

(DOLLARS IN THOUSANDS)

YEAR ENDED DECEMBER 31,

	1996 ----	1995 ----	1994 ----
Net Sales (a):			
Domestic - U.S.	\$ 269,725	\$ 217,394	\$ 187,513
- Export	24,877	26,032	25,425
Foreign	16,057	17,700	13,941
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	\$ 310,659	\$ 261,126	\$ 226,879
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Operating Profit			
Domestic	\$ 85,684	\$ 61,502	\$ 50,656
Foreign (b)	4,139	3,476	2,506
Corporate	(9,070)	(9,740)	-
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	\$ 80,753	\$ 55,238	\$ 53,162
Net interest expense and financing charges	(11,889)	(22,444)	(29,349)
Gain on Cigar IPO and Flavors Disposition	279,556	-	-
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Income from continuing operations before income taxes	\$ 348,420	\$ 32,794	\$ 23,813
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(DOLLARS IN THOUSANDS)

DECEMBER 31,

	1996 ----	1995 ----
Identifiable assets:		
Domestic (c)	\$ 193,867	\$ 237,303
Foreign	1,852	18,919
Corporate	573,782	304,377
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	\$ 769,501	\$ 506,599
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(a) The Company had no intercompany sales from their U S businesses to their foreign businesses in 1996, 1995 and 1994. Sales from their foreign businesses to their U.S businesses were \$39,457, \$23,084 and \$17,473 for the years ended December 31, 1996, 1995 and 1994, respectively. Such amounts are excluded from the above table.

(b) Includes foreign currency transaction gain of \$756, \$40 and \$215 in 1996, 1995 and 1994,