

SALES AGENCY AGREEMENT

Dated: January 2, 1942

Agreement between METALS REFINING COMPANY of Hammond, Indiana, Principal; and WITCO CHEMICAL COMPANY of New York City, New York, Representative.

C. C. Q.
JAN 5-1950

PERIOD: This agreement will be in effect from January 2, 1942, to December 31, 1942, inclusive. Unless written notice is given by either party thirty days prior to the expiration date of their intention not to renew this agreement, it will be extended for another twelve months. This agreement is also subject to cancellation by either party upon thirty days' written notice.

MATERIAL: METROX LITHARGE AND METROX RED LEAD

TERRITORY: A specific number of accounts, as per list attached, in New York City and contiguous territory, and such other accounts as may hereafter be added by mutual agreement. Accounts listed may be removed if Representative fails in his efforts to effect sales, but only in case of mutual agreement.

EXCLUSIVE REPRESENTATION: Representative is not to sell any other make or brand of materials than those described herein, or substitutes, produced or furnished by other than Principal, unless by consent of Principal. Principal is to have no other representative solicit business from Representative's list of accounts agreed upon except for the account of Representative during period hereof.

COMMISSION: To cover all of said Representative's services and expenses in connection herewith, exclusive of warehouse and cartage expense, Principal will pay a commission on sales made during the life of this agreement as follows:

In minimum carload lots: Litharge, \$ 2.00 per ton
Red Lead, \$ 3.00 per ton

In less than carload lots: Litharge, \$ 5.00 per ton
Red Lead, \$ 5.00 per ton

Principal agrees to supply Representative with copy of every invoice as soon as made on every shipment made to Representative's accounts, on repeat orders or otherwise during the life of this agreement.

No commission shall be paid on any sales not filled by actual shipment.

Compensation for any warehouse or delivery service to be covered by separate agreement.

II

COMMISSION
(Cont'd.)

Settlement of commissions to be made by Principal to Representative on approximately the fifteenth day of the month following delivery of orders.

In the case of orders obtained by Representative involving shipments to points in other territories called upon by other brokers or Principal's representatives, or shipments made to Principal's accounts in other territories called upon by other brokers or Principal's representatives, a division of commission of 50% to each party concerned will be applicable to such orders as made, repeat orders or otherwise.

BUSINESS
POLICY:

Selling prices will be established by Principal from time to time by published card or direct advice.

ACCEPTANCE
OF ORDERS:

Except when firm orders are made or authorized by Principal, all orders taken by or tendered by Representative are subject to acceptance by Principal. Agent shall not create an obligation binding Principal to supply merchandise unless special arrangements have received written approval from Principal.

ACCOUNTS AND
COLLECTIONS:

Invoices are to be made by Principal direct to Buyer, and payments are to be made by the Buyer to Principal unless other specific arrangements are made between Representative and Principal.

CREDITS:

Representative is not to be held liable in any way for bad debts or financial losses, but will be expected to communicate to Principal promptly and in strict confidence any information regarding the credit or financial standing of Buyers which might be of assistance to Principal in deciding the amount of credit to be granted.

REPORTS:

Representative hereby agrees to furnish Principal with reports from time to time concerning the status of its business or prospective business with individual prospects.

PURCHASES FOR RESALE
BY REPRESENTATIVE:

Purchases for resale by Representative will be covered by special arrangement.

CONSIGNMENT:

Consignment arrangements will be covered by special arrangement.

METALS REFINING COMPANY

ACCEPTED:

BY (Signed) J. G. MCGREEVY

Date: 2-5-42

WITCO CHEMICAL COMPANY

BY (Signed) THOS. J. STARKIE, V.P.

GLD010800

I
WITCO CHEMICAL CO., NEW YORK, N.Y.

1-2-42

LIST OF ACCOUNTS AND PROSPECTS--LEAD OXIDES

Accurate Mfg. Co.	Garfield, N.J.
Acme Backing Co.	Brooklyn, N.Y.
Acme Snellac Co.	Long Island City, N.Y.
Acorn Insulated Wire Co.	Brooklyn, N.Y.
Adco Color Corp/	Newark, N.J.
Adelphi Paint & Color Works	Ozone Park, L.I., N.Y.
Aetna Varnish Co., Inc.	Brooklyn, N.Y.
Ahrens Process Co.	No. Arlington, N.J.
Allied Grand Doll Mfg.Co.	Brooklyn, N.Y.
Allied Rubber & Roofing	Brooklyn, N.Y.
Allpax & Co.	Mamaroneck, N.Y.
Amalgamated Paint Co.	Jersey City, N.J.
American Asphalt Tile Corp.	New York, N.Y.
American Lead Pencil	Hoboken, N.J.
American Lithographic Varnish	Kearny, N.J.
American Wringer Co.	Woonsocket, R.I.
Anaconda Chemical & Paint Co.	Brooklyn, N.Y.
Anaconda Wire & Cable	Hastings-on-Hudson, N.Y.
Anchor Cap & Closure	Long Island City, N.Y.
Anchor Paint & Varnish	Glendale, L.I., N.Y.
Apex Laboratories	New York, N.Y.
Apex Color Works	New York, N.Y.
Arco Metalcraft	Brooklyn, N.Y.
Arizona Lacquer Mfg. Co.	Irvington, N.J.
Armitage Paint & Varnish	Newark, N.J.
Arnesto Paint Co.	New York, N.Y.
Art Crayon Co.	Brooklyn, N.Y.
Artic Chemical Co.	Brooklyn, N.Y.
Artone Color Corp.	New York, N.Y.
Art Tex Adhesive Corp.	Brooklyn, N.Y.
Asco Chemical Co.	Brooklyn, N.Y.
Atlantic Paint & Ladder	Orange, N.J.
Atlantic Rubber Mfg.	Long Island City, N.Y.
Atlantic Rubber & Tubing	Providence, R.I.
Atlas Asbestos Co.	North Wales, Pa.
Baer Bros.	New York, N.Y.
Baer Bros. Paint Co.	Stamford, Conn.
Banner Paint & Varnish	Brooklyn, N.Y.
Belknap Moran & Allen	Brooklyn, N.Y.
Bell Paint	New York, N.Y.
Berg & Markell, Inc.	Long Island City, N.Y.
M.S. Berkoff	Brooklyn, N.Y.
Reuben Berman	New York, N.Y.
Beyerle Mfg. Co.	New York, N.Y.
Bishop Wire & Cable	New York, N.Y.
Chas. Bloom Paint Stores	Westfield, N.J.
Blue Bird Dyeing Co.	Patterson, N.J.
Bradstone Rubber Co.	Woodbine, N.J.
Breinig Bros.	Hoboken, N.J.
Bristol Mfg. Co.	Bristol, R.I.
Brooklyn Color Co.	Brooklyn, N.Y.
Brooklyn Fire Brick Works	Brooklyn, N.Y.
Brooklyn Varnish Works	Brooklyn, N.Y.
E. Reed Burns Mfg. Corp.	Brooklyn, N.Y.

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Kent Color Works
California Ink Co.
Camel Lead Color & Chem.
Capitol Paint & Varnish
John P. Carlson Co.
Central Paint & Varnish
Chase Varnish Co.
Cheesman Elliot Co.
Childs Pulp & Color
Chilton Paint Co.
Circle Flexible Conduit
Circle Wire & Cable
Clark Phonograph Co.
M.L. Claster & Sons
Collyer Insulated Wire Co.
Colonial Works, Inc.
Columbia Paint & Varnish
Columbia Phonograph Co.
Concord Paint Co.
Connecticut Hard Rubber
Cook & Dunn Paint Corp.
Cornish Wire Co.
Corona Insulated Wire Co.
Cotan Corporation
Cott-a-Lap Co.
Cray Finne Co., Inc.
Henry L. Crowley & Co., Inc.

The Debevoise Co.
Louis De Jonge & Co.
DeLaval Separator Co.
Dings & Schuster, Inc.
Dolph, J.P.
L.A. Dreyfus Co.
Driver Harris Co.
Duro-Gloss Rubber Co.
Dye Specialties Corp.

Eagle Paint & Varnish
Eagle Pencil Co.
J.S. & W.R. Eakins
Eastern Pt. & Varnish Works
Eberhard Faber Rubber Co.
Egan & Hausman
Elmer & Amend
Empire State Varnish Co.
Encore Paint & Varnish

A.W. Faber Co., Inc.
Federal Comp. & Paint Co.
Flood & Conklin
M. Ewing Fox Co., Inc.
Franklin-Prting. Ink Co.

General Printing Ink
Gotham Pt. & Color Works
M. Grumbacher

Brooklyn, N.Y.
New York, N.Y.
Brooklyn, N.Y.
Brooklyn, N.Y.
Brooklyn, N.Y.
Brooklyn, N.Y.
Long Island City, N.Y.
Brooklyn, N.Y.
Brooklyn, N.Y.
Long Island City, N.Y.
Brooklyn, N.Y.
Maspeth, L.I.
Newark, N.J.
Lock Haven, Pa.
Pawtucket, R.I.
Brooklyn, N.Y.
Jersey City, N.J.
Bridgeport, Conn.
Bronx, N.Y.
New Haven, Conn.
Newark, N.J.
New York, N.Y.
Long Island City, N.Y.
Newark, N.J.
Somerville, N.J.
New York, N.Y.
West Orange, N.J.

Brooklyn, N.Y.
Staten Island, N.Y.
Poughkeepsie, N.Y.
Long Island, N.Y.
Newark, N.J.
Rosebank, S.I., N.Y.
Harrison, N.J.
New Haven, Conn.
Jersey City, N.J.

Long Island City, N.Y.
New York, N.Y.
Brooklyn, N.Y.
Hawthorne, N.J.
Newark, N.J.
Long Island City, N.Y.
New York, N.Y.
Brooklyn, N.Y.
Brooklyn, N.Y.

Newark, N.J.
Brooklyn, N.Y.
Newark, N.J.
Bronx, N.Y.
New York, N.Y.

New York, N.Y.
West New York, N.J.
New York, N.Y.

Hampton Ault Corp.
Harbshaw Cable & Wire
Harmon Color Works
Hatfield Wire & Cable
Hazard Insulated Wire Works
Wm. C. Herrick Printing Ink Co.
H.M. Hodges & Bros.
J. Hoeffler & Co.
Hoeffard Paint & Varnish
Holfast Rubber Co.
A.C. Horn Co.
Howe Baumann Balloon Co.
Hub Paint & Varnish
Hudson Paint Co.

Ideal Roller & Mfg. Co.
Inca Paint Co.
Industrial Coating Corp.
Industrial Paint Corp.
Industrial Rubber Co.
Insulation Products Corp.
International Paint Co.
International Printing Ink
Iron White Mfg. Co.

Jenkins Bros.
Keeler & Long, Inc.
Kem Laboratories
David E. Kennedy
Kent Color Works
Keystone Varnish Co.
Kienle & Co.
King Paint Mfg. Co.
L.B. Kleinert Rubber Co.
Kohl & Madden Printing Ink Co.

LaFavorite Rubber Mfg. Co.
J. Landau Co.
Landers, Frary & Clark
The Laurell Co.
Louis Leavitt
Leco Paint
Leitch Mfg. Co.
Frederick H. Levey Co., Inc.
C. H. Lewis & Co.
Limbacher Paint & Color Works
Linear Packing & Rubber Co.
Locksure Labs, Inc.
Longman & Martinez
Wm. Loughlin Co.
Lowe Paper Co.
Luxol Products Co.

M.E. McGovern
Andrew McLean Co.
R.S. McLellan
McMicken Mfg. Co.
McQuade Paint & Varnish Corp.

Newark, N.J.
Yonkers, N.Y.
Patterson, N.J.
Hillside, N.J.
Passaic, N.J.
East Rutherford, N.J.
New Haven, Conn.
New York, N.Y.
Carlstadt, N.J.

Long Island City, N.Y.
Newark, N.J.
Long Island City, N.Y.
Brooklyn, N.Y.

Long Island City, N.Y.

Irvington, N.J.
Brooklyn, N.Y.
Brooklyn, N.Y.

Union, N.J.
Brooklyn, N.Y.
Brooklyn, N.Y.

Bridgeport, Conn.
Waterbury, Conn.
New York, N.Y.
Brooklyn, N.Y.

Brooklyn, N.Y.
Brooklyn, N.Y.
Brooklyn, N.Y.
Long Island City, N.Y.
New York, N.Y.

Hawthorne, N.J.
Newark, N.J.
New Britain, Conn.
Garfield, N.J.
Brooklyn, N.Y.
College Point, L.I., N.Y.
Middlesex, N.J.
Brooklyn, N.Y.
New York, N.Y.
Bronx, N.Y.
Philadelphia, Pa.
Newark, N.J.
Brooklyn, N.Y.
Brooklyn, N.Y.
Ridgefield, N.J.
Brooklyn, N.Y.

New York, N.Y.
Passaic, N.J.
New York, N.Y.
Brooklyn, N.Y.
Brooklyn, N.Y.

John Maff, Inc.
Manhattan Kreole Co.
Manufacturers Printing Ink Co.
Marsen Labs, Inc.
Martin Rubber Co., Inc.
John W. Masury
Mayer & Lowenstein
Merck & Co.
M.J. Merkin Paint Co.
Metro Color Works
Monroe Sanders Corp.

National Rubber Mfg. Co.
New York Insulated Wire Co.
New York Mackintosh Co., Inc.

The Okonite Co.
Orient Paint & Varnish Co.
Orient Paint Mfg. Co.

Paragon Paint & Varnish Co.
Passaic Rubber Co.
Peerless Key-Imperial Mfg. Co.
F.O. Pierce Co.
A.J. & J.O. Pilar
Purity Paint Products Co.
Pyramid Paint & Varnish Co.
Pysol, Inc.

R.B.H. Dispersions, Inc.
Rand Rubber Co.
Robert Rauh, Inc.
Resinox Co.
R.W. Rhoades Metalline Co.
Rich Art Color Co.
Lewis Roberts, Inc.
Rodie Rubber Corp.
John A. Roebling's Sons Co.
T.J. Ronan Co.
H.D. Roosen Co.
David Rosenson
Rubber & Asbestos Corp.
Russell Mfg. Co.

The Sapolin Co.
Wm. H. Scheel
A. Schraders Sons
E. Schulman Paint Co.
Siemon Colors, Inc.
Sinclair & Carroll Co.
Sinclair & Valentine
Smith Conwin, Inc.
Solar Varnish Co.
Somerset Rubber Recl. Works

Newark, N.J.
Brooklyn, N.Y.
Brooklyn, N.Y.
Arlington, N.J.
Long Branch, N.J.
Brooklyn, N.Y.
Long Island City, N.Y.
Rahway, N.J.
New York, N.Y.
Newark, N.J.
Long Island, N.Y.

Long Island City, N.Y.
Wallingford, Conn.
Mamaroneck, N.Y.

Passaic, N.J.
Brooklyn, N.Y.
Brooklyn, N.Y.

Long Island City, N.Y.

Newark, N.J.
Long Island City, N.Y.
Newark, N.J.
Brooklyn, N.Y.
Long Island City, N.Y.
Hawthorne, N.J.

Bound Brook, N.J.
Brooklyn, N.Y.
Newark, N.J.
Edgewater, N.J.
Long Island City, N.Y.
New York, N.Y.
Newark, N.J.
Garwood, N.J.
Trenton, N.J.
New York, N.Y.
Brooklyn, N.Y.
Brooklyn, N.Y.
Jersey City, N.J.
Middletown, Conn.

Brooklyn, N.Y.
New York, N.Y.
Brooklyn, N.Y.
Hartford, Conn.
Newark, N.J.
New York, N.Y.
New York, N.Y.
Irvington, N.J.
Linden, N.J.
East Millstone, N.J.

L. Sonneborn Sons, Inc.
Sponge Rubber Products
Stahot Heater Co.
Stamford Rubber Supply Co.
Standard Ink & Color Co.
Standard Insulation
Stanley Chemical Co.
Sta Rie Lacquer Corp.
Success Chemical Co.
Summit Paint & Varnish Co.
Superior Printing Ink Co.

Technical Color & Chemical Co.
Templar Oil Products Co.
Textile Proofer, Inc.
Timeproof Paint Products Co.
Tottenville Shipyard Co., Inc.
Tredennick Paint Mfg. Co.
Triangle Conduit & Cable Co.
Triangle Ink & Color Co.
E.T. Trotter & Co.
Tyson Bros., Inc.

Sigman Ullman
Uniflex Rubber Co.
Union Ink Co., Inc.
U.S. Printing Ink Co.

Varnish Products Co.
The Voltax Co.
Vulcan Proofing Co.

Walker & Forbes, Inc.
H.V. Walker Co.
Warner-Quinlan Co.
Watertown Mfg. Co.
Webb, Jensen, Davis Co.
Weldon Roberts Rubber Co.
Werner Paint Co.
Whitney-Blake Co.
C.A. Willey Co.
R.S. Williams Co.
W.D. Wilson Printing Ink Co.
Winslow Ink Co.

Zinsser & Company

New York, N.Y.
Derby, Conn.
Brooklyn, N.Y.
Stamford, Conn.
Brooklyn, N.Y.
East Rutherford, N.J.
East Berlin, Conn.
Brooklyn, N.Y.
Brooklyn, N.Y.
Hartford, Conn.
New York, N.Y.

Brooklyn, N.Y.
South River, N.J.
Jersey City, N.J.
Brooklyn, N.Y.
Staten Island, N.Y.
Meriden, Conn.
Glendale, L.I., N.Y.
Brooklyn, N.Y.
Brooklyn, N.Y.
Woodbridge, N.J.

New York, N.Y.
East Rutherford, N.J.
East Rutherford, N.J.
Brooklyn, N.Y.

Brooklyn, N.Y.
Bridgeport, Conn.
Brooklyn, N.Y.

Mamaroneck, N.Y.
Elizabeth, N.J.
Warners, N.J.
Watertown, Conn.
Brooklyn, N.Y.
Newark, N.J.
Hoboken, N.J.
New Haven, Conn.
Long Island City, N.Y.
New York, N.Y.
Long Island City, N.Y.
New York, N.Y.

Hastings-on-Hudson, N.Y.

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