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NOB

Tarkett

A Group of Swedish Match

WILLI SENN

Mr A Arthur Williams, President
Mannington Mills, Inc.
SALEM, New Jersey 08079
USA

Ronneby 1981-08-31

CONFIRMATION OF TELEX DATED 1981-08-28

Dear Mr Williams:

Mr Beckmann has informed me about your telephone conversation regarding the transfer to Tarkett of the existing agreement between GAF and Mannington concerning deliveries of flooring asbestos felt.

In connection with the transfer to Tarkett of GAF's rights and obligations according to said agreement you expressed the wishes that the minimum quantities for 1982 should be the same as the minimum quantities for 1981 and that possible purchases from Tarkett of non-asbestos flooring felt should be included in your deliveries when establishing if minimum quantities have been obtained. We take it for granted that future price discussions as regards non-asbestos flooring felt will be solved and by that we would like to inform you that we can comply with your two wishes.

We would be obliged if you for the sake of good order could confirm by telex on August 31, 1981, at the latest that you fully agree with the taking over by Tarkett of GAF's rights and obligations in said agreement with amendments according to this telex.

We will make our best effort to try to develop our cooperation further with a view to making new felt backing materials for floor coverings which are asbestos free. According to our experience from Europe there are risks of ill-health when using asbestos, and it is therefore our ambition to develop products which do not have this handicap. We would like to draw your attention to this possible risk of ill-health and also inform you about the possibilities of buying non-asbestos flooring felt from us. If you do not share our opinion of the unhealthfulness of asbestos and consequently are prepared to take the risk that may exist, we are of course prepared to live up to the agreement and deliver asbestos flooring felt.

DEPOSITION EXHIBIT
BRADWAY 11
12/11/01