

PLAINTIFF'S
EXHIBIT

JM 894

Research Center
September 29, 1959

Finance Managers, Pipe Division

Fibre Blend Standards
Cost Per Ton System

On September 14 Division Headquarters issued Fibre Blend Standards based on the new formulas M-581 and M-590, the effective date being 8/10/59. The standards were issued as part of Pipe Division - Material Standards.

Based on this revision, standards on the Prefinishing Costing Sheet should be changed accordingly for the month of September.

Since the actual usage of fibre will be valued, based on the old blend formulas M-567 and 568 (our letters of 8/6 and 8/11, Accounting For New Fibre Blends), it will also be necessary to value standards on a similar basis in order not to reflect a variation which would be based on price differences.

Attached are Systems sections 2233/TP and 2721/TP and notations of changes required to other systems, to incorporate the methods required to account for this change.

Statements of Element Costs or Variation Statements will not show separate entries for the credit being received from fibre division for the substitution of new fibre formulas. The credit will be included as part of the costs of fibres.

N. F. Hrusk

cc: K. J. Whalen, DBQ
C. D. Maguire, DBQ
W. L. Vanderbeek, Manville
J. W. Miles, Marrero
A. H. Schilling, Stockton
A. Harris, Watson
J. L. Miller, Waukegan
J. E. Hesse, Denison

MTC 013516

Revision Pipe Plant

J. Kaczkowski, Asbestos Fibre Division

Pipe Division Fibre Substitution

Details of the charges to Account 5641 (Inter-division Sales for Use) responsibility 5009, are shown below for the month of _____, 19__.

Due to fibre substitution, usage increased/decreased as follows:

<u>Increase</u>	<u>Decrease</u>	<u>Grade</u>	<u>Tons</u>	<u>Amount</u>
x	*	4Y	.3	\$
x		4T	180.9	
	x	Blue	42.2	
	x	6D	138.4	

The net charge to Asbestos Fibre Division was \$ _____.

cc: C. D. Maguire, DHQ

MTC 013517

TONS OF OWN-MAKE FIBRE INVENTORY
(Including in Transit)

Reeves		Location and Division					Month Jan 1961		
Grade	Shops	07	IN TRANSIT				Total Tons	Std. Cost	Inventory Value
3T									
4D									
4K-4M									
4T									
4-87									
84									
81									
7R									
75		108.0					108.0	242.22	26116.0
72		446.9	53.1				500.0	225.22	112610
69									
66									
63									
60									
Jeffrey									
5K									
5M									
5-66									
5-60									
Below 5-60									
6-50									
6-40									
6-30 & Below									
7D									
7F									
7K									
7M									
7R									
7TF									
7R-AX-3019									
8T									
Total								xx	
Reeves									
R-35									
R25-81									
-78									
-75									
-72		95.5					95.5	231.40	22099
Total								xx	
Coaling									
Grand Total								xx	165.69
Trial Balance									161.56
Difference									4.87
*Explain on Reverse Side.									

*Explain on Reverse Side.

2931-54B

MTC 013518

TONS OF OWN-MAKE FIBRE INVENTORY
(Including In Transit)

DENISON PIPE

Location and Division

Month July 1971

Grade	Shops							Total Tons	Std. Cost	Inventory Value
3T		07	IN TRANSIT							
4D										
4K-4M										
4T										
4-87										
84										
81										
78										
75		102.0						102.0	24222	
72		492.3	71.1					473.4	22522	
69										
66										
63										
60										
5K										
5M										
5-66										
5-60										
Below 5-60										
6-50										
6-40										
6-30 & Below										
7D										
7F										
7E										
7M										
7E										
7TF										
7R-AX-3019										
8T										
Total									xx	132779
Reeves										
R-35										
R25-81										
-78										
-75										
-72		162.0	203.0					410	231.40	
Total									xx	4487
Coaling										
Grand Total									xx	123272
Total Balance										126919
Difference										3627

*Explain on Reverse Side.

JM

PRIVATE

WIRE

DONJM

JM

.DPCJMJM 5-14

ROUSH

PRIVATE

WIRE

305142039

JM

MCF 058

P /

PLS ADV DETAIL AND REASON WHY ACCT 61102 SHOP 07

TB P32 REFLECTS \$47,053 DR IN APRIL ACTIVITY

46656
Adv Fiber

JACKIEWICZ

MTC 013520

WER

3404

MTC 013521

DENISON PIPE

Location and Division

Month DEC 1970

Grade	Shops						Total Tons	Std. Cost	Inventory Value
3T	07	TRANSIT							
4D									
4K-4M									
4T									
4-87									
84									
81									
78	125.0						125.0	225.74	
75									
72	486.0						486.0	210.76	
69									
66									
63									
60									
5K									
5M									
5-66									
5-60									
Below 5-60									
6-50									
6-40									
6-30 & Below									
7D									
7F									
7K									
7M									
7R									
7TF									
7R-AX-3019									
8T									
Total								xx	130647
R-35									
R25-81									
-78									
-75									
-72	545.3	100.0					645.3	220.50	142289
Total								xx	
Coaling									
C/INTON CREEK	103.2						103.2	247.58	25550
Grand Total								xx	298486
Trial Balance									300073
Difference									1607 *

*Explain on Reverse Side.

2931-54B

MTC 013522

Tons of Material
(Including In Transit)

Denison P. 141

Location and Division

Month Mar 71

Grade	Shops					Total Tons	Std. Cost	Inventory Value
3T	07							
4D								
4K-4M								
4T								
4-87								
84								
81								
78								
75								
72		377.1	246.4			643.5	22522	
69								
66								
63								
60								
5K								
5M								
5-60								
5-60								
Below 5-60								
6-50								
6-40								
6-30 & Below								
72								
7F								
7E								
7M								
72								
7TF								
7R-AX-3019								
8T								
Total							xx	111929
R-35								
R25-81								
-78								
-75								
-72		430.6	50.0			480.6	33140	
Total							xx	111211
Coaling	Clinton Creek	15.6				15.6	24753	3862
Grand Total							xx	260002
Final Balance								241047
Difference								18955

*Explain on Reverse Side.

2931-548

MTC 013523

**TONS OF OWN-MAKE FIBRE INVENTORY
(Including In Transit)**

<u>DENISON PIPE</u>		Location and Division						Month	<u>JAN 71</u>	
Grade	Shops	01	IN TRANSIT					Total Tons	Std. Cost	Inventory Value
3T										
4D										
4K-4M										
4T										
4-87										
84										
81										
78										
75										
72		524.9	216.0					740.9	2.2522	
69										
66										
63										
60										
Jeffrey	5K									
	5M									
	5-66									
	5-60									
	Below 5-60									
	6-50									
	6-40									
	6-30 & Below									
	7D									
	7F									
	7K									
	7M									
	7R									
	7TF									
	7R-AX-3019									
	8T									
	Total								xx	146865
Reeves	R-35									
	R25-81									
	-78									
	-75									
	-72		612.8					612.8	231.40	141802
	Total								xx	
Coaling	CLINTON CREEK		81.2					81.2	24758	20103
Grand Total									xx	328770
Trial Balance										329429
Difference										659 *

*Explain on Reverse Side.

WIRE

JM

PRIVATE

V

NYOJM MANJM

.DONJMJM 12/21

R W SHERBURNE K WHALEN

WIRE

JM

RE UNFAVORABLE PRICE VARIATIONS FOR FIBRE

JUNE	657	
JULY	2425	
AUG	6322	+ 14672
SEP	12975	+ 39999
OCT	1298	
NOV	10152	
TOTAL	33829	

ROUSH

#V

MCF 053 1936

PRIVATE

12/16

THE -
Please prepare.
Review with
S&P before meeting
WES

~~WES~~ - please comply. I
will like to see results
before finally.
H.E.

December 16, 1970

~~G. C. Eggleston - Denison~~ ←
G. E. DeLong - Green Cove
A. Harris - Long Beach
J. R. Cran - Manville
E. J. Riley - Marrero
W. E. Volwiler - Stockton
W. A. Sells - Waukegan

cc: M. Harris
J. E. Hesse
K. J. Whalen

CANADIAN - U.S. DOLLAR EXCHANGE

Division earnings in 1970 have been reduced as a result of the changes in the Canadian exchange rate. These changes, from 92½% to 96% in June, and 98% in August, were not planned for in our 1970 Profit Plan. As a result, this qualifies as an "unusual item", which I am going to report to the President on January 18th.

Would you, therefore, recap the unfavorable price variations that have arisen as a result of the change in exchange rates from 92½% to 96% in June and to 98% in August. Please send details for the period June through November to arrive here by year-end at the latest, with a copy to Ken Whalen. Subsequently follow with December information as soon after year-end as possible, as it is important that it be in time so that I may meet my January 18th deadline.


R. W. Sherburne

RWS/cth

MTC 013526

TONS OF OWN-MAKE FIBRE INVENTORY
(Including In Transit)

NEALSON PIPE

Location and Division

Month SEP 1976

Grade	Shops						Total Tons	Std. Cost	Inventory Value
Jeffrey	3T								
	4D								
	4K-4M								
	4T								
	4-87								
	84								
	81								
	78	220.0					220.0	225.74	
	75	54.0					54.0	219.26	
	72	348.5					348.5	210.76	
	69								
	66								
	63								
	60								
	5K								
	5M								
	5-66								
	5-60								
	Below 5-60								
	6-50								
	6-40								
	6-30 & Below								
	7D								
	7F								
	7K								
	7M								
	7R								
	7TF								
	7R-AX-3019								
	8T								
	Total							xx	122.76
Reeves	R-35								
	R25-81								
	-78								
	-75								
	-72	473.3	100.0				573.3	220.50	
	Total							xx	122.76
Coaling	21210 RTH	107.6					107.6	221.51	
Grand Total								xx	222.77
Trial Balance									222.77
Difference									1305

*Explain on Reverse Side.

TONS OF OWN-MAKE FIBRE INVENTORY
(Including In Transit)

<u>Devised Pipe</u>		Location and Division						Month <u>1-10-1970</u>		
Grade	Shops							Total Tons	Std. Cost	Inventory Value
Jeffrey	3T	07	100.00							
	4D									
	4K-4M									
	4T									
	4-87									
	84									
	81									
	78	220.0						220.0	225.14	
	75	54.0						54.0	218.26	
	72	271.2						271.2	210.76	
	69									
	66									
	63									
	60									
	5K									
	5M									
	5-66									
	5-60									
	Below 5-60									
	6-50									
	6-40									
	6-30 & Below									
	7D									
	7F									
	7K									
	7M									
	7R									
	7TF									
	7R-AX-3019									
	8T									
	Total								xx	1186.07
Reeves	R-35									
	R25-81									
	-78									
	-75									
	-72	76.4	50.0					81.4	220.50	
	Total								xx	1799.14
Coalition	CLINTON CREEK	107.8						107.8	251.58	263.1
Grand Total									xx	3252.10
Trial Balance										3243.12
Difference										2 *

*Explain on Reverse Side.

2931-54B

2/6/70

MTC 013528

TONS OF OWN-MAKE FIBRE INVENTORY
(Including In Transit)

<u>Denison Pipe</u>		Location and Division						Month	<u>OCT 1970</u>	
Grade	Shops							Total Tons	Std. Cost	Inventory Value
Jeffrey	3T	07	in Transit							
	4D									
	4K-4M									
	4T									
	4-87									
	84									
	81									
	78	220.0						220.0	225.74	
	75	54.0	216.0					270.0	218.26	
	72	60.6	432.0					492.6	210.76	
	69									
	66									
	63									
	60									
	5K									
	5M									
	5-66									
	5-60									
	Below 5-60									
	6-50									
	6-40									
	6-30 & Below									
	7D									
	7F									
	7K									
	7M									
	7R									
	7TF									
	7R-AX-3019									
	8T									
	Total								xx	212413
Reeves	R-35									
	R25-81									
	-78									
	-75									
	-72	391.9						391.9	220.50	86214
	Total								xx	
Coaling	CLINTON CREEK	107.6						107.6	247.56	26640
Grand Total									xx	325467
Trial Balance										334867
Difference										9398 *

*Explain on Reverse Side.

~~TRD~~
~~All Plants:~~
~~Pls note...~~
~~WRT~~

~~G. Eggerton~~

~~WRS~~
~~Bis~~
~~all~~
~~28~~

~~WRT~~
~~WRT~~
~~WRT~~
~~WRT~~

General Headquarters
June 30, 1970

R. P. Shupper - GHQ 13

cc: F. T. Petersen - Box 89 Manville
File
Chrono

File 1321 - South Africa Freight Rates

Effective October 1, 1970, the ocean freight rate on asbestos fibre will be increased from \$33.50 to \$36.75 per 2,240 lbs. from South and East Africa to U.S. Gulf and North Atlantic Ports.

K. E. Patterson

124.72
1.45 FRT INCREASE
126.17

MTC 013530

Standard Blends

MANVILLE PIPE PLANT

Copy

Manville

J. MITCHELL
2/19/69

Fibre
Blue

JEFF 4-78 204.20
4-75
4-72

1 MCH
H

1000

4 MCH
H

1000

10'
M 718K

100 2272
900 183.7

COST/TON
POINT VALUE

189.60
74

189.60
74

206.50
80

M-717K

M666G
2

M718G
MCH

M 718K

6" x 8"
Press Pipe

Press
Cpl

8"
Sewer

Other

Blue

JEFF 4-78
75 191.50
72

200
1100

200
800

100
900

100
900

COST/TON

207.84

203.24

200.02

206.50

POINT VALUE

80

78

77

80

3 MCH

3 TUBE
SEWER
M 718G

3 TUBE
PRESS-PIPE
M 717G

SWING
SEWER NON P. PIPE
M 728G

SWING
PRESS PIPE
M666F

BLUE

JEFF 4-78
4-75
4-72

100
900

200
1100

200
900

200
400
400

COST/TON

200.02

201.76

202.66

206.12

POINT VALUE

77

77

78

79

JM

PRIVATE

*DENISON REPORT OF FIBRE CONTENT IS
OK AS IS*

v
DONJM

.DPCJMJM 11-8

ROUSH

WIRE

JM

PLS PREPARE AND FORWARD REVISED REPORT OF FIBRE CONTENT FOR
P32. ALSO REPORT NEEDED FOR P58

JACKIEWICZ

PRIVATE

811081326

MCF 001

WIRE

JM

MTC 013532

TONS OF OWN-MAKE FIBRE INVENTORY
(Including In Transit)

<u>DEADWOOD PAPER</u>		Location and Division						Month	<u>DEC 1967</u>	
Grade	Shops							Total Tons	Std. Cost	Inventory Value
Jeffrey	3T									
	4D									
	4K-4M									
	4T									
	4-87									
	84									
	81									
	78	220.0						220.0	21916	
	75	54.0						54.0	211.40	
	72	4621						4621	20462	
	69									
	66									
	63									
	60									
	5K									
	5M									
	5-66									
	5-60									
	Below 5-60									
	6-50									
	6-40									
	6-30 & Below									
Reeves	7D									
	7F									
	7K									
	7M									
	7R									
	7TF									
	7R-AX-3019									
	8T									
	Total							xx	154213	
	R-35									
Reeves	R25-81									
	-78	137.7						137.7	22920	
	-75									
	-72	650.0	100.0					750.0	21408	
Reeves	Total							xx	192121	
Coaling	CLINTON CREEK	107.8						107.8	24036	25911
MTC 013534										
Grand Total										
Trial Balance										
Difference										

*Explain on Reverse Side.

TONS OF OWN-MAKE FIBRE INVENTORY
(Including In Transit)

Location and Division		Month		
Grade	Shops	Total Tons	Std. Cost	Inventory Value
3T				
4D				
4K-4M				
4T				
4-87				
84				
81				
78	220.0	220.0	219.16	
75				
72	676.5	676.5	207.62	
69				
66				
63				
60				
5K				
5M				
5-66				
5-60				
Below 5-60				
6-50				
6-40				
6-30 & Below				
7D				
7F				
7K				
7M				
7R				
7TF				
7R-AX-3019				
8T				
Total			xx	140733
R-35				
R25-81				
-78	100.0	100.0	229.20	
-75	380.7 (100.0)	280.7	221.64	
-72				
Total			xx	55134
WATER LAGER	107.8	107.8	273.36	25911
MTC 013535				
Grand Total			xx	361718
Trial Balance				361718
Difference				21*
*Explain on Reverse Side.				

*Explain on Reverse Side.

Jack, C.W. = 2

TONS OF OWN-MAKE FIBRE INVENTORY
(Including In Transit)

McDonald Park

Location and Division

Month April 1969

Grade	Shops						Total Tons	Std. Cost	Inventory Value
3T									
4D									
4K-4M									
4T									
4-87									
84									
81									
78		220.0					220.0	219.16	
75									
72		822.7					822.7	20462	
69									
66									
63									
60									
5K									
5M									
5-66									
5-60									
Below 5-60									
6-50									
6-40									
6-30 & Below									
7D									
7F									
7K									
7M									
7R									
7TF									
7R-AX-3019									
8T									
Total								XX	2165.00
R-35									
R25-81									
-78		50.0	50.0				100.0	229.20	
-75		325.8					325.8	221.64	
-72									
Total								XX	951.80
Coaling									
CLINTON CREEK		107.8					107.8	240.36	25.11
Grand Total								XX	3375.97
Trial Balance									3376.02
Difference									5*

MTC 013536

*Explain on Reverse Side.

6/6/69

TONS OF OWN-MAKE FIBRE INVENTORY
(Including In Transit)

Denison Pipe

Location and Division

Month APR 1969

Grade	Shops						Total Tons	Std. Cost	Inventory Value
3T	17								
4D									
4K-4M									
4T									
4-87									
84									
81									
78	220.0						220.0	219.16	
75	1						1	211.90	
72	970.8						970.8	204.62	
69									
66									
63									
60									
5K									
5M									
5-66									
5-60									
Below 5-60									
6-50									
6-40									
6-30 & Below									
7D									
7F									
7K									
7M									
7R									
7TF									
7R-AX-3019									
8T									
Total								xx	246881
R-35									
R25-81									
-78	50.0						50.0	229.20	
-75	258.1	100.0					358.1	221.64	
-72									
Total								xx	88613
Clinton Creek	107.8						107.8	240.36	25910
Grand Total								xx	361404
Trial Balance									361597
Difference									193

MTC 013537

*Explain on Reverse Side.

mailed 5/8

Fibre Info

BLEND	DENISON	STOCKTON	WHITEHAWK	LONG BEACH	G C S	MANAREKO	MANAREKO
774						100.62	
774-A	102.41						
755			98.56				
766			97.06				
776			102.99				
770						119.35	
778						102.75	
718K							103.25
717K							103.72
666G							101.32
718G							100.41
717G							101.85
725G							101.30
768-2A		105.51					
773-2A		103.44					
780-2A		104.17					
769-A	101.00						
H	47.12	46.12		46.05			47.40
761							

PRICE PER TON							
JEFF	72		204.62	177.50		201.10	184.60
	75	211.90	211.90	201.40		203.36	176.90
	78		211.16		213.57	206.10	202.70
	87				242.56		
KEEVES	72		205.28	177.70		204.50	
	75		212.48			216.96	
	78	218.60	219.28	201.60		217.30	
ADU	72	188.45	176.97		184.15	171.15	
	74				205.86		
BLUE		235.75	235.60	224.00	247.55	217.06	227.20

TONS OF OWN-MAKE FIBRE INVENTORY
(Including In Transit)

DENISON PIPE

Location and Division

Month MAR 1969

Shops							Total Tons	Std. Cost	Inventory Value	
Jeffrey	Grade									
	3T									
	4D									
	4K-4M									
	4T									
	4-87									
	84									
	81									
	78	220.0					220.0	219.16		
	75	157.1					157.1	211.90		
	72	970.8					970.8	204.62		
	69									
	66									
	63									
	60									
	5K									
	5M									
	5-66									
	5-60									
	Below 5-60									
Reeves	6-50									
	6-40									
	6-30 & Below									
	7D									
	7F									
	7K									
	7M									
	7R									
	7TF									
	7R-AX-3019									
	8T									
	Total							xx	280150	
	R-35									
	R25-81									
	-78		50.0				50.0	229.20		
	-75	169.5					169.5	221.64		
	-72									
	Total							xx	49028	
	Coalings	CLINTON CREEK	107.8					107.8	240.36	25911
MTC 013539										
Grand Total								xx	355089	
Trial Balance									355075	
Difference									14 *	
*Explain on Reverse Side										

***Explain on Reverse Side.**

4/8/69

TRK

General Headquarters
March 5, 1969

→

G. H. Winquist - Manville
E. T. Graham - Marrero
H. P. Lloyd - Denison Plant
A. M. Axtell - Long Beach Plant
M. G. Sivette - Waukegan
D. J. Bryant - Stockton
W. E. Roush - Denison Plant
A. E. Christiaens - Manville Plant
H. F. Daniels - Stockton Plant
M. Sanders - Long Beach Plant
R. F. Cohrs - Waukegan Plant
E. J. Lemonnier - Marrero Plant

cc
N. W. Hendry - Jeffrey Mines
F. T. Petersen - Box 89 Manville
D. L. Monroe - Jeffrey Mines
A. R. Dennis - Jeffrey Mines
D. H. Lyons
File
Chrono

?

ASBESTOS FIBER PRICES
ADVOCATE MINES LIMITED

Attached is Advocate's price list dated February 5, 1969, outlining prices effective January 1, 1969, until further notice.

The prices shown thereon are per ton of 2,000 pounds net.

[Signature]
R. E. Snupper
General Purchasing Agent

msb-13

Attachment

MTC 013540

Derrison Blend Cost per 261.90

V

DONJM

.GCSJMJM 2/20

CONDON

CURRENTLY USING BLEND M-761 ON 6" PIPE ONLY 30 PCT - REEVES R-25,

30 PCT - ADVOCATE A-25, 40 PCT - JEFF 4-T. ALL OTHER SIZES PIPE

USING BLEND M-762 MADE UP OF 10 PCT - AFRICAN BLUE, 20 PCT - R-25,

30 PCT - JEFF 4-T, AND 40 PCT - ADVOCATE A-25.

LAST PAID PRICES AS FOLLOWS -

JEFFREY 4T-72 201.10 TON

4T-75 203.35 TON

4T-78 206.10 TON

REEVES R-25-72 209.50 TON

R-25-75 216.95 TON

R-25-78 217.30 TON

ADV 25 183.28 TON

AFRICAN BLUE 219.06 TON

E WILKINSON

302201620

HCF 014

MTC 013541



J & R CONTRACTORS, INC. P.O. Box 9776, Houston, Texas 77015, (713) 453-6311

September 13, 1972

*Norris
See if you can now
verify the added charges.
Lau*

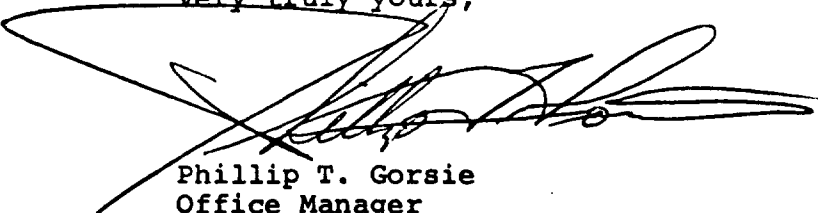
L. I. Richards
Johns-Manville Product Corp.
Denison, Texas

OK (LIR)

Dear Mr. Richards:

Enclosed are the work sheets showing the computation
of the retroactive loading cost to substantiate our
invoice.

Very truly yours,



Phillip T. Gorsie
Office Manager

cr

MTC 013542

What
John-Manville should be given

7/5 Baller

12-30-71
12-30-71

41,923 Bage, 1890.50 Long @ .64 1247.72

Clark Hire

Wages S.T. 16.00 Hrs @ .55 Bt Hrs 8.80

" O.T. 3.00 " @ .825 " 2.48

" D.T. 1.00 " @ 1.10 " 1.10

12.38

WV Benefits 20.00 Hrs @ .175 3.50

Payroll Office 1.04

Insurance 1.86 18.7

Overtime Differential - Loading

Wages O.T. 214.50 Hrs @ .275 58.99

Payroll Office 4.96

Insurance 14.52 80.1

Guarantee / Straight Time

Wages S.T. 120.00 Hrs @ .55 Bt Hrs 66.00

" D.T. 19.50 " @ .825 " 16.09

82.09

WV Benefits 139.50 Hrs @ .175 24.41

Payroll Office 6.90

Insurance 22.99 136.2

1983

STRAIGHT Time - Discharging

Wages 1356.50 hrs @ .55 " 746.08

WV8 Principal 1356.50 hrs @ ".175" 237.39

Payroll Taxes 55.21

Insurance 208.90

1247.58

" 1247.58 ST COST = 65.99¢ per LT

1800 Long Tons

*This
the concentration
for determining the retroactive
straight time discharging
cost.*



Johns-Manville

Internal Correspondence

To: D. W. French
W. Ford
R. F. Henry

W. E. Volwiler
C. B. Allen
G. E. DeLong

Date: October 15, 1973

From: K. J. Whalen

TTC

Copies: See Below

Subject: 1974 ASBESTOS FIBRE PRICES
REVISION TO MY LETTER 10-9-73

We have been advised of additional price increases for various fibres.

All increases and new prices are effective 1-1-74 and should be used in determining your 1974 standard costs. (All prices are expressed in short tons.)

(F.O.B. the Vendor's Mines)						Total Cost	
Base Price + Added Handling Charges						= per S. Ton	
Jeffrey 75	\$262.27	.19	loading	+ .40	net pallet	= \$262.86	= \$263 use
72	251.78	.19	"	+ .40	" "	= 252.37	= 253 use
SP 75	262.27	.19	"	+ .40	" "	= 262.86	= \$263 use
SP 72	251.78	.19	"	+ .40	" "	= 252.37	= \$253 use
Reeves 25.72	\$252.82	.40	"	+ .40	" "	= \$253.62	= \$254 use
Advocate 72	\$232.65	\$4.18	loading @	Baie Verte		= \$236.83	= 237 use
66	211.72	4.18	"	" "		= 215.90	= \$216 use
Cassiar AK	\$317.00	(less 5% & 1%)				= \$299.00	= \$299 use
Clinton CT	270.00	(less 5% & 1%)				= 254.00	= \$254 use
"S" Blue	\$276.47	-				= \$276.47	= 277 use
"P2S" Blue	252.96	-				= \$252.96	= \$253 use
"KCB" Blue	264.00	-				= \$264.00	= \$264 use

*253.00
+4.92
257.92
148.54/m*

*207
4410
251.10*

To these costs you must add the total delivered freight costs at your location. A 6% increase in ocean, rail and truck rates should be considered as effective 1-1-74 and be included in your 1974 standard costs calculations.

EJW
K. J. Whalen
/sf

cc: W. Roush
W. Ford
R. F. Henry
J. Pizzi
J. G. Smith
B. Thacher
R. C. Cohrs

W. A. Sells
F. T. Petersen
G. P. Wilkins
D. Nowlin
N. Sfiscko
W. R. Johnson

MTC 013545

To: D. W. French
W. Ford
R. F. Henry

W. E. Volwiler
C. B. Allen
G. E. DeLong

Date: October 9, 1973

From: K. J. Whalen

TAC

Copies: See Below

Subject: 1974 ASBESTOS FIBRE PRICES

The following fibre prices will be in effect January 1, 1974 and should be used in determining your 1974 standard costs.

(F.O.B. the Vendor's Mines)					
Base Price + Added Handling Charges				= Total Cost per S. Ton	
Jeffrey 75	\$228.06	.19 loading + .40 net pallet	= \$228.65	= \$229	253.00
72	218.94	.19 " + .40 " "	= 219.53	= \$220	444.2
SP 75	228.06	.19 " + .40 " "	= 228.65	= \$229	
SP 72	218.94	.19 " + .40 " "	= 219.53	= \$220	297.92
Reeves 25.72	\$219.84	.40 " + .40 " "	= \$220.64	= \$221	
Advocate 72	\$202.30	\$4.18 loading @ Baie Verte	= \$206.48	= \$207	237.00
66	184.10	4.18 " " "	= \$188.28	= \$189	44.10
Cassiar AK	\$317.00	-	= \$317.00	= \$317	
Clinton CT	270.00	-	= \$270.00	= \$270	
"S" Blue	\$276.47	-	= \$276.47	= \$277	62.16
"P2S" Blue	240.65	-	= \$240.65	= \$241	
"KCB" Blue	264.00	-	= \$264.00	= \$264	169.58

To these costs you must add the total delivered freight costs at your location. A 6% increase in ocean, rail and truck rates should be considered as effective 1-1-74 and be included in your 1974 standard costs calculations.

KJW
K.J. Whalen
/rc

cc: W. Roush
W. Ford
R. F. Henry
J. Pizzi
J. G. Smith
B. Thacher
R. C. Cohrs
T. Lohman

W. A. Sells
F. T. Petersen
G. P. Wilkins
D. Nowlin
N. Sfiscko
W. R. Johnson



Johns-Manville

THE

Internal Correspondence

To: Managers of Services, or
Finance Managers
Date: August 30, 1973
From: J. W. Leasher - Plaza Colorado, 2nd Floor - Accounting Methods
Copies: Division Controllers
Subject: 1974 STANDARD COSTS FOR OWN-MAKE ASBESTOS FIBRE - SYSTEMS 2254

Superseding my letter of August 10, 1973, the following information relative to asbestos fibre costs should be used in developing 1974 standard unit costs of products. *8/1/73??*

The Asbestos Fibre Division will be announcing an 8% increase in fibre prices effective September 1, 1973, applicable to all except Grade 7 fibres. Accordingly, for all grades of fibre except Grade 7, increase the interdivision prices shown on recent invoices by 8% and use the adjusted price as the basis for 1974 fibre costs.

Unit amounts of inbound freight and entry fees (duty, brokerage, etc.) by fibre grade should be based upon most recent invoices. Freight amounts should be adjusted, after consultation with Traffic, to reflect rates expected to prevail in January, 1974.

Locations anticipating receipt of asbestos fibre on returnable pallets should include in unit cost of fibre the net between the shipping charge of \$ 6.00 per pallet and the credit of \$ 5.00 per pallet returned in reasonable condition. Also, the corresponding "assigned car charge" per shipment of asbestos fibre on returnable pallets should also be included in cost of fibre.

For 1974 the conversion rate between U.S. and Canadian funds is expected to be 100%.

File Reference 2953-600B

MTC 013547

TAC - always
Sufo

FROM THE DESK OF
L. I. RICHARDS

9-14-73

D. W. French
C. STELCHER

DO YOU KNOW B. ROUSH

IF THIS INCREASE

Advocate Fiber

IN FREIGHT WILL

APPLY TO

FUTURE

SHIPMENTS?

For yr info I have just received notice that ocean freight on next shipload will be @ \$11.75/TON - This compares to approx \$12.06 on last shipment - This increase has nothing to do w/ fiber price this is extra @ our expense

→ WFF
This is an item that changes depending on ship availability - And to say if future shipments will cost same.

Law R

The large ships, normally used, were not available. Used several small ships.

MTC 013548

TAC

VEAV

WBP 25 DON 18

.GHB 15 03/29/73 1149 1149

MAN WBP DON SKN WAT GCS

8/29 BK

F HENRY C ALLEN D FRENCH W VOLWILER W FORD G DELONG

FIBRE DIVISION

HAS ANNOUNCED AN 8 PCT PRICE INCREASE FOR JEFFREY AND REEVES FIBRES
EFFECTIVE 8/1/73. YOU WILL RECEIVE ADDITIONAL BILLINGS IN AUGUST
ACCOUNTING TO COVER SHIPMENTS ALREADY MADE AND BILLED TO YOU IN
AUGUST. WHEN PREPARING YOUR AUGUST COST PER TON REPORT COMPUTE COST
OF FIBRE AS IF IT ALL WERE USED AT THE NEW AUGUST PRICES. IN OTHER
WORDS WE WANT THE FULL EFFECT OF THE FIBRE PRICE INCREASE IN THE COST
PER TON REPORTS. HOWEVER, DO NOT CHANGE ANY OTHER ACCOUNTING
PROCEDURES IN CONNECTION WITH THE AUGUST FIBRE RECEIPTS.

WA SELLS

*THIS IS FOR AUGUST COST/TON ONLY.
IN SEPT. REVERT BACK TO NORMAL
COSTING OF FIBRE (COMPLICATIONS ??)*

WPA

MTC 013549



Johns-Manville

TRE *WER* *10/2/74*
Internal Correspondence *97c*

To: See Below

Date: March 21, 1974

From: W. A. Sells *MS*

MAR 23 1974

Copies: G. E. DeLong, K. J. Whalen, F. T. Petersen, W. R. Johnson, C. J. Mulholland,
D. Nowlin, Chrono

Subject: ASBESTOS FIBER PRICES - JEFFREY

Attached is self-explanatory.

The F.O.B. price of Jeffrey Fiber to the Pipe Division, effective 4/1/74, is increased by 5%.

/mf

TO: W. E. Volwiler, Stockton
W. A. Ford, Long Beach
D. W. French, Denison *OWF*
C. B. Allen, Waukegan
R. F. Henry, Manville

MTC 013550



Johns-Manville

Internal Correspondence

To: "SEE BELOW"

Date: March 12, 1974

From: N. W. Hendry - 2S

Copies: J.R.M. Hutcheson - Jeffrey
W. L. VanDerbeek

Subject: ASBESTOS FIBER PRICES

K. J. W. MAR 14 1974

F. L. Page
Dan Whalen

Effective April 1st, 1974 all grades of asbestos fiber produced by A.F.D. will be increased 10% as reflected in Price List No. 21 attached.

However, Interdivision prices will be increased 5% above present levels effective the abovementioned date. The revised Interdivision prices are being prepared by the A.F.D. Controller and they will be issued shortly.

The cost escalation affecting all phases of A.F.D.'s asbestos mining operations has been very severe over the past months and is continuing with the result that our profits are being eroded at a rapid date. Our principal recourse is to increase prices to offset increasing costs.

N. W. Hendry
N. W. Hendry

TO: C. E. Shepperly
J. B. Dorsey
G. P. Loubert - Port Credit
S. J. McDuff
C. J. Sulewski
T. J. Madden

W. L. VanDerbeek
F. L. Page
H. B. Moreno
K. J. Whalen
W. H. Gates
D. L. Carpenter
C. J. DeBiase
T. P. Young

MTC 013551



Johns-Manville Sales Corporation

Asbestos Fibre Division

Price List No. 21

Date: March 15, 1974

Cancelling Price List

No. 20 of November 15, 1973

Carload prices per short ton F.O.B. mine
Asbestos, Quebec, Canada, in Canadian Funds

Standard Grade Designation	Guaranteed Minimum Test	Prices per ton Effective April 1, 1974	Minimum Carload Quantity	Freight Classification
3F Fibre	10%-3.9-1.3-0.3	\$ 924.00	20 Tons	Fibre
3K "	7 - 7 - 1½ - ½	784.00	"	"
3R "	4 - 7 - 4 - 1	665.50	"	"
3T "	2 - 8 - 4 - 2	605.00	"	"
3Z "	1 - 9 - 4 - 2	563.00	"	"
4A "	0 - 8 - 6 - 2	523.50	"	"
4T "	0 - 2 - 10 - 4	311.00 <i>307.89</i>	"	"
5D "	0 - ½ - 10½ - 5	248.50	"	"
5K "	0 - 0 - 12 - 4	248.50	"	"
5M "	0 - 0 - 11 - 5	234.00	"	"
5R "	0 - 0 - 10 - 6	211.00	"	"
6D "	0 - 0 - 7 - 9	154.00	30 Tons	Waste
7D "	0 - 0 - 5 - 11	125.00	"	Shorts
7F "	0 - 0 - 4 - 12	112.00	"	"
7H "	0 - 0 - 3 - 13	96.00	"	"
7K "	0 - 0 - 2 - 14	78.00	"	"
7M "	0 - 0 - 1 - 15	71.50	"	"
7R "	0 - 0 - 0 - 16	66.50	"	"
7T "	0 - 0 - 0 - 16	64.00	"	"
7RF Floats	No Test	65.00	"	"
7TF Floats	No Test	65.00	"	"
8S " "	No Test	42.00	"	"
8T " "	No Test	33.00	"	"

MINIMUM ORDER: 5 TONS

Add \$4.00 to the above prices for less than carload lots.

Standard package, 100 lb. bag.

Where packages other than standard are required, quotations will be furnished on request.

All prices are net and subject to change without notice.

All offers are made subject to prior sale and orders are accepted subject to our ability to deliver.

Should any new Government taxes be imposed they will be added to the Customer's invoices.

Funds: Payment acceptable in U.S. dollar equivalent.

TERMS: 1% Discount for payment 10 days after shipment or net 30 days.

MTC 013552

PRIVATE

WIRE

JM

PRIVATE

WIRE

JM

PRIVATE

WIRE

JM

DNH 22

.GHC 40 05/09/74 0939 0941

DNH GCS

5/9 HV P03001

RICHARDS FOSTER

J-M WILL SELL TO A CUSTOMER IN JAMAICA BVI 200 TONS
AFRICAN "S" BLUE IN PRESSURE PACKED BAGS. DEPENDING UPON DELIVERED
PRICE TO JAMAICA THE FIBR WILL COME FROM DENISON OR GCS. WHAT DID
U PAY FOR THE 200 TONS, AND WHAT WAS UR TOTAL HANDLING AND
FRT CHGS. AT WHAT TOTAL DOLLARS PER TON WILL YOU SELL THE 200
TONS LEAVING YOUR PLANT GATES. WE ARE TO BREAK EVEN ONLY
W R JOHNSON 2S

Jac
Can you handle
make certain we add
handling charges
Law R

MTC 013553

7-4 WILL SETTLE TO A CRUISE IN TARTAN BAY SEP 1962

212 100 10000

DC: 302

NO TO CIVILIAN ARMS

502 55

AFRICAN BLUE COST

5/9/74

MINNE COST /TON	235.00	
OCEAN FRT	64.90	
TRUCK HOURS TO DETROIT	12.62	
PALLETS (REQUIRED COST EST)	8.00	PER 1000 LBS
UNLOAD 5 HRS PER 20		
TONS - 2 MEN 25 HRS 3.125/TON	.87	
LOAD SAME	.87	
	314.26	



Johns-Manville

Internal Correspondence

To: Managers of Services or
Finance Managers

From: J.W. Leasher - 2C - Denver

Copies: Division Controllers

Subject: 1974 STANDARD UNIT COSTS FOR OWN-MAKE-FIBRE SYSTEM 2254

Date: Nov. 12, 1973

Rec'd 11/14

*TPC
Pls update ratios.
dk must call Housh*

My letter of August 30 advised that Asbestos fibre interdivision prices for the mines, except grade 7, would be increased 8% effective September 11, 1973, and all subsequent billing would reflect this change.

You were then instructed to use these prices adjusted for inbound freight, entry fees, and for the difference in pallet cost and assigned car charge per shipment of fibre on returnable pallets when applicable, as 1974 fibre costs for computing cost of products.

We have now been advised by the Fibre Division that further increases in interdivision prices are to be made effective 1/1/74 and should be included in 1974 costs of fibres as follows:

		Increase in addition to the above
Group 3 - 4 fibres	-	15%
Group 5, 6 - 7 fibres	-	8%

The above changes should be made to the original unit costs of fibre used to compute 1974 costs and products costs recalculated to reflect these increases.

For plants on the Standard Element Cost System (SECS), resubmit the revised prices for Asbestos fibre to R.L. Housh, Denver, (Pipe Division should compute blend costs).

Changes to fibre prices (or blend prices) should be included in the changes to be called into R.L. Housh after review of the Price/Ratio Master file (R.L. Housh's letter of 9/6/73).

J.W. Leasher
Accounting Methods

File reference 2953-60C

*LETTER'S SCHEDULE
13 11/17 AND 4/13*

MTC 013556

Denver DHQ
Pipe Division
November 16, 1972

D. W. French

STANDARD BLENDS - 1973

~~You are not receiving any more Reeves Fiber.~~ This mine will be moth-balled about March, 1973. Upon depletion of your Reeves inventory your standard blend will become:

A & B Product Groups

M-865			
Fiber	Bags	%	
Blue	1	7.1	116.21
Jeffrey 4T	6	42.9	121.75
Advocate A-25	7	50.0	118.52
			= 119.61
			90%

C Product Group & Coupling Stock

M-831		
Fiber	Bags	%
Blue	1	10.0
Jeffrey 4T	3	30.0
Advocate A-25	6	60.0

10' Non-Pressure H-Blend

H-19	
Fiber	%
Advocate A-25	100.0%
Scrap	Per Local Practice

✓ = 37.490 8 M

MTC 013557

Page 2

Effective 10/1/73 your standard blends will become:

A & B Product Group

	<u>M-866</u>	
<u>Fiber</u>	<u>Bags</u>	<u>%</u>
Advocate A-25	3	21.4
Jeffrey SP4T	11	78.6

C Product Group & Coupling Stock

Continue M-831.

10' Non-Pressure H-Blend

Continue H-19.

Jeffrey SP4T will be available at the same price as standard Jeffrey 4T.

~~Please advise your representative of any questions.~~

KJW.
K. J. Whalen

cc: H. Engel
A. C. Daley
F. T. Petersen
W. Adams
D. Nowlin

MTC 013558

H

April	131.3
July	185.8
June	189.7
max	178.7
avg	97.1
	170.7
	137.8
	88.3

M

1760.4
536.4
1781.2
670.1
452.3
1727.5
440.4
1714.6
575.0
1670.1
400.0
1712.4
785.0
1638.5
1609.6
573.9

1179.1

17809.4

= 18988.5

=

= 93.4%

x

Costs required 2 x 7,525,16 = 23,274,000 x

Sept x 37.4% = 8,694,000 x .87/m = 7,564

MTC 013559

TAL

Manville Box 226
September 18, 1972

Managers of Services (or Finance Managers)

1973 STANDARD COSTS FOR ASBESTOS FIBRE - SYSTEM 2254

The following information relative to asbestos fibre costs should be used in developing 1973 standard unit costs of products.

For all grades of fibre except grade 7, use the interdivision prices shown on recent mines' invoices as the basis for 1973 fibre cost.

For grade 7 fibre, increase the interdivision prices shown on recent invoices by 3% and use the adjusted price as the basis for 1973 fibre costs.

Unit amounts of inbound freight and entry fees (duty, brokerage, etc.) by fibre grade should be based upon most recent invoices. Freight amounts should be adjusted, after consultation with Traffic, to reflect rates expected to prevail in January, 1973.

check with you

Locations anticipating receipt of asbestos fibre on returnable pallets should include in unit cost of fibre the net between the shipping charge of \$6.00 per pallet and the credit of \$5.00 per pallet returned in reasonable condition. Also, the corresponding "assigned car charge" per shipment of asbestos fibre on returnable pallets should also be included in cost of fibre.

For 1973 the conversion rate between U.S. and Canadian funds will be 100%.

JWL
J. W. Leasher
Accounting Methods

cc: Division Controllers

File Reference 2953-591

SEE 1207 "ESC FILE"

MTC 013560

All Plant Managers
August 17, 1972
Page 3

Annual Production Costs

This form number is 2953-25C. The preparation, tie-in, and completion of this form must be closely coordinated with your local Finance Manager or Manager of Services. Please be sure that all items on these forms are completed. Special attention should be given to your budgeting of inventory adjustments. In the past, some locations have not budgeted these items because of what they considered the difficulty for estimating. We suggest you review historical data and budget on that basis -- if you have no other means of determining the amounts.

General Information and Remarks

Fibre: You are to base your 1973 fibre costs on 1972 effective July 1, 1972.

Inventory Budgets: Complete the form 2953-35 for 10-foot and 13-foot machine, summaries, plastics, FLEXTRAN, PERMASTRAN, and Filament Wound Fittings. Omit any fibre calculations from form 2953-33, as we will prepare this item in DMQ. Rubber Ring inventories should be carried at the same value as used in 1972. Your forms 35 and 33 must be here by September 11, also.

Salary Listings

Submit names, department numbers, job level and title, date of last increase, and proposed monthly totals with increases built in. Monthly amounts should total that person's 1973 yearly proposed total. Please omit cents. On your listing sheets, indicate vacancies which you now have as authorized. Any new job or slot you propose must be listed on a separate sheet with reasons, level, rate, etc. Send the original with salaries to me in a confidential envelope. Send duplicates, without salaries to N. Sfiscko, in a separate envelope. Please return this salary information to us, so we receive it no later than September 11.

For 1973 Sales Coordinators will be the responsibility of Plants, and Salaries will continue to be a direct charge to OHSB Expense Administrative Account. There will be no charge back to districts, regions, J.M.I.C., or other categories.

To Conclude

1. Check and revise your Basic Budgets.
2. Have all information in DMQ by September 11.
3. Save time - don't type - pencil copies will do.
4. Make sure you give us all the information we have outlined in these letters.


K. J. Maalen

MTC 013561

KJW:sm

cc: H. Engel	N. Sfiscko	E. Bourgeois	A. Verduzco	H. Daniels
G. C. Eggleston	W. E. Roush	B. Liming	G. P. Wilkins	C. Bonzo
F. T. Petersen	L. I. Richards	H. F. Kahlen	C. Royer	R. F. Cohrs
	R. Scmprevivo	J. Pizzi	B. L. Thacher	W. R. Johnson

Invoice

SHIPPERS STEVEDORING COMPANY

P. O. Box 615

GALENA PARK, TEXAS 77517

Nº 1101

Date February 19, 1973Job No. 637Page 1 of 3Customer
Number 43825Vessel: LymingeJohns Manville Products Corp.
Denison, TX 75020TO DISCHARGING: 2,722.68 Long Tons Bagged
Asbestos @ \$10.00 per Long
Ton \$27,226.80Commenced 1/4/73Completed 1/12/73Port HoustonPier GoodpastureTerms: Net CashAmount of Invoice \$ 37,529.95OVERTIME (SUPERVISION) NO GANGS SHOWED

Steve. Supt.	1.00 Hrs O.T. @	10.575	10.58	
Shipforeman	2.00 Hrs O.T. @	10.575	21.50	
Gearman	1.00 Hrs O.T. @	8.325	8.32	
	<u>4.00 Hrs</u>		<u>40.40</u>	
Taxes/Ins	49.75%		20.10	
Welfare Fund (4.00) Hrs @		2.115	8.46	<u>\$ 68.96</u>
Clerk	1.00 Hrs O.T. @	10.065	10.07	
Timekeeper	1.00 Hrs O.T. @	8.94	8.94	
	<u>2.00 Hrs</u>		<u>19.01</u>	
Taxes/Ins	15.32%		2.91	
Welfare Fund (2.00) Hrs @		2.115	4.23	<u>\$ 26.15</u>

GUARANTEE TIME S/TIME NO GANGS SHOWED

Steve. Supt.	8.00 Hrs S.T. @	7.05	56.40	
Shipforeman	16.00 Hrs S.T. @	7.05	112.80	
Gearman	8.00 Hrs S.T. @	5.55	44.40	
	<u>32.00 Hrs</u>		<u>213.60</u>	
Taxes/Ins	49.75%		106.27	
Welfare Fund (32.00) Hrs @		2.115	67.68	<u>\$387.55</u>
Clerk	8.00 Hrs S.T. @	6.71	53.68	
Timekeeper	8.00 Hrs S.T. @	5.96	47.68	
	<u>16.00 Hrs</u>		<u>101.36</u>	
Taxes/Ins	15.32%		15.53	
Welfare Fund (16.00) Hrs @		2.115	33.84	<u>\$150.73</u>

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SHIPPERS STEVEDORING COMPANY

(continuation)

Invoice No. 1101Page 2 of 3OVERTIME DIFFERENTIAL DISCHARGING

Longshoremen 442.00 Hrs O.T. @ 2.775 1,226.55
 Gangforeman 26.00 Hrs O.T. @ 3.025 78.65
 Asst. Steve. 7.00 Hrs O.T. @ 3.525 24.68
 Shipforeman 14.00 Hrs O.T. @ 3.525 49.35
 Gearman 7.00 Hrs O.T. @ 2.775 19.42
 Hatch Checker 16.00 Hrs O.T. @ 2.825 45.20
 1,443.85
 Taxes/Ins 49.75% 718.31 \$2,162.16

Clerk 7.00 Hrs O.T. @ 3.355 23.48
 Asst. Clerk 6.00 Hrs O.T. @ 2.98 17.88
 Timekeeper 8.00 Hrs O.T. @ 2.98 23.84
 Dock Checker 18.00 Hrs O.T. @ 2.775 49.95
 115.15
 Taxes/Ins 15.32% 17.64 \$ 132.79

STANDBY ACCT RAIN/SNOW S/TIME

Longshoremen 510.00 Hrs S.T. @ 5.55 2,830.50
 Gangforeman 30.00 Hrs S.T. @ 6.05 181.50
 Asst. Steve. 8.50 Hrs S.T. @ 7.05 59.93
 Shipforeman 17.00 Hrs S.T. @ 7.05 119.85
 Gearman 8.50 Hrs S.T. @ 5.55 47.17
 Hatch Checker 17.00 Hrs S.T. @ 5.65 96.05
 591.00 Hrs 3,335.00
 Taxes/Ins 49.75% 1,659.16
 Welfare Fund (591.00) Hrs @ 2.115 1,249.97 \$6,244.13

Clerk 8.50 Hrs S.T. @ 6.71 57.03
 Asst. Clerk 8.50 Hrs S.T. @ 5.96 50.66
 Timekeeper 8.50 Hrs S.T. @ 5.96 50.66
 Dock Checker 13.00 Hrs S.T. @ 5.55 72.15
 38.50 Hrs 230.50
 Taxes/Ins 15.32% 35.31
 Welfare Fund (38.50) Hrs @ 2.115 81.42 \$ 347.23

STANDBY ACCT CREW UNCOVER/COVER HATCHES S/TIME

Longshoremen 161.50 Hrs S.T. @ 5.55 896.32
 Gangforeman 9.50 Hrs S.T. @ 6.05 57.48
 Asst. Steve. 2.50 Hrs S.T. @ 7.05 17.62
 Shipforeman 5.25 Hrs S.T. @ 7.05 37.01
 Gearman 2.50 Hrs S.T. @ 5.55 13.87
 Hatch Checker 5.75 Hrs S.T. @ 5.65 32.48
 187.00 Hrs 1,054.78
 Taxes/Ins 49.75% 524.75
 Welfare Fund (187.00) Hrs @ 2.115 395.50 \$1,975.03

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SHIPPERS STEVEDORING COMPANY

(continuation)

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Clerk	2.50 Hrs S.T. @	6.71	16.78	
Asst. Clerk	2.00 Hrs S.T. @	5.96	11.92	
Timekeeper	2.50 Hrs S.T. @	5.96	14.90	
Dock Checker	6.50 Hrs S.T. @	5.55	36.07	
	<u>13.50 Hrs</u>		<u>79.67</u>	
Taxes/Ins	15.32%		12.20	
Welfare Fund (13.50) Hrs @	2.115		28.55	\$ 120.42

GUARANTEE TIME AS PER ILA CONTRACT S/TIME

Asst. Supt.	7.50 Hrs S.T. @	7.05	52.88	
Shipforeman	18.50 Hrs S.T. @	7.05	130.42	
Hatch Checker	14.00 Hrs S.T. @	5.65	79.10	
	<u>40.00 Hrs</u>		<u>262.40</u>	
Taxes/Ins	49.75%		130.54	
Welfare Fund (40.00) Hrs @	2.115		84.60	\$ 477.54

Clerk	7.50 Hrs S.T. @	6.71	50.33	
Asst. Clerk	2.00 Hrs S.T. @	5.96	11.92	
Timekeeper	7.50 Hrs S.T. @	5.96	44.70	
Dock Checker	14.50 Hrs S.T. @	5.55	80.48	
	<u>31.50 Hrs</u>		<u>187.43</u>	
Taxes/Ins	15.32%		28.71	
Welfare Fund (31.50) Hrs @	2.115		66.62	\$ 282.76

TOTAL INVOICE

37,829.95
~~39,602.25~~

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