

02705
PLAINTIFF'S
EXHIBIT
SMF-93

JANUARY 18TH, 1967

SMITH & KANTLER CORPORATION

Mr. M. LIEFF

BALDWIN-EHRET-HILL, INC.

Mr. HARRY WILSON

U.S. MINERAL PRODUCTS

Mr. FRANK STUMPF

C.T. Mr. VERHALEN

GENTLEMEN:

I JUST RECEIVED A CALL FROM MIKE KODARAS CONCERNING THE AIR
ERROSION TEST SET UP, ON WHICH HE IS WORKING FOR US. HE
INDICATED THAT HE SEEMED TO THINK THAT IT WAS IMPOSSIBLE TO
ATTAIN THE LOW RATING OF .05 GRAMS ALLOWABLE FOR THE ERROSION
FACTOR. HE IS GOING TO CHECK THIS FURTHER AND WRITE TO MORRIS
LIEFF AT SOME LENGTH ON THIS SUBJECT, SO THAT WE WILL HAVE
SOMETHING TO TAKE TO G.S.A. TO TRY AND GET THIS FACTOR CHANGED.

DURING OUR TELEPHONE CONVERSATION HE INFORMED ME THAT HE HAD
HEARD FROM SOMEONE VERY RECENTLY THAT THIS FACTOR WAS A GIMMICK
GOTTEN INTO THE G.S.A. SPECS. BY THE MONO-COTK PEOPLE, SINCE
THEY COULD ACHIEVE THIS VERY LOW ERROSION FACTOR WHEN THEIR
PRODUCT HAS DRIED HARD. WE MAY HAVE TO MAKE ANOTHER TRIP DOWN
TO G.S.A. IN WASHINGTON TO INFORM THEM, AS WE HAVE DONE HERETO-
FORE, OF THE DIFFERENT TYPES OF PRODUCTS INVOLVED, AND TRY TO
GET ANOTHER FACTOR SET INTO THE SPEC. WE WILL HAVE TO DETERMINE
FIRST FROM MIKE WHAT LOW LIMITS WE CAN GO TO WHEN WE PROJECT
THIS CHANGE IN FIGURE. THIS SHOULD BE AN ITEM FOR IMPORTANT
DISCUSSION AT OUR NEXT TECHNICAL COMMITTEE MEETING, AND IMMEDIATE
DISPOSITION.

VERY TRULY YOURS,

SPRAYED MINERAL FIBRE MFRS. ASSOC.

H.L. LEVINE

HLL/ra