

California Historical Society
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- 2 -

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#1782

behind on their orders. They mentioned that these handles were now coming in and they have put on a double force in the department making these brushes, and expect shortly to have all orders well in hand.

This morning we received their invoice dated March 17th covering shipment made to the Steamer "Onican", scheduled to sail March 26th, and note that the following items have been shipped:-

Order Feb. 19th-----6 Doz. 0 Pioneer Whitewash
5 " 6 " "

Order April 6th-----20 Doz. 0 Pioneer Whitewash

Order May 14th-----1½ " 8 Pioneer Kalsomine

We are again writing Whiting-Adams Co. asking them to hurry the balances due on San Francisco orders and also the Pioneer Whitewash and Kalsomine Brushes on Sacramento order #651, all possible.

STEEL WOOL:

Replying to your remarks under this heading beg to state we are informed by the United American Line that their rate on Steel Wool is \$4.00 per 100#, any quantity, and that they are positively not quoting any lower rate to any one. The various Steamship Companies in the Conference all quote the same rates; There are several lines operating outside of the Conference, but the lowest rates any of them have quoted, have been 10% from the Conference rates, which would make the rate on Steel Wool \$3.60 per 100 lbs.

We are therefore at a loss to understand how the L.H. Butcher Co. are obtaining a rate of \$2.00 per 100 lbs., and would be pleased to hear from you further on this subject.

We tried to get some information on this matter from the New York office of the American Steel Wool Co. but were not very successful. They claim they forwarded a shipment of this material to their San Francisco warehouse and obtained a special rate of \$2.00 per 100#, as a fill-in cargo. They would not give us the name of the steamer or the Steamship Co., claiming they could not recall the steamer name and did not think it was any regular line; in fact, did not seem at all disposed to discuss the matter.