

Message

From: Swanson, Kevin O (59578) [koswanson@michaelbeststrategies.com]
Sent: 11/14/2017 11:50:01 PM
To: Bennett, Tate [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=1fa92542f7ca4d01973b18b2f11b9141-Bennett, El]; Sands, Jeffrey [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=b2aa28629ade4afb8d5ec12a8aaaba54-Sands, Jeff]; Gordon, Stephen [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=7c8fb4d82bff4eec98f5c5d00a47f554-Gordon, Ste]
CC: Steven P. Rowe (steven.rowe@newtrient.com) [steven.rowe@newtrient.com]; Bruce Knight (bknight@stratconserve.com) [bknight@stratconserve.com]; Bode, Denise A (53804) [dabode@michaelbeststrategies.com]
Subject: Thank you & follow up

Tate, Stephen & Jeff:

We wanted to follow up and thank you for meeting with Steve Rowe, CEO of Newtrient. We appreciated your thoughtful questions regarding Newtrient's objectives and taking the time to learn about the breadth of Newtrient's work.

We are very excited about Newtrient's technology catalogue and its environmental services marketplace concept to provide voluntary and measurable reductions in non-point source pollution from dairy operations. We believe this type of effort aligns well with Administrator Pruitt's goals to achieve pollution reductions in an economically viable manner. As we discussed, Newtrient also believes that this concept can be applied to other agricultural sectors. We hope you found Newtrient's mission intriguing and we look forward to continuing to work with you and the EPA.

Please feel free to call on Steve as a resource for questions or needs within the dairy sector. Newtrient's board represents over half the milk produced in the country.

We will be sure to keep posted on Newtrient's progress. If you would like to receive any of the materials we handed out electronically, please let us know. Similarly, if there are any other folks within EPA that you recommend we meet with, we would greatly appreciate an introduction. Thank you again for your time.

Best,

Kevin O. Swanson

Senior Associate

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Ex. 6



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