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PLAINTIFF'S EXHIBIT
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SUBJECT: A/C PIPE AND DRINKING WATER
AUDIO/VISUAL PACKAGE

The above A/V Package, of which you are all familiar, is totally self-contained except for a verbal introduction by the "presentor." To provide a bit of guidance to the "presentor" attached is a script which has proven to be effective.

The "presentor" is of course under no obligation to use this exact script. In some cases, the "presentor" may even decide to forego an introduction, let the A/V Package stand on its own merits, and then simply answer any questions the viewers may have.

ASBESTOS AND HEALTH AUDIO/VISUAL PRESENTATION
SAMPLE PRE-PRESENTATION SCRIPT - 3 MINUTES

Economy, efficiency, long trouble free life -- There isn't another pipe product on the market that can surpass the fifty year record of performance of Asbestos-Cement pipe. It does the job!

The bitumen coating on ductile pipe -- plastic pipe - galvanized pipe - asbestos-cement pipe -- (long pause) polynuclear aromatic hydrocarbons -- vinyl chloride monomers -- the heavy metals -- asbestos -- all are known or suspected substances that may be health hazards -- depending on dosage levels.

Ladies and gentlemen, there we have it. Just about all the pipe materials known and used to convey potable water contain substances considered possible health hazards.

It is not my intent to cause concern or scare anyone present. The same charge can be made about your attending this meeting, walking from your car to this building. We all know the sun's rays contain many radiation bands that are definite health hazards, provided the dosage level is high enough. Then again, in today's world of why walk when you can ride, the risk of being hit by an automobile as you walk from your car to this meeting is not zero.

The presentation you are going to see today will be covering just such matters. Dose - response - risk putting matters into proper prospective.

Now if you take all the substances you touch, smell, swallow - all the substances that are suspected or proven health hazards - list them on these walls in alphabetical order - it's a very long list and what do you find almost at the top of the list? A-Asbestos.

I'm not claiming that because asbestos starts with A that it's received more attention than all these other substances, but I do say that asbestos has been subjected to more scrutiny - more in-depth study - than 90% of the other substances on this list. I say the in-depth study of asbestos is good! We know more about it, At the same time it's bad if we choose to misconstrue or reach unfounded conclusions.

The inhalation of asbestos fibers, rather high dosage levels in job related circumstances, causes a lung disease called asbestosis. The disease is similiar to silicosis found in quarry workers, black lung found in coal miners, brown lung, now receiving more attention, among textile workers. In addition, starting in the early '60's asbestos fiber inhalation was first linked with cancer.

ASBESTOS AND HEALTH AUDIO/VISUAL PRESENTATION
SAMPLE PRE-PRESENTATION SCRIPT - 3 MINUTES

If inhaling asbestos fibers can be linked to cancer, can ingesting asbestos fibers in drinking water be linked to cancer? When I said few substances have been scrutinized or studied more than asbestos, a major portion of these studies has been conducted to answer this question. Results to date?? There is no evidence that a recognized health hazard exists!

But let this audio/visual presentation produced by the A/C Pipe Producers Association give you the facts. I think you will find it very interesting. Following the presentation, which last about 25 minutes, I'll be glad to try to answer any questions you may have.