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January 13, 1936

Mr. Donald Tulloch, Jr.,  
16th Floor, Inquirer Bldg.,  
Philadelphia, Pa.

Dear Mr. Tulloch:

I presume you have been very busy with other matters and have therefore left the boiler jacket agreements rest until you had an opportunity to go at them wholeheartedly.

In view of the fact that National and Empire are selling jackets in the New York area at a jobbers price less ten per cent in some cases, and, in other cases, at even better than this, I think it is imperative that something be done in this connection before all of our present Licensees are disturbed with such prices.

I trust you will be able to get some of these fellows interested in taking a License and working under it.

Very truly yours,

President

AKB:F

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AKB ... Exhibit 31 ...  
Obtained 6-27-40 ... Letter  
No 1-12407 ... Interview  
Atty ...  
Federal Trade Commission