

California Historical Society
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June 4, 1919

several years ago when they were forced to limit all their customers to a certain quantity each quarter.

They state the demand for Zinc is increasing rapidly and unless we are covered by contract we may be unable to obtain prompt shipments when required.

If by any chance conditions should change before the end of the year and prices decline, the N.J. Zinc Co. will protect us on any undelivered portion of our contract. They strongly advise us to have our requirements fully covered.

We understand that if we find later on we have contracted for more than we can use during the period mentioned, the surplus amount may be cancelled, as in former years.

If you will kindly let us have an estimate of your requirements of the various grades of Zinc for the balance of the year, we will be pleased to obtain contract for you.

LITHOPONE:

The above remarks also apply to Lithopone.

Very truly yours,

W. P. FULLER & CO.

EAO