

**BERRY CONTRACTING, INC.**

Industrial Contractors

March 15, 1982

P.O. BOX 4858  
CORPUS CHRISTI, TEXAS  
78408

1414 CORN PRODUCTS ROAD  
AC 512 884-2100  
TELEX 778446

Mr. Ed Holt  
Coastal States Petrochemical Co.  
P. O. Box 109  
Corpus Christi, Texas 78403

Dear Mr. Holt:

Enclosed please find revised labor rate sheets for your files.  
These revised rates are the result of contract wage increases,

We would appreciate your incorporating these rates into the  
rate packages we have on file in your offices,

Thank you for the opportunity of submitting this revised rate  
information. We look forward to being of continued service to you.

Sincerely,

BERRY CONTRACTING, INC.



B. D. Daniels  
Sales Manager

enclosure

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EXHIBIT "A"  
BERRY CONTRACTING, INC.  
LABOR RATE SCHEDULE  
for

Page \_\_\_\_\_

COASTAL STATES

Craft LABORERS Effective 4/1/82 thru 3/31/83

MAINTENANCE

|                        | <u>Straight Time</u> | <u>Time &amp; One Half</u> | <u>Double Time</u> |
|------------------------|----------------------|----------------------------|--------------------|
| Laborer                | \$11.35              | \$15.74                    | \$20.19            |
| Power Tool Operator    | 11.62                | 16.12                      | 20.62              |
| Craft Tender or Helper | 11.75                | 16.31                      | 20.87              |
| Labor Foreman          | 12.70                | 17.66                      | 22.62              |
| Concrete Foreman       | 12.83                | 17.85                      | 22.87              |
| General Labor Foreman  | 13.04                | 18.14                      | 23.25              |
| Labor/Cement Finisher  | 13.00                | 18.22                      | 23.35              |

*OK - W. Mueller*

The above rates include wages, benefits, applicable payroll burdens such as F.I.C.A., Withholding Tax, and the premiums on insurance, overhead and profit. These rates do not include any other costs or contingencies such as rework or uninsured losses.

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EXHIBIT "A"  
BERRY CONTRACTING, INC.  
LABOR RATE SCHEDULE  
for

COASTAL STATES

Craft OPERATORS Effective 4-1-82 thru 9-30-82

MAINTENANCE

|                      | <u>Straight Time</u> | <u>Time &amp; One Half</u> | <u>Double Time</u> |
|----------------------|----------------------|----------------------------|--------------------|
| Utility Operator     | \$22.19              | \$28.00                    | \$35.82            |
| Heavy Equip Operator | 22.03                | 27.78                      | 35.52              |
| Light Equip Operator | 17.76                | 24.54                      | 31.32              |
| Light Equip Driver   | 17.76                | 24.54                      | 31.32              |
| 1st Year Oiler       | 16.57                | 22.35                      | 29.12              |
| 2nd Year Oiler       | 16.77                | 23.13                      | 29.59              |
| Foreman              | 20.70                | 28.73                      | 36.77              |

*OK - W. Myer*

The above rates include wages, benefits, applicable payroll burdens such as F.I.C.A., Withholding Tax, and the percentage on insurance, overhead and profit. These rates do not include any other costs or contingencies such as rework or uninsured losses.