PLAINTIFF'S EXHIBIT
GF-723

October 30, 1970

Mr. R. W. Henry
GAF Corporation
140 West 51st Street
New York, New York 10020

Subject: Carload Freight Rates

Dear Dick:

We are pleased to attach the current carload freight rates applicable to shipments of insulating products from Joplin, Missouri to various major points in the United States.

You will note from the schedule attached that the most economical method of shipping Cement would be as 70,000 lbs. which is the cheapest published rate. This, of course, is 1400 bags and very few customers require 1400 bags at one time. You can ship straight cars of Cement using the mixed carload rates of 16,000 lbs. and 24,000 lbs. at the rates indicated.

Please let us know if you have any questions regarding this rate schedule and we look forward to having the opportunity to supplying GAF Cements under a Private Brand Agreement.

Sincerely,

FIBERS and MINERALS DIVISION
Eagle-Picher Industries, Inc.

Lowell D. Graves
Asst. Sales Manager
Fibers Department

LDG/sm

Att.

cc RST

UNR 006031