CUSTOMER CALL REPORT

CUSTOMER & LOCATION Flintkote Co. Inc. Vernon, Ca

INDUSTRY CLASSIFICATION Floor Tile

SALESMAN T. P. Norris REGION Western DATE OF CALL Jan 30, 79

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- [ ] MSDS
- [ ] Health & OSHA Information Blue Book
- [ ] Dust Count Report
- [ ] Other, specify below

PERSONS INTERVIEWED: Steve Riecke, P.A.
Elwood Fletcher, Plant Manager
Jim Sweeney, T.D.

CALL OBJECTIVE: Routine

PLAINTIFF'S EXHIBIT
UC-4998

RESULTS OF CALL: Flintkote has agreed to accept the 175 tons of SG 103 from Armstrong Corp. 100 tons will be shipped the last week of Feb., and the balance of 75 tons by March 15th. The agreed upon price is the 1978 price with freight prepaid from South Gate, to Vernon, Ca. With this shipment to Flintk it will probably mean no additional orders until June. They continue to use approx 100 tons/monthly with UCC at 75 tons and atlas at 25 tons

FOLLOW-UP ACTION REQUIRED:

COPIES TO: JRL:REB:[illegible]:JEW:KC-FILE:NF-FILE X

NF PERMANENT FILE [ ]