

Trade Name: Flat White Undercoat  
 Category: Enamel Undercoater  
 Color: White  
 Number: 8209  
 Quality: Second

| PIGMENT: 60.3% | Lbs. | Yield<br>In Gals. | Unit Cost | TOTAL COST |
|----------------|------|-------------------|-----------|------------|
| Titanox RCHT   | 590  | 21.8              | 6.19 Cwt. | \$36.52    |
| Barytes        | 234  | 6.3               | 1.75 "    | 4.10       |

## VEHICLE: 39.7%

|                                  |      |      |          |       |
|----------------------------------|------|------|----------|-------|
| V-254 Gloss Oil                  | 94.5 | 11.5 | .47 Gal. | 5.41  |
| V-189 Processed Oil              | 68.2 | 8.6  | 1.27 "   | 10.92 |
| V-5 Lead Mixing Oil              | 147  | 20   | .88 "    | 17.60 |
| 3024 Coal Oil                    | 57.5 | 8.6  | .135 "   | 1.16  |
| V-377 Aluminum Stearate Solution | 11.7 | 1.6  | .85 "    | 1.36  |
| 3026 Mineral Spirits             | 146  | 21.5 | .10 "    | 2.15  |
| V-257 Drier                      | 18.6 | 2.5  | .66 "    | 1.65  |

\$80.87

|                         |         |       |
|-------------------------|---------|-------|
| Calculated Yield        | 1,367.5 | 102.4 |
| Manufacturing Loss 2.3% |         | 2.4   |
| Actual Yield            |         | 100   |

COST ANALYSIS:  
 (Per Gallon)

|                              |       |
|------------------------------|-------|
| Material Cost .....          | .809  |
| Direct Labor Cost.....       | .07   |
| Factory Overhead.....        | .13   |
| Bulk Cost.....               | 1.009 |
| Complete Package Cost.....   | .241  |
| Factory Cost in Package..... | 1.25  |

PRICES:

|                                                                  |       |
|------------------------------------------------------------------|-------|
| (A) To a Company owned or controlled outlet.....                 | 1.62  |
| (B) To an independent wholesaler.....                            | 1.645 |
| (C) By Company owned or controlled outlet to retail customer.... | 3.20  |
| (D) To an independent retailer (Dealer).....                     | 1.935 |
| (E) To other (specify).....                                      | 2.53  |
|                                                                  | 2.15  |

\* - Small Commercial Buyer.  
 \*\* - Large Commercial Buyer.

N 5181

OPA 16520