

April 11, 1957

Mr. Ira I. Brought
Ira I. Brought & Associates
1138 Edison Building
Toledo 4, Ohio

Re: LOCAL #12 - NEW YORK CITY

Dear Ira:

The subject Asbestos Workers' local in New York City has prepared a docket for arbitration for their new contract. The present contract terminates June 30, 1957. They are requesting:

- 1) A three-year labor contract with rates for mechanics of:
 - a) \$3.95 per hour the first year,
 - b) \$4.35 per hour the second year,
 - c) \$4.65 per hour the third year.
- 2) Welfare increased from 8% to 10%.
- 3) A 50-cent per hour premium for foremen, with any man requiring two or more mechanics requiring a foreman.
- 4) A premium of 25% of the hourly rate for application of Rock Cork, mineral wool and all fibrous glass.

The above 4-point request is excessive and must be intended for purposes of arbitration. However, any premium for Fiberglas will eliminate the acceptance of our product in that area.

Since the requests as outlined above will be completely unacceptable to the insulation contractors, we can anticipate prolonged negotiations with detrimental work stoppages. Immediate action is necessary. Please give us your best recommendations.

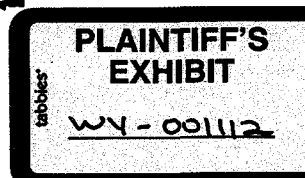
Very truly yours,

OWENS-CORNING FIBERGLAS CORPORATION

Hugh T. Williams, Manager
Industrial Insulation Products

HTW/jd

cc: Mr. E. E. Brown
Mr. E. D. Burch



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