

PLAINTIFF'S
EXHIBIT
KM-184

KELLY-MOORE MEMO

TO: W. E. Moore W. Pickens B. Bisbee J. Dickman October 2, 1969
D. J. Scranton B. Sheehan D. Merrill R. Ferry
Al Holland B. Murphy M. Moore

SUBJECT: PACO NUMBERING SYSTEM.

We will identify Paco production with batch numbers that show plant location with the addition of a pre-fix (or in the case of San Carlos, without a pre-fix):

San Carlos	XXX
Dallas	D-XXX
Houston	H-XXX
Tulsa	T-XXX
Ontario	O-XXX
Kirkland	K-XXX

Experimental batches will have this same numbering system with an added letter as a suffix, which has been past procedure.

In addition, we need to set up a code system whereby we can readily identify all Paco products. These numbers could be used for selling, ordering, production, warehousing, etc., in the same manner in which code numbers are used for paint products. We have assigned the following blocks of Paco numbers:

4000 - 4999	Ready Mix Products
5000 - 5999	Dry Powder Products
6000 - 6999	Acoustic Products
7000 - 7999	Misc. Products

Some of you will note that the choice of numbers has permitted the use of "Old" numbers formerly used in San Carlos production. However, all the Ready-Mix and Acoustic numbers are new. Please arrange to use these numbers by Dec. 1, 1969 and remember new numbers may be assigned only by my office. For instance, #4001 is the Standard Ready Mix All Purpose Joint Compound formulated at San Carlos - any branch using a similar formula will use the number 4001 - however if a branch needs an entirely different product in Ready Mix, he will have to ask San Carlos for a new number in the 4XXX series that San Carlos will assign to this product. Small insignificant changes in a product will not require a new number, but rather just a suffix such as #4001A, #4001B, #4001C, etc.

These suffixes will be assigned by the branches and not interfere with numbering whereby in the future all will know that #4001 and any #4001 plus suffix will refer to Ready Mix All Purpose Joint Compound.

If there are any questions I'll try to clear them up during my next visit.

ASSIGNED CODES FOR CURRENT FORMULAS

4001 - Ready Mix All Purpose Joint Compound
4002 - " " Colored All Purpose Joint Compound
4003 - " " Fast Dry/All Purpose Joint Compound
4004 - " " Colored/Fast Dry/All Purpose Joint Compound

4101 - Ready Mix Topping Compound

4201 - Spackle Paste

4301 - Paco Crete Concrete Surfacing Compound

5509 - Georgia Pacific All Purpose Joint Compound
5510 - KVA All Purpose Joint Adhesive
5511 - Paco All Purpose Joint Compound
5512 - Paco Vinyl All Purpose Joint Compound
5513 - Georgia Pacific Triple Duty
5514 - KVA Vinyl All Purpose Joint Adhesive

5521 - Paco Taping Compound
5522 - Georgia Pacific Bedding Compound

5530 - Paco Finishing Compound
5531 - Georgia Pacific Topping Compound

5561 - 15X Wall Texture
5562 - Shur Hide Wall Texture
5563 - Paco Tex Texture
5564 - Paco Tex Vinyl Texture

5590 - Quick Set

6373 - K-300 Ceiling Texture
6374 - K-340 Ceiling Texture

7450 - Christmas Tree Flock

EM/lp