FORM S-910
REV. 11/66

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH: DEC. | YEAR: 1967 | PAGE NO.: 720

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			16 1050 300 TRANSFORMER PYRANOL A13838															
2906	J	477460	MICHIGAN STATE UNIV	1														
0334	A	477573	MICRO SWITCH				–											
1133	J	480198	MILL POWER SUPPLY CO	1														
2906	J	482322	MILLER SELDON ELEC	1														
0832	G	486094	MISSISSIPPI POWER CO			9											9	
0334	A	512034	NATIONAL GYPSUM CO															
0334	G	522851				1												1
1037	J	525820	PORT OF NY AUTHORITY	3		6						6	–					
4435	A	530840	NORTH AMERICAN ROCKWELL	1														
0334	A	532851	NORTHERN STATES POWER 10	11	10	7				7								
0334	A	532852	NORTHERN STATES POWER CO			1	1											
0334	A	532853	NORTHERN STATES POWER CO			1						1						
4136	A	533188	NORTHWEST TRANSFRMR SERV															
4136	J	546190	OREGON METALLURGICAL COR 1	1	1													
1133	A	547032	ORLANDO ARMATURE WORKS	1		4					1	1	2					
4336	A	551637	PACIFIC ELECTRIC MOT			2						1						
4436	A	551637	PACIFIC ELECTRIC MOT	3														
4336		551750	PACIFIC GAS AND ELEC 2		2	2					1	1						
1133	G	554817	PAN AM WORLD PAT AFB FLA			1											1	
2906	J	565718	PENN-DIZIE-CEMENT CORP	7														
0832	A	577700	PHILLIPS PETROLEUM CO	3						–	–							
0334	J	580760	PINKNEY & ASSOC MINN	1		1					1							
1631	A	586095	PITTSBURGH TEEL CO	1		1											1	
0334	A	601800	QUAKER OATS CHICAGO															
1037	A	603699	QUEENSBORO			22		22				–						
4136	A	604572	R C A SERVICE COMPANY			2						2						
1037	A	605382	RADIO ENG LABS INC 24	57	24	47		14				–					34	
0334	J	606053	RALSTON PURINA DAV IOWA															
1037	G	615728	REPUBLIC AVIATION CO			5						–	1	4				
1037	A	617466	REYNOLDS MET MASSENA NY			5							5					
4136	G	617484	REYNOLDS METALS CO			3										3		
2831	A	626635	ROCHESTER GAS			3								3				
0832	J	628097	ROCKWELL STD GRANADA MIS	1														
4336	A	635535	RUCKER COMPANY			10					7				1	1		
0832	J	644060	SAN ANGELO ELECTRIC SERV 3	1	3													
4336	A	644246	SAN LEANDRO ELECTRIC			1				1								
0738	A	644886	SANDMAN ELEC BOSTON							–								
2730	A	651104	SCHERER ELECTRIC CO 1	1	1	1												1
1133	J	679758	SMITH & ROYALS ELEC	4														
0832	A	685240	SOUTHARD ELECTRIC COMPAN			2						2						
2332	J	690663	SOUTHWEST ELECTRIC CO 5		5	12	4	5								3		
2906	G	692620	SPAULDING ELECTRIC CO IN															
4435	J	693252	SPECTRA-PHYSICS INC															
4136	J	694220	SPOKANE TRANSFORMER CO	1		1								1				
0738	G	696318	STAMFORD CHEMICAL CO							–								

16 1050 300 TRANS Pyranol A13838

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