FILE NAME: Insulation Contractors & Distributors (ICD)

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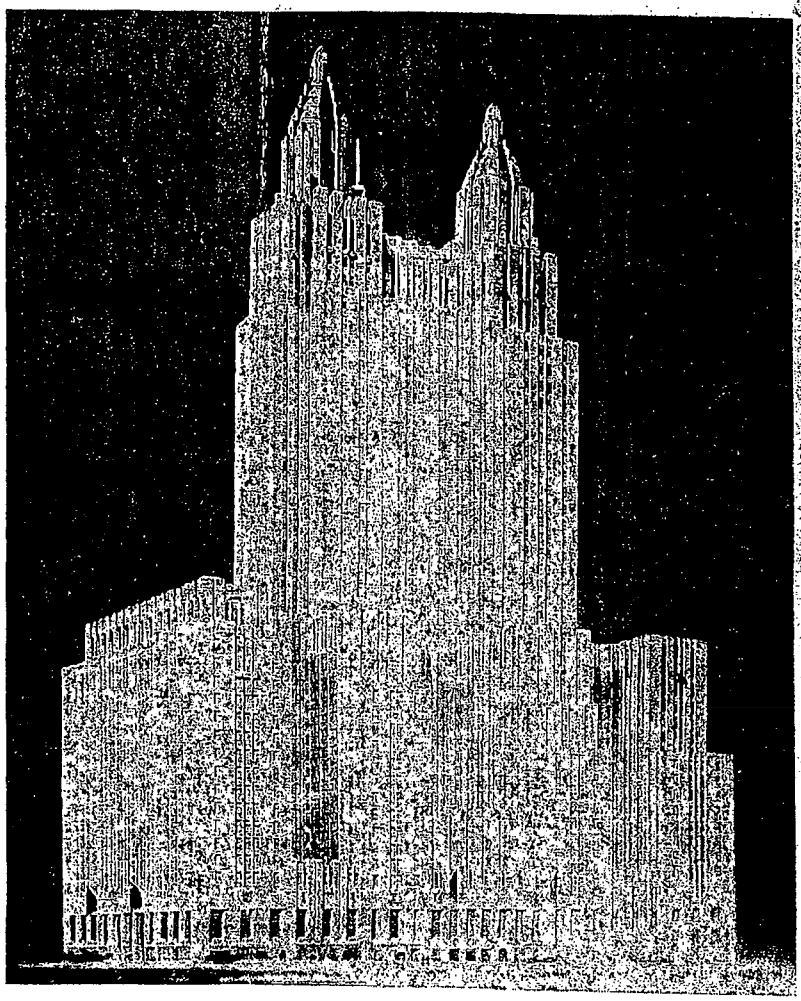
EXECUTIVE COMMITTEE MEETING
NOVEMBER 22, 1965

Date 7-1-03 Exhibit# 4
Case Maggio V Landrigan
Deponent C. Mueller
Reporter Joseph A. Soergel, RPR CRS File #44350
Court Reporting Services, Inc.
888.430.1521 FAX 502.899.7976

IDCNA'S TENTH

PROGRAM
10th ANNUAL NATIONAL MEETING

of the Insulation Distributor-Contractors National Association, Inc.



THE WALDORF-ASTORIA HOTEL
NEW YORK
OCTOBER 10 to 14, 1965



President
DILLARD BREEDING
1965-1966

By privilege and pleasure I welcome each of you to the TENTH ANNUAL NATIONAL MEETING OF IDCNA. By privilege because I am honored as President of this growing, healthy, association; by pleasure because it is good to see you all—the members of IDCNA, who make up its strength; the manufacturer's representatives, who through their presence at these meetings demonstrate their desire to cooperate with us in the lawful and effective promotion of our industry; to our guests whom we believe are here to see our convention operate and to meet with fellow members of the industry; to our speakers who will each have an inspiring address for us; and last, but in no terms least, the board of directors and those committee chairmen who have labored so diligently in the past year in their efforts to strengthen and cement our association.

Each of these chairmen will report to you on his committee's activities during the past year, and from these reports it will be clear how effectively these committee chairmen and members of the committees have pursued their course.

The theme of this meeting is "Nationwide Progress through Association Participation." Let us prove to ourselves and to the entire industry that participation in our association is the open door to nationwide — and, yes — to international promotion and improvement of our industry through communication. Welcome!

Sincerely,
DILLARD BREEDING
President of IDCNA

"MEN WHO WORK WITHOUT PAY FOR THE GOOD OF THE INDUSTRY"

OFFICERS 1965-1966

President ..... Dillard Breeding, Nashville, Tenn.
Vice-President ..... J. Kenneth Dixon, Houston, Texas
Vice-President ..... A. Marvin Gibbons, Washington, D. C.
Secretary ..... Conrad L. Wiegers, Charleston, W. Va.
Treasurer ..... E. Raymond Ashmore, Jr., Philadelphia, Pa.
Immediate P.P. ..... Charles T. Vaughn, Omaha, Nebr.
Counsel ..... James W. R. Brown, Omaha, Nebr.

THE BOARD OF DIRECTORS

Terms Ending 1965	Herbert A. Mullenix	Atlanta, Ga.
Terms Ending 1966	Roy C. Coffer	Mobile, Ala.
	James P. Ennis	Birmingham, Ala.
	Duane C. Luse	Chicago, Ill.
	William B. Wilkes	Boston, Mass.
Terms Ending 1967	Dillard Breeding	Nashville, Tenn.
	Theodore H. Brodie	Boston, Mass.
	Aertsen P. Keasbey, Jr.	New York, N. Y.
	William R. Lickert	Charleston, W. Va.
	Conrad L. Wiegers	Charleston, W. Va.
	R. F. Yount	Dayton, Ohio
Terms Ending 1968	E. Raymond Ashmore, Jr.	Philadelphia, Pa.
	J. Kenneth Dixon	Houston, Texas
	A. Marvin Gibbons	Washington, D. C.
	Jack D. McInnes	Kansas City, Mo.

PAST PRESIDENTS

1953 — 1954 ..... Walter E. Campbell, Washington, D. C.*
1955 — 1956 ..... Leon E. Butler, Philadelphia, Pa.
1957 — 1958 ..... Frank R. Hickory, Minneapolis, Minn.
1959 — 1960 ..... William J. Donahoe, Chicago, Ill.
1961 — 1962 ..... E. E. Saberhagen, Seattle, Wash.
1963 — 1964 ..... Charles T. Vaughn, Omaha, Nebr.

Executive Secretary
Ellwood F. Jones
1425 Chestnut Street
Philadelphia, Pa. 19102
215 LOcust 3-9088

*Deceased

OFFICERS 1965-1966



Vice-President
J. KENNETH DIXON



Vice-President
A. MARVIN GIBBONS



Secretary
CONRAD L. WIEGERS



Treasurer
E. RAYMOND ASHMORE JR.

THE BOARD OF DIRECTORS

(Term Ending 1965)



HERBERT A. MULLENIX
(AACSS)

THE STANDING NATIONAL COMMITTEES

1. THE ANNUAL NATIONAL MEETING COMMITTEE
   Aertsen P. Keasby, Jr., Chairman

2. THE COMMITTEE ON MANUFACTURING RELATIONS
   Duane C. Luse, Chairman

3. THE COMMITTEE ON STANDARDS, EDUCATION & SAFETY
   Conrad L. Wiegers, Chairman

4. THE COMMITTEE ON LABOR RELATIONS
   A. Marvin Gibbons, Chairman

5. THE COMMITTEE ON MEMBERSHIP & REGIONAL AFFILIATIONS
   J. Kenneth Dixon, Chairman

6. THE COMMITTEE ON BUDGETS & FINANCE
   E. Raymond Ashmore Jr., Chairman

THE BOARD OF DIRECTORS

(Terms Ending 1966)



ROY. C. COFFER
(SWICA)



JAMES P. ENNIS
(AACSS)



DUANE C. LUSE
(MICA)



WILLIAM B. WILKES
(At-Large)

THE BOARD OF DIRECTORS

(Terms Ending 1967)



DILLARD BREEDING
(At-Large)



THEODORE H. BRODIE
(At-Large)



AERTSEN P. KEASBEY, JR.
(At-Large)



WILLIAM B. LICKERT
(CSICA)

THE BOARD OF DIRECTORS

(Terms Ending 1967)



CONRAD L. WIEGERS
(At-Large)



R. F. YOUNT
(CSICA)

GENERAL INFORMATION

Registrations: (WEAR YOUR BADGE)

Sunday, October 10th ..... 4:00 P.M. to 6:00 P.M.
Astor Gallery

Monday, October 11th ..... 8:00 A.M. to 4:00 P.M.
4-U Foyer

Tuesday, October 12th ..... 8:00 A.M. to 1:00 P.M.
Astor Gallery

Fees:

Men $65.00
Women $25.00

(Includes all IDCNA meetings and functions.)

THE BOARD OF DIRECTORS

(Terms Ending 1968)



E. RAYMOND ASHMORE, JR.
(MAICA)



J. KENNETH DIXON
(SWICA)



A. MARVIN GIBBONS
(MAICA)



JACK D. McINNES
(MICA)

THE STAFF



ELLWOOD F. JONES
Executive Secretary
1425 Chestnut Street
Philadelphia Pa. 19102
LOcust 3-9088



JAMES W. R. BROWN
Counsel
810 Insurance Bldg.
Omaha, Nebr. 68102
342-5550



DR. KENNETH McFARLAND

Dr. McFarland, featured speaker on Thursday morning, October 14, best-seller author and one of the nation's "busiest men" has been recognized as the country's most eloquent and effective exponent of what is commonly known as the "American system."

Dr. McFarland spoke to us in 1959, and after many years of effort, we present him to you again in 1965.

THE BUSINESS OF THE ANNUAL MEETING

Monday, October 11th:

Meeting of the Board of Directors,
Breakfast Meeting, Pillament Suite .....8:30 A.M.

Meetings of the National Committees,
Including the Conference of Regional Officers
Rooms 4-U, 4-U Foyer, 4-V, 4-V Foyer, 4-W
11:00 A.M. to 3:00 P.M.

(All committee members and regional officers are requested to contact the Committee Chairman for exact starting hour of committee meetings)

The Theme of the meeting is

"NATION WIDE PROGRESS THROUGH ASSOCIATION PARTICIPATION"

Tuesday, October 12th:

Opening General Session in the Astor Gallery .....10:00 A.M.

Wednesday, October 13th:

Second General Session in the Astor Gallery .....10:00 A.M.

Thursday, October 14th:

Third and Final Session in the Empire Room .....10:00 A.M.

THE SOCIAL SIDE OF THE ANNUAL MEETING

Sunday, October 10th

The IDCNA Welcome Hour in Astor Gallery .....6:00 P.M.

Wednesday, October 13th

The Manufacturers Reception in the West Foyer .....7:00 P.M.

The IDCNA Annual Dinner in the Empire Room .....8:00 P.M.
(Film "Once upon a time . . .")

THE BUSINESS OF THE ANNUAL MEETING

Tuesday, October 12, 1965

First Session

10:00 A.M. The Call to Order by President Dillard Breeding

10:00 A.M. Invocation

10:05 A.M. Address of Welcome
Introduction of Officers and Directors
Self Introduction by the Audience

10:15 A.M. Reports of the Officers
Mr. Ellwood F. Jones, Executive Secretary
Mr. E. Raymond Ashmore, Jr., Treasurer
Mr. Dillard Breeding, President

10:30 A.M. Report of the Annual National Meeting Committee:
Mr. Aertsen P. Keasbey, Jr., Chairman

10:35 A.M. Greetings from the Past Presidents of IDCNA:
Mr. Frank R. Hickory 1957-1958
Mr. William J. Donahoe 1959-1960
Mr. Charles T. Vaughn 1963-1964

11:00 A.M. Featured Address:
"The Progress of the National Council of Specialty Contractors Associations"
By Mr. Ralph W. Harrison, President of NCSCA

11:30 A.M. Coffee Break

11:45 A.M. Featured Address:
"The National Joint Board for the Settlement of Jurisdictional Disputes"
By William J. Cour, Chairman of NJB

12:15 P.M. Featured Address:
"Safety at the Jobsite"
By Mr. Joseph A. Courter,
Building Trades Employers Ass'n of New York City

12:30 P.M. Greetings from The Asbestos Workers
By Mr. Carl W. Sickles, General President, International Ass'n of Heat & Frost Insulators & Asbestos Workers

1:00 P.M. Announcements
Recess to Wednesday, October 13, 1965 at 10:00 A.M.

Wednesday, October 13, 1965

Second Session

10:00 A.M. The Call to Order by President Breeding
Announcements

10:05 A.M. Report of the Committee on Manufacturers Relations:
Mr. Duane C. Luse, Chairman
Greetings from the National Insulation Manufacturers Association, J. M. Barnhart, Executive Secretary

10:30 A.M. Report of the Committee on Standards, Education, and Safety:
Mr. Conrad L. Wiegers, Chairman

11:00 A.M. Featured Address:
"Suggestions on Estate Planning"
By James W. R. Brown, Esq., IDCNA Counsel

11:30 A.M. Coffee Break

11:45 A.M. Report of the Committee on Labor Relations:
Mr. A. Marvin Gibbons, Chairman
Address: "Lung Disease Among Insulation Workers"
By Dr. Irving J. Selikoff, M.D.
Floor Discussion

1:00 P.M. Announcements
Recess to Thursday, October 14, 1965 at 10:00 A.M.

ANNUAL MEETING REGISTER

A register for the Annual Meeting will be found on the registration desk. Please sign for each day's business sessions. Photostats will be available upon request.

Thursday, October 14, 1965

Third Session

10:00 A.M. The Call to Order by President Breeding
Announcements

10:05 A.M. Report of the Committee on Membership & Regional Affiliations:
Vice-President J. Kenneth Dixon, Chairman
Panel Discussion:
Topic: "What can IDCNA and the Regional Associations do to improve the Insulation Contracting Industry?"*
Reports of the Regional Presidents:

The Affiliated Regional Associations;

1. MAICA—President John Kelso Shipe
2. AACSS—President Joseph W. Hoffmann
3. CSICA—President Gordon W. Harrison
4. MICA—President J. Spence Royer
5. SWICA—President Frank M. Taylor

The Unaffiliated Regional Associations;
NICA—President James G. Noll
NYSICA—President L. E. Feitt
AICWS—President LeRoy Whitaker
TIAC—President Ian Dewar

11:15 A.M. Coffee Break

11:30 A.M. Featured Address:
"Speak Up For America" by Dr. Kenneth McFarland

12:00 P.M. Report of the Committee on Finances & Budgets
Treasurer E. Raymond Ashmore, Jr.

12:15 P.M. Summation of the Tenth Annual National Meeting
Policy and Plans for 1966
Announcement — IDCNA's Eleventh Annual National Meeting, October 1-6, 1966, Emerald Beach Hotel, Nassau

1:00 P.M. Adjournment

THE REGIONAL ASSOCIATIONS

1. NORTHEASTERN INSULATION CONTRACTORS ASSOCIATION, INC.
   Mr. James G. Noll, President
   c/o Asbestos Distributors Corp.
   113 E. Washington Avenue
   Bridgeport, Conn.
2. NEW YORK STATE INSULATION CONTRACTORS ASSOCIATION
   Mr. Leonard E. Feitt, President
   c/o Baldwin-Ehret-Hill Inc.
   1800 Broadway
   P.O. Box 805
   Buffalo, N. Y. 14240
3. °MIDDLE ATLANTIC INSULATION CONTRACTORS ASSOCIATION
   Mr. John Kelso Shipe, President
   c/o Asbestos Covering & Roofing Co.
   6215 Blair Road, N.W.
   Washington, D. C. 20011
4. °ASSOCIATED ASBESTOS CONTRACTORS OF THE SOUTHEASTERN STATES, INC.
   Mr. Joseph W. Hoffmann, President
   c/o C. E. Thurston & Sons, Inc.
   P.O. Box 2411
   Norfolk, Virginia 23501
5. °CENTRAL STATES INSULATION CONTRACTORS ASSOCIATION
   Mr. Gordon Harrison, President
   c/o Asbestos Service Company
   120 E. Woodland Avenue
   Youngstown 2, Ohio
6. °MIDWEST INSULATION CONTRACTORS ASSOCIATION
   Mr. Spence Royer, President
   c/o Insulating & Materials Company
   1054 Central Industrial Drive
   St. Louis, Missouri
7. °SOUTHWEST INSULATION CONTRACTORS ASSOCIATION
   Mr. Frank M. Taylor, President
   c/o Taylor Contracting & Supply Inc.
   P. O. Box 1168
   Shreveport, Louisiana
8. ASSOCIATED INSULATION CONTRACTORS OF THE WESTERN STATES
   Mr. LeRoy Whitaker, President
   c/o Industrial Insulation Company
   2211 W. Almeria Road
   Phoenix, Arizona

CANADA

Mr. Ian Dewar, President of TIAC
c/o Dewar Insulations Ltd.
759 Warden Avenue
Scarborough, Ontario

°*Affiliated with IDCNA*

1965 MEMBERSHIP

Affiliated through

THE MIDDLE ATLANTIC INSULATION CONTRACTORS ASSOCIATION, INC.

(MAICA)

W. W. Armstrong Inc. ..... Pittsburgh, Pa.

Asbestos Covering & Roofing Co. ..... Washington, D. C.

Walter E. Campbell Company ..... Washington, D. C.

Philip Carey Mfg. Company ..... Philadelphia, Pa.

Culp Industrial Insulation Company ..... Kingston, Pa.

Robert A. Keasbey Company ..... Newark, N. J.

Mechanical Insulation Company ..... Philadelphia, Pa.

Monahan Insulation Company ..... Pittsburgh, Pa.

McCormick Asbestos Company ..... Baltimore, Md.

Owens-Corning Fiberglas S & C Div. ..... Philadelphia, Pa.

H. W. Porter Company ..... Newark, N. J.

Universal Insulation Company ..... Philadelphia, Pa.

Wallace & Gale Company ..... Baltimore, Md.

Affiliated through

ASSOCIATED ASBESTOS CONTRACTORS OF THE SOUTHEASTERN STATES, INC.

(AACSS)

Adamo Insulation Company	Tampa, Florida
Bigham Insulation & Supply Co.	Ft. Lauderdale, Florida
Breeding Insulation Company	Chattanooga, Tenn.
Breeding Insulation Company	Nashville, Tenn.
Covil Insulation Co. of N. C.	Greensboro, N. C.
Covil Insulation Company	Greenville, S. C.
Starr Davis Company, Inc.	Greensboro, N. C.
North Brothers, Inc.	Atlanta, Ga.
North Brothers, Inc.	Birmingham, Alabama
North Brothers, Inc.	Columbia, S. C.
North Brothers, Inc.	Dania, Florida
North Brothers, Inc.	Knoxville, Tenn.
North Brothers, Inc.	Orlando, Florida
North Brothers, Inc.	Savannah, Ga.
Shook & Fletcher Insulation Co.	Birmingham, Alabama
Shook & Fletcher Insulation Co.	Atlanta, Ga.
Geo. L. Simonds Company	Winterhaven, Florida
Stafford Insulation Company	Charleston Heights, S. C.
C. E. Thurston & Sons, Inc.	Norfolk, Va.
C. E. Thurston & Sons, Inc.	Richmond, Va.
C. E. Thurston & Sons, Inc.	Roanoke, Va.
Young Sales Corp.	Nashville, Tenn.

Affiliated through

CENTRAL STATES INSULATION CONTRACTORS ASSOCIATION, INC.

(CSICA)

Allied Services Inc.	Charleston, W. Va.
Asbestos & Insulating Co.	Charleston, W. Va.
The Asbestos Service Co.	Youngstown, Ohio
Earl E. Bright Inc.	Columbus, Ohio
Cardinal Industrial Insulation Co.	Louisville, Ky.
Complete Insulation Service	Dayton, Ohio
Crow's Insulation Co.	Evansville, Ind.
General Insulation & Roofing Co.	Louisville, Ky.
Edward R. Hart Co.	Canton, Ohio
Insulco, Inc.	Lima, Ohio
Louisville Insulating & Supply Co.	Louisville, Ky.
Ohio Valley Insulation Co.	Huntington, W. Va.
Owens-Corning Fiberglas S & C Div.	Indianapolis, Ind.
Triangle Insulation Co. Inc.	Paducah, Ky.

Affiliated through

MIDWEST INSULATION CONTRACTORS ASSOCIATION

(MICA)

A & K Midwest Insulation Co.	Champaign, Illinois
E. H. Anderson Co.	St. Paul, Minn.
Arnold Insulations, Inc.	Chicago, Ill.
Asbestos & Magnesia Materials Co.	Chicago, Ill.
Asbestos Products, Inc.	St. Paul, Minn.
Bartelt Asbestos & Cork, Inc.	Appleton, Wisc.
Bay Insulation Co., Inc.	Green Bay, Wisc.
A. H. Bennett Co.	Denver, Colo.
A. H. Bennett Co.	Sioux City, Iowa
A. H. Bennett Company	Fargo, North Dakota
Central Insulation & Engineering Co.	Kansas City, Mo.
Chicago Pipe & Boiler Covering Co.	Chicago, Ill.
Construction Specialties Co.	Denver, Colo.
W. J. Donahoe Co.	Chicago, Ill.
Eagle Company, Inc.	Lincoln, Nebr.
Fiberglas Supply & Contr. Co.	North Kansas City, Missouri
General Insulation Co.	East Peoria, Ill.
General Insulation Co.	Waterloo, Iowa
Hickory Insulation Co.	Minneapolis, Minn.
Illinois Insulation & Construction Co.	Chicago, Ill.
Insulating & Materials Co.	St. Louis, Missouri
Industrial Insulation Corp.	Appleton, Wisc.
Iowa Asbestos Co.	Des Moines, Iowa
Kelley Asbestos Products Co.	Omaha, Nebr.
L & L Insulations, Inc.	Des Moines, Iowa
Ludeman Insulations, Inc.	Wichita, Kan.
Luse-Stevenson Co.	Melrose Park, Ill.
MacArthur Co.	St. Paul, Minn.
Mechanical Insulation Co., Inc.	Kewanee, Ill.
Midwest Asbestos Co.	Omaha, Nebr.
Midwest Materials Co.	Joplin, Mo.
John B. Plut Co.	St. Paul, Minn.
Ratican Insulation Co.	St. Louis, Mo.
F. O. Rutherford Insulation Co.	St. Louis, Mo.
Sprinkmann Sons Corp.	Milwaukee, Wisc.
Sprinkmann Sons Corp.	Peoria, Ill.
Taylor Insulation Co.	Moline, Illinois
Taylor Insulation Co.	Merrill, Wisc.
Thermal Products	Wichita, Kan.
Vaughn Insulation Co.	E. Omaha, Nebr.
Walker-Jamar Co.	Duluth, Minn.

Affiliated through

SOUTHWEST INSULATION CONTRACTORS ASSOCIATION

(SWICA)

The Aber Company ..... Houston, Texas
B & B Engineering & Supply Co. ..... Baton Rouge, La.
B & B Engineering & Supply Co. ..... Dallas, Texas
B & B Engineering & Supply Co. ..... Houston, Texas
Baldwin-Ehret-Hill, Inc. ..... Houston, Texas
Baldwin-Ehret-Hill Inc. ..... San Antonio, Texas
Breeding Insulation Company ..... Little Rock, Ark.
Cinbar Engineering Company ..... Austin, Texas
Eagle Asbestos & Packing Co. ..... New Orleans, La.
The Industrial Insulators, Inc. ..... Houston, Texas
The Industrial Insulators, Inc. ..... Borger, Texas
Insulation Engineers, Inc. ..... Mobile, Ala.
Mid-South Insulation Company ..... Jackson, Miss.
Owens Corning Fiberglas Corp. ..... Houston, Texas
Ozark Insulation Company ..... Little Rock, Ark.
Parker-Fallis Insulation Co. ..... Dallas, Texas
Homer C. Porter & Sons Inc. ..... Jackson, Miss.
Precision Insulation Company ..... Houston, Texas
Precision Insulation Company ..... Corpus Christi, Texas
Reilly-Benton Co., Inc. ..... New Orleans, La.
Willard A. Selle Inc. ..... El Paso, Texas
Taylor Contracting & Supply Co. ..... Shreveport, La.

MEMBERS AT-LARGE

Asbestos Distributors Corp. ..... Bridgeport, Conn.

Associated Insulation Co. Inc., Ltd. ..... Honolulu, Hawaii

Bullough Asbestos Supply Co. ..... Salt Lake City, Utah

Douglass Insulation Co. ..... San Francisco, Cal.

Eastern Refractories Co., Inc. ..... Belmont, Mass.

The Eckel Corp. ..... Cambridge, Mass.

New England Insulation Co. ..... Boston, Mass.

P. S. Thorsen Co., Inc. ..... S. Boston, Mass.

YEARS OF PROGRESS BY IDCNA

PRESIDENTS: —

1953	Walter E. Campbell*	
1954	Walter E. Campbell*	
1955	Leon E. Butler	Conference — New Orleans
1956	Leon E. Butler	First Annual — Atlantic City
1957	Frank R. Hickory	Second Annual — San Francisco
1958	Frank R. Hickory	Third Annual — Nassau
1959	William J. Donahoe	Fourth Annual — Las Vegas
1960	William J. Donahoe	Fifth Annual — Bal Harbour
1961	Edward E. Saberhagen	Sixth Annual — Phoenix
1962	Edward E. Saberhagen	Seventh Annual — Bal Harbour
1963	Charles T. Vaughn	Eighth Annual — Hot Springs
1964	Charles T. Vaughn	Ninth Annual — San Francisco
1965	Dillard Breeding	Tenth Annual — New York
1966	The Eleventh Annual National Meeting will be held October 1-6, 1966 at the Emerald Beach Hotel, Nassau	

Before you leave New York, make a date to attend our 1966 Annual National Meeting in Nassau!

**Deceased*

IDCNA is a member of

The Chamber of Commerce of the United States
The National Council of Special Contractors Associations, Inc.
The National Joint Board for the Settlement of Jurisdictional Disputes

MEMBERSHIP IN  **DOESN'T COST IT PAYS!**

"Join today for a more profitable tomorrow."

NOTES

Safety Prog.

Edg. Mng Resp.
Labor "

Safety Program covers all segments of business.

1- Frank History talk
9 asst for copy.

Sickles apologizes for past acts & now joins Labor + 2 Pers for better understanding

NOTES

Out side A/C supt Not policing Job. Enough

Freezing work by cost of hauling time - other city local needed.

Dual - shop operation hasn't been proven - Local after Local have been brought up to Std membership.

9

IDCNA'S NINTH

PROGRAM
9th ANNUAL NATIONAL MEETING

of the Insulation Distributor-Contractors National Association, Inc.



THE FAIRMONT HOTEL
SAN FRANCISCO, CALIFORNIA
OCTOBER 26 to 29, 1964

Date 7-1-03 Exhibit # 5
Case Myers V Goodrich
Deponent C. Mitchell
Reporter Joseph A. Soergel, RPR CRS File #36858
Court Reporting Services, Inc.
888.430.1521 FAX 502.899.7976



President
CHARLES T. VAUGHN
1963-64

Welcome to IDCNA's Ninth Annual Meeting here at San Francisco!

Welcome to IDCNA's Ninth Annual Meeting here at San Francisco! We extend special greetings to our new members and the affiliated regional associations. The program of this, or any other trade association, cannot be effective without a large and active membership. IDCNA needs your ideas, your skills, your enthusiasm, and your work. Old and new members working together will make IDCNA a more effective instrument for building a better industry.

We also extend special greetings to our distinguished speakers, and to the representatives of the manufacturers. We are grateful for the opportunity you afford us to see beyond the confines of our own business. To our ladies, a very warm and special greeting. Your presence not only adds charm, beauty, and pleasure, but emphasizes the basic motives for developing and operating a successful business. We are sure you will find attendance at our business sessions and the messages of our speakers most helpful in your role of wives and partners.

Speaking personally for a moment, I want to welcome — yes, urge the members' full, active, and vocal participation in the affairs of IDCNA and this meeting. This has been an active year in IDCNA and I am sure there is not unanimous agreement about the results or methods used in conducting the organization's affairs. I believe this should be a democratic organization and I firmly believe it will be a better organization if the members will give us their constructive comments, criticisms, and suggestions.

Very truly yours,
IDCNA, Inc.
Charles T. Vaughn, President

"MEN WHO WORK WITHOUT PAY FOR THE GOOD OF THE INDUSTRY"

OFFICERS 1963-1964

President ..... Charles T. Vaughn, Omaha, Nebr.
Vice-President ..... Dillard Breeding, Nashville, Tenn.
Vice-President ..... Granville Drowns, Houston, Texas
Secretary ..... Conrad L. Wiegers, Charleston, W. Va.
Treasurer ..... Leon E. Butler, Philadelphia, Pa.
Immediate P.P. ..... E. E. Saberhagen, Seattle, Wash.
Legal Counsel ..... James W. R. Brown, Omaha, Nebr.

THE BOARD OF DIRECTORS

Terms Ending 1964	Ben M. Bullough	Salt Lake City, Utah
	D. M. Cutler	Toronto, Ontario
	Aertsen P. Keasbey Jr.	New York, N. Y.
	John W. Long	Louisville, Ky.
Terms Ending 1965	E. Raymond Ashmore Jr.	Philadelphia, Pa.
	J. Kenneth Dixon	Houston, Texas
	A. Marvin Gibbons	Washington, D. C.
	Herbert A. Mullenix	Atlanta, Ga.
	Frank O. Rutherford	St. Louis, Mo.
Terms Ending 1966	Roy C. Coffer	Mobile, Ala.
	James P. Ennis	Birmingham, Ala.
	Duane C. Luse	Chicago, Ill.
	William B. Wilkes	Boston, Mass.
Terms Ending 1967	William R. Lickert	
	R. F. Yount	

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1959 — 1960 ..... William J. Donahoe, Chicago, Ill.
1961 — 1962 ..... E. E. Saberhagen, Seattle, Wash.

Executive Secretary
Ellwood F. Jones
1425 Chestnut Street
Philadelphia, Pa. 19102
LOcust 3-9088

*Deceased

NORTH BROS 24490

OFFICERS 1963-1964



Vice-President
DILLARD BREEDING



Vice-President
GRANVILLE DROWNS



Secretary
CONRAD L. WIEGERS



Treasurer
LEON E. BUTLER

NORTH BROS. 24491

THE BOARD OF DIRECTORS

(Terms Ending 1964)



BENJ. M. BULLOUGH



D. M. CUTLER



AERTSEN P. KEASBEY JR.



JOHN W. LONG

THE BOARD OF DIRECTORS

(Terms Ending 1965)



E. RAYMOND ASHMORE JR.



A. MARVIN GIBBONS



J. KENNETH DIXON



HERBERT MULLENIX

NORTH BROS. 24493

THE BOARD OF DIRECTORS

(Term Ending 1965)



FRANK O. RUTHERFORD

THE STANDING NATIONAL COMMITTEES

1. THE ANNUAL NATIONAL MEETING COMMITTEE
   Dillard Breeding, Chairman
2. THE COMMITTEE ON MEMBERSHIP & REGIONAL AFFILIATIONS
   J. Kenneth Dixon, Chairman
3. THE COMMITTEE ON STANDARDS, EDUCATION & SAFETY
   Conrad L. Wiegers, Chairman
4. THE COMMITTEE ON LABOR RELATIONS
   Granville Drowns, Chairman
5. THE COMMITTEE ON MANUFACTURERS RELATIONS
   Duane C. Luse, Chairman
6. THE COMMITTEE ON BUDGETS & FINANCE
   E. Raymond Ashmore Jr., Chairman

NORTH BROS. 24494

THE BOARD OF DIRECTORS

(Terms Ending 1966)



ROY C. COFFER



JAMES P. ENNIS



DUANE C. LUSE



WILLIAM B. WILKES

THE BOARD OF DIRECTORS

(Terms Ending 1967)



WILLIAM B. LICKERT



R. F. YOUNT

GENERAL INFORMATION

Registrations: (WEAR YOUR BADGE)

Monday, October 26th .....9:00 A.M. to 4:00 P.M.
Mezzanine Lobby

Tuesday, October 27th .....8:00 A.M. to 2:00 P.M.
Terrace Room

Fees:

Men $65.00

Ladies $25.00

(Includes all meeting and functions)

NORTH BROS. 24496

THE BUSINESS OF THE ANNUAL MEETING

Monday, October 26th:

Meeting of the Board of Directors, 20th Century Room . . 9:00 A.M.

Meetings of the National Committees, Hunt Room
1:00 P.M. to 4:00 P.M.

(See Your Committee Chairman)

Meeting of the Regional Officers, Hunt Room . . . . . 2:00 P.M.

(See the Executive Secretary.)

Tuesday, October 27th:

First General Session in the Terrace Room 9:00 A.M. to 1:00 P.M.

Meeting of the Board of Directors . . . . . 2:00 P.M.

Wednesday, October 28th:

Second General Session in the Terrace Room
9:00 A.M. to 1:00 P.M.

Thursday, October 29th:

Third General Session in the Terrace Room
9:00 A.M. to 12:00 Noon

Fourth General Session in the Terrace Room 2:00 P.M. to 5:00 P.M.

THE SOCIAL SIDE OF THE ANNUAL MEETING

Monday evening, October 26th

The IDCNA Welcome Hour in the Pavilion Room . . . . . 6:00 P.M.

Tuesday evening, October 27th:

The Manufacturers Reception in the Crystal Room . . . . . 6:00 P.M.

Wednesday evening, October 28th:

Dinner Dance & Entertainment in the Venetian Room . . . 8:00 P.M.

NORTH BROS. 24497

THE BUSINESS OF THE ANNUAL MEETING

Tuesday, October 27, 1964

First Session

9:00 A.M. The Call to Order by President Charles T. Vaughn

9:00 A.M. Invocation

9:05 A.M. Address of Welcome by The Mayor of San Francisco

9:15 A.M. Introduction of Officers and Directors
Introduction of Guests
Roll Call of Members

9:30 A.M. Reports of Officers:
Mr. Ellwood F. Jones, Executive Secretary
Mr. Leon E. Butler, Treasurer
Mr. Charles T. Vaughn, President

9:45 A.M. Report of the Annual Meeting Committee:
Vice-President Dillard Breeding, Chairman

9:50 A.M. Report of the Committee on Membership & Regional Affiliations:
Mr. J. Kenneth Dixon, Chairman
Welcome to the New Members
Introductions of the Presidents & Executive Secretaries of the Five Affiliated Regional Associations

10:05 A.M. Reading of the IDCNA Code of Ethics by
Mrs. Hazeline Wiegers

10:10 A.M. Featured Address —
Mr. Merlyn E. Doleman, Vice-Pres. Corporate Finance Dept., Bank of America, San Francisco

10:45 A.M. Coffee Break

11:00 A.M. Report of the Committee on Manufacturers Relations:
Mr. Duane C. Luse, Chairman
Greetings from NIMA
Discussion

11:45 A.M. Report of the Nominating Committee:
Mr. Frank O. Rutherford, Chairman
Election of Directors

12:30 P.M. "What can IDCNA do for the Regional Associations?"
Panel discussion — Regional Presidents:
MAICA .....President Ray Ashmore
AACSS .....President Bob Hume
CSICA .....President Bill Lickert
MICA .....President Charles Landrum
SWICA .....President Roy Coffer

1:00 P.M. Recess

NORTH BROS. 24498

Wednesday, October 28, 1964

Second Session

9:00 A.M. *Call to Order — Announcements*

9:10 A.M. Presentations of the New Officers for 1965-66

9:15 A.M. Report of the Committee on Standards, Education, and Safety
Mr. Conrad L. Wiegers, Chairman
Discussion

9:45 A.M. Featured Address — Dr. Kenneth W. Smith, M.D.
Medical Director, Johns-Manville Corp., "ASBESTOSIS"
Discussion

10:30 A.M. Coffee Break

10:45 A.M. Featured Address — Mr. John R. Hundley, Vice-Pres.
Industrial Relations Dept., Granite City Steel Co.,
Granite City, Ill.: "Let's Face Facts"
Discussion

11:30 A.M. Report of the Committee on Labor Relations
Mr. Granville Drowns, Chairman
Discussion

1:00 P.M. Recess

MEMBERSHIP IN IDCNA ASSOCIATION FOR INDUSTRY DOESN'T COST IT PAYS!

"Join today for a more profitable tomorrow."

NORTH BROS. 24499

Thursday, October 29, 1964

Third Session

9:00 A.M. Call to Order — Announcements

9:15 A.M. Featured Address — Dr. Emol A. Fails, Professor of Economics, North Carolina State College
"In Contracting *Management* Earns or Loses Money"

12:00 P.M. Recess for Luncheon

2:00 P.M. Featured Address — Dr. Fails: "You Can't Earn A Profit If You Don't Know The Cost"

4:00 P.M. Report of the Committee on Finances & Budgets
Mr. E. Raymond Ashmore, Chairman
Discussion — Approval of the 1965 Budget

4:30 P.M. Summation of the Ninth Annual National Meeting
Policy and Plans for 1965

5:00 P.M. Adjournment

ANNUAL MEETING REGISTER

A register for the Annual Meeting will be found on the registration desk. Please sign for each day's business sessions. Photostats will be available upon request.

NORTH BROS. 24500

THE REGIONAL ASSOCIATIONS

1. NORTHEASTERN INSULATION CONTRACTORS ASSOCIATION, INC.
   839 Albany Street
   c/o New England Insulation Co.
   Boston, Massachusetts
   Attn.: Mr. Theodore H. Brodie, Secretary
2. NEW YORK STATE INSULATION CONTRACTORS ASSOCIATION
   c/o Baldwin-Ehret-Hill Inc.
   1800 Broadway
   P.O. Box 805
   Buffalo, N. Y. 14240
   Attn.: Mr. Leonard E. Feitt, President
3. °MIDDLE ATLANTIC INSULATION CONTRACTORS ASSOCIATION
   1425 Chestnut Street
   Philadelphia, Pa. 19102
   Attn.: Mr. Ellwood F. Jones, Executive Secretary
4. °ASSOCIATED ASBESTOS CONTRACTORS OF THE SOUTHEASTERN STATES, INC.
   c/o North Bros.
   P. O. Box 1788
   Savannah, Ga. 31402
   Attn.: Mr. Robert L. Hume, President
5. °CENTRAL STATES INSULATION CONTRACTORS ASSOCIATION
   P. O. Box 34
   Dayton View Station
   Dayton, Ohio 45406
   Attn.: Mr. Harry A. Jones, Executive Secretary
6. °MIDWEST INSULATION CONTRACTORS ASSOCIATION
   2202 Hanscom Blvd.
   Omaha, Nebraska
   Attn.: Mr. W. R. Heaston, Executive Secretary
7. °SOUTHWEST INSULATION CONTRACTORS ASSOCIATION
   1114 Cortlandt Street
   Houston 8, Texas
   Attn.: Mr. G. E. Jarboe, Executive Secretary
8. ASSOCIATED INSULATION CONTRACTORS OF THE WESTERN STATES
   5014 18th Avenue, N. E.
   Seattle, Washington
   Attn.: Mr. Kenneth M. McCaffree, Executive Secretary

CANADA

MASTER INSULATORS ASSOCIATION OF ONTARIO, INC.
583 Church Street
Toronto 5, Ontario
Attn.: Mr. Norman A. Smith, Executive Secretary

°*Affiliated with IDCNA*

1964 MEMBERSHIP

Affiliated through

THE MIDDLE ATLANTIC INSULATION CONTRACTORS ASSOCIATION (MAICA)

Achenbach & Butler	Philadelphia, Pa.
W. W. Armstrong Inc.	Pittsburgh, Pa.
Asbestos Covering & Roofing Co.	Washington, D. C.
Baldwin-Ehret-Hill Inc.	Valley Forge, Pa.
Walter E. Campbell Company	Washington, D. C.
Philip Carey Mfg. Company	Philadelphia, Pa.
Philip Carey Mfg. Company	Washington, D. C.
Culp Industrial Insulation Company	Kingston, Pa.
JAM Industries Inc.	Trenton, N. J.
Robert A. Keasbey Company	Newark, N. J.
Mechanical Insulation Company	Philadelphia, Pa.
McCormick Asbestos Company	Baltimore, Md.
Monahan Insulation Company	Pittsburgh, Pa.
Owens-Corning Fiberglas S & C Div.	Philadelphia, Pa.
Reid Hayden Inc.	Baltimore, Md.
Triangle Insulation Company	Philadelphia, Pa.
Universal Insulation Company	Philadelphia, Pa.
Wallace & Gale Company	Baltimore, Md.

NORTH BROS. 24502

Affiliated through

ASSOCIATED ASBESTOS CONTRACTORS OF THE SOUTHEASTERN STATES, INC.

(AACSS)

Adamo Insulation Company ..... Tampa, Florida
Breeding Insulation Company ..... Chattanooga, Tenn.
Breeding Insulation Company ..... Knoxville, Tenn.
Breeding Insulation Company ..... Nashville, Tenn.
Broward Insulation Company ..... Fort Lauderdale, Florida
Covil Insulation Co. of N. C. ..... Greensboro, N. C.
Covil Insulation Company ..... Greenville, S. C.
Starr Davis Company, Inc. ..... Greensboro, N. C.
North Brothers, Inc. ..... Atlanta, Ga.
North Brothers, Inc. ..... Birmingham, Alabama
North Brothers, Inc. ..... Columbia, S. C.
North Brothers, Inc. ..... Dania, Florida
North Brothers, Inc. ..... Knoxville, Tenn.
North Brothers, Inc. ..... Orlando, Florida
North Brothers, Inc. ..... Savannah, Ga.
Reid Hayden, Inc. ..... Charlotte, N. C.
Reid Hayden, Inc. ..... Richmond, Va.
Shook & Fletcher Insulation Co. ..... Birmingham, Alabama
Shook & Fletcher Insulation Co. ..... Atlanta, Ga.
Geo. L. Simonds Company ..... Winterhaven, Florida
Stafford Insulation Company ..... Charleston Heights, S. C.
C. E. Thurston & Sons, Inc. ..... Norfolk, Va.
C. E. Thurston & Sons, Inc. ..... Richmond, Va.
C. E. Thurston & Sons, Inc. ..... Roanoke, Va.
Young Sales Corp. ..... Nashville, Tenn.
Young Sales Corp. ..... Memphis, Tenn.

Affiliated through

CENTRAL STATES INSULATION CONTRACTORS ASSOCIATION, INC.

(CSICA)

Allied Services Inc. .....Charleston, W. Va.
Asbestos & Insulating Co. .....Charleston, W. Va.
The Asbestos Service Co. .....Youngstown, Ohio
Earl E. Bright Inc. .....Columbus, Ohio
Cardinal Industrial Insulation Co. .....Louisville, Ky.
Complete Insulation Service .....Dayton, Ohio
Crow's Insulation Co. .....Evansville, Ind.
General Insulation & Roofing Co. .....Louisville, Ky.
Edward R. Hart Co. .....Canton, Ohio
Insulco, Inc. .....Lima, Ohio
Louisville Insulating & Supply Co. .....Louisville, Ky.
Ohio Valley Insulation Co. .....Huntington, W. Va.
Owens-Corning Fiberglas S & C Div. .....Indianapolis, Ind.
Triangle Insulation Co. Inc. .....Paducah, Ky.

NORTH BROS. 24504

Affiliated through

MIDWEST INSULATION CONTRACTORS ASSOCIATION (MICA)

A & K Midwest Insulation Co. ..... Champaign, Ill.
E. H. Anderson Co. ..... St. Paul, Minn.
Arnold Insulations, Inc. ..... Chicago, Ill.
Asbestos & Magnesia Materials Co. ..... Chicago, Ill.
Asbestos Products, Inc. ..... St. Paul, Minn.
Bartelt Asbestos & Cork, Inc. ..... Appleton, Wisc.
Bay Insulation Co., Inc. ..... Green Bay, Wisc.
A. H. Bennett Co. ..... Denver, Colo.
A. H. Bennett Co. ..... Sioux City, Iowa
Buckley Construction Industries ..... Wichita, Kan.
Central Asbestos & Supply Co. ..... Des Moines, Iowa
Central Insulation & Engineering Co. ..... Kansas City, Mo.
Chicago Asbestos Mfg. o. ..... Chicago, Ill.
Chicago Pipe & Boiler Covering Co. ..... Chicago, Ill.
Construction Specialties Co. ..... Denver, Colo.
W. J. Donahoe Co. ..... Chicago, Ill.
Eagle Company, Inc. ..... Lincoln, Nebr.
Falls & Noonan Inc. ..... Chicago, Ill.
General Insulation Co. ..... East Peoria, Ill.
General Insulation Co. ..... Waterloo, Iowa
Hickory Insulation Co. ..... Minneapolis, Minn.
Illinois Insulation & Construction Co. ..... Chicago, Ill.
Industrial Insulation Corp. ..... Appleton, Wisc.
Inland Insulation Co. ..... Chicago, Ill.
Insulating & Materials Co. ..... St. Louis, Missouri
Iowa Asbestos Co. ..... Des Moines, Iowa
Kelley Asbestos Products Co. ..... Omaha, Nebr.
Paul J. Krez Co. ..... Chicago, Ill.
L & L Insulations, Inc. ..... Des Moines, Iowa
Ludeman Insulations, Inc. ..... Wichita, Kan.
Luse-Stevenson Co. ..... Melrose Park, Ill.
MacArthur Co. ..... St. Paul, Minn.
Mechanical Insulation Co., Inc. ..... Kewanee, Ill.
Midwest Asbestos Co. ..... Omaha, Nebr.
Midwest Materials Co. ..... Joplin, Mo.
Northwestern Asbestos & Cork Insulation Co. ..... Manitowoc, Wisc.
O'Malley Bros. ..... Chicago, Ill.
John B. Plut Co. ..... St. Paul, Minn.
Ratican Insulation Co. ..... St. Louis, Mo.
Rite-Way Asbestos Co. ..... Chicago, Ill.
F. O. Rutherford Insulation Co. ..... St. Louis, Mo.
Sprinkmann Sons Corp. ..... Milwaukee, Wisc.
Sprinkmann Sons Corp. ..... Peoria, Ill.
Taylor Insulation Co. ..... Merrill, Wisc.
Thermal Products ..... Wichita, Kan.
Vaughn Insulation Co. ..... E. Omaha, Nebr.
Walker-Jamar Co. ..... Duluth, Minn.
Western Asbestos Co. ..... Chicago, Ill.

NORTH BROS. 24505

Affiliated through

SOUTHWEST INSULATION CONTRACTORS ASSOCIATION

(SWICA)

The Aber Company	Houston, Texas
Baldwin-Ehret-Hill, Inc.	Houston, Texas
B & B Engineering & Supply Co.	Baton Rouge, La.
B & B Engineering & Supply Co.	Dallas, Texas
B & B Engineering & Supply Co.	Houston, Texas
Breeding Insulation Company	Little Rock, Ark.
Cinbar Engineering Company	Austin, Texas
Eagle Asbestos & Packing Co.	New Orleans, La.
Fiberglas Engineering & Supply	Albuquerque, N. M.
Gabler Insulation, Inc.	New Orleans, La.
Industrial Insulators, Inc.	Borger, Texas
Industrial Insulators, Inc.	Houston, Texas
Insulation Engineers, Inc.	Mobile, Ala.
Johns-Manville Sales Corp.	Houston, Texas
Mid-South Insulation Company	Jackson, Miss.
Owens-Corning Fiberglas S & C Div.	Houston, Texas
Ozark Insulation Company	Little Rock, Ark.
Parker-Fallis Insulation Co.	Dallas, Texas
Homer C. Porter & Sons Inc.	Jackson, Miss.
Precision Insulation Company	Houston, Texas
Precision Insulation Company	Corpus Christi, Texas
Reilly-Benton Co., Inc.	New Orleans, La.
Willard A. Selle Inc.	El Paso, Texas
Shook & Fletcher Insulation Co.	Mobile, Ala.
Shook & Fletcher Insulation Co.	Pascagoula, Miss.
Taylor Contracting & Supply Co.	Shreveport, La.

MEMBERS AT-LARGE

Associated Insulation Co. Inc., Ltd. .....Honolulu, Hawaii
Bullough Asbestos Supply Co. .....Salt Lake City, Utah
Douglass Insulation Co. .....San Francisco, Cal.
Eastern Refractories Co., Inc. .....Belmont, Mass.
The Eckel Corp. .....Cambridge, Mass.
Kelley Asbestos Products Co. .....Kansas City, Mo.
New England Insulation Co. .....Boston, Mass.
P. S. Thorsen Co., Inc. .....S. Boston, Mass.
Ventnore Asbestos Co., Inc. .....Long Island City, N. Y.
Vincent-Cutler Insulation Ltd. .....Toronto, Canada

NORTH BROS. 24507

YEARS OF PROGRESS BY IDCNA

PRESIDENTS: —

1953 Walter E. Campbell*

1954 Walter E. Campbell

1955 Leon E. Butler ..... Conference — New Orleans

1956 Leon E. Butler ..... First Annual — Atlantic City

1957 Frank R. Hickory ..... Second Annual — San Francisco

1958 Frank R. Hickory ..... Third Annual — Nassau

1959 William J. Donahoe ..... Fourth Annual — Las Vegas

1960 William J. Donahoe ..... Fifth Annual — Bal Harbour

1961 Edward E. Saberhagen ..... Sixth Annual — Phoenix

1962 Edward E. Saberhagen ..... Seventh Annual — Bal Harbour

1963 Charles T. Vaughn ..... Eighth Annual — Hot Springs

1964 Charles T. Vaughn ..... Ninth Annual — San Francisco

1965 The Tenth Annual Meeting will be held October 10-15 at the Waldorf-Astoria, New York

Before you leave San Francisco, make a date to attend the '65 Annual Meeting at the Waldorf!

**Deceased*

NORTH BROS. 24508