

PLEASE ADDRESS ALL COMMUNICATIONS TO THE COMPANY

ANACONDA LEAD PRODUCTS COMPANY



EAST CHICAGO, INDIANA May 13th, 1926

Mr. A. B. Young, Assistant Manager,
International Smelting Company,
Room 618, Fearn's Bldg.,
Salt Lake City, Utah.

Dear Mr. Young:-

In accord with your recent request, the attached tabulated data shows the white lead plant production, shipments and stocks on hand for each month from the beginning of 1923 to March, 1926, inclusive.

You will note that the tonnages shown have been calculated to a metallic lead basis. The red figure shown as \$27.1 tons of shipments in December, 1923, is an adjustment figure from past white lead plant contracts and not an actual change in the stock. I think for your purpose you may neglect the effect of this correction,--the stock on hand each month being the essential information.

The amount shown as shipments represents actual shipments of white lead to the ultimate consumer, whether from the East Chicago plant direct or from agency stocks. The stock of white lead on hand, therefore, includes any white lead on hand at East Chicago or Hammond Warehouse as well as various agency stocks distributed at various consuming centers. It is our understanding that the stock shown on hand in this tabulation, therefore, represents the actual amount of white lead unsold at these various periods.

I have mentioned to Mr. Brooks the situation with reference to lead purchases by the Anaconda Lead Products Company, and it appears to both of us that the ultimate solution lies in coordinating the purchases of lead to coincide with the sales of lead, arrangements for which are now in effect. Mr. Brooks also mentioned that the adjustment now used on unsold stock would probably be continued as a matter of precedent, but I believe that ultimately we can arrive at the correct basis for this situation.

I shall be pleased to hear from you further in connection with the problem, and trust that your trip West was a pleasant one.

With best regards to Mr. Elton, yourself and other members of the Staff, I am,

Very truly yours,

W. C. Johnson
Superintendent.

Encl.
CEJohnson/w

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On hand = End of month

WHITE LEAD PLANT DATA
IN TERMS OF
METALLIC LEAD (TONS)

<u>Year 1923</u>	<u>Production</u>	<u>Shipments</u>	<u>Stocks</u>
January	594.9	313.3	1,252.1
February	491.9	423.0	1,241.2
March	625.1	1,049.5	820.1
April	555.3	706.1	670.0
May	578.4	488.8	758.2
June	568.3	452.1	874.4
July	578.3	455.2	997.5
August	-	395.5	601.0
September	-	521.3	440.1
October	-	716.2	102.6
November	390.9	511.5	68.6
December	641.3	627.1	522.5
<u>Year 1924</u>			
January	605.0	638.2	493.7
February	572.0	580.9	484.8
March	603.9	668.3	420.1
April	566.6	232.1	775.6
May	605.3	234.1	1,098.7
June	598.1	438.3	1,258.1
July	-	284.4	972.9
August	-	378.7	592.9
September	30.6	338.7	284.0
October	658.1	252.3	690.9
November	627.1	371.8	948.2
December	596.2	457.4	1,087.3
<u>Year 1925</u>			
January	658.1	468.9	1,277.6
February	557.9	406.2	1,430.2
March	616.7	551.5	1,513.5
April	629.9	253.1	1,391.0
May	530.2	375.0	2,047.1
June	-	352.8	1,593.3
July	-	226.6	1,466.0
August	-	418.8	1,045.8
September	-	424.0	620.6
October	280.1	519.3	380.5
November	601.3	349.0	634.3
December	638.7	497.9	776.0
<u>Year 1926</u>			
January	593.2	318.1	1,055.4
February	589.7	323.3	1,322.5
March	644.1	331.5	1,539.0

658.1
468.9
1,277.6
1,457.8

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