

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL C. RUBBER ACCOUNTS D. PLASTICS DIVISION E. CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL C. RUBBER ACCOUNTS D. PLASTICS DIVISION E. CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY D. PLASTICS ACCOUNTS ONLY	MONTH		YEAR		PAGE NO.	
					DEC.	1966		813		
16 1050 300 Transformer Pyranol A1303B					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
06 09 J 755199	U S GOVT NORTON AFB CAL								675	159
44 36 G 755220	UNITED STATES GOVERNMENT						2,700	644		
06 09 J 756059	NAVAL SUPPLY SEATTLE									19
03 34 A 756843	U S STEEL LEAD REFINERY								360	78
03 34 G 756859		1,350	254		1,350	254				
44 36 G 760385	VALLEY ELECTRIC CO				1,350	318				
23 32 J 762724	VANTRAM ELEC CORP	2,025	982		5,050	764			7,425	1,378
27 30 A 767305	VIRGINIAN ELECTRIC INC								1,625	464
28 31 G 768812	VOLLAND ELECTRIC				1,035	194				
44 36 G 772695	WALDORF-HOERNER PAPER				1,350	318				
03 34 G 790570	WESTERN FERT WORKS	65	19		195	57				
44 36 A 792348	WESTINGHOUSE W WIFFLIN				130	44			130	44
06 21 J 827110	CLAIM ACCOUNT					180				
06 21 J 828958	CLAIM ACCOUNT									215
06 21 J 828808	SOUTHERN PACIFIC CO									153
06 21 G 829095	UNIO- PACIFIC RAILROAD C					90				
06 21 J 829999		1,350			1,350				2,765	46
POTENTIAL	530	PRODUCT GRADE TOTAL	105,595	20,729	2,148,081	386,262			977,951	192,425
16 1050 300 TRANSFORM PYRANOL A1303B										
15 39 G 283053	GEN ELEC YORK PA					675	125			
POTENTIAL		PRODUCT GRADE TOTAL			675	125				
POTENTIAL	8230	PRODUCT TOTAL	873,564	135,865	12,999,503	1,834,714			12,141,629	1,811,945
16 9990 000 TIOLE FUNCT FL SPECIAL										
06 21 J 829999						1				
POTENTIAL		PRODUCT GRADE TOTAL				1				
POTENTIAL		PRODUCT TOTAL				1				
POTENTIAL	34860	GROUP TOTAL	3,365,644	504,983	41,026,074	6,030,757			36,955,492	5,429,975