FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT # 2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1965 | PAGE NO. 619

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			16 1050 200 TRANS. INERTEEN PRO																
0705	G	792217	WESTINGHOUSE BURL MASS			1			1										
0705	G	792218	WESTINGHOUSE BANGOR MA			1			1										
0705	J	792219	WESTNGHSE ELECT HARTFORD																
2906	A	792220	WESTINGHOUSE TOLEDO																
1505	J	792221	WESTINGHOUSE SUP READING	1															
4405	J	792222	WESTINGHOUSE SUP SALT L																
2831	G	792223	WESTINGH ELEC SUP ERIE P 0008		8														
0832	J	792227	WESTINGHOUSE SUP B ROUGE	6															
0705	J	792228	WESTINGHOUSE AUGUSTA ME	1		2									2				
1505	G	792229	WESTINGHOUSE SPRNGFLD PA			1								1					
0705	J	792230	WESTINGHOUSE WORCESTER	2		2								2					
0306	J	792235	WESTINGHOUSE SUP PEORIA	1															
1505	J	792236	WESTINGHOUSE NORFOLK	1															
2831	J	792236	WESTINGHOUSE NORFOLK																
1631	J	792237	WESTINGHOUSE JOWNSTOWN	6															
1505	J	792244	WESTINGHOUSE SUP WASH DC	1		1			1										
4305	J	792251	WESTINGHOUSE SUP OAK	1															
0306	J	792252	WESTINGHOUSE DANVILLE 0002	1	2														
2730	J	792263	WESTINGHOUSE SUP COLUMBU																
1505	J	792264	WESTINGHOUSE PITTS PA																
4105	A	792266	WESTINGHOUSE SEATTLE	3		5								3	2	1-			
4405	A	792267	WESTINGHOUSE PHOENIX	21		18		14					4						
1505	J	792268	WESTINGHOUSE WASH	3															
2831	J	792269	WESTGHSE ELEC YOUNGSTN O	13		11							1-				4	8	
0832	A	792270	WESTINGHOUSE BATON ROUGE																
4405	J	792272	WESTINGHOUSE COMPTON CAL	1		1											1		
0832	G	792273	WESTINGHOUSE ELEC FT WTH			3	1												
1005	A	792274	WESTINGHOUSE HILLSIDE 0001	3	1	9							1			9			
2730	J	792275	WESTINGHOUSE CINCINN	1		6							2						
4405	G	792276	WESTING&OUSE LIMA OH																
2831	J	792277	WESTINGHOUSE CLEVE OHIO	1		2									2				
2730	J	792278	WESTINGHOUSE INDIANAP	1		13								4	5				4
1005	J	792279	WSTNHSE WLKS BARRE PA																
2906	G	792280	WESTINGHOUSE DETROIT			14	8	4							1				
0705	J	792281	WESTINGHOUSE BOSTON	2		4				3							1		
1109	A	792283	WESTINGHOUSE BALDWIN	3		25	1	3	2				3	2	2				
1109	A	792284	WESTINGHOUSE ATLANTA	4		12									9				2
4405	J	792286	WESTINGHOUSE SALT LAK																
2730	J	792289	WESTINGHOUSE COLUMBUS O	1															
2831	G	792290	WESTINGHOUSE BUFFALO			1	-	-	-	-	-		-	1	-	1	-		
2332	J	792291	WESTINGHOUSE KANSAS	1		6			3					3					
0306	A	792292	WESTINGHOUSE CHI 0005	51	5	10								5			1	1	

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