	Imprinted Three-In-One Letters	1 61	99 82
450	Sets M.V. Co. Transparencies	60 00	270 00
1200	Extra Ends for M.V.Co. Transparencies	20 00	240 00
650	Copy of Electro Ads on Furniture	1 50	9 75
2348	Wax & Clock Streamers	6 78	159 12
2174	Furniture Streamers	3 71	80 66
2106	Assorted Furniture Transfers	4 53	95 40
1700	Red School House Broadside	1 25	21 25
459	10" Slat Complete with Screw Eyes, etc. Disc. Colors	11 45	52 55
14	Old Style Neu-Tone Frames - Discontinued	513 85	71 94
48100	1" Slat Transfers - Discontinued Colors	17	81 77
51	30" Headboard Complete - Neu-Tone - Discontinued	355 00	181 05
41	30" " " - Monarch - Discontinued	355 00	145 51
12	30" " " - Monarch #22 "	400 00	48 00
7	30" " " - Kolor-Brite "	355 00	24 85
5	Knock-Down Kolor-Brite Chairs	535 00	28 10
98	18" Headboards Complete - Discontinued	202 25	198 21
7	Old Style Blue Revolving Stands - Discontinued	780 00	54 60
2	Old Style Blue Revolving Stands - Rainbow Colors	780 00	15 60
5	Old Style Orange Revolving Stands with discontinued colors	1279 00	63 95
4	Damaged Revolving Stand (Orange) - Returned	1279 00	51 16
1725	Proxoid Successful Sales System Books	44 00	769 00
400	Utility Paint 3 Chip Cards - Discontinued	1 39	5 56
4800	OC-17 Penetrating Wood Dye C.C. (Old)	2 50	119 50
1777	WD-5 Don and Betty Out Out	130 00	2310 00
323	G-4 Assorted Electros - Disc. Prices	37 31	120 51
175	Monarch Color Cards for Burke Brothers	9 08	15 83
7000	Sensational News Plan Broadside	2 25	157 50
30000	Auto. Furniture Mailing Pieces	59	177 00
259800	Varnish Handbills (Radio Campaign)	12	311 76
5000	Day Paint Now Handbills	35	17 50
2000	Home Paint Handbills	3 75	11 25
4000	1/4 Varnish Sales Handbills	3 34	13 36
		For'd.	\$6091 81

CHICAGO OBSOLETE ADV. ITEMS TOTAL \$7342 06

CHICAGO OBSOLETE RAW MATERIAL
ITEMS, ADVERTISING TOTAL

\$13 31

\$7355 37

1045 72

\$8401 09

BROOKLYN OBSOLETE ADV. ITEMS, TOTAL

CHICAGO OBSOLETE ADVERTISING ITEMS
(Continued)

Amount	Item	Price Per C	Amount
25400	15/8 Slat Transfers - Disc. Colors (10 years Accumulation)	17	43 15
3050	Sheets Painted Paper- " " 12x24 20 yrs "	23 00	701 50
438700	Color Card Chips - Disc. Colors 20 yrs "	.025	153 55
250	Kemilworth Mixed Paint Color Cards - Fair Store	9 10	22 75
150	Kemilworth Flat Paint Color Cards - Fair Store	9 10	13 55
1319	Genesee Floor Paint Color Cards - Dwell-Kaiser Co.	6 14	80 99
300	Genesee Flat Paint Color Cards - Dwell-Kaiser Co.	6 14	18 42
840	Genesee Mixed Paint Color Cards - Dwell-Kaiser Co.	6 14	51 58
27000	Wood-Var Handbills (30¢) (Against NRA Code)	19	51 30
4400	" " " (25¢) " " "	19	8 36
29000	Kolor-Brite Handbills (25¢) " " "	25	72 50
13000	" " " (30¢) " " "	25	32 50
			<u>1350 25</u>
			<u>6091 81</u>
	Total	-	<u>7342 66</u>

CHICAGO RAW MATERIAL ITEMS
(OBSOLETE)

750	Rainbo Color Card Blanks	45	3 38
1400	Don & Betty Sign Stickers	1 60	22 40
2250	Seven Letter Series (Blank Letters)	2 43	54 68
5900	New Plan Broadside	2 25	<u>133 75</u>
	Raw Material - Total	-	<u>213 21</u>