



| Product                         | Quantity  | Unit Price | Total Price | Product                         | Quantity  | Unit Price | Total Price |
|---------------------------------|-----------|------------|-------------|---------------------------------|-----------|------------|-------------|
| North Central                   | 261,211   | 60         | 1,567,266   | North Central                   | 261,211   | 60         | 1,567,266   |
| South Central                   | 87,756    | 75         | 6,581,700   | South Central                   | 87,756    | 75         | 6,581,700   |
| Western                         | 190,109   | 61         | 11,606,649  | Western                         | 190,109   | 61         | 11,606,649  |
| New York D. C. & C.             | 28,474    | 71         | 2,028,154   | New York D. C. & C.             | 28,474    | 71         | 2,028,154   |
| North Atlantic and Export       | 90,077    | 34         | 3,062,618   | North Atlantic and Export       | 90,077    | 34         | 3,062,618   |
| South Atlantic                  | 190,533   | 53         | 10,097,249  | South Atlantic                  | 190,533   | 53         | 10,097,249  |
| The S-W Co. of Massachusetts    | 57,704    | 18         | 1,038,672   | The S-W Co. of Massachusetts    | 57,704    | 18         | 1,038,672   |
| Southwestern                    | 89,105    | 34         | 3,031,570   | Southwestern                    | 89,105    | 34         | 3,031,570   |
| Mississippi Valley              | 174,901   | 99         | 17,311,099  | Mississippi Valley              | 174,901   | 99         | 17,311,099  |
| The S-W Co. of Texas            | 57,709    | 51         | 2,946,549   | The S-W Co. of Texas            | 57,709    | 51         | 2,946,549   |
| The S-W Co. of California, C.R. | 116,105   | 51         | 5,941,355   | The S-W Co. of California, C.R. | 116,105   | 51         | 5,941,355   |
| The S-W Co. of California, S.P. | 46,078    | 61         | 2,808,658   | The S-W Co. of California, S.P. | 46,078    | 61         | 2,808,658   |
| The S-W Co. of Oregon           | 100,927   | 71         | 7,166,917   | The S-W Co. of Oregon           | 100,927   | 71         | 7,166,917   |
| Chicago P. C. & C.              | 17,345    | 39         | 674,465     | Chicago P. C. & C.              | 17,345    | 39         | 674,465     |
| WINSTON-SALEM - S.W. Co. Div.   | 4,900     | 75         | 367,500     | WINSTON-SALEM - S.W. Co. Div.   | 4,900     | 75         | 367,500     |
| Total                           | 1,455,137 | 57         | 83,549,161  | Total                           | 1,455,137 | 57         | 83,549,161  |

0007-SWP-000016946A

STATEMENT OF MISCELLANEOUS ACCOUNTS

February, 1938

*M. J. Smith*  
MAR 2 2 1938

|                                                   | DEBIT       | CREDIT    |
|---------------------------------------------------|-------------|-----------|
| Advance Payments on Water Meters - Cleve. Factory | 1,084.00    |           |
| Brush Suspense Account                            |             | 19,454.87 |
| Bid Sales Pool - Districts                        |             | 10,326.17 |
| Bindery Stock - Gen'l. Acctg. Dept.               | 43.08       |           |
| Colorimeter Machines                              | 8,692.83    |           |
| Cartage and Sample Accounts:                      |             |           |
| Acme                                              | 69.96       |           |
| Cleveland Varnish Co.                             | 1.20        |           |
| Canadian                                          | 8.62        |           |
| John Lucas & Co. Inc.                             | 26.21       |           |
| The Lowe Bros. Co.                                | 11.07       |           |
| The Martin-Senour Co.                             | 9.78        |           |
| Deferred Credits - Dun Co.                        | 3,049.27    |           |
| Deposit for U. S. Rosin Standards                 | 100.00      |           |
| Devos & Reynolds Brush Development                | 3,659.61    |           |
| Disputed Items                                    | 36.77       |           |
| District Billing Forms                            | 10,134.37 x |           |
| District Items less than \$1.00                   | 64.16       |           |
| Employees Account                                 | 53.32       |           |
| Factory Items less than \$1.00                    | 12.66       |           |
| Lewis Berger & Sons - Profit Accounts:            |             |           |
| Australia                                         |             | 286.47    |
| London                                            |             | 61.87     |
| Ireland                                           |             | 2.46      |
| New Zealand                                       |             | 341.53    |
| Linseed Oil Profits - Districts                   |             | 5,936.98  |
| Loss and Gain Accounts:                           |             |           |
| Destroyed Labels                                  | 239.86      |           |
| Insecticide Promotional                           | 131.15      |           |
| Insecticide Storage - Oakland                     | 1,230.20    |           |
| Insecticide Storage - Chicago                     | 1,175.73    |           |
| Insecticide                                       | 10,413.07   |           |
| Insecticide Experimental                          | 5,217.59    |           |
| Mfd. Misc. - P & V                                | 911.33      |           |
| Mfd. Misc. - Opex                                 | 468.94      |           |
| Old R B L                                         | 226.42      |           |
| Sundry Claims                                     |             | 9,877.12  |
| Unclaimed Pay                                     |             | 55.49     |
| Lunch Room Inventory                              | 202.58      |           |
| Patent                                            | 2,799.76    |           |
| Retail Sales Course                               | 957.47      |           |

|                                             |            |            |
|---------------------------------------------|------------|------------|
| Retail Stores Account                       |            |            |
| Instruction Books                           | 121.23     |            |
| Wallpaper Sample Book                       | 50,211.36  |            |
| Development Expense                         |            | 322.99     |
| Buyers Guide                                | 99.65      |            |
| Development Inventories                     | 5,381.86   |            |
| Binder                                      | 557.93     |            |
| Wallpaper Meeting                           | 981.41     |            |
| Retail Stores Transportation Inventory      | 127,587.91 |            |
| National Advertising                        | 258,358.00 |            |
| Royalty Accounts:                           |            |            |
| Lacquer                                     |            | 4,608.45   |
| Wyodak Chemical                             |            | 125.00     |
| Niagara Sprayer                             |            | 3,305.74   |
| Reserve China Wood Oil - Factories          |            | 4,777.66   |
| Reserve China Wood Oil - Pool               |            | 71,060.36  |
| Special Stationery                          | 281.30     |            |
| S W P Paint Tests                           | 191.10     |            |
| Special Store Merchandise - De Vilbiss Co.  | 2,349.27   |            |
| S W P Adjustments                           | 102.37     |            |
| Trade Mark                                  | 1,793.94   |            |
| Conventions:                                |            |            |
| Automotive Service Show - Chicago Dec. 1937 | 3,861.02 ✓ |            |
| Master Painters Boston, Feb. 1938.          | 294.40     |            |
| National Greenkeepers, Cinn. Feb. 1938      | 109.39     |            |
| International Petroleum, Tulsa May 1938     | 81.00      |            |
| Motor Boat Show, Phila. Jan, 1938           | 2,433.22 ✓ |            |
|                                             | 505,827.37 | 130,543.16 |

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**STATEMENT OF ADMINISTRATION & UNDISTRIBUTED EXPENSE**

**February, 1938**

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|                    | <u>Debit</u>  | <u>Credit</u> |
|--------------------|---------------|---------------|
| Duplicator         | 71.66         |               |
| Post Office Stamps | 747.87        |               |
| Suspense           | <u>183.91</u> |               |
|                    | 1,003.44      |               |

# STATEMENT OF INSURANCE ACCOUNTS

February, 1938

|                                | <u>Debit</u>      | <u>Credit</u>    |
|--------------------------------|-------------------|------------------|
| <b>Fire Insurance Coverage</b> |                   |                  |
| Reciprocal                     | 57,959.94         |                  |
| Mutual                         | 52,295.87         |                  |
| Boston Warehouse               | 450.76            |                  |
| Warehouse Floater              | 24,657.23         |                  |
| Detroit Cottages               | 55.66             |                  |
| <b>Miscellaneous Coverage</b>  |                   |                  |
| Public Liability               | 3,540.00          |                  |
| Burglary                       | 8.20              |                  |
| Robbery & Holdup               | 2.86              |                  |
| Floater (Auto)                 | 1,515.83          |                  |
| Los Angeles Earthquake         | 894.25            |                  |
| <b>Workmen's Compensation</b>  |                   |                  |
| General                        | 34,946.00         |                  |
| Columbia                       |                   | 39.84            |
| Colorado                       |                   | 154.91           |
| Maryland                       |                   | 285.30           |
| Maine                          |                   | 59.90            |
| Massachusetts                  |                   | 594.63           |
| Martin-Senour Co., New York    |                   | 179.10           |
| New York                       |                   | 2,459.55         |
| North Carolina                 |                   | 307.08           |
| South Carolina                 |                   | 185.28           |
| Texas                          |                   | 2,474.96         |
| Virginia                       |                   | 349.44           |
| West Virginia                  | 69.62             |                  |
| Wisconsin                      |                   | 215.73           |
| Tennessee                      |                   | 415.28           |
| Illinois                       |                   | 10,351.01        |
|                                | <u>176,396.22</u> | <u>18,072.01</u> |

STATEMENT OF TAX ACCOUNTS

February, 1938

↓

|                           | <u>Debit</u>     | <u>Credit</u>     |
|---------------------------|------------------|-------------------|
| Boston                    |                  | 626.70            |
| Bound Brook               | 1,065.71         |                   |
| Chicago                   |                  | 105,896.16        |
| Cleveland                 |                  | 18,788.69         |
| Dallas                    |                  | 312.96            |
| Detroit White Lead Works  | 2,269.31         |                   |
| Houston                   |                  | 26.36             |
| Minneapolis               |                  | 2,192.41          |
| Newark                    | 7,209.33         |                   |
| Oakland                   | 1,930.13         |                   |
| O S & M (Coffeyville)     |                  | 1,384.02          |
| O S & M (Magdalena)       |                  | 1,151.38          |
| Ohio Domestic Corporation |                  | 784.03            |
| Martin-Senour Brooklyn    |                  | 260.50            |
|                           | <u>12,474.48</u> | <u>131,423.21</u> |

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February 28, 1936

|                    |               |
|--------------------|---------------|
| GENERAL            | \$ 107,857.12 |
| MARTIN SENCUR      | 75,176.82     |
| ACCE               | 114,132.57    |
| LOWE BROTHERS      | 3,788.65      |
| JOHN LUCAS         | 46,231.54     |
| BREDELL PAINT CO.  | 22,491.30     |
| LUCAS KIL TONE CO. | 818.26        |
| GRAND TOTAL        | \$ 370,496.26 |

39

Reg  
27

de

37.00

470.04

507.04

470.04

37.00

(369,019.67)

368,982.67

cr

470.04

1170.04

~~507.04~~

~~GENERAL BOOKKEEPER  
MAR 11 1938  
FBI ACCOUNTING DEPT~~

February 1937 Reconciliation

General Accounting

2-28-38 Balance 2,532,086.08

GENERAL BOOKKEEPER  
MAR 22 1938  
GEN'L ACCOUNTING DEPT.

2,532,086.08

Retail Accounting

784,430.85 Abstract  
484.76 Cleveland Auto  
1,411,001.27 District Entry

2-28-38  
Balance 2,195,916.88

Checks in Transit 105,178.74

February Estimated Sales 230,870.01

GA 281607 — — — 133.81

Error in Using Locat 2546 (13.36)

2,532,086.08

*[Signature]*  
MAR 8 5 1938

38

|       | <u>Dr</u>        | <u>Cr</u>        |
|-------|------------------|------------------|
| Reg   | 12328.38         | 5.44             |
| Final | —                | —                |
| 123   | 10,000.00        | 48,661.96        |
| 27    | 2127.50          | 71.48            |
| 28    | —                | —                |
|       | <u>24,455.88</u> | <u>48,738.38</u> |
|       |                  | <u>24,283.50</u> |
|       |                  | <u>24,283.50</u> |

198,606.90  
 24,283.50  
1,74,343.90 ✓

VR-38  
 2/25/38

RECONCILEMENT OF LR 105 RON Pool

AS OF February 28, 1938

GENERAL BOOKKEEPER  
MAR 25 1938  
ACCOUNTING DEPT

BALANCE 2/25/38

272,771.20

Abt 2496

#327.77

G. A. CREDITS NOT USED:

SA 282862 CCP 2564

78.80

MISCELLANEOUS charges

(used in Pool of in Feb - not by Sent Bks)

CP 2542  
LPR 8391

90.17  
88.04

178.21

0007-SWP-000016960

GENERAL LEDGER BALANCE AS OF 2/28/38 276,841.96

RECONCILEMENT OF

AS OF

*Chgo. Lacquer*  
*February 28, 1938*

GENERAL BOOKKEEPER  
MAR 23 1938  
WFL ACCOUNTING DEPT

BALANCE

*1178,734.48*

G. A. CHARGES NOT USED:

*182990*  
*PV 1568*

*919.48*  
*590.64*

G. A. CREDITS NOT USED:

*287915*

*173.17*

*1,336.95*

MISCELLANEOUS

*W. L. Stanton*  
MAR 25 1938

0007-SWP-000016961

GENERAL LEDGER BALANCE AS OF

*2/28/38*

*1,180,071.37*

RECONCILEMENT OF

AS OF

*Chgo Lail Mfg.*  
*February 28, 1938*

RECORDED  
MAR 23 1938  
FEDERAL ACCOUNTING DEPT.

BALANCE

*448,954.75*

G. A. CHARGES NOT USED:

*285484*

*358.18*

G. A. CREDITS NOT USED:

MISCELLANEOUS

*McIntosh*  
MAR 2 5 1938

0007-SWP-000016962

GENERAL LEDGER BALANCE AS OF

*7/28/38*

*443,318.43*

MAILED  
MAR 22 1938  
U.S. ACCOUNTING DEPT.

RECONCILEMENT OF  
AS OF

W. H. Thompson  
Feb. 28, 1938

VR-35 BALANCE

40,928.07

F. A. CHARGES NOT USED:

280576  
281826

205.00  
200.00

405.00

G. A. CREDITS NOT USED:

MISCELLANEOUS

0007-SWP-000016963

GENERAL LEDGER BALANCE AS OF

2/28/38

41,333.07