

LIA19820

LEAD INDUSTRIES ASSOCIATION

60 EAST 42ND STREET

NEW YORK 17, N. Y.

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The Industry Development Committee of the Lead Industries Association has asked that we send technical and other literature issued by us and relating to industrial lead products to all engineering and purchasing personnel of member companies who influence company purchases. It was their feeling that it is good policy for members of the lead industry themselves to use to the fullest possible extent those lead products which are competitive in performance and cost with products of other industries.

In this connection your company, as an Association member, has asked us to send you all such literature. In doing so we hope that it will help you to make a fair and fully informed appraisal of the usefulness of lead products to your company.

A partial list of such products is attached for your information. Also, under separate cover, we are sending you a copy of "Lead in Modern Industry," which we hope will help you to determine where in your own operations lead may be helpful.

We hope that you will not hesitate to get in touch with us if you think we can assist with respect to the use of lead products. We are in a position to provide technical assistance, either by correspondence or personal visit.

Very truly yours,

W. R. Z. [Signature]
Secretary.



Partial List of Industrial Lead Products

<u>Use</u>	<u>Product</u>
Automobile body repairs	Body solder
Brass, free machining	Leaded brass
Building exteriors and interiors	Porcelain enameled aluminum Glazed tile Glazed brick
Cans	Terne plate
Chemical processing	Lead pipe Sheet lead tank linings Bonded lead linings Lead-brick linings Lead and lead-lined fittings and pump- Lead floors and troughs Lead flues
Communication lines	Lead sheathed cable
Fastening to masonry	Lead anchor bolts
Industrial trucks	Lead-acid batteries
Laboratories	Lead pipe Lead traps and bends Lead sinks and plugs Lead table tops
Metal joints	Solder
Metal roofing	Lead-headed nails
Mine locomotives	Lead-acid batteries
Nuclear laboratories	Lead shielding Lead shipping containers Lead glass
Paint, all coats, wood	White lead paint
Paint, intermediate and top coats, steel or galvanized iron	Lead chromate paint Lead silico-chromate paint White lead paint
Paint primer, galvanized iron or steel	Red lead paint
Paint primer, steel	Red lead paint Lead chromate paint

<u>Use</u>	<u>Product</u>
Plumbing, drainage and vent systems	Lead pipe Lead traps and bends Solder Calking lead Vent pipe roof flashings Sheet lead shower pans
Power lines	Lead sheathed cable
Printing	Letter-press process from lead type
Roofing and flashing	Hard lead sheet
Roofing and siding, low cost	Terne plate
Sewers, cast iron	Calking lead Lead-glazed tile pipe
Stand-by power	Lead-acid batteries
Steel, free machining	Leadeds steels
Vibration isolation, buildings and machinery	Lead-asbestos pads
Water mains, cast iron	Calking lead
Water services	Lead pipe Solder