



intracompany memo

to **Mr. L. H. Kaboos**
from **D. C. Corkill**
subject **ASBESTOS FREE TRIPLE DUTY**

location **Wash D.C. Reg**
location **Portland**
date **October 3, 1974**

PLAINTIFF'S EXHIBIT

GP-2185

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The truckload order for Miller D/W, Richmond branch will ship shortly. I have high hopes for a success story with this shipment. In the event there is criticism of this product, please get in touch with me immediately. This is a competitive product. The only criticism so far has been solicited criticism. We have sold and sampled the asbestos free material in the Midwest and in the process asked applicator opinions. Some of these opinions were favorable and some unfavorable. Most of the unfavorable comments came from old time casein users who are practically unchangeable. There have been no job quality problems. One thing more; the Acme, Texas plant has been shipping asbestos free vinyls, except Ready-Mix, for a long time with good results.

The purpose of this little dissertation is that I feel we have gone too far in soliciting comments and the unfavorable comments have been distorted. Our continuing objective is to have the best product in the market. We have everything necessary to accomplish this as long as we maintain a very objective quality perspective.

Looking forward to hearing from you in regard to this shipment.

D. C. C.

DCC:de

cc: O. E. Burch - Portland
H. L. Airington - Wash DC Reg
C. W. Lehnert - Tigard Lab
E. B. Hollingsworth - Wilm Del Gyp

THIS COPY FOR [unclear]

RECEIVED

OCT 04 1974