

**To:** Brian Davis[bdavis@tableau.com]  
**From:** Cameron, Scott  
**Sent:** 2017-11-03T12:40:49-04:00  
**Importance:** Normal  
**Subject:** Re: ACT IAC ELC follow up  
**Received:** 2017-11-03T12:41:27-04:00

Sorry, Brian, but I am unable to meet with you.

Thanks,

Scott

Scott J. Cameron

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On Fri, Nov 3, 2017 at 11:14 AM, Brian Davis <[bdavis@tableau.com](mailto:bdavis@tableau.com)> wrote:

Hello Scott,

I'm sorry that we didn't have a chance to connect at the ACT IAC ELC event earlier this week. Since we weren't able to connect in Williamsburg, I would like to request a meeting with you as soon as your schedule allows. As you may already be aware, DOI is currently a customer of Tableau. In addition to DOI, Tableau helps over 100 federal agencies see and understand their data and Gartner continually recognizes Tableau as a leader in their Magic Quadrant for Business Intelligence and Analytics Platforms.

<https://image-store.slidesharecdn.com/b852465c-ecd0-4d06-92d9-c2102998f392-original.png>

Tableau can help:

- Enable end users to make faster and more effective data driven decisions
- Create a faster path to end user self-service and solution delivery
- Give time and resources back to IT so that IT can focus on strategy and the introduction of new capabilities
- Reach into any database and just start analyzing its data, no need to prepare anything in advance. Over 50 Native Connections (Oracle, SQL Server, Teradata, Hadoop, etc.)

Tableau enables users to have an agile and iterative "discussion with their data." As a result data driven analysis and decisions are made in less time with fewer support resources.

I would enjoy the opportunity to share relevant customer stories and discuss industry trends in an effort to determine if Tableau could provide value to you and your team.

Regards,

**Brian C. Davis**

Director, Fed Civilian Sales

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