

GAF
CORPORATION



Interoffice Correspondence

To: Ryan Preble
Location: Bound Brook

From: Jim Parker
Location: Lincolnwood

Date: October 10, 1980
cc: R. Canfield - So. Bound Brook
E. Cavicchio - Erie
R. Heidt - Erie
T. H. King - New York

Subject: Meeting - McCord - Non-Asbestos

GAF Personnel:

Ryan Preble, Jim Parker.

McCord Personnel:

Bob Traum, Materials Manager; Gus Wilson, Aftermarket Sales; Vince Fisher, Director of Purchasing; Rick Russell, V.P. of Engineering; Bill Kinlin, Development Engineer; Larry Dean, Development Engineer; Terry Connelly, Manager of Test & Development.

The strong feeling at McCord is their customers will not convert to non-asbestos replacements in the near future unless forced into it by government regulations. The primary reason for holding back is price. Their customers, however, are looking at non-asbestos products for new applications where there is no price to compare to and an asbestos product would normally have been used.

12-56B Non-Asbestos Millboard:

McCord has not taken a strong look at this product simply because they are using E-533 where millboard had been used in the past. We did make recommendations on where the 12-56B could be used to replace old applications as well as new ones and our 12-56B will be tested.

Everyone was in agreement that the non-asbestos millboard should definitely be color coded since it does resemble the asbestos in appearance.

12-85 Non-Asbestos:

They do have this product in test but are most concerned about the better than two and one-half times difference in price over our E-526. They would like to see:

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