

SEP 14 1993

Monsanto

From: Kevin S. Cahill - G4WD - 4-7518



Date: September 14, 1993

cc: T. R. Vennemann - 1760
L. W. Wassell - G4WF

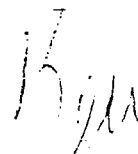
Subj: NAFTA

To: S. J. Henderson - 1760
V. T. Matteucci - G5NR
M. E. Miller - G4NJ
L. J. O'Neill - G4WA
R. Potter - G4NH
D. B. Price - G5NV
D. L. Sliney - G4NJ

Attached please find transcripts of the broadcasts regarding the NAFTA rally that took place at the Queeny plant this past Saturday morning. Overall, the coverage was balanced.

Also attached is an article which appeared in the *Sunday Post-Dispatch*.

We do not anticipate any further media attention.



Kevin S. Cahill

KSC/ms

Enclosure

DSW 135190

STLCOPCB4035157

SUNDAY, SEPTEMBER 12, 1993

ST. LOUIS POST-DISPATCH

Protesters Target Monsanto Over Backing Of Trade Pact

By Fred W. Lindecke

Missouri Political Correspondent

About 200 union members chanted and sang outside Monsanto Co.'s Queeny plant Saturday, protesting against the proposed North American Free Trade Agreement. They said that if Congress passes it, they could lose their jobs to Mexico.

Sandra Brown, a clothing worker from Warren, Ark., said the average pay in her plant is \$5.25 per hour.

She said she had toured a *maquiladora* plant, a plant in Mexico next to the U.S. border, where clothing workers were paid \$23 for a 50-hour week.

Larry Schieffer, who works in a furniture plant in Wright City, Mo., said he feared that the owner of the plant would move the company to Mexico if NAFTA passed.

"He already has a plant in Canada," Schieffer said. "He could go south."

Victor Crawley, vice president of District 6 of the Communication Workers Union, told the crowd that AT&T no longer makes telephones in the United States and that the Mexicans who make them work under poor conditions for low pay.

Crawley said President Bill Clinton and Texas Gov. Ann Richards were confused when they argued that

NAFTA would create jobs.

Dan Fagan, representing Pipefitters Local 562, said: "Send NAFTA to hell, and let the politicians know they're going to the same place if they vote for this."

Joan Suarez, regional director of the Amalgamated Clothing and Textile Workers Union, said the Queeny plant at 1700 South Second Street had been picked for the protest because Monsanto was a leading supporter of NAFTA.

Suarez said Monsanto had poisoned water supplies in Mexican communities and exploited Mexican workers.

She said the protest would send a message "to Monsanto and every other corporation that is trying to destroy our standard of living."

Scarlett Foster, spokeswoman for Monsanto, said Monsanto did no manufacturing in Mexico and had fewer than 100 employees there.

They are sales people and workers who package goods manufactured in the United States, she said.

Monsanto supports NAFTA, Foster said, but the other charges "are absolutely false. We wrote them a letter telling them their information was wrong."

DSW 135191

STLCOPCB4035158



BROADCAST TRANSCRIPT

Client: Monsanto

Date: 9/11/93

Station: KTVI

Time: 5 PM

Program: Local News

Subject: NAFTA Protests

Betsy Bruce (Anchor): Determined trade unionists march outside Monsanto's Queeny plant against the proposed trade agreement with Mexico. Several hundred protesters rallied against the North American Free Trade Agreement. Their leadership claims Monsanto operates chemical plants in Mexico, but Monsanto denies that. The unions argue that NAFTA will hurt American workers.

Joan Suarez (Textile Worker): This treaty was negotiated on behalf of corporations. It is not a trade treaty. It's an investment treaty. It's a treaty that protects the rights of corporations while not protecting the rights of workers or protecting our environment at all.

Foster (Monsanto Spokesperson): We support NAFTA because it means long term job growth. We sell chemical products, agricultural products, pharmaceuticals, and sweeteners into Mexico.

Bruce: Congress has yet to vote on the NAFTA treaty.

END

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DSW 135192

STLCOPCB4035159



BROADCAST TRANSCRIPT

Client: Monsanto

Date: 9/11/93

Station: KSDK

Time: 5 PM

Program: Local News

Subject: NAFTA Protest

Kay Quinn: Some workers opposed to the North American Free Trade Agreement rallied today in front of St. Louis' Monsanto Company.

Randy Jackson: The demonstrators want to send a message to Congress, they don't want American jobs going to Mexico. News Channel 5's Sarah Harlow was at today's demonstration and joins us in the news room with more.

Sarah Harlowe: Well Randy and Kay, most of the demonstrators were from the Amalgamated Clothing and Textile Workers Union. There is a regional meeting going on here in St. Louis. Now, Monsanto doesn't employ textile workers, but was targeted today because the company supports the trade agreement.

Unidentified Union Member: If we're closing down then somebody's going to have to take responsibility aren't they? We're just starting here aren't we.

Harlowe: The issue for the Clothing and Textile workers and other union members here is jobs. They fear the North American Free Trade Agreement will mean American companies can send their jobs to Mexico where labor is cheaper.

Sandra Brown (Union Member) I have 3 children who I love dearly, and I want them to have a future in America. This is our country and we have to protect it.

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DSW 135193

STLCOPCB4035160



December 21, 1995

The Honorable William Clay
US House of Representatives
2306 Rayburn House Office Building
Washington, DC 20515

Dear Congressman Clay:

I know you will be pleased to hear of the recent achievement of a number of your constituents, the 150 employees of the Monsanto Chemical J.F. Queeny facility in St. Louis. On October 17, 1995 the Occupational Safety and Health Administration (OSHA) approved the Monsanto facility for participation in its Voluntary Protection Programs (VPP) as a Star site. The VPP recognize worksites for achieving excellence in their safety and health programs through cooperation among labor, management, and the government. The Star Program is the highest level of recognition in the VPP.

There are currently 11 worksites in the State of Missouri that have achieved the honor of VPP approval. The Monsanto facility is currently the only site in the first district to have achieved this honor. The facility manufactures industrial organic chemicals. Employees at the facility are represented by the International Chemical Workers Union, Local #16. The OSHA review team reported they were impressed with the effective use of a computerized preventive maintenance program at the facility. OSHA commended the facility for their job safety analyses and safety training requirements.

OSHA will present a flag and plaque to the employees at the Monsanto J.F. Queeny Plant at a ceremony scheduled for February 16, 1996. I hope you will take this opportunity to extend congratulations to the employees at the facility for their tremendous achievement. If you have any questions about the site's participation in the VPP, please contact:

Robert Aquadro, Safety Supervisor
Monsanto Chemical, J.F. Queeny Plant
1700 South Second Street
St. Louis, MO 63177
(314) 622-1477



BROADCAST TRANSCRIPT

Harlowe: The pact would create the world's largest free trade zone linking more than 360 million consumers. President Clinton favors the agreement, but Congressman Richard Gephardt says it will be a tough sell.

Richard Gephardt: I'm for a trade agreement because we can sell more stuff to Mexico, but if people are at a dollar an hour they are not going to be much of a consumer. So, we really need a treaty that puts upward pressure on wages in Mexico, to this point, this treaty doesn't do it.

Harlowe: Monsanto admits that it supports NAFTA, and that's why demonstrators targeted the company.

Jean Suarez (ACTWU Organizer): They are here in support of the NAFTA, as are other American corporations, because it opens the doors for them to go to low wages and lax environmental standards and more profits.

Harlowe: Monsanto says that's not true.

Scarlett Foster (Monsanto Spokesperson): Our environmental standards are some of the toughest in the world. There are no exceptions. They apply to every country that we are in. We don't have any plans at this point to even move into Mexico.

Harlowe: Monsanto currently has 100 workers in Mexico, but they aren't in manufacturing, only sales positions. By the way, we've heard a lot about NAFTA recently, but the 2,000 page agreement between the United States, Canada, and Mexico was actually drawn up more than a year ago. No word yet on when it will actually go to a vote.

END



BROADCAST TRANSCRIPT

Client: Monsanto

Date: 9/11/93

Station: KMOV

Time: 6 PM

Program: Local News

Subject: NAFTA Protests

Evan Forrester (Anchor): Union members protest the North American Free Trade Agreement. Monsanto Chemical the target of today's demonstration. The chemical giant is on record as supporting NAFTA, an agreement that would ease trade restrictions between North and South American countries. Protesters on hand today say that NAFTA will send thousands of rank and file jobs south of the border to Mexico.

Larry Schieffer (Protester): We're pillaging those people's country below the border already, and our jobs are leaving this country. So, yes....I'm worried about all of the jobs in the area, in the United States and Canada, everybody, I'm worried about all of them.

Forrester: Monsanto says protesters are misrepresenting the St. Louis company. A company spokesman says opening free trade with Mexico is only going to mean long term job security for US workers.

END

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The company also regularly inspects its storage tanks to ensure their integrity. Acoustical emission testing, developed by Monsanto, is used to detect any weaknesses or cracks in a tank before they become problems by emitting and reading sound waves.

Monsanto inspectors also check annually the safety procedures of major non-company warehouses and terminals that handle large volumes of our materials.

High Hazard Materials (HHM) Audits

The HHM program focuses on identification and management of risks associated with the handling of certain hazardous chemicals. Guidelines are developed for each material which incorporate state-of-the-art technology for handling and processing the chemicals. The program also includes biannual auditing, inventory control and emergency response reviews. The audits have resulted in many changes in the way Monsanto makes, uses, stores and transports chemicals.

Existing Operations

Safety audits of existing operations sometimes point out changes which can be made to the process or control systems to make them safer. For instance:

- Monsanto stresses the use of "redundant features" in its safety system so that if one control mechanism fails, another will activate.
- Where appropriate, electrically operated safety controls on certain processes are "hard wired" -- that is, connected to their own power sources -- so that they will not short out or fail to function should a fire or other mishap occur nearby.
- Many of Monsanto's existing processes have been converted to computer controls using Fisher ProVOX systems. In addition to quality and yield improvements, ProVOX has many safety advantages. It allows operators to better control the process and better analyze data which allows quicker response to abnormalities. It also allows remote monitoring and controlling of the process to further protect the operator during start-ups and shut downs.

(more)