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*Insurance
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Wausau Insurance Companies

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December 18, 1986

Mr. Golberg, I am in receipt of your letter dated December 1, 1986, in which you request information on an Employers Mutual's symposium held in Wausau in June 1935.

I am unable to identify such an event. However, attached are copies of two items from our corporate archives that may be relevant.

The first of these, referring to the Saranac Lake tuberculosis symposium, is, if you will permit, the right year but the wrong location. The second, which refers to the Industrial Medical Conference, is the right location but the wrong year.

Could either of these be the occasion on which you are attempting to locate information?

Feel free to contact me directly at any point you would like us to pursue this matter for you.

Douglas Lay

Douglas Lay
Manager
Media and Reference Services
HO 49
Enclosures

The Company Magazine of Employers Mutuals, Wausau, Wisconsin

Coverage

SPECIAL SUPPLEMENT AUGUST - 1936

This issue contains a transcript
of addresses delivered before the

INDUSTRIAL MEDICAL CONFERENCE WAUSAU, WIS., JULY 27-28, 1936

Sponsored by Employers Mutuals in commemoration
of their Twenty-fifth Anniversary



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Twenty-Fifth Anniversary Year

Madison Office -- Founded on Factory and Farm



H. F. KAISER

SOUTHERN Wisconsin is another section of no large centers but containing a good many small manufacturing cities with a background of rich farm and dairy country. In the Madison territory are 44 cities of from 1,000 to 60,000 in population with a total of more than 225,000, besides several smaller communities where premium is available in paying quantities. The center of

this area is Madison, considered by many to be the finest small city in the country. Madison didn't just happen -- it was built for a capital city according to a plan developed before any building was located on the site. Even Longfellow put the place into verse in his "Four Lakes at Madison".

This section was a natural field for EMPLOYERS MUTUALS from the beginning and a volume of business was developed which resulted in the establishment of the Madison branch in March of 1929. The office was originally located in the First Central building but was moved in 1932 to the present excellent quarters in the new and modern Tenney building. Brose Winegar was in charge



View of Madison Office

until his death in 1932 when management duties were taken over by Hank Kaiser, who, incidentally, is in his 17th year of able service for the organization. He is a graduate of the home office sales department and went to Madison via a splendid sales record in Wausau territory. Sixteen people constitute a complete sales, engineering, payroll audit and index claim organization.

This territory, located as it is on the edge of the Chicago-Milwaukee industrial area, will grow and will continue as an important unit of our organization.

lation had reduced the concentration about one-half but was still much too high. Due to the nature of these grinding operations they are extremely difficult to ventilate. They then obtained some information from Detroit manufacturers and found that lead poisoning had also developed there. As a result they decided to discontinue disc grinding of soldered seams and substitute hand filing operations. I was again called to make tests on April 18, 1935, and found that due to the change in operations the lead concentration had been reduced to 0.49 milligrams, a figure well below the permissible limit of 3 milligrams. I was told that due to this reduction in concentration the men no longer showed evidence of lead absorption, as determined by periodic medical examinations. They are well satisfied with our services in aiding them to solve this problem." —E. G. Meiter

... COVERAGE ...

A man's real limitations are not the things he wants to do, but cannot; they are the things he ought to do, but does not. —The Kodak Magazine

... COVERAGE ...

Fields are won by those who believe in the winning. —T. W. Higginson

Second Silicosis Symposium

The second Silicosis Symposium, conducted as a part of the Trudeau School of Tuberculosis, was held at Saranac Lake, New York, June 3rd to 7th. (1935)

General Claim Manager Kuechle reports his conclusions from the conference to be the following: That silicosis if not complicated by infection is not disabling, even in an advanced stage; that where there is disability without apparent infection it is probable that time will show infection (usually tuberculosis) to be existent; that tuberculosis is not nearly so frequently the end result in advanced silicosis as was formerly supposed; that those who have tuberculosis complicated by silicosis react just as other tuberculosis patients do -- their chances of becoming arrested cases are equally as good; that there is no reason to assume that a person having silicosis, even in an advanced stage, suffers any heart complication or any degenerative process of the cardiovascular system; that silicosis does not predispose the development of cancer of the lung.

... COVERAGE ...

There never has been any thirty-hour week for men who had anything to do. —Charles F. Kettering