

SHEET 2

SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942
CON FERRO PAINT & VARNISH CO.

Lusterex
Varnish Stains
Lt. Oak
DL-31
First

PIGMENT: .3%	LB.	GALLONS	UNIT COST	TOTAL COST
Light Oak #5865	1.50	.12	83.00 P H LBS.	1.25
VEHICLE: 99.7%				
Stain Varnish	440	58.75	98.00 P H GAL.	57.58
Turpentine	8.07	1.12	76.00	.86
Spec. Asphaltum	11.10	1.50	18.00	.27
Mixing Liquid	10.50	1.50	52.17	.78
Cut Cobalt	3.50	.50	79.18	.40
Shkg., Rec. & Hdlg.				1.42
Calculated Yield	474.67	63.49		63.56
Manufacturing Loss 2%		1.27		
Actual Yield		62.22		

COST ANALYSIS:

Material Cost Per Gallon or Pound (Total Cost Divided by Actual Yield).....	1.02
Manufacturing Expense.....	.03
Bulk Cost Per Gallon, or Pound.....	1.05
Complete Package Cost Per Gallon, or Pound (Container Plus Filling Expense)...	.16
Factory Cost in Package Per Gallon, or Pound.....	1.21

PRICES

Show the Highest Net Unit Price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

- (A) To a Company owned or controlled outlet _____
 (B) To an Independent Wholesaler _____
 (C) By Company owned or controlled outlet to Retail Customer _____
 (D) To an Independent Retailer (Dealer) \$2.75
 (E) To Other (Specify) _____