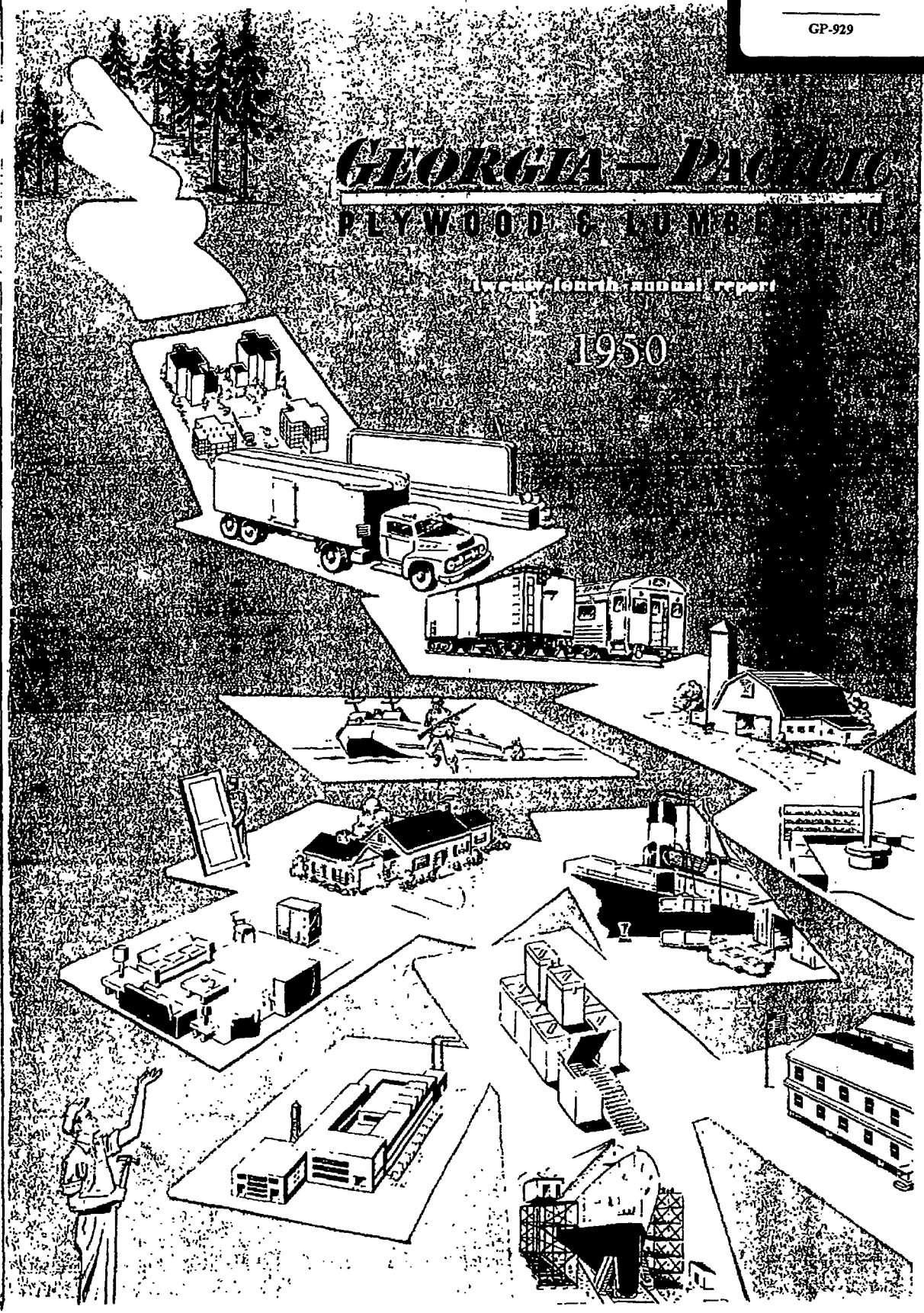
PLAINTIFF'S EXHIBIT

GP-929

PROTECTED MATERIAL
Georgia-Pacific v. Aetna, et al.
No. 92-2-21950-6 (King Co. Super. Ct.)

GCHAT 06 0065



SGP 0032441

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GCHAT 06

0066

GEORGIA—PACIFIC
PLYWOOD & LUMBER CO.
SOUTHERN FINANCE BUILDING • AUGUSTA, GEORGIA

divisional headquarters

EASTERN • 101-B SOUTH DOCK STREET, PORT NEWARK, N. J.

MIDWESTERN • 332 SOUTH MICHIGAN AVENUE, CHICAGO, ILL.

SOUTHERN • 830 BROAD STREET, AUGUSTA, GA.

WESTERN • 616 NORTH CAPITOL WAY, OLYMPIA, WASH.

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0070

SUMMARY

Product lines were supplemented by the production of our new Savannah plant beginning in March and by the acquisition of the Acme Door plant in July.

Plywood and plywood products amounted to 72.52% of our total production, with doors equal to 10.70% and lumber equal to 16.78%.

Sales of GPX and other new specialty products were increased to 10.04% of production from 3.72% in the preceding year.

Sales of plywood reached an all-time record with sales to industry for a multitude of end uses in greatly increased proportion.

Customer service was improved with faster deliveries and full product lines by adding warehouse facilities in 8 cities in the South.

Our broad management structure was developed to bring swifter liaison between sales needs and production schedules from coast to coast; further cost cuts resulted from our overall study of methods both in manufacturing and distribution.

In spite of record sales and production, during the year we built up the largest backlog of logs and timber in our history.

The corporate structure was improved by acquisition of 100% of the outstanding common stock of our subsidiary, Washington Veneer Corporation.

We raised the dividend rate on the common stock to 37½¢ quarterly ($1.50 annually) and increased the value of what the stockholders own by 33.7%.

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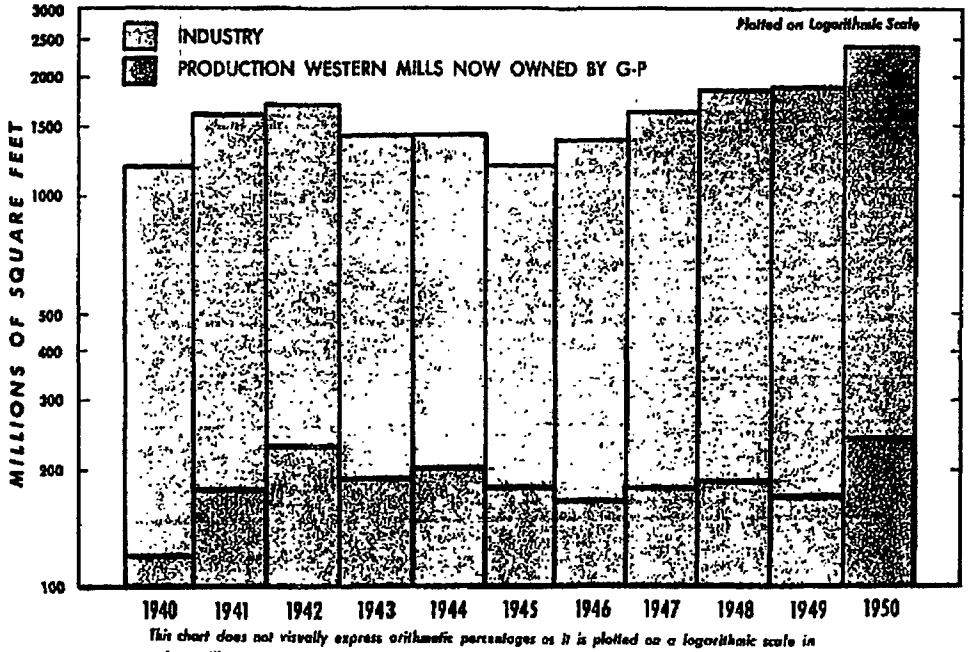
GCHAT 06

0071

ORGANIZATION

As merchandisers of modern forest products, our plans begin with the customers' needs. We study the potential uses for our products and gear manufacturing schedules to the demands of the very wide market that we serve. For closer management control, Company operations are divided into four divisions, each headed by a Vice President. Manufacturing is in the Western and Southern Divisions in the two important timber regions of the United States which contain 74% of the nation's commercial timber. The manufacturing divisions supply products for all our markets and conduct sales operations in their own territories as well. Our Midwestern and Eastern Divisions are located centrally in our two most important market areas and are primarily concerned with distribution and sales.

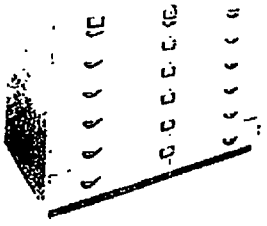
POSITION OF GEORGIA-PACIFIC PLYWOOD IN DOUGLAS FIR PLYWOOD INDUSTRY



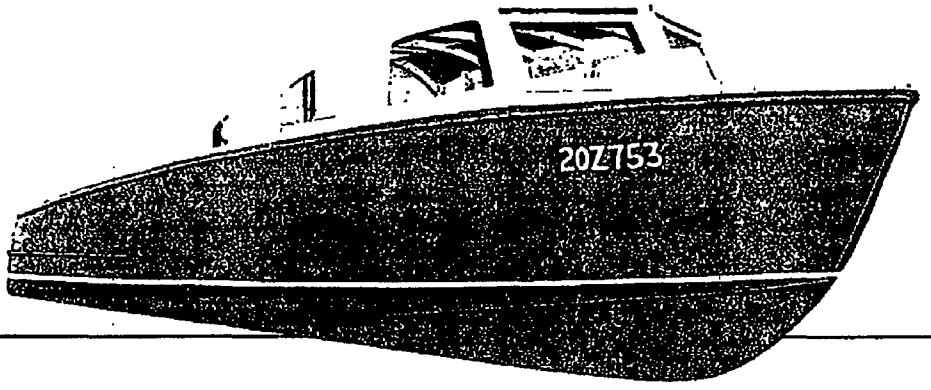
This chart does not visually express arithmetic percentages as it is plotted on a logarithmic scale in order to illustrate more clearly the relationship of Georgia-Pacific production to the industry total.

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GPX Plastic-faced Plywood is widely used for marine applications and for mar-free cabinets



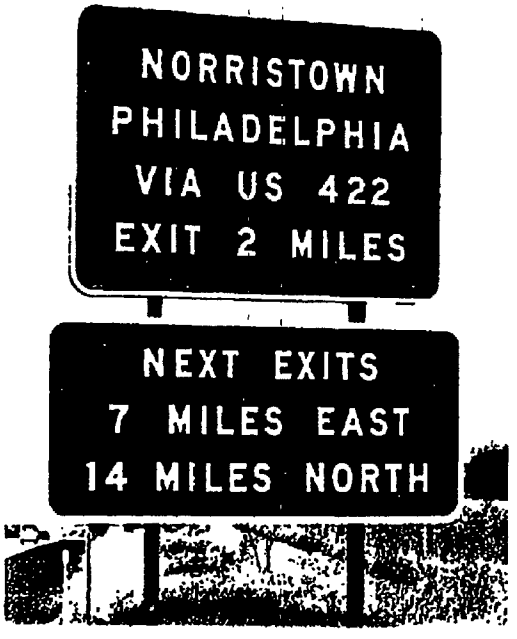
G-P Striated Plywood (U. S. Patent No. 2782468). A new improved decorative panel in the popular Striated pattern. Available in standard panels and squares in Douglas Fir and in Hardwoods. Especially popular with homemakers and builders because of its beautiful texture effects.

Lifetime Sheathing. A popular sheathing-grade plywood manufactured for construction and container use. Primarily designed to meet government specifications for overseas shipments.

G-P Hardwood Plywood on Fir Core. A wide variety of fine Hardwood face veneers processed with Fir cores to provide attractive, moderately priced, decorative plywood panels.

G-P Giant Scarfed Panels. G-P Scarfed Panels of Fir plywood can be produced in any required length – have been made in sizes up to 10 feet wide by 70 feet in length. Widely used in boat and shipbuilding and for outdoor signboards.

GPX Plastic-faced Plywood for superior highway signs

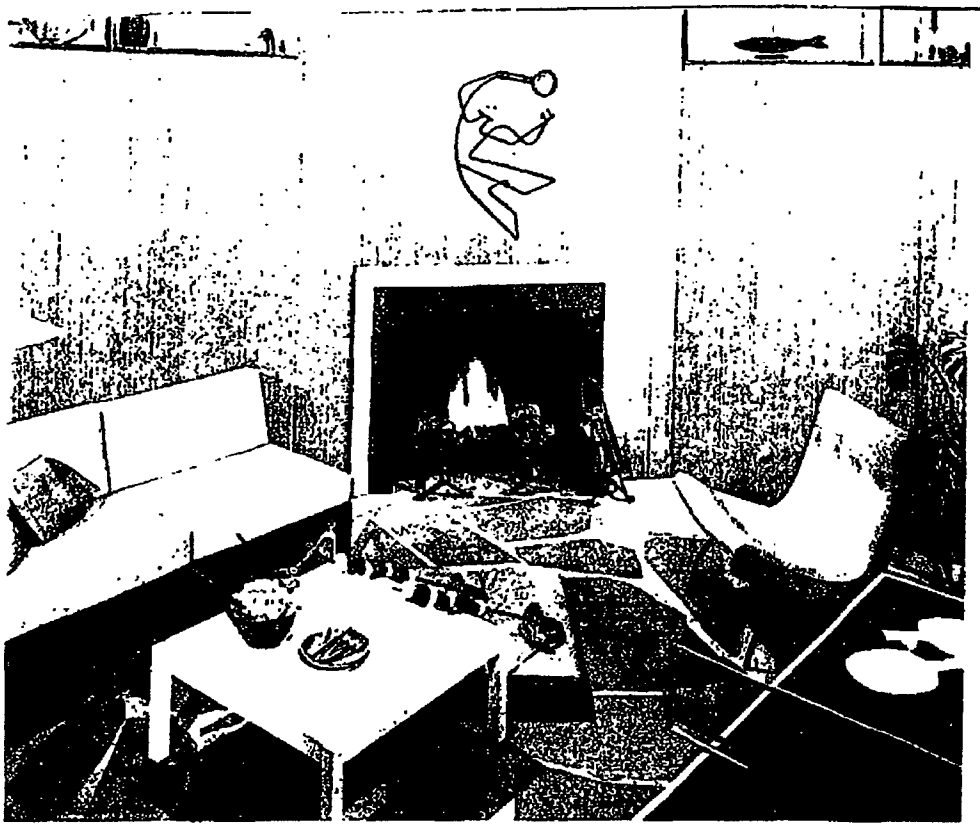


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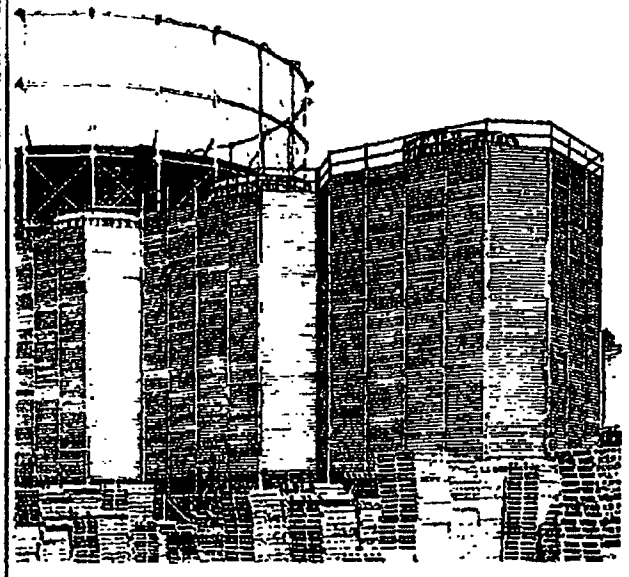
0278

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Georgia-Pacific Striated Paneling



California Redwood is the only wood suitable for many industrial uses featuring stability and permanence

Fiber Chips for Pulp, Paper and Newsprint. To [illegible] maximum [illegible] utilization, fiber chips, a by-product of G-P timber operations, are marketed for manufacture into pulp, paper and newsprint.

California Redwood Siding and Specialties. Redwood, one of the most durable of woods, is manufactured at G-P mills in northern California into siding and other specialty products. It resists weathering, rot, insects and decay and is rated superior to all woods in dimensional stability, [illegible] and paint retention.

Lumber and Timbers of all Types. G-P mills manufacture Western and Southern lumber [illegible] industrial items [illegible]. A few of the woods produced at these mills are Douglas Fir, West Coast Hemlock, Sitka Spruce, Eastern & Sugar Pine, Redwood, Ponderosa Pine, Southern and Appalachian Hardwoods, Shortleaf and Longleaf Yellow Pine and Cypress.

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0219

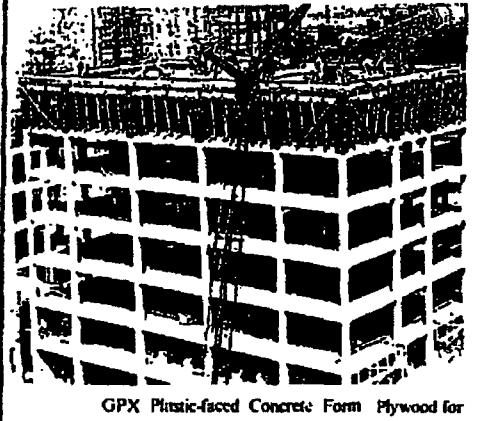
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Douglas Fir Plywood is a low cost, easily worked, construction material for farm uses

Georgia-Pacific Scarfed Plywood Panels can be made in any desired length



GPX Plastic-faced Concrete Form Plywood for smooth finishes on modern commercial structures

One of the thousands of uses of plywood



GCHAT 06
02800

SGP 0032543

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GCHAT 06 0281

GEORGIA-PACIFIC
CORPORATION
AND SUBSIDIARIES

General Offices and Western Division Headquarters
Equitable Building, Portland, Oregon

Executive Office
60 East 42nd Street, New York, New York

Southern Division Headquarters
Southern Finance Building, Augusta, Georgia

SALES OFFICES AND DISTRIBUTION WAREHOUSES

Akron, Ohio, 1069 Dublin Street
Atlanta, Ga., 141 Carnegie Way, N.W.
Augusta, Ga., 753 Broad Street
Baltimore, Maryland, 2315 Severn Street
Billings, Mont., Bernard St., Northern Pacific Industrial Sites
Boston, Mass., 141 Bacon Street, Waltham, Mass.
Charlotte, N.C., 106 Foster Street
Chicago, Illinois, 1801 and 1811 West Bryn Mawr
Cleveland, Ohio, 4832 Ridge Road
Columbia, S.C., 1099 Berea Road
Detroit, Michigan, 126 E. Hudson Street, Royal Oak
East Peoria, Illinois, 206 Camp St.
Easton, Md., Terminal Warehouse, Kemp Lane
Fort Worth, Texas, 1114 Texas & Pacific Building
665 East Vickery Blvd.
Fresno, California, 3140 California Ave.
Greenville, South Carolina, Keith Drive
Hatfield, Pa., Half Valley Road
Houston, Texas, 4715 Calhoun Road
Jackson, Miss., 1001 Terry Road
Lancaster, Pa., West Roseville Road
Long Branch, N.J., 174 Branchport Avenue
Los Angeles, Calif., 3201 South Maple Avenue
14416 Victory Boulevard, Van Nuys
Meriden, Conn., 14 Cherry Street
Milwaukee, Wisc., 8229 W. Greenfield Ave., West Allis
New Castle, Pa., Cherry Street Extension
New Hyde Park, N.Y., Second Avenue and 4th Street
New Orleans, La., 501 City Park Avenue
New York, N.Y., 933 Courtlandt Avenue
Olympia, Washington, 600 North Capitol Way
Port Dock
Pasco, Wash., Pasco Air Base
Philadelphia, Pa., 63rd St. & Eastwick Ave.
Pittsburgh, Pa., 33rd St. and Liberty Ave.
Port Newark, N.J., 102 Marsh Street
Portland, Ore., Equitable Building, 421 S.W. 6th Ave.
330 S.E. Division Place
Providence, Rhode Island, Harborside Industrial Park
Salinas, Calif., Sanborn Road at Industrial Avenue
San Antonio, Texas, 331 South Flores Street
San Francisco, Calif., 417 Montgomery Street
San Jose, Calif., 345 Sunol Street
Seattle, Wash., 410 Terry Avenue North
Spokane, Wash., 3420 North Regal Street
Tacoma, Wash., 824 East 25th Street
Toledo, Ohio, 824 Laskey Road
Vineland, N.J., Mill & Pine Streets

Bellingham, Washington
Coos Bay, Oregon (3 plants)
Eureka, California
Feather Falls, California
Olympia, Washington (3 plants)
Samoa, California
Springfield, Oregon
Toledo, Oregon (3 plants)
Cleveland, South Carolina
Dumas, Arkansas
Fairfax, South Carolina
Jackson, Mississippi
McKeever, New York
Savannah, Georgia
Steelwood, Alabama

Associated Mills on the Pacific Coast and throughout the South.

Printed in U.S.A.

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