

I also took the opportunity to network with some key stakeholders plus senior companies reps present and summarised the key points below for your ref:

- I talked to the BP rep [Regional Chief Medical Officer] who advised that he felt that organisation was poor and that it was an opportunity missed. He plans to discuss this further with their Group Chief Medical Officer in London and suggest that it maybe worthwhile for Shell and BP in London to discuss this further. Appreciate if Nancy, Sarah and Lauren can consider this.
- I also talked to the EXM rep [Director of Govt relations] who felt that Dr. Iron had not handled the Govt liaison and communication well. She advised that one reason why the Vice Mayor and other senior Govt officials did not turned up was because they had probably felt it was just a lab coop project between Fudan and US, based on info from Dr. Iron. Based on my experience, I think her theory is quite realistic.
- The Chevron Texaco rep [Group Toxicologist] advised that they are planning a major launch and reporting of the results with Dr. Iron and Dr. Burnett in a key international conference in Q3/4 2004. Appreciate if Sarah and Lauren can advise if they have discuss this with you?
- Prof Mdm Wang, Vice Director of lab and Prof Zhu of the Shanghai Cancer Hospital advised that the new lab have helped to improved cancer patient diagnosis as it is one of the most advanced lab in China. They felt that this is one of the chief benefits of the lab to Shanghai/China. They advised that the research/project on Benzene is academically interesting but is a very narrow area. I think that this could be an important message to consider re our communication plan particularly re SD and CSR aspects. I also suggest that Sarah and Lauren consider engaging Prof Mdm Wang more as she appears to be much more open and inclusive then Dr Iron.

Hope that above updates you and appreciate if Shell Chemical PBU/EA can follow-up on some of the key points and advise outcomes. Thanks

Best Regards,

Henry Wang

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-----Original Message-----

From: Wang, Henry KH SCHINA-PL
Sent: Tuesday, 09 December, 2003 12:47
To: Colletti, Sarah J SCC-CSEA; Frearson, Jeremy RA SI-PXXI; Iannarone, Lauren B SCC-CSEA
Cc: Briggs, Barnaby D SC-CSEA; Knisely, Anne M SHLOIL-CA; Bow, Helen K SHLOIL-CA; Freer, Jacky J SC-CSEA; Ruakere, Bianca B SI-PXXM; Keeth, Fran MF SCC; Keith, Sheila SM SCC; Wang, Yean-Sung YS SC-CSEA; Wood, Nick N SCHINA-EA; Tan, EkKia EK SC-CX; Clegg, Patsy M SCC-CHSE-PC; Sullivan, Nancy E SCC-CBAR; Tholstrup, Susan C SCC-HSE; McGarry, Michael J SC-CSEA; Zhou, Alfred Y SCHINA-EAG/2; Wang, John WH SCHINA-CHSG
Subject: RE: dec. 9 event in shanghai--benzene

Sarah, Lauren, Jeremy, all

Thanks for the various proposed key messages, media lists and updates. I have read them all this