SPRAY PRODUCTS CO.

PLAINTIFF'S EXHIBIT KN-345

Feb. 27th, 1971

Mr. Lee C. Jenne
Keene Corporation
Sound Control Division
U. S. #1
Princeton, N. J.

Re: PYROSPRAY BAGS

Dear Lee-

On a number of occassions I have complained about the brittle bags used in packaging PYROSPRAY. On the last car received we had 105 broken bags out of 1320. Much of the damage occurred at the doors of the car where the material was banded. There being no protection between the steel bands and the Pyrospray bags the shifting of the material in transit cut the bags. Protective material between the bands and the material would probably eliminate this damage.

550 bags of material from this car were loaded directly into a tractor for shipment to Roby, Texas. The tractor held 61 rows of material with 50 bags to the row. In unloading the tractor more breakage occurred. In unloading the tractor many times the stitched end will pull out. By the second handling material is loose in the bags and many times, as laborers usually put the bag over their shoulder, the bag will break half-in-two. A 3 wall bags eliminates all breakage and they can also be used in removing wet material from the jobsite, which cannot be done with a Pyrospray bag.

As far as I am concerned the extra cost of a three wall bag would be well worth the money.

Yours very truly,

Tom Chenoweth