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CAREY CANADA INC.

EXHIBIT

W195

January 28, 1980

Mr. Daniel Downing
National Supply Co., Div Armco Steel
P.O. Box 538
Punxsutawney, Penna. 15767

Dear Mr. Downing,

It was a pleasure talking with you the other day in regard to your asbestos needs. To briefly repeat our conversation, Carey Canada Inc asbestos grade 7N-90 is the one we generally recommend for use as a trowelable pipe insulation. It has been used by the insulation industry for many years and is frequently referred to as 'asbestos cement' although it contains no cement at all. That particular grade of asbestos mixes well with water to produce a very smooth putty-like material which can be troweled on many surfaces and dries to a hard, attractive finish. IV

I am enclosing a data sheet showing typical values for this grade.

Your geographical area is not in my regional area so I cannot at this time refer you to your nearest Carey Canada distributor. By copy of this letter I am informing our Eastern Regional Manager, Robert C. Congdon who is located in New Jersey of your need (his phone is 201-326-6331). He will put you in touch with your nearest distributor.

Thank you for thinking of us in regard to your asbestos needs.

Sincerely yours,

CAREY CANADA, INC.

Joe
Joseph A. Hunter, Jr.
Midwest Regional Manager

JAH/jar
cc: ALE-H;
R. C. Congdon
Box 209A
White House Station, N.H. 03309

2/5/80

Joe Hunter & John Blum ✓
I have a hard, attractive finish
application must use putty cement - 15% by
wt. - to 7N-90 and mix with water in
water box. Such applications in the U.S. are
now banned.
At