

California Historical Society
for reference use only

Dec. 2, 1920

PRIVATE

Messrs. W.P. Fuller & Co.,
San Francisco, Calif.

Gentlemen:-

ZINC OXIDE:

For your information would advise that
the present prices on Zinc Oxide are as follows:-

XX Lehigh----- $8\frac{3}{4}$ ¢ per lb.

5% Leaded----- $8\frac{3}{4}$ ¢ " "

35% " ----- $8\frac{3}{8}$ ¢ "

Florence Green Seal 12¢ "

" Red " 11¢ "

fob Works less usual freight allowance of 50¢ per 100 lbs.

As you know, we have an order on hand for
100 tons 5% Leaded to be shipped from Mineral Point Dec.
15th, also one ton XX Zinc to be shipped from the East Dec.
15th. While these orders were placed in August and
October at higher prices, we are to receive the benefit of
the reduction in price and goods on these two orders will
be billed at prices in effect at the present time.

The New Jersey Zinc Co. are now entering
contracts for the first six months of 1921 and have asked
us for a memorandum of your requirements for the period
mentioned. If there should be any further reduction in
price before the expiration of new contract, we will receive
the benefit of same.

LITHOPONE:

The New Jersey Zinc Co. have also asked for
some idea of your requirements on New Process Lithopone for