



CONFIDENTIAL NET PRICE LIST

No. 70

EFFECTIVE SEPTEMBER 25, 1941

Subject to change without notice



THE GLIDDEN COMPANY

National Headquarters • Cleveland, Ohio

Factories from Coast to Coast

Branches in Principal Cities

EXTERIOR PAINTS

	5's per gal.	1's each	½'s* each	¼'s each	⅛'s each	1/16's each
ENDURANCE PAINT — PREPARED						
Outside and Inside and Flat White.....	\$2.44	\$2.54	\$1.38	\$.76	----	----
Regular Shades and Black.....	2.75	2.85	1.54	.83	----	----
Crylight Green.....	2.95	3.05	1.65	.89	----	----
Crimson, Orange* and Bluebell Blue.....	3.63	3.73	1.98	1.06	----	----
Vert Green.....						
TITAN-O-ZINC OUT- SIDE WHITE.....	2.44	2.54	1.38	.76	----	----
BASE COAT —						
Exterior Primer.....	2.44	2.54	1.38	.76	----	----
*PERMANENT GREENS						
Light, Medium and Dark Green.....	3.50	3.60	1.92	1.03	----	----
LIQUID CEMENT COATING.....	2.44	2.54	----	----	----	----
Mixing Liquid.....	1.50	1.60	----	----	----	----
ZINC-O-LITH HOUSE PAINT						
White.....	2.30	2.40	1.32	.72	----	----
TRIM AND TRELLIS COLORS						
Bright Red No. 40.....	----	4.85	----	1.34	.73	----
Maroon Red No. 3*.....	----	3.95	----	1.11	.61	----
Blue Green Light No. 72.....	----	3.60	----	1.03	.57	----
Other Colors.....						
EUSTON WHITE LEAD (Liquid).....	2.70	2.80	----	.83	----	----
HANDY HOME PAINT						
Gloss and Flat White and Regular Colors.....	1.78	1.88	1.07	.59	.36*	.24*
Blind Green and Ver- million.....	1.95	2.05	1.15	.64	.38*	.25*
SOYALASTIC PAINTS.	(Prices upon application)					
TITAN-O-ZINC PASTE PAINT.....	2.75	2.85	1.54	.83	----	----
ENDURANCE WHITE SEMI-PASTE.....	2.44	2.54	1.38	.76	----	----
DIXIE WHITE PASTE PAINT.....	2.22	2.32	1.27	.71	----	----
BRICK RED PASTE PAINT.....	1.96	2.06	----	.64	----	----
*AIRPORT SIGNAL PAINT						
First Coat.....	----	3.05	----	----	----	----
Finishing.....	----	4.15	----	----	----	----

EXTERIOR PAINTS (Continued)

	5's per gal.	1's each
DRIWAL		
Clear.....	\$1.51	\$1.61
Heavy Bodied.....	1.75	1.85
White.....	2.63	2.73
ENDURANCE SHIN- GLE STAIN		
Light Brown,* Dark Brown, Maroon, Red Light Green, Medium Green, Dark Green.....	1.12	1.22
French Gray, White.....	1.30	1.40
Contra Blue.....	1.58	1.63
	2.03	2.13
WHITE CREOSOTE PAINT.....	1.95	2.05
LEAD-O-ZIN	(Prices upon application)	
EUSTON WHITE LEAD IN OIL.....	(Prices upon application)	

FLOOR PAINTS (Exterior — Interior)

	5's per gal.	1's each	½'s* each	¼'s each	⅛'s each
PORCH AND DECK PAINT					
All Colors.....	----	\$2.52	\$1.38	\$.76	----
FLORENAMEL					
All Colors.....	----	2.52	1.38	.76	.42*
CONCRETE FLOOR DRESSING					
All Colors.....	\$2.50	2.60	1.41	.78	----
PLI-NAMEL					
All Colors.....	4.50	4.60	----	1.27	----

WALL FINISHES

	5's per gal.	1's each	½'s* each	¼'s each	⅛'s each
SPEED-WALL FLAT WALL FINISH					
White and Colors.....	\$1.64	\$1.74	\$.99	\$.56	\$.34*
SPEED-WALL SEMI- GLOSS					
White and Colors.....	2.32	2.42	1.32	.73	.42
SPEED-WALL INTER- IOR GLOSS FINISH					
White and Colors.....	2.32	2.42	1.32	.73	.42
SPEED-WALL MIX- ING SIZE.....	1.30	1.40	.82	.48	----
SPEED-WALL INTE- RIOR BASE-COAT					
Oil First Coater.....	1.72	1.82	1.03	.58	----

*To be eliminated in cooperation with the Program for National Defense.

Deduct 10 cents from 1-gallon price for 5's and barrels

GLD 045653

WALL FINISHES (Continued)

	5's per gal.	1's each	½'s* each	¼'s each		
PIGMENTED PRIMER AND SEALER.....	\$1.53	\$1.63	\$.94	\$.53	----	----
FLATTING OIL.....	1.05	1.15	----	----	----	----
GLAZING LIQUID....	2.15	2.25	1.25	.69	----	----
*WALL PAPER ELIXIR						
Wall Paper Elixir.....	----	2.50	1.37	.75	----	----
Mixing Liquid.....	----	1.90	1.07	.60	----	----
SPRAY-DAY-LITE						
(The One-Coat Egg-shell Mill White Finish.)						
Gloss White, Semi-Gloss and Colors...	(Prices upon application)					
MASTER PAINTER'S FLAT WHITE.....						
	1.40	1.50	----	----	----	----
DRICOAT						
Dricoat.....	2.28	2.38	----	----	----	----
Dricoat Reducer.....	1.30	1.40	----	----	----	----
*RIPOL STIPPLE						
Ripol Stipple.....	3.15	3.25	----	----	----	----
Ripol Stipple Under-coat.....	2.94	3.04	----	----	----	----
Ripol Seal.....	1.75	1.85	----	----	----	----

BARN AND ROOF PAINTS

	5's per gal.	1's each	1/4's each
ENDURANCE BARN PAINT			
Red.....	\$1.40	\$1.50	\$.51
Gray.....	1.75	1.85	.59
TINNERS PAINTS			
Light Red, Dark Red..	1.68	1.78	
Green.....	2.24	2.34	
FACTORY AND ROOF PAINT			
Brown, Red, Green, Black.....	1.25	1.35	
Gray.....	1.35	1.45	

METAL PROTECTIVE PAINTS

	5's per gal.	1's each
NEV-A-RUST		
Gray, Greenbriar, Dark Green.....	\$2.20	\$2.30

METAL PROTECTIVE PAINTS (Continued)

	5's per gal.	1's each
NEVA-RUST (Cont'd)		
Brown, Red, Black, Graphite.....	\$2.03	\$2.13
▲ZINC DUST PAINT..		
	4.20	4.30
GRAPHITE LIQUID PAINT.....		
	1.75	1.85
CHROMATIZED METAL PRIMERS		
Red, Gray.....	2.52	2.62
GLIDTITE GALVANIZED IRON PRIMER		
White.....	2.20	2.30
WATER TANK FINISHES		
No. 1525 Chromate Primer.....	3.15	3.25
No. 1777 Gray Synthetic Enamel.....	3.50	3.60
LIQUID RED LEAD..		
	2.45	2.55
SMOKE STACK BLACK.....		
	1.55	1.65

ENAMELS AND UNDERCOATERS

	1's each	1/2's* each	1/4's each	1/8's each	1/16's each
RIPOLIN — ARCHITECTURAL BLT.					
Gloss, Semi-Gloss, Flat White, Gloss and Semi-Gloss Ivory ..	\$4.60	\$2.45	\$1.38	\$.73	
RIPOLIN — QUICK DRYING					
Gloss and Semi-Gloss White and Ivory....	4.60	2.45	1.38	.73	.40
All other Colors.....	4.60		1.38	.73	.40
RIPOLIN UNDERCOAT					
Quick Drying.....	2.90	1.57	.85	.48	
RIPOLIN GLOSS THINNINGS.....					
			.87	.49	.31
*TITAN-O-ZINC					
Master Painters' Rapid Drying Enamel.....	3.20	1.72	.93	.52	.33
SUPERIOR SPEDENE ENAMEL					
Gloss.....	3.20	1.72	.93		
VELVET SPEDENE ENAMEL					
Semi-Gloss.....	3.20	1.72	.93		

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GLD 045654

ENAMELS AND UNDERCOATERS (Continued)

	5's per gal.	1's each	½'s* each	¼'s each	⅓'s each	⅙'s each
*ZINC-O-LITH ENAMEL — GLOSS						
Pure White.....	\$2.80	\$1.52	\$.84	\$.46	\$.28	
ONE-COAT GLOSS ENAMEL.....	2.00	1.12	.63	.37		
ONE-COAT SEMI-GLOSS ENAMEL.....	2.00	1.12	.63	.37		
GLIDDENCOAT (A Four-Hour Undercoat).....	2.45	1.35	.74	.42	.27	
PERFECT ENAMEL UNDERCOAT.....	2.20	1.22	.68	.39	.26	

VARNISHES

	5's per gal.	1's each	½'s* each	¼'s each	⅓'s each	⅙'s each
Gliddenspar.....						
Bar and Table Top Finishing.....	\$3.95	\$2.10	\$1.11	\$.61	\$.37	
JapSpar.....	3.25	1.75	.94	.52	.33	
Floorette, Wearette, Lik-A-Rub, Rapidcote, Cabinet Polishing.....	3.10	1.67	.90	.51	.32	
Crysto Batavia Damar.....	3.30	1.77	.95	.53	.33	
Speedoleum.....	2.62	1.43	.78	.46	.29	
RockSpar.....	2.80	1.52	.83	.49	.31	
Painters' Floor.....	1.75	1.00	.57	.34	.24	
Painters' Interior.....	1.65	.95	.54	.33	.23	
General Utility.....						
MAGIC WHITE DRIER	\$1.68	1.78	1.01	.58	.34	.24
JAPAN DRIER.....	1.00	1.10	.67	.40	.26	.19
JAPAN GOLD SIZE.....	2.50	1.37	.75	.43	.28	
SUPERIOR BRONZING LIQUID.....	1.35	1.45	.85	.48	.31	.22
A & A ALUMINUM VEHICLE.....	1.95	2.05	1.15	.64	.37	.25
BLACK ASPHALTUM.....	.96	1.06	.65	.39	.25	.19
GLID-SEAL.....	2.40	2.50	1.37	.75		
TREATED TUNG OIL.....	2.16	2.26	1.25	.69		
GYM FLOOR VARNISH.....	2.16	2.26	1.25	.69		
PENETREX.....	2.70	2.80	1.52	.83		
GLIDDEN PURE SHELLAC.....	(Prices upon application)					

STAINS — FILLERS — REMOVERS

	5's per gal.	1's each	½'s* each	¼'s each	⅓'s each	⅙'s each
AD-EL-ITE PAINT & VARNISH REMOV'R	\$1.08	\$1.18	\$.71	\$.42	\$.27	\$.20
RELIABLE PAINT & VARNISH REMOV'R	.95	1.05	.65	.39	.25	.19
PASTE WOOD FILLERS.....	1.54		.42		.13	
LIQUID WOOD FILLER.....	1.71	1.81	1.02	.58	.35	.24
ENDURANCE WOOD STAINS (Penetrating Stain)						
Regular Colors.....	1.90		.60	.36*	.25	
Dark Mahogany.....	2.40		.73	.42*	.28	
OIL WOOD STAINS						
Regular Colors.....	1.60		.53	.32*	.22	
Mahogany.....	1.80		.58	.35*	.24	

HOUSEHOLD SPECIALTIES

	1's each	¼'s each	⅓'s* each	⅙'s each	⅙'s* each
JAP-A-LAC VARNISH STAIN					
Natural and All Colors.....	\$2.80		\$.84	\$.49	\$.31
Ground Color.....	2.45		.74	.44	.29
JAP-A-LAC CRACK & CREVICE FILLER.....				1 lb. each	2½ lb. each
				\$.31	\$.63
JAP-A-LAC GRAIN-ING SPECIALTIES				⅙'s each	
Light and Dark Graining Color.....				\$.31	
Graining Tool (each).....				.45	
JAP-A-LAC BRONZES	No. 5 each	No. 4 each	No. 3 each	No. 2 each	No. 1 each
Gold.....	\$1.55	\$.84	\$.46	\$.31	\$.21
Aluminum.....	1.25	.69	.37	.25	.18
JAP-A-LAC ENAMEL	1's each	½'s* each	¼'s each	⅓'s each	⅙'s each
All Whites, Blacks and Colors.....	\$3.15	\$1.68	\$.92	\$.51	\$.32
JAP-A-LAC SCREEN ENAMEL					
Black.....	1.18	.71	.42	.26	.19
Green.....	2.02	1.18	.63	.37	.25

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Deduct 10 cents from 1-gallon price for 5's and barrels

GLD 045655

GLIDDEN

Everywhere on Everything

January 22, 1942

PRICE SUPPLEMENT

Insert this supplementary sheet in your present copy of

CONFIDENTIAL NET PRICE LIST

No. 70

Conditions beyond our control make adjustments necessary in the prices of some of our products. Please make careful note of the necessary revisions which follow and are effective immediately.

	1's each	1/4's each	1/2's each	1 1/4's each	1 1/2's each
TITAN-O-ZINC PASTE PAINT	\$3.20	\$.92	---	---	---
ENDURANCE WHITE SEMI-PASTE	2.70	.80	---	---	---
CHROMATIZED METAL PRIMER ...	2.90	---	---	---	---
GLIDDENCOAT ENAMEL UNDER- COAT	2.60	.78	\$.44	\$.28	---
AD-EL-ITE PAINT AND VARNISH REMOVER	1.28	.45	---	.21	---
JAP-A-LAC ENAMELS Whites, Blacks and All Colors.....	3.30	.97	.54	.33	\$.21
JAP-A-LAC SCREEN ENAMEL	1.33	.46	.28	.20	---
IMPLEMENT AND TRACTOR PAINT Black, Green, Gray....	2.35	.71	---	---	---
Red, Yellow, Blue....	2.60	.77	---	---	---

	1's each	1/4's each	1 1/2's each
PURE COLORS IN OIL			
Raw Umber.....	\$2.50	\$.66	\$.19
Burnt Umber.....	---	---	---
Raw Sienna.....	3.10	.82	.23
Burnt Sienna.....	---	---	---
Ivory Drop Black.....	---	.75	.21
Lamp Black.....	2.80	.73	.21
Prussian Blue.....	---	1.28	.34
Ultramarine Blue.....	---	---	.35
Chrome Green, Lt., Med., Dk.....	4.00	1.05	.29
Chrome Yellow, Lt., Med., Dk.....	---	1.58	.42
Yellow Ochre.....	2.32	.64	.18
Venetian Red.....	2.54	.68	.20
Rose Lake.....	---	---	.43
American Vermilion.....	---	1.36	.36

	Each
OIL COLORS IN TUBES	
Master Painters' Size, 1 x 5-inch.....	\$.15
Household Size, 1/2 x 3-inch.....	.07 1/2

	1/2's each	1 1/2's each
TIRE PAINT		
White and Black.....	\$.47	\$.30

Deduct 10 cents from 1-gallon price for 5's and barrels.

The manufacture, sale and delivery of all products mentioned in our price lists are contingent upon strikes, fires, flood, the elements, explosion, war, riot, embargoes, insurrection, acts of God or the public enemy, acts of governmental authorities, labor troubles, delays of vendors or in transportation, inability to obtain raw materials or containers or transportation facilities, or any other causes beyond our control and we may cancel orders for said products undelivered because of any of said causes.



THE GLIDDEN COMPANY
National Headquarters • Cleveland, Ohio



Factories from Coast to Coast

Branches in Principal Cities

GLD 045656

HOUSEHOLD SPECIALTIES (Continued)

	1's each	1/2's* each	1/4's each	1/8's each	1/16's each	1/32's each
JAP-A-LAC STOVE & IRON ENAMEL						
Black.....			\$.48	\$.29	\$.20	\$.13
LACQ						
Lettuce Green.....	\$3.22	\$1.73	.93	.52	.33	---
Ivory, Bright Red ..						
White, Black.....						
LINOLEUM LACQ.....	3.10	1.67	.90	.49	.31	---
*CLEAR LACQ.....	3.10	1.67	.90	.49	.31	---
LACQ THINNER.....			.63	.37	.25	.15

AUTO FINISHES

	1/4's each	1/8's each	1/16's each
SPEEDENAMEL			
Clear and Black.....	\$.93	\$.52	\$.33
Fire Chief Red, Orri- ford Red*	1.23	.67	.41
Other Colors.....	1.08	.61	.37
WAXCOAT	7 oz.	15 oz.	
Clear and All Colors.....	\$.33	---	---
Cleaner.....		\$.33	---
TOP-COTE.....	1's each	1/2's each	1/4's each
			1/8's each
			1/16's each
TOP-COTE.....	\$.78	\$.46	\$.28
*FLEXIBLE AUTO TOP DRESSING.....		.63	.37
			.25
TOUCH-UP BLACK			each
Half-pint cans only.....			\$.25
TIRE PAINT	1's each	1/4's each	1/8's each
White, Black.....		\$.37	\$.25
*TAR REMOVER.....	\$1.06	.39	.25
			.19
*PRIMER			
Light and Dark.....		.84	.48
			.29

IMPLEMENT — TRACTOR

	1's each	1/4's each	1/8's* each
IMPLEMENT & TRACTOR			
Black, Green, Gray ..	\$2.10	\$.65	\$.38
Red, Yellow, Blue ..	2.85	.71	.41

ALUMINUM

	5's per gal.	1's each	1/4's each	1/8's each	1/16's each	1/32's each
ALUMINUM PAINT						
Ready Mixed.....	\$2.76	\$2.86	\$.84	\$.49	\$.31	---
METALLITE.....	3.21	3.31	.96	.54	.34	\$.23
ALL PURPOSE ALUMINUM PAINT.....	2.10	2.20	.68	---	---	---

WAXES AND POLISHES

	1's each	1/2's* each	1/4's each	1/8's each	1/16's each
REN-O-VITE POLISH	\$1.90	---	\$.60	\$.37	\$.25
REN-O-WAX.....	1.90	---	.54	.31	---
FLOOR AND FURNI- TURE POLISH.....	1.45	---	.48	\$.19	\$.09
				1/8's each	1/16's each
METAL POLISH.....	1.18	.71	.42	.28	.19
HYPOL.....	1.60	.94	.52	.33	.23
LIQUID WAX.....	1.70	.97	.55	.34	.23
AD-EL-ITE PREPARED WAX.....				1-lb. each	4-lb. each
				\$.41	\$1.50

MISCELLANEOUS AND SPECIALTIES

	5's per gal.	1's each	1/2's each	1/4's each	1/8's each	1/16's each
SLICK CLEANER.....	\$.85	\$.56	\$.33	---	---	---
DUSTLESS FLOOR OIL	.96	1.06	---	---	---	---
BLACKBOARD SLAT- ING						
Black.....	2.20	1.22*	.68	---	---	---
CAULKING COMP'D						
White.....						
Gray and Natural.....						
Cartridges and Guns						
						(Prices upon application)
ROMARK No. 1						
White and Black.....	1.86	1.96	---	---	---	---
Orange and Yellow.....	2.25	2.35	---	---	---	---
ROMARK No. 2						
White.....	1.75	1.85	---	---	---	---
Orange and Yellow.....	2.10	2.20	---	---	---	---

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GLD 045657

MISCELLANEOUS AND SPECIALTIES (Continued)

	5's per gal.	1's each	½'s each	¼'s each	⅛'s each	1/16's each
*SWIMMING POOL FINISH						
Primer.....	\$5.60	\$5.70	-----	-----	-----	-----
White, Light Green, Light Blue.....	5.60	5.70	-----	-----	-----	-----
Reducer.....	2.10	2.20	-----	-----	-----	-----

**PINEWOOD GUM
TURPENTINE.....** (Prices upon application)

	No. 1 Unit	No. 2 Unit
WOOD BLEACH.....	\$4.80	\$1.50

	1's each	¼'s each	1/16's each
PURE COLORS IN OIL			
Raw Umber, Burnt Umber, Van Dyke Brown.....	\$2.31	\$.61	\$.18
Burnt Sienna, Raw Sienna.....	2.90	.77	.22
Ivory Drop Black.....	2.43	.66	.19
Lamp Black.....	2.69	.70	.20
Prussian Blue.....	4.30	1.12	.30
Ultramarine Blue.....	4.55	1.19	.33
Chrome Green, Light Chrome Green, Med. Chrome Green, Dark	3.85	1.01	.28
Chrome Yellow, Light Chrome Yellow, Med. Chrome Yellow, Dark	5.95	1.54	.41
Yellow Ochre.....	2.17	.59	.17
Golden Ochre.....	2.59	.70	.20
Venetian Red.....	2.34	.63	.19
Tuscan Red.....	-----	1.75	.46
Indian Red.....	-----	1.15	.31
Rose Lake.....	-----	1.61	.43
American Vermilion.....	-----	1.36	.36
*Rose Pink.....	-----	1.29	.35
Graining Color—Light Oak, Dark Oak.....	-----	.94	.26
Zinc Oxide.....	4.41	1.15	.31

*CADMIUM COLORS			
Golden Yellow.....	-----	3.88	1.00
Light Red, Medium Red.....	-----	6.58	1.68

*BULLETIN COLORS			
Red.....	-----	2.83	.75
Yellow.....	-----	1.96	.51
Blue, Green.....	-----	1.43	.38

*BULK COLORS			
Euclid Venetian Red.....	2.03	-----	-----

MISCELLANEOUS AND SPECIALTIES (Continued)

	1's each
OIL COLORS (Cont'd)	
*Euclid Yellow Ochre.....	\$1.92
*Emeralite Greens, Lt., Med., Dark.....	2.83

	each
OIL COLORS IN TUBES	
Master Painters' Size 1 x 5-inch.....	\$.14
Household Size, ½ x 3-inch.....	.07

	5's per gal.	1's each	¼'s each	⅛'s each
POSTAD BULLETIN COLORS				
Border Green No. 70 Light Green No. 11 Light Yellow No. 35 Lemon Yellow No. 37 Med. Chrome Yellow No. 38.....	\$3.43	-----	\$.98	\$.54
Pale Green No. 93 Light Green No. 17 Dark Chrome Green No. 71.....	-----	-----	-----	-----
Med. Green No. 12 Light Gray No. 3 Dark Gray No. 5 Gray No. 46.....	-----	3.15	.91	.50
Med. Brown No. 6 Light Brown No. 8 Dark Brown No. 92 Dark Blue No. 7 Dark Blue No. 7 ½ Med. Blue No. 20 Light Blue No. 22 Blue No. 25.....	-----	-----	-----	-----
Cream No. 29 Ivory No. 75.....	3.25	-----	.94	.52
Tuscan Red No. 18 Orange No. 13 Med. Orange No. 42.....	3.57	-----	1.02	.57
Blue Green Light No. 72 Brilliant Blue No. 21.....	3.95	-----	1.11	.61
Maroon No. 3 Emerald Green No. 91 Light Red No. 2 Bright Red No. 40.....	4.48 4.65 4.83	-----	1.24 1.29 1.33	.68 .70 .72
Black.....	2.45	-----	.73	.43
Lettering White.....	2.90	-----	.85	.48

POSTAD PANEL GREENS				
Dark No. 1012 Light No. 1013.....	\$2.35	2.45	-----	.73

POSTAD FUNGI- PREVENTATIVE PANEL GREENS				
Panel Green, Dark, No. 1161 Panel Green, Light, No. 1162.....	2.70	2.80	-----	.84

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GLD 045658



MISCELLANEOUS AND SPECIALTIES (Continued)

	5's per gal.	1's each	1/4's each	1/8's each
POSTAD REDUCING OIL.....	\$1.02	\$1.12	---	\$.38
POSTAD TINTING WHITE No. 55.....	2.98	3.08	---	.89 \$.50
POSTAD BLOCKING OUT WHITE				
No. 56.....	2.63	2.73	---	.81 .46
Q.D. No. 57.....	2.63	2.73	---	.81 .46

ASPHALT PRODUCTS

	5's per gal.	1's each
MASTICRETE		
Masticrete.....	\$.72	\$.82
Masticrete Primer.....	.72	.82
FOUNDATION COATING.....	.66	.76
WEATHERCOTE COATING (Cold Process Asphalt).....	(Prices upon application)	
WEATHERCOTE CEMENT (Cold Process Asphalt).....	(Prices upon application)	
ASPHALT ROOF COATING (Liquid).....	(Prices upon application)	
ASPHALT ASBESTOS ROOF COATING (Liquid).....	(Prices upon application)	
ASPHALT ASBESTOS ROOF CEMENT (Plastic).....		

PLEASURE BOAT FINISHES

	5's per gal.	1's each	1/2's* each	1/4's each	1/8's each
SEA TRIED MARINE ENAMEL					
Great Lakes Ivory, Harbor Buff, Cape Cod Brown, Gull Gray, Miami Green, Sea Green, Gloucester Red, Black, White.....	---	\$3.85	---	\$1.08	---
White First Coat.....	---	3.10	---	.88	---
First Coat Reducer.....	---	1.35	---	.46	---
MARINE DECK PAINT					
Blue, Australian Pine, Shamrock, Light Buff, Deep Buff, French Gray, Bluish Gray, Mahogany.....	---	2.60	\$1.40	.76 \$.44	---
	---	2.45	1.33	.73 .41	---

PLEASURE BOAT FINISHES (Continued)

	5's per gal.	1's each	1/2's* each	1/4's each	1/8's each
RIPOLIN GLOSS IN- TERIOR CABIN FINISHES					
Ivory, Gray, Pale Blue, Pale Green.....	---	\$4.60	\$2.45	\$1.38	\$.74
ENGINE ENAMEL					
Red, Gray, Green, Aluminum.....	---	---	---	.88	.49
YACHT WHITES					
Gloss.....	---	3.40	1.80	.96	---
Exterior Flat.....	---	3.23	1.73	.91	---
YACHT BLACKS					
Gloss.....	}	2.80	1.50	.81	---
Flat.....					
ANTI-FOULING BOTTOM PAINTS					
Copper Red, Copper Green.....	---	3.10	---	.88	---
Copper Brown.....	---	2.60	---	.76	---
RACING BOTTOM FINISHES					
Racing White, Red, Green.....	---	3.85	---	1.08	---
Racing Copper.....	---	5.85	---	1.58	---
MARINE SPAR VARNISH.....	---	3.70	1.95	1.03	.56

WATER THINNED PAINTS

See separate Price List on this line

REFLECT-O-LITE SOYA PROTEIN PAINT (Semi-Paste)
BRILLIANT COLORS (Semi-Paste)
VEL-VO-GLO CASEIN PAINT (Dry Powder)
AD-EL-ITE HYGIENIC KALSOMINE (Hot or Cold Water)
AD-EL-ITE KALSIZE
GLIDDEN HYDRAULIC PRIMER (Lime-Locking)
GLIDDEN EXTERIOR COLD WATER PAINT
GLIDDEN TEXTURE PAINT
GLIDDEN CEMENT WATER PAINT
GLIDDEN PATCHING PLASTER
GLIDDEN PLASTIC SURFACER (For Spackling)

*To be eliminated in cooperation with the Program for National Defense.

Deduct 10 cents from 1-gallon price for 5's and barrels

GLD 045659

TERMS AND CONDITIONS

This price list supersedes all previous price lists, terms and other arrangements granted prior to this date, all of which are hereby cancelled.

We reserve the right at any time to refuse any order for any reason and further to grant these new prices and discounts to only those accounts we select as authorized agents for regularly labeled products.

Any tax, customs, import and export duties, or any other governmental charge on the production, sale or shipment (or any combination of these several) of the products listed in this price list or upon the materials from which they are produced, and whether imposed by Federal, State, Municipal, or other government authorities, and hereafter becoming effective and which have an effect upon the cost of these products, shall be added to the prices printed herein.

Terms — Our terms on paints, varnishes, enamels, stains, lacquers, white lead, turpentine, linseed oil and sundries not manufactured by us, are 60 days net, 1 per cent discount for cash in 10 days from date of invoice.

All shipments of paint products are forwarded f.o.b. our factories or nearest distributing points with freight allowed, via cheapest route, on shipments of 100 pounds or more. Linseed oil, turpentine, dry lead and sundries not manufactured by us will be shipped f.o.b. our factories and warehouses with no freight allowed.

Returned Goods — No goods may be returned for any reason without the authorization of the Branch Office of the Company in the territory in which the customer is

located. Credit for all merchandise, the return of which has been previously authorized, will be on the basis of either purchase price or today's selling price (depending on which is lowest), less a handling and reconditioning charge of not less than 10 per cent. All returned goods must be shipped f.o.b. destination. Full credit will be allowed, the handling charges will be waived, and the freight charges assumed by us when it is shown that an error was made or improper goods applied on an order and the responsibility rests with us.

Notes on Ordering — Always give post office address and shipping directions, naming the delivering railroad.

To insure prompt attention all orders should be addressed to the firm and not to a representative.

Shortages and Claims — Shortages or errors in packing or invoicing must be reported immediately upon receipt of goods to enable proper checking and adjustment.

All claims for losses and damage enroute must be filed by the customer with the carrier. Be sure to have a proper official of the transportation company inspect all instances where there is concealed damage and report to them promptly all shortages and goods received in damaged condition, obtaining their notation on the freight bill to avoid inconveniences and the making of affidavits at a later date.

Package Differentials — To secure prices in large containers deduct 10 cents per gallon from one-gallon base price for five gallon cans and for drums.

Products will be packed in full cases as follows:

PAINT			No.
Size	Style of Container		of Cans in Case
1 Gallon	Round	-----	4
* 1/2 Gallon	Round	-----	6
1/4 Gallon	Round	-----	12
1/8 Gallon	Round	-----	24
1/16 Gallon	Round	-----	24
ENAMELS, LACQUERS, VARNISH STAINS			
1 Gallon	Round	-----	4
* 1/2 Gallon	Round	-----	6
1/4 Gallon	Round	-----	12
1/8 Gallon	Round	-----	24
1/16 Gallon	Round	-----	24
1/32 Gallon	Round	-----	24
SHELLAC			
1 Gallon	Lead Coated Cans	-----	6
* 1/2 Gallon	Lead Coated Cans	-----	6
1/4 Gallon	Lead Coated Cans	-----	12
1/8 Gallon	Lead Coated Cans	-----	24
1/16 Gallon	Lead Coated Cans	-----	24
1/32 Gallon	Lead Coated Cans	-----	24

VARNISHES			No.
Size	Style of Container		of Cans in Case
1 Gallon	Square	-----	6
* 1/2 Gallon	Square	-----	6
1/4 Gallon	Round	-----	12
1/8 Gallon	Round	-----	24
1/16 Gallon	Round	-----	24
RIPOLIN			
1 Gallon	Round	-----	4
* 1/2 Gallon	Round	-----	6
1/4 Gallon	Round	-----	12
1/8 Gallon	Round	-----	24
1/16 Gallon	Round	-----	24
WOOD STAINS			
1 Gallon	Square	-----	6
1/4 Gallon	Round	-----	24
* 1/8 Gallon	Round	-----	24
1/16 Gallon	Round	-----	24

National Headquarters THE GLIDDEN COMPANY

11001 Madison Ave., Cleveland, Ohio

FACTORIES

Cleveland, Ohio, 11001 Madison Ave.
Chicago, Ill., 1833 S. Normal St.
Los Angeles, Calif., 901 E. 61st St.
New Orleans, La., 424 Josephine St.

Minneapolis, Minn., 1901 E. Hennepin Ave.
Reading, Pa., Third and Bern Sts.
St. Louis, Mo., Main and Gratiot Sts.
San Francisco, Calif., 1300 7th St.

W. Toronto, Ont., Canada, 382 Wallace Ave.

BRANCHES AND DISTRIBUTING POINTS

Atlanta, Ga.
Baltimore, Md.
Birmingham, Ala.
Boston, Mass.
Buffalo, N. Y.
Charlotte, N. C.
Chicago, Ill.
Cleveland, O.
Columbus, O.

Dallas, Tex.
Detroit, Mich.
El Paso, Tex.
Evansville, Ind.
Fort Worth, Tex.
Honolulu, T. H.
Houston, Tex.
Jacksonville, Fla.
Knoxville, Tenn.
Long Island City, N. Y.

Los Angeles, Calif.
Miami, Fla.
Minneapolis, Minn.
Mobile, Ala.
New Orleans, La.
Oklahoma City, Okla.
Orlando, Fla.
Reading, Pa.
Richmond, Va.

St. Louis, Mo.
St. Petersburg, Fla.
San Antonio, Tex.
San Francisco, Calif.
Scranton, Pa.
Tampa, Fla.
Toledo, O.
Washington, D. C.
West Palm Beach, Fla.
Montreal, Quebec, Canada.

*To be eliminated in cooperation with the Program for National Defense.



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