FORM NO. 776-0
REV. 3/67

SALES SUMMARY

#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO.
				DEC.	1968	934

16 1050 300 TRANSFORMER PYRANOL A13B3B

				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
19 32 A	685240	SOUTHARD ELECTRIC COMPAN						2,025	382
19 32 J	690663	SOUTHWEST ELECTRIC CO	10			5,400	1,044	12,150	2,290
15 53 J	692620	SPAULDING ELECTRIC CO IN						130	38
19 36 A	694220	SPOKANE TRANSFORMER CO				51,975	9,686	1,350	254
19 36 G	695647	SQUARE D				130	45		
13 52 J	696318	STAMFORD CHEMICAL CO						260	75
15 34 J	712713	D A STUART OIL CHIC ILL				360	70	65	19
19 36 J	715606	SUNDIAL BROADCASTING						260	86
19 36 A	715725	SUNLIGHT TRANSFORMER CO						5,400	1,017
13 33 J	728600	THE UNIV OF TENN KNOXVLE						675	127
13 33 J	728650	TENN VALLEY AUTHORITY							40
19 36 G	731976	THIEM TRANSREX CALIF	50			675	164	70,200	13,509
19 36 J	735190	TIERNEY ELEC MFG CO	1						
19 36 A	739654	TRANS-REX EQUIPMENT INC	5						
19 36 G	740821	TRI COUNTY ELEC CALIF				130	45		
15 34 A	742052	TRUMBETTA SOLENOID CORP						360	70
13 33 A	744821	TURNER ELEC WKS DIV	10	20,250	3,716	60,750	10,970	20,250	3,615
13 52 G	745080	TURTLE & HUGHES N Y				720	143		
19 32 G	748588	UNION CARBIDE CORP NY NY				4,050	784		
13 33 A	748676	UNION CAR & NUCL OAKRDGE				2,160	429		
19 32 J	749200	UNION ELECTRIC CO OF	3	675	131	10,800	2,077	4,725	891
19 36 J	750200	UNION OIL LOS ANGELES				130	45	130	44
15 49 A	752228	UNITED ELECTRIC SUPPLY C						1,080	209
19 32 G	754320	U S GOVT				490	110		
06 09 J	754363	UNITED STATES GOVT						8,100	3,335
06 23 G	754568	U S GOVT FT IRWIN CAL				5,200	1,650		
19 36 A	754731	SUPPLY OFFICE				1,350	329		
19 36 G	754981	U S GOVT OAKLAND				2,700	522		
19 36 G	755168	SUPP OFF USS LO G BEACH				1,350	329		
06 23 G	755152	U S PUBLIC HEALTH SV TEX				5,400	1,195		
13 37 A	755168	UNITED STATES GOVERNMANT					37	1,080	246
13 37 J	755457	U S GOVT RHODE ISLAND						2,025	382
19 36 J	756737	US SMELTING & REF UTAH						390	132
15 34 A	756870	U S STEEL CHGO ILL						195	56
19 36 J	760385	VALLEY ELECTRIC CO	1						
19 32 A	762604	VAN TRANS ELECTRIC CORP	20			29,880	5,781	58,050	10,941

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