## CURRENT SALES UNIT POSITION (UNITS)

| | Cum. 1984 | Cum. 1985 | % Over 1984 | Over Profit Plan |
|---|---|---|---|---|
| Brakes | 25,408 | 28,352 | 11.5 | (15.3) |
| Trailer Axles | 4,319 | 2,826 | (34.5) | (48.1) |
| Steer Axles - Off-Highway | 49 | 37 | (24.5) | (52.3) |
| Steer Axles - On-Highway | 1,239 | 1,013 | (18.2) | (17.2) |

## ACTUAL ORDERS ON HAND (UNITS)

| | FEB | MAR | APR | MAY | JUN | JUL |
|---|---|---|---|---|---|---|
| Brakes | 29,106 | 27,718 | 23,265 | 25,702 | 21,316 | 9,862 |
| Trailer Axles | 1,842 | 575 | 30 | 30 | 30 | 30 |
| Steer Axles - Off-Highway | 82 | 93 | 27 | 4 | 4 | 4 |
| Steer Axles - On-Highway | 836 | 493 | 276 | 185 | 4 | 5 |

Kolasinski v. Acme Liquidating Corp., et al.
Supreme Court of NY, Erie Cty. Index No. 12008-405 06/18/85