FILE NAME: Union Carbide (UC)

DATE: 1971 Apr 5

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DOCUMENT DESCRIPTION: Call Report - Follow Up on Status of RG-144 Evaluation

cc for
R. T. Larkin
T. D. Norris
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King City - File ✓
Niagara Falls - File

UNION CARBIDE CORPORATION

P.O. Box 579 Niagara Falls, N.Y. 14302

PLAINTIFF'S EXHIBIT
Union Carbide 164

By B. L. Ingalls

Date 4/5/71

Full Name Baker Castor Oil Co. Bayonne, N.J. Address Mfrs. of	Interviewed Mr. M. K. Smith - Technology Mgr. (Telecon)

OBJECTIVE

Follow up on status of RG-144 evaluation.

OBSERVATIONS

Mr. Smith said that the RG-144 was working extremely well in a proprietary application which he was not at liberty to discuss. He did say that the asbestos was being used in conjunction with a dry mix and some time back inquired about the toxicology of our product and whether or not they should have warning labels on the packages. I informed him that we do have warning labels on our packages and sent him some of our literature on the toxicology of chrysotile asbestos. He informed me that they had since decided against putting a warning label on their package in view of the fact that it is mixed with other ingredients.

I offered to stop by in the near future; however, he said that the product was working extremely well and did not feel that we could be of any further assistance at this time. He did say that he wished we would raise our price, that it was too good a product at too low a price and apparently quite competitive with their Thixin products.

He said that the product with which the RG-144 is being used is presently being marketed and it will be a while before they have a feel for the volume required, however, he anticipated uses in the neighborhood of 100,000 lb. [redacted] a year.

RECOMMENDED ACTION

BLI - Follow up periodically every 4 to 5 months.

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