



E. I. DU PONT DE NEMOURS & COMPANY
INCORPORATED

SUITE 1620—POST OAK TOWER
HOUSTON, TEXAS 77056

CHEMICALS, DYES AND PIGMENTS DEPARTMENT

February 14, 1980

Dear Customer:

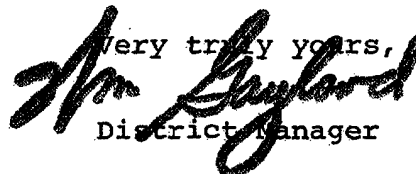
Effective March 1, 1980 or as permitted by contract, we are increasing "Ti-Pure" titanium dioxide prices to those shown on the attached schedules. Please note the following changes:

- Separate schedules are issued for carload/truckload and less-than-truckload (LTL) shipments.
- The base price is increased 4¢/lb.
- For deliveries of LW, LW-S and RPS in the specified western states, the upcharge over base price is increased from 1¢/lb. to 4¢/lb. for LW and to 3-1/2¢/lb. for LW-S and RPS rail slurry.
- The LTL upcharge over base price is increased from 2-1/2¢/lb. to 4¢/lb. for shipments of five tons minimum but less than 20 tons and from 4-1/2 to 6¢/lb. for shipments less than five tons.
- Freight for truckload delivery of slurries is pre-paid and allowed up to a maximum of \$2.00/cwt. (commodity) for plant shipping points and \$1.00/cwt. (commodity) for our Weehawken, NJ terminal.

This price increase is needed to recover increased costs of manufacture since our last increase. The major items of cost which have increased include raw materials, labor, oil and other energy sources, and freight and finished product distribution expense. The increase is in compliance with applicable price standards of the Council on Wage and Price stability under President Carter's anti-inflation program.

To assure our customers' product needs are met on an equitable basis we plan to limit February shipments to 105% of the last 12 months monthly average purchases.

We very much appreciate your continued purchases from Du Pont and are committed to providing a high level of customer service in the coming months.

Very truly yours,

District Manager

E. I. DU PONT DE NEMOURS & CO. (INC.)

CHEMICALS, DYES AND PIGMENTS DEPARTMENT

WILMINGTON, DE 19898

TI-PURE® TITANIUM DIOXIDE PIGMENTS

PRICE SCHEDULE 1929

CARLOAD AND TRUCKLOAD QUANTITIES

The following prices are effective with shipments on March 1, 1980 or as permitted by contract:

<u>Anatase Grades</u>	<u>\$ Per Pound</u>
	<u>Base Price</u>
	<u>Minimum 20 Tons</u>
LW	57.0
LWS, RPS (Slurry)	57.0 (Dry Basis)
Tank Cars - Approx. 60 Tons Dry Basis	
Tank Trucks - Approx. 15 Tons Dry Basis	

Add 4.0¢/lb. on all deliveries of LW and 3.5¢/lb. on railcar shipments of LWS and RPS to the following states: Arizona, California, Idaho, Montana, Nevada, Oregon, Utah, Washington, Alaska, and Hawaii.

Rutile Grades

R-100, R-101, R-211, R-900, R-901, R-902, R-931, R-933	63.0
R-960	64.0
R-994	65.0
R-940, R-941, R-942, R-943 (Slurry)	63.0 (Dry Basis)
Tank Cars - Approx. 60 Tons Dry Basis	
Tank Trucks - Approx. 15 Tons Dry Basis	

Bulk shipments in 65-75 ton pressure differential railcars will be priced at the minimum 20 ton base price for bagged product.

<u>Dry Package:</u>	<u>Gross, Lb.</u>	<u>Net, Lb.</u>
Multiwall Paper Bag	51	50

FOB: Seller's shipping point with minimum freight prepaid and allowed. Truck freight for slurry is prepaid and allowed up to \$2.00/cwt (commodity) except for shipments from Weehawken, NJ where up to \$1.00/cwt (commodity) is prepaid and allowed.

Terms: 30 Days Net

DOT Hazard Classification: Not regulated

Freight Classification: Titanium Dioxide, N. O. I.

Prices are subject to change without notice.

To Submit Orders
Call our Sales Order Center Toll Free - 800-441-9442

E. I. DU PONT DE NEMOURS & CO. (INC.)
CHEMICALS, DYES AND PIGMENTS DEPARTMENT

WILMINGTON, DE 19898

TI-PURE® TITANIUM DIOXIDE PIGMENTS
PRICE SCHEDULE 1929
LESS THAN TRUCKLOAD QUANTITIES

	<u>¢ Per Pound</u>	
	<u>Less Than 20 Tons, 5 Tons & Over</u>	<u>Less Than 5 Tons</u>
<u>Anatase Grade</u>		
LW	61.0	63.0
Add 4.0¢/lb. on all deliveries of LW to the following states: Arizona, California, Idaho, Montana, Nevada, Oregon, Utah, Washington, Alaska, and Hawaii.		
<u>Rutile Grades</u>		
R-100, R-101, R-211, R-900, R-901, R-902, R-931, R-933	67.0	69.0
R-960	68.0	70.0
R-994	69.0	71.0

<u>Dry Package:</u>	<u>Gross, Lb.</u>	<u>Net, Lb.</u>
Multiwall Paper Bag	51	50

FOB: Seller's shipping point with minimum freight prepaid and allowed.
On orders less than a standard unit (2,500 lbs.), there will be an additional charge of \$25.00 per order.

Terms: 30 Days Net

DOT Hazard Classification: Not regulated

Freight Classification: Titanium Dioxide, N. O. I.

Prices are subject to change without notice.

To Submit Orders
Call our Sales Order Center Toll Free - 800-441-9442