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PLAINTIFF'S EXHIBIT

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✓ ASB 003967

Material Safety Data
Sheets - Diaseal M[®]
San-83-79

Mr. Mike Ortiz
NL Baroid
P. O. Box 1675
Houston, TX 77001

Dear Mike:

Enclosed are the Material Safety Data Sheets on improved Diaseal M that you asked for during our visit in Houston on July 12. You kindly volunteered to send these to your office in Athens, Greece and, I presume, the London office too, so that your people will be certain that Diaseal M no longer contains asbestos. In fact, our last sale of Diaseal M containing asbestos occurred in August of 1977, almost two years ago.

Fortunately, the substitute for asbestos in new Diaseal M results in an improved product; the rheological and filtration properties of the slurry remain fairly constant over a wide concentration range for Diaseal M. This allows much more margin for error in the field. Also, additional Diaseal M can be added for improved performance when mud losses are severe. The old, basic formula still applies for mixing Diaseal M slurries, but additional Diaseal M can be added with little change in slurry properties which results in a higher solids slurry and increased cake deposition in the zone of loss. Thus, the chance for success is improved.

Mike, thank you for your help in this matter. It is a pleasure to be associated with business people like yourself.

Very truly yours,

C. A. Sanber

CAS:tlb -RC

Enclosures

cc: G. I. Slater
C. A. Wentz

✓ CDD 257751

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